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**JORDI BONET OLIVA | IT DIRECTOR | ASPY PREVENTION**



**Guided by its managed IT services partner ABAST, the European healthcare company ASPY Prevention selected the SmartWorkspaces solution from Flexxible IT to simplify the management of its new virtualised desktop infrastructure. It succeeded in rolling out 1500 virtual desktops in less than three weeks and reduced its IT support costs by 30%.**

### Situation

ASPY Prevention provides a range of services to promote better health and safety at work, ranging from employee health screening and physiotherapy to the supply of protective clothing. When it appointed a new managed IT services provider, it took the decision to transition its traditional desktops to a new virtualised desktop infrastructure (VDI), to allow employees to access 100% of business applications remotely for the first time. The company was, however, concerned about the potential complexity of supporting 1500 virtual desktops and wanted assurances that it would be able to maintain a positive user experience.

### Solution

ABAST, the IT services partner engaged by ASPY Prevention, designed a managed VDI platform for the company using Citrix XenDesktop and recommended the acquisition of the Flexxible IT solution as a core part of the infrastructure. It subsequently acquired 15 Flexxible | SmartWorkspaces appliances, which are Citrix-ready and specifically developed to enhance the capabilities of Citrix XenDesktop. These appliances were installed in ABAST's datacentre to simplify both the initial VDI deployment and the ongoing management of the virtual desktops.

## Benefits in .....▶ Brief

- **1500 virtual desktops deployed in under 3 weeks**
- **30% lower desktop management costs**
- **Improvements in users' desktop experiences**
- **Faster resolution of desktop issues**
- **Agile delivery of new business applications**



## Benefits in Detail

### **Rapid deployment of 1500 virtual desktops**

Using the ready-to-use Flexible | SmartWorkspaces solution, ABAST was able to migrate 1500 users to virtual desktops in less than three weeks.

*"The transition from our traditional desktops was accomplished extremely quickly and the virtualised desktop environment worked well from the beginning," says Jordi Benet Oliva, IT Director at ASPY Prevention.*

### **30% lower costs & improved user experience**

The Flexible | SmartWorkspaces solution has a simple and highly visual management portal, which makes it easy for ABAST to monitor desktop performance and intervene pre-emptively to address issues before they impact users. *"Our users experience consistently fast and reliable desktop performance," Oliva says. "ABAST can manage our desktop environment more effectively using Flexible IT solutions and our internal IT support costs have reduced by 30% as a result."*

### **Faster handling of support requests**

Very recently, ASPY Prevention has gained remote access to the Flexible | SmartWorkspaces portal, so the company's in-house IT technicians can now monitor desktop performance themselves for the first time. Although it is early days, the company expects to be able to resolve user issues more quickly in the future and provide a more effective front line support without having to call upon ABAST as frequently.

### **Agile delivery of new business applications**

The use of Flexible | SmartWorkspaces solutions makes it easy for ABAST to respond to changing business needs at ASPY Prevention. Indeed, the partner can deliver new desktops to users in half an hour or less. *"Creating new desktops and delivering additional applications to users is pretty, pretty simple using Flexible IT," Oliva says. "It's a transparent and agile process that enables our IT to develop, hand-in-hand with the business."*



**ABAST Systems & Solutions**  
have been a partner with Flexible IT since 2014.

