



Crestwood Associates

www.crestwood.com

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

An all-in-one ERP business management solution
that keeps you connected

Microsoft Dynamics 365 Business Central manages your financials, sales, service, and operations easier and faster. This full-featured solution is tailored to the needs of small and medium businesses.

Microsoft Dynamics 365 Business Central is deeply integrated with Office 365 and includes built-in intelligence, so it's easy to use and helps you make better business decisions.



FINANCIAL MANAGEMENT

Make informed decisions, accelerate financial period close and reporting, and sell smarter and improve customer service.

Core Capabilities: General Ledger, Account Receivables & Payables, Budgets, Schedules, Advanced Dimensions, Audit Trails, Multiple Currencies, Bank Reconciliation, Cash Flow, Forecast, Check Writing, Electronic Payment, Deferrals, Fixed Assets



PROJECT MANAGEMENT

Keep projects on time and under budget, plan with precision, and analyze project performance.

Core Capabilities: Job Management, Capacity Management, Budgets/Estimates, Basic Resources



OPERATIONS MANAGEMENT

Optimize your operations, manage forecasting to fulfillment, run your warehousing efficiently, and reach optimal output levels.

Core Capabilities: Forecasting, Production Planning, Manufacturing Capacity, Warehouse Management



REPORTING & ANALYTICS

Easily create simple or complex reports, utilizing Report Wizard, Visual Studio, or Power BI.

Core Capabilities: Customer Insights, Self-Serve Reports, Interactive Dashboards, Built-in Intelligence



SUPPLY CHAIN MANAGEMENT

Simplify and streamline order fulfillment, manage existing inventory to maximize efficiency and productivity.

Core Capabilities: Inventory & Purchasing Control, Shipment & Distribution, Returns & Cancellations, Procurement & Vendor Management



SALES & SERVICE MANAGEMENT

Sell smarter and improve customer service, boost sales, deliver value and exceptional service.

Core Capabilities: Quote Generation, Contact Management, Pricing & Discounting, Opportunity Management, Sales Orders, Sales Invoicing, Payment Processing



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MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

Run Your Business Anywhere



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Microsoft Dynamics 365 Business Central puts flexibility at the core of your business, enabling you to grow at your own pace and adapt in real time. That means you can start small with the right fit for employees' roles, your industry and business needs and extend Dynamics 365 as your business evolves and grows.



BRING YOUR OFFICE WITH YOU

Microsoft Dynamics 365 Business Central works where you need it to. No matter what device your team uses or where they need to work, they can stay connected to key business data like customer details, product information, and order status to deliver better customer service. Microsoft business solutions are designed to get you up and running quickly and help you grow as your needs change. Cloud and mobile solutions have become the means of transforming business processes and enabling new work flows.

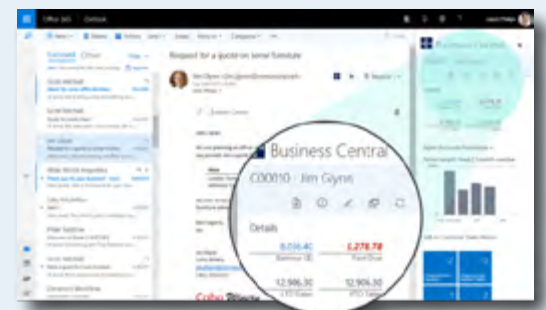
Your data is always on-call; with virtually anywhere, anytime access to the system, and the ability to track statuses and instantly message team members, you can connect, share, and collaborate in real-time and get answers right when you need them.



IMPROVE PRODUCTIVITY

Companies are going beyond standalone apps with connected solutions to drive business process automation and employee productivity. Businesses are seeing the benefits of helping employees work smarter together, automating burdensome manual tasks, and using customer data as a factor in deciding what to offer.

Use a single sign-on across email, calendar, files, collaboration tools, and much more while quickly getting to the date you need.



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MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

Protect Your Data With the Crestwood Cloud



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Microsoft Dynamics 365 Business Central and Crestwood Cloud have built-in controls and role-based business workflows that can provide structured access to sensitive information. Both physical and virtual security including access control, encryption, and authentication where you can help protect your data on all your devices.



GET MORE USE OUT OF YOUR DATA WITH POWERAPPS

Easily build the business apps you need and extend or customize the apps you already use with Microsoft's PowerApps. PowerApps allows you to use a variety of management tools to meet your needs. You can use PowerApps to customize SharePoint Online, or with Microsoft Teams, and build apps on Dynamics 365.



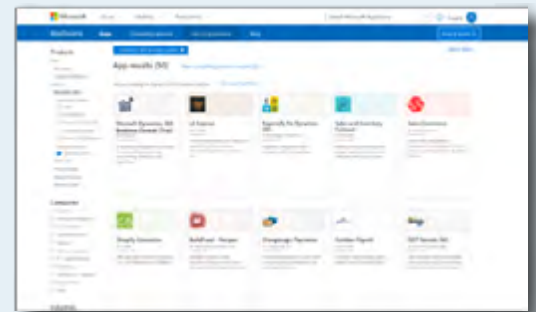
PROTECT YOUR DATA WITH THE CRESTWOOD CLOUD

Replacing your legacy system may seem daunting, complex and disruptive, but with today's modern applications in the Cloud, the rewards far outweigh the risks. You'll get an increase in efficiency, enterprise - grade security, increased mobility - all without the up-front costs and less dependency on IT infrastructure.

Crestwood's cloud solutions are reliable, scalable, and come with a guaranteed virtual machine connectivity of at least 99.9%, commonly referred to as "three nines." This is the same level Microsoft offers. The risk of downtime is minor at any level of 99.9% or higher.

Storing your backups on the Crestwood Cloud leverages Microsoft Azure, which has state of the art compliance and infrastructure protection solutions. Microsoft Azure meets compliance standards, such as ISO 27001, HIPAA, FedRAMP, SOC 1 and SOC 2. Further detailed information on international and industry specific compliance is available [here](#).

Your customers trust you with their data. Make sure you earn it by keeping all your systems safe, centralized, and protected, while simplifying compliance, audits, and reporting.



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