

Zug, Switzerland, 12 November 2015

ROMO Wind starts operations in France

The Danish-Swiss wind turbine optimiser ROMO Wind is extending its business activities to France. Local contact and support regarding the company's innovative spinner anemometer technology iSpin is now also available for wind farm operators in France.

Guillaume Steinmetz has been appointed to the new key position of business manager for France and will lead ROMO Wind's activities from Paris. He brings with him nine years of experience in the wind energy industry, with the last six years dedicated to the sales business for Siemens Wind and Nordex.

Jan Nikolaisen, Co-CEO of ROMO Wind, says: "By offering our iSpin technology to wind farm operators in France, we consistently follow our path of international growth. With Italy, the UK and Northern America, this is the fourth market we are entering this year. Guillaume Steinmetz knows the French wind industry very well and will be able to provide our French customers with the level of support they expect."

ROMO Wind is now represented by regional teams in Denmark, Germany, Spain, Italy, Great Britain, Ireland and France and has a cooperation with UpWind Solutions in the USA, Canada and Mexico.

Guillaume Steinmetz, Business Manager for ROMO Wind in France, states: "France is, after Germany, Spain and the UK, the fourth biggest wind market in Europe with a total installed capacity of close to 10 GW. In 2014 alone, 1,042 MW of new installations were added – a solid growth which is expected to continue in the following years. Therefore, the potential for iSpin to help operators improve the performance of their turbines is enormous."

iSpin uses proven ultrasonic technology to measure the wind where it first hits the turbine – directly at the spinner. In this way, operators gather accurate information on the wind

conditions in front of the rotor. This enables them to check whether their turbines are aligned for the best possible yield. At the same time, the data allows for optimised wind farm management and load reduction, which prolongs the total life of turbines.

In order to allow as many operators as possible to benefit from iSpin's accurate wind measurement data, ROMO Wind is offering the system for a fixed monthly fee.

The iSpin technology was developed by the Technical University of Denmark (DTU) and was continuously tested from 2004 until it came onto the market in 2013. iSpin is a wind measurement technology which is not dependent on a specific manufacturer, and is designed for permanent installation. It was incorporated into the international IEC 61400-12-2 standard for measuring the absolute power curve.

ROMO Wind at EWEA from 17 to 20 November 2015: stand J-12

About ROMO Wind and iSpin:

ROMO Wind AG is a Danish-Swiss technology company supported by renowned investors and shareholders such as Yellow & Blue and ABB. ROMO Wind specialises in optimising the productivity of wind turbines, accurately measuring on-site wind conditions and reducing turbine loads. The company uses the patented iSpin technology to this end. ROMO Wind has its headquarters in Zug, Switzerland, and has regional teams in Denmark, France, Germany, Great Britain, Ireland, Italy and Spain, as well as a sales cooperation with UpWind Solutions in USA, Canada and Mexico.

Further information about the company and the iSpin technology as well as footage for free editorial use at www.romowind.com

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