

Bike Ride Campaign Checklist

A checklist for pre, during and post-event success









Pre-Event

6-12 Months Prior to Event Day

- Choose a budget and a goal
 - How much money are you expecting to raise? What is the minimum amount to cover the upfront event costs?
 - How much will you charge for participation?
 - Are there variable price dates? E.g early-bird, late registration
 - □ If including a fundraising minimum, how much will that be and when is the final date to raise?
- Pick a date
 - What season fits best into your fundraising calendar?
 - □ Is weather a factor?
 - Are there any other races/events that conflict with this date?
- Determine location
 - Are you legally allowed to use this route and is it considered safe for a cycling event?
 - □ Is this route inclusive of all athletic types involved in your event e.g is terrain hilly, rocky, flat?

3-6 months Prior to Event Day

- Build your event landing page
 - Add necessary features, such as Multiple Teams, Registration and/or Fundraising Minimums
 - **u** Customize and brand your campaign
 - Determine how you'll collect donations on the day of the event
- Recruit Personnel
 - Nonprofit staff/ event organizers
 - Day-of staff
 - Volunteers
 - □ Medical professionals/ EMTs/ Police
 - Entertainment
- Acquire Sponsorships and begin to promote their involvement
 - How much time do you need to have conversations with potential sponsors?
 - Who is negotiating sponsorship terms?
- Order Resources and Supplies
 - Toilets
 - Food/water tents
 - Generation Signage & tape for marking the course
 - Concession stands
 - Bibs
 - **Time-keeping devices**



Pre-Event Continued

3-6 months Prior to Event Day (continued)

- Purchase Event Merchandise
 - Grder T-Shirts, hats, etc.
- **Create Communication Plans**
 - Fundraising tips and toolkits
 - Special Contests/Sweepstakes and/or incentives
 - Messaging Plans
- Get the word out
 - Spread your campaign and advertise your event via email and social media
 - Consider any local outlets that are available to you like radio or signage

1 Week Prior to Event Day

- Communicate essential event-day info via email to all registrants, supporters and volunteers including:
 - Schedule/time
 - Parking
 - Need-to-brings
 - Registration procedure
 - Weather
- Clearly mark route and prep and organize event-day merchandise and supplies

Event Day

- Run a Registration/Participant report for all attendees
- Arrive first
- □ Make same-day donations available
 - Consider text to donate
- **Take photos and document it all to promote next year's event**

Post-Event*

1-2 Days Post-Event

- □ Make final "ask" for donations
 - Make sure to include the tangible impact of the potential donations. How will the nonprofit use the money raised?
- Post a Campaign Update that includes: total amount raised, goal progress and other encouraging stats like top fundraisers, teams and participants
- □ Thank all supporters
 - Send thank you messages via email and on social media



Post-Event Continued

2-3 Days Post-Event

- Send post-event survey
 - Did the event meet your participants' expectations?
 - Will cyclists return again?
- Send out event pictures, leaderboard times and other event-related news
 - Bonus: Include future VIP events or volunteer opportunities, important campaigns or organizational updates

1-2 Weeks Post-Event

- Personalize messaging to VIPs such as big donors, big fundraisers, sponsors, repeat attendees etc.
 - □ Make personal phone call
 - Mail a thank you note
- Award prizes (if applicable)

*For more on how to maximize your success after your event, check out our <u>Post-Event Engagement</u> <u>Guide</u>

Post-Event Evaluation

- Goals and Budgets
 - Did you reach your goal?
 - U Were there any unforeseen costs?
 - Did you adhere to your budget?
 - U What was your total net donation?
- Participation
 - □ How many participants attended?
 - Was this more/less than expected (or from years' past)?
 - Did participants find and access the venue easily?
- Resources
 - □ Was there sufficient food/drink/refreshments?
 - □ Were there sufficient volunteers?
- Problems/ Improvements
 - Did anything go wrong? If so, can this be fixed in the future?
 - How can you scale attendance and fundraising in future?
 - Could you use additional functionality eg. registration, fundraising minimums, or text to donate to bolster your event's fundraising?