



# Reprints Desk Partners with RedLink to Provide Scholarly Article Subscription Intelligence

Agreement Gives Reprints Desk Customers Access to RedLink's Article Subscription Analytics and Visualization Tools to Better Manage Workflows and Budgets

**ENCINO, Calif., September 12, 2017** — Research Solutions, Inc., (OTCQB: RSSS), a pioneer in providing cloud-based solutions for scientific research, today announced that its wholly-owned subsidiary Reprints Desk has entered into an agreement with RedLink, a rapidly growing provider of business analytics to academic publishers and libraries. Under the terms of the agreement, Reprints Desk may now offer RedLink's "Library Dashboard" product to its corporate customers in the scientific, technology, and medical research industries.

Enhancing Reprints Desk's award-winning Article Galaxy research intelligence platform, RedLink's Library Dashboard provides a complete, normalized overview of usage and turn-away statistics to help with collection decision-making, and offers easy to use data integration, analysis, and visualization tools. Library Dashboard gathers data from publishers via existing system access and allows users to see cost-per-download analyses, usage trends, and denials via bundles, journals, ebooks, databases, publishers, and disciplines, in addition to more granular and customized views.

"As our customers move toward more sophisticated, data-driven research workflows, we are excited to offer RedLink's Library Dashboard as a powerful complement to Article Galaxy," said Ian Palmer, Chief Sales and Marketing Officer at Reprints Desk. "With a single point of billing and 24/7 support, the combined solution provides a better path to data-driven decision making — enabling researchers to manage their literature, procurement methodologies, and budgets more efficiently than they have before."

Corporations, academic institutions, and government organizations around the world rely on Reprints Desk's Article Galaxy for copyright-compliant access to full-text scientific, technical, and medical content when subscription access does not yet exist. A cloud-based research intelligence platform, Article Galaxy provides one-stop shopping, automated data augmentation of scientific content, and lowest cost acquisition of full-text journal articles, ensuring copyright-compliant access when filtering requests against subscriptions and Open Access content.

"Our agreement with Reprints Desk is an excellent opportunity for RedLink to extend its reach to help corporate librarians and researchers," said RedLink's CEO, Kent Anderson. "Via this partnership, scholarly content can now be acquired and optimized using best-in-class document subscription delivery and analysis tools, on boarding services, and training."

### About RedLink

RedLink helps libraries, publishers, and users see what they've been missing. RedLink's products include powerful, intuitive dashboards for libraries and publishers (Library Dashboard and Publisher Dashboard), unique sales prospecting engines for publishers (SiteLeads<sup>™</sup>), and editorial engagement tools for editors, authors, and readers (Remarq<sup>™</sup>). RedLink also offers RedLink Network, a free service libraries and publishers can use to collaborate on synchronizing access credentials and service needs.

# **About Research Solutions**

Research Solutions, Inc. (OTCQB: RSSS) is a pioneer in cloud-based research intelligence and retrieval solutions for R&D-driven organizations. More than 70 percent of the top 25 pharmaceutical companies in the world rely on services delivered by Research Solutions' wholly owned subsidiary Reprints Desk. The company's Software-as-a-Service (SaaS) platform provides customers with on-demand access to, and augmented data from, tens of millions of scientific, medical, and technical (STM) documents, helping them to accelerate acquisition at the point of discovery, save time and money, and remain copyright-compliant. For more information, visit www.researchsolutions.com.

# About Reprints Desk

Reprints Desk, Inc., a wholly owned subsidiary of Research Solutions, simplifies how organizations procure, access, manage, use, and legally share scholarly journal articles, clinical reprints, patents, and other content in medical affairs and scientific, technical, and medical (STM) research. Organizations fueled by intellectual property choose Reprints Desk because of its collaborative business approach, efficient article supply system and services, and commitment to quality post-sales support. Reprints Desk has ranked #1 in every Document

Delivery Vendor Scorecard from industry analyst and advisory firm Outsell, Inc. since 2008. For more information, visit www.reprintsdesk.com.

# **Forward-Looking Statements**

Certain matters discussed in this press release may be forward-looking statements. Such matters involve risks and uncertainties that may cause actual results to differ materially, including the following: changes in economic conditions; general competitive factors; acceptance of the Company's products in the market; the Company's success in obtaining new customers; the Company's success in technology and product development; the Company's ability to execute its business model and strategic plans; the Company's success in integrating acquired entities and assets, and all the risks and related information described from time to time in the Company's filings with the Securities and Exchange Commission ("SEC"), including the financial statements and related information contained in the Company's Annual Report on Form 10-K and interim Quarterly Reports on Form 10-Q. The Company assumes no obligation to update the cautionary information in this release.

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