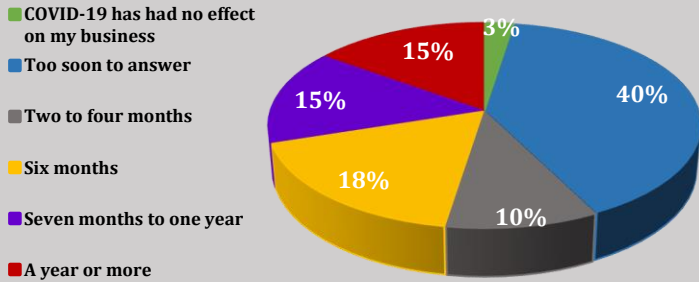


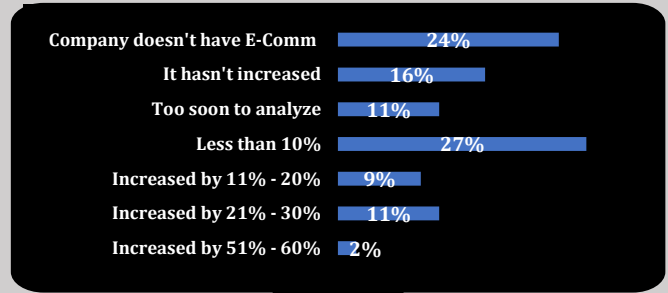


COVID-19 Survey; Financial Impact and Strategizing for the Future

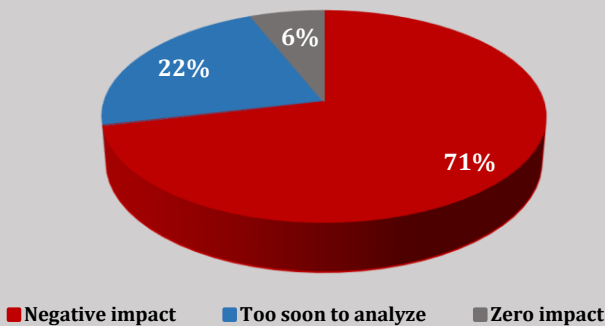
Estimated recovery time for respondents' business



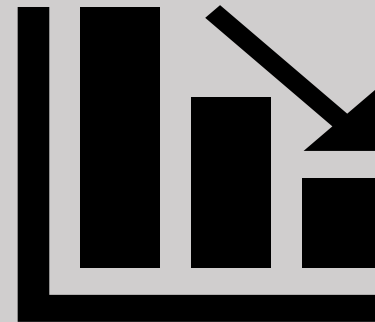
Change in E-Commerce business from March 23rd - April 11th, 2020?



Financial impact on business experienced from March 24th - April 11th, 2020



38% of respondents reported negative financial impacts between 11% - 20%

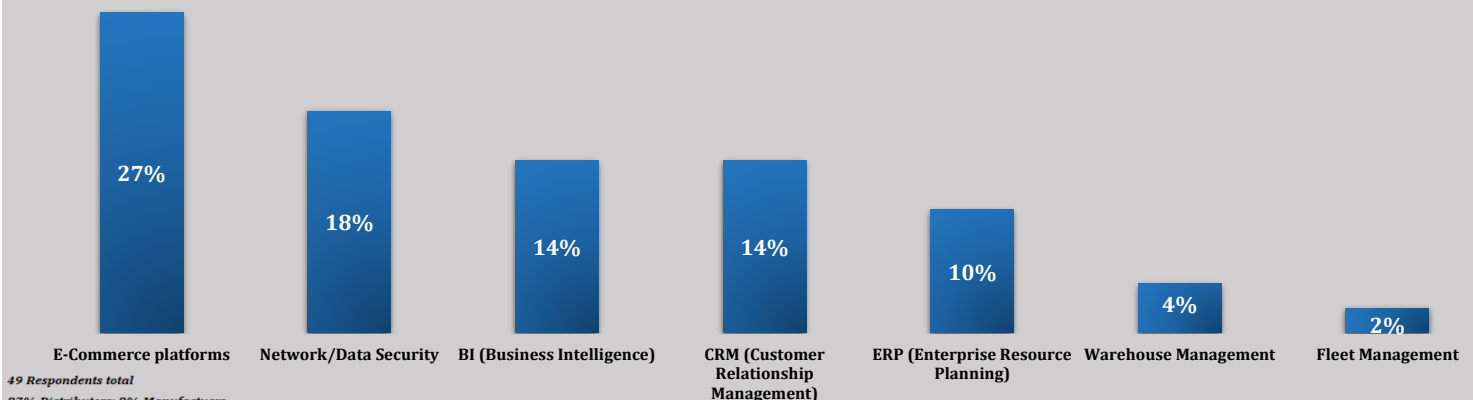


Ways companies are better positioning the business externally for the future *Multiple responses allowed*



45% of respondents to fast-track their digital upgrades

Multiple responses allowed



49 Respondents total
87% Distributors; 8% Manufacturers
5% Other - Manufacturers Rep and Financial