



WARD BROS.
CONSTRUCTION LTD.

The Customer:

Ward Bros. Construction Ltd. was founded by brothers Cecil and Hugh Ward in 1976 following their immigration to Canada from Ireland. In the beginning, the focus was on small residential and commercial projects and building a solid reputation based on hard work, quality and integrity. Today, Ward Bros. remains family-owned and operated and has grown into one of the largest general contracting and construction management companies in southern Alberta. Our focus is on the commercial, institutional and industrial sectors. While we have completed a number of high-profile projects, we continue building our reputation in the province — project by project — based on the core beliefs established by our founding partners.

Industry:

General Contracting
Construction Management

Website:

<https://wardbros.ca/>

Systems Profile:

Sage 100 Contractor
Sage Service Operations
Estimating

CHALLENGE

Ward Bros. Construction Ltd. needed to find a solution which would move them away from their methods of manual entry that they previously relied on. The solution would also have to be able to hold key personnel accountable to the projects they were working on.

Manual entry is a time consuming and inefficient way of getting important tasks done. Moving away from this is critical as it frees up both time and money to pursue more relevant projects and missions. Furthermore, it is important for the appropriate parties to be held accountable for the work being done.

This manual entry was not adequate and could not keep up with the increased demand that Ward Bros. were experiencing. It quickly became apparent that a streamlined and automated method would be needed for Ward Bros. to continue to deliver the high degree of customer service their clients have come to expect.

SOLUTION

Sage 100 Contractor with Sage Service Operations and Estimating plus the custom configuration, processes and procedures solved their manual entry and accountability problems while bringing increased efficiency and effectiveness to their operations.

After gaining a more fulsome understanding of the issues facing the organization, Asyma and Ward Bros. worked together to determine what solution would fit best. With Sage 100 Contractor, all the largest issues of the organization were able to be combatted with the software and its appropriate integration.

The Project Management applications of Sage 100 Contractor were able to significantly reduce the time required to track subcontractor invoices, track multiple change orders, and determine subcontractor time charges. The reporting modules within Sage 100 Contractor were able to quickly and accurately produce reports on productivity, WIP work, profit/losses by job/site/phase, and the strategic overview. The preparation of multiple documents were also automated through the system and, therefore; resulted in more time and money saved. Daily timesheets, payroll, and tracking down missing work tickets are just some of the examples of this.

Systems Profile:

Guiding Great Businesses

Asyma Solutions LTD believes customers deserve systems that work.

We believe in using technology and management best practices as effectively as possible to help your organization succeed.

This is done by providing innovative and sound proactive professional advice, products and services to enhance the financial well-being of your organization.

RESULT

Overall, the proposed solution saved valuable time and money by mitigating the costly requirements of manual data entry. Additionally holding key personnel accountable with these systems allowed Ward Bros. Construction to focus on what matters – completing projects for their clients in an efficient and effective manner.

The multi-faceted nature of Sage 100 Contractor alongside Sage Service Operations and Estimating modules allowed for a significant increase in the efficiency and effectiveness of Ward Bros. Construction as a company.

Greater accountability was also a large benefit made possible because of the software. Darren Boras, CFO and Owner of Ward Bros. Construction, stated that “we are finally able to hold the superintendents and project managers accountable for their projects. The information is available to them daily on what is happening with each project”

Accountability combined with a greater efficiency within the organization led to significant cost and time savings for Ward Bros. Construction. By working together, Asyma and Ward Bros. Construction were able to identify key areas for improvement and implement the right software to make that change.

