



THE CUSTOMER

Midlite Construction Ltd., owned and operated by Rocky Buska, is 100% Aboriginal, privately owned, and was incorporated in Alberta in 1989.

At the time, there were just a handful of employees; today Midlite maintains the small family company feel but boasts a team of over 120 employees and is the largest privately owned power line construction company in northern Alberta.

With over 20 years of experience, Midlite has gained the trust and respect of the major Utility and Oil Sands Mining Companies in Alberta. From their early work with the two major Alberta Utility Companies on their 25kV overhead and underground circuits, their scope has grown to encompass all aspects of power line, substation, and fiber optic construction and maintenance from 25kV to 260kV, as seen through their work with all the major northern Alberta petrochemical companies.

Website:
www.midlite.ca

Systems Profile:
Sage 300
Sage 300 Project Costing

Here at ASYMA, we are in it for the long term and will be there whenever our customers need us.

CHALLENGE

Midlite Construction Ltd. required a system that would eliminate the double entry of project costing information, reduce administration time, and allow the company to grow. The system needed to effectively handle the entry of information and provide management with the necessary reports.

SOLUTION

Asyma Solution's procedure design and configuration combined with the flexible Sage 300/Project Costing system.

QUALITY AND PLANNING ARE CRITICAL

Midlite Construction Ltd has designed and developed a Quality Management System (QMS) based on the principles of International Standard ISO 9001:2008 Fourth Edition. These standards promote planning and developing a process approach aimed primarily at assuring conformity to customer and applicable regulatory and statutory requirements with quality standards. As part of the aim for quality management, Midlite hired Asyma Solutions to review their management information systems. As stated by Deb Hodgson, an accountant at Midlite, "Asyma provided us with a very thorough analysis of our processing requirements and gave us a road map for moving forward." With this road map, Midlite began the process of automating and streamlining their management processes.

RESULT

The new system allows for the streamlined entry of all information into an integrated project costing/payroll solution with the ability to delegate responsibility. The enhanced processes eliminate countless hours of wasted time and provide better, more reliable management reports to all levels of managers and executives.

CONTINUOUS IMPROVEMENT

Midlite Construction Ltd. is committed to continuous improvement. With the review and road map complete, they decided to replace their accounting



ABOUT ASYMA

GUIDING GREAT BUSINESSES

Asyma Solutions LTD believes customers deserve systems that work.

We believe in using technology and management best practices as effectively as possible to help your organization succeed.

This is done by providing innovative and sound proactive professional advice, products and services to enhance the financial well-being of your organization.

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RESULT (CONT.)

system with a fully integrated Sage 300 project costing and payroll solution which Deb Hodgson, accountant for Midlite, said was "Another problem solved...Asyma was very helpful during implementation process." The changeover to Sage 300 was just the beginning, however. The changes and challenges continue with constant review of potential improvements and superior support for existing processes.

"Asyma has been instrumental in helping us solve our issues with trying to have accurate job costing in a timely manner and eliminating tracking sheets and double entry. To be able to enter information in one place and have it go everywhere it needs to go is a huge time saver for us. My biggest concern was the union payroll – I was very impressed when we ran the first one and everything was bang on. Completing a weekly payroll is no easy feat and Asyma has helped us to make this process run smoothly. Every problem we have approached them with they have tackled and we have been very satisfied with the results."

Asyma also believes in continuous improvement and in using our skills in system and procedure design to enable Midlite to streamline their processes. Software was only 50% of the solution, with the remaining 50% being designing procedures and processes to eliminate wasted resources and save time. The result has been improved profitability and better customer service.

Long-term support is critical to the success of any software implementation. Asyma is in business for the long haul – we base our business on building long-term relationships with our clients. Our support contract options provide easy access to our team of highly skilled consultants, eliminating the risk of having a solution fail.

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