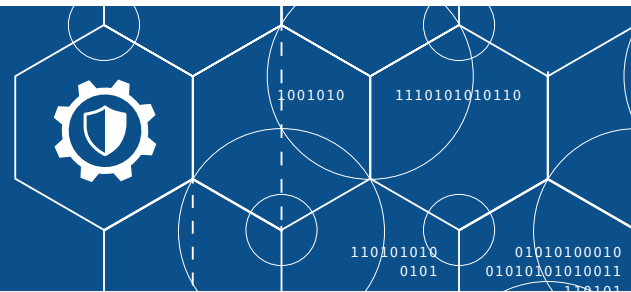


Cyber Liability Insurance Resource Guide



This document is best viewed on a computer so you can click on the links that take you directly to the digital resources.

Understanding and Selling Cyber Liability Insurance

Become a trusted advisor to your clients by helping them combat security risks with proper insurance coverage. Use these resources to become educated about cyber liability insurance and to understand:

- The differences between E&O and cyber liability insurance
- How to properly expose data breach risks
- How to identify what coverage is needed to combat risks
- Why selling cyber insurance can help give you a competitive advantage

Cyber Liability

[Cyber Liability](#), Agents Council For Technology (ACT)

[Expert Gives Agents C- on Understanding Cyber Insurance](#), The Council of Insurance Agents & Brokers

[Cyber Insurance Premium Volume Grew 35% to \\$1.3 Billion in 2016](#), Insurance Journal

[Cyber - The Industry's Fastest Growing Line](#), PIA Western Alliance

[One in Three Americans Hacked in the Past Year](#), Munich RE

[Trend Micro Reveals Top Ten Regions Affected by IoT Security Threats](#), Trend Micro

Understand the differences between E&O and cyber liability insurance

[Agent and Broker E&O Insurance](#), Rough Notes

[What is the Difference Between Cyber Liability and E&O Insurance?](#), Signature Insurance Group

[Technology E&O Insurance vs. Data Breach Insurance](#), Insureon

[Tech E&O Insurance - A Primer for Risk Managers](#), International Risk Management Institute (IRMI)

[The Difference Between Cyber Liability and Technology Errors and Omissions Insurance](#), Unbrokerage

How to properly expose data breach risks

[Trends in Cyber Insurance and Cybercrimes](#), Rough Notes

[6 Ways to Lower Your E&O Risk in Cyber](#), Independent Agent

[Americans are Careless with Passwords](#), Munich RE

[Two-thirds of Small Businesses Fail to Act Following a Cyber Breach](#), The Standard

[Analyzing Nonstandard Cyber and Privacy Insurance Policies](#), International Risk Management Institute (IRMI)

How to identify what coverage is needed to combat risks

[Where to Find the Best Possible Cyber Coverage](#), Insurance Journal

[Cracking the Code: The Cyber Coverages You Need to Know Now](#), Independent Agent

[First- vs Third-Party Cyber Coverage](#), Independent Agent

[Protecting Families and Smart Homes with Cyber Insurance](#), The Standard

[Understanding Third-Party Cyber Liability](#), Insureon

Why selling cyber insurance can help give you a competitive advantage

[Selling Cyber Policies to Small Businesses](#), The Council of Insurance Agents & Brokers,

[How to Sell Cyber Insurance in a Competitive Market](#), Independent Agent

[6 Tips for Selling Cyber Insurance](#), PropertyCasualty360.com

[Cyber Insurance Policy Checklist](#), infosecinstitute.com

Cyber Regulations

[NAIC Passes Insurance Data Security Model Law](#)

[New York's Cybersecurity Regulation 23 NYCRR Part 500](#)

[South Carolina's DOI Cybersecurity Bill](#)

[California Consumer Privacy Act of 2018](#)

Need Help Getting Started With Cybersecurity?

The [Cybersecurity Checklist](#) lists action items and digital resources to help your agency get started with data security.