



Track Your Firm's Growth

BIG SQUARE
Firm Focus - Profitability

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Firm Focus includes BigSquare's enhanced Profitability application, which allows your end-users the ability to easily perform profitability analysis on the dimensions that matter at your firm. All you need is an internet browser and you can slice and dice a library of profitability related metrics against key firm dimensions including but not limited to: clients, matters, practice groups, departments, offices, timekeepers, matter arrangements, titles, and much more! Information is targeted and secure so you can provide profitability metrics to the right individuals at the right time without the need for expensive third-party report writers or vendor supplied reports.

Supports Cash, Accrual And Custom Based Profitability Reporting and Analysis

Drive Increased Profits Via Web-Based Reporting and Analysis Capabilities Without the Need for Expensive Third-Party Tools

Highly Configurable Framework Allows the Manipulation of Key Drivers and the Ability to Run Ad-Hoc Profit Models "On The Fly" as Needed



Label	Bxcl Ratio	Chicago	Dallas	Denver	Fort Lauderdale	Jacksonville	Las Vegas	Los Angeles
Hours Worked	15878.6	0	29008.6	33825.25	107143.77	68325.3	19511.5	2596...
Standard Amount	5644085.4	0	8782395.5	9897830.7	39593822.2	22223022	5943829.5	6606...
Worked Amount	533547.75	0	8746837	9711543.3	37166240.78	20667457.99	5433916.14	6460...
Discounts & Writeoff	585973.96	0	2363384.86	2755325.87	6423430.39	4900440.66	2917148.1	2880...
Billable Amount	5078111.44	0	6417634.54	7142512.73	33136961.81	17322581.34	3322688.4	3806...
Billed	5223899.44	0	6041546.54	7087832.88	32507065.26	17087650.44	3060915.9	3596...
Revenue	4519712.71	0	5541209.28	8063558.87	31897214	16456636.26	2824305.35	3711...
Direct Cost	2884707.84	0	5853775.3	5580130.62	24273053.4...	11186431.31	2680228.31	2550...
Cost Writeoff	26446.99	0	498.18	14291.33	2375799.88	138271.34	148410.29	2784...
Indirect Cost	1413225.15	0	2289824.47	2401051.8	8617928.72...	4741786.27	1267817.88	1791...
Total Cost	4386370.88	0	8120257.95	8065473.75	33066781.2...	16068468.82	3495456.68	4842...
Net Margin	183332.73	0	-2579848.67	-1915.08	-3069597.2...	393167.34	-672151.53	-631...
Net Margin %	4.05829186...	0	-46.543068...	-0.0239278...	-10.218287...	2.38911118...	-23.798819...	-17.0...
Standard Realization	92.2284724...	0	68.7872394...	71.6888873...	82.1728816...	78.8916596...	51.4882117...	54.31...
AR	1886805.88	0	1282579.34	1575545.4	8857854.1	3812732.29	837743.66	1000...
WIP	462620.26	0	906619.06	881991.25	4768237.43	3092179.96	622528.28	7596...

Advance Performance by Providing Insight on High Profit Markers

Improve Pricing Decisions Based on Analysis Gleaned By Way Of Insightful Profitability Framework

Identify At-Risk Clients and Matters

Multi-Currency Ready

Leverage Profitability Framework to Identify High Performing Timekeepers, Departments, Practice Groups, and More!