ENABLING
TECHNOLOGIES

Microsoft | 4x Partner of the year. | 2018 Intelligent Communications Partner of the year.

Enabling Technologies Dynamics 365 Business Consultant:

Dynamics 365 is at the cutting edge of business productivity software. Combining two decades of CRM and ERP developments with innovative technology such as machine learning and automation, Dynamics 365 is helping businesses around the world transform their business operations. Enabling Technologies continued growth provides us the opportunity to add a Dynamics 365 Business Consultant to our growing Dynamics 365 Practice to service new and existing accounts.

Responsibilities

- Dedicate time to researching, evaluating and integrating new technologies related to Microsoft CRM applications (Dynamics365, and the broader suite of Microsoft productivity applications)
- Develop, test, and deploy Dynamics CRM and other applications on the Dynamics 365 platform
- Create technical documentation as required. Documenting 'as-is' and 'to-be' within accurate and detailed scoping documents.
- Analyze and document operational business processes
- Participate in requirements gathering and technical review meetings at milestones throughout the project
- Publish internal and external blog articles related to Microsoft CRM applications (CRM, Dynamics365, and the broader suite of Microsoft productivity applications)
- Cultivate and nurture customer relationships based on exceptional customer service and support
- Provide timely and accurate reports

Skills

- A passion for designing/building new, user-friendly, and creative ways to use Microsoft technologies to solve real-world business problems
- Ability to work under pressure and deliver projects under realistic timeframes
- Ability to mentor other consultants and lead development efforts; seek out and embrace feedback from customers, peers, and leadership
- Openly and honestly communicate with customers, peers, and leadership both verbally and in written form
- Build lasting relationships based on mutual respect and passion for delivering the best possible outcome for all parties involved
- Produce high quality work deliverables leveraging current methods/standards as well as industry best practices
- Ability to prioritize work each day based on all client needs; quickly learn new technologies to deliver solutions
- Strong time management skills; gracefully transition between multiple clients in a single day
- Desire to build and deliver solutions in a fast-paced consulting environment

Qualifications

- Bachelor's Degree (four-year college or university) in business or related IT discipline preferred
- 3+ years' professional IT experience designing, building and implementing enterprise applications with focus on CRM, PSA, and ERP on Microsoft platforms
- Microsoft Dynamics CRM 2013, 2015, 2016, and Online; experience with Plugins and Web Resource development, required Active certifications in Microsoft Dynamics 365 / CRM, Office 365, SharePoint a plus
- Microsoft Exams MB2-717 (Dynamics 365 for Sales), MB2-718 (Dynamics 365 for Customer Service), MB2-877 (Dynamics 365 for Field Service), Exam MB2-719 (Dynamics 365 for Marketing), Exam MB2-715 (Dynamics 365 customer engagement Online Deployment), and Exam MB2-716 (Dynamics 365 Customization and Configuration) certifications a plus

www.enablingtechcorp.com | 20865 Corkscrew Shores Blvd. Estero, FL 33928 | info@enablingtechcorp.com

SECURE PRODUCTIVITY IN THE CLOUD

- Experience in migrations from other 3ʳᵈ party (i.e. Salesforce, SugarCRM, HubSpot, etc.) CRM solutions to Dynamics 365
- Expertise implementing business applications as a billable consultant including Sales, Customer Service, Project Services Automation, and other Dynamics 365 solutions
- Strong JavaScript and C# experience including developing Dynamics CRM plug-ins as well as a strong SQL Server understanding
- Experience with configuring Microsoft Dynamics CRM including security, organizations and business units' entities, forms, workflows, reports, customizations, and integrations preferable
- Knowledge of functional aspects of CRM applications including Sales, Service, and Marketing
- Strong experience with integration and automation into CRM and other business platforms
- Experience with technology agnostic business functions with sales operations, marketing operations, customer service, field service management, project services, and foundational ERP concepts
- Experience with needs analysis, software evaluation and selection, customization, and implementation

Enabling's full-time employees receive complete and competitive benefits. We offer a collaborative work environment, competitive compensation, generous work/life opportunities and a comprehensive benefits package that includes paid time off plus holidays.

This position will join the growing Business Productivity practice as a key member of the CRM/Dynamics365 group, focused on working with small to mid-size companies who are looking to adopt CRM/Dynamics365 and/or optimize their Microsoft investment. A successful candidate will be able to gracefully transition between multiple clients in a single day with excellent communication and organization skills.