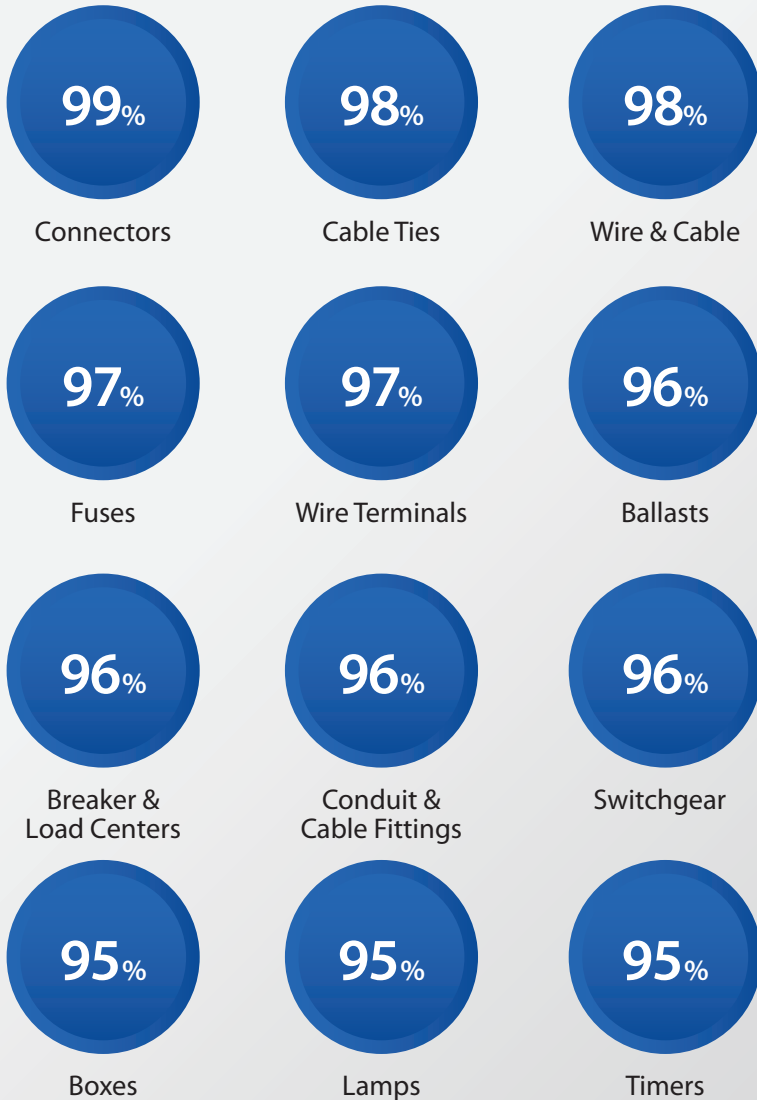
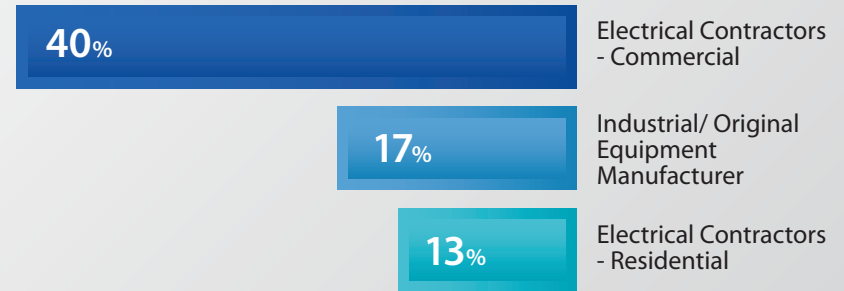


NAED Market Overview: At a Glance*

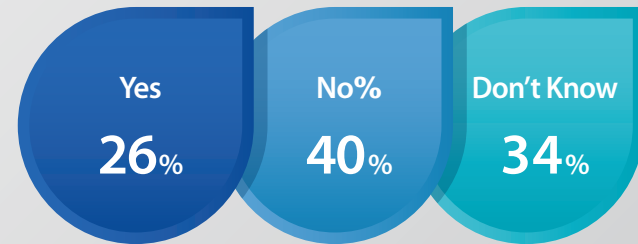
Top Electrical Products Sold



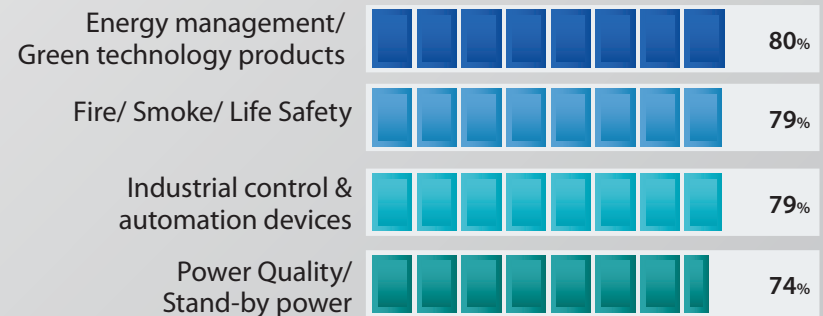
Top Three Customers



Changing how you charge in the next year?



Top Complementary Products



*According to all distributor respondents