



The Strategic Service Partner

THE CUSTOMER

Operations began in 1994 as Denesoline Environment. ACDEN has developed into a major business group and the largest employer in the oil sands support sector.

Acden delivers safe, professional, and reliable services. Staying connected to their Aboriginal heritage, they have changed their look on the outside to reflect the progress they have made on the inside.

Stating exactly who they are, ACDEN integrates their owners, the Athabasca Chipewyan First Nation, and their legacy as Denesoline (the company), and the First People.

Website:
www.ACDEN.com

Systems Profile:
Sage 300
Sage 300 Project Costing

Here at ASYMA, we are in it for the long term and will be there whenever our customers need us.

CHALLENGE

ACDEN had many processing issues and didn't know how to proceed. They needed an improved system that would eliminate the double entry of information, reduce administration time, and allow for continued growth.

CUSTOMER PARTNERSHIP IS FOUNDATION

Customer partnership is the foundation of ACDEN's success. ACDEN tailors services to meet their customer's evolving needs. Ongoing conversations about the future help ACDEN support their customer's growth and develop strategic solutions for emerging requirements. As part of this focus on partnerships and determining requirement changes, ACDEN hired Asyma Solutions to review their accounting and management information systems. They felt that managing both consistently and efficiently required good business processes and that improving business processes represents the greatest hope for positive, lasting change.

As stated by Graeme Ramsay, ACDEN's CEO, "Asyma is very knowledgeable and listens to the issues ... they provided us with a good analysis of our processing requirements."

SOLUTION

Asyma Solutions conducted a Business Process review of ACDEN's processes and related design of potential solutions using current technology and management procedures.

RESULT

A detailed and prioritized analysis of the ACDEN processing requirement was completed, which allowed the company to review and evaluate alternative accounting and management solutions.

The analysis included potential benefits and savings in excess of \$540,000 to allow ACDEN to determine an ROI.



ABOUT ASYMA

GUIDING GREAT BUSINESSES

Asyma Solutions LTD believes customers deserve systems that work.

We believe in using technology and management best practices as effectively as possible to help your organization succeed.

This is done by providing innovative and sound proactive professional advice, products and services to enhance the financial well-being of your organization.

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RESULT (CONT.)

SERVICES TAILORED TO CUSTOMERS NEEDS: ACDEN

ACDEN was able to review the options available in a consistent and logical manner, using the requirements list and benefits determined by the review. They moved forward knowing that the solutions included the functions that would give them the most benefits and savings. They had a plan on which they could build a foundation.

ACDEN decided to replace their accounting system with a fully integrated Sage 300 software solution, which gave them a solid foundation from which to build. The flexibility of the Sage software and management procedures developed by Asyma allowed ACDEN to configure the solution with their specific requirements in mind. The system was tailored for their success and continues to change and improve as technology and management processes evolve.

SERVICES TAILORED TO CUSTOMERS NEEDS: ASYMA

Asyma also believes in tailoring their services, offering options, and using their skills in systems, accounting, and management procedures to design streamlined processes for ACDEN. Software is only 50% of the solution – the remaining 50% is designing processes in conjunction with ACDEN to eliminate wasted resources and save time. The result has been improved profitability and greatly reduced costs in administration.

Long-term support is critical to the success of any process enhancements. Asyma is in business for the long haul and we base our business on building long-term relationships with our clients. Our support contract options provide easy access to our team of highly skilled consultants, removing the risk of having a solution fail. Continued process reviews, support, and training are the best ways for ACDEN to continue to grow and use the systems effectively.

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