

# LISTED INVESTMENT COMPANIES

## BELL POTTER

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### Market Update

2018 is looking to be another big year for the Listed Managed Investment sector. So far, we have seen L1 Capital successfully launched its first Listed Investment Company (LIC) vehicle, that was oversubscribed and raised over a \$1.0bn. This is further supported with WAM launching a global LIC and Gryphon Capital Investments launching a fixed interest Listed Investment Trust (LIT) in the coming weeks. Meanwhile, weak market conditions contributed to a relatively quiet quarter in the secondary market. The first quarter of 2018, saw only \$136m raised via corporate activity in the sector.

(continued page 3).

### Investment Key Picks

As at the end of the Quarter, our key picks across pre-tax NTA and share price performance, distribution yield (based on the previous 12 months and including Special Dividends) and valuation were as follows. Please note that historical performance is no guarantee of future performance.

**Table 1: Quarter Highlights**

Pre-Tax NTA Performance (p.a.)					
31-Mar-18	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AFI	AMH	ACQ	FGX	MFF
1 years	1.7	3.9	19.7	9.0	12.6
5 years	6.2	6.2	n/a	n/a	21.0
10 years	5.6	7.9	n/a	n/a	12.6

Share Price Performance (p.a.)					
31-Mar-18	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AFI	AMH	ACQ	FGX	MFF
1 years	9.1	2.9	16.5	5.2	23.9
5 years	6.1	4.8	n/a	n/a	18.3
10 years	6.5	8.6	n/a	n/a	15.2

Distribution					
31-Mar-18	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AUI	PIC	NSC	DJW	PIA
Net Yield	4.2	5.0	7.4	6.1	6.1
Franking	100.0	100.0	69.5	100.0	100.0
Gross Yield	6.0	7.1	9.6	8.7	8.5

Valuation					
31-Mar-18	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	ARG	WLE	ACQ	DJW	MFF
Current Disc/Prem	3.2	-1.2	-13.8	5.1	-11.7
1 year avg	1.5	-3.8	-12.2	10.0	-11.7
5 year avg	2.1	n/a	n/a	22.1	n/a
10 year avg	1.3	n/a	n/a	17.4	n/a

SOURCE: COMPANY DATA, IRESS & BELL POTTER

It is important that clients are aware that the share price of a LIC is impacted by the oscillation of the discount or premium to NTA, which should be taken into consideration when investing in LICs. We therefore advise clients to view this report in conjunction with the Bell Potter Weekly Indicative NTA. For further information please speak to your Bell Potter Adviser.

### Inside this edition

- Market update
- Coverage of 50 securities
- New LIC - NAC & WMI

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## Market Update

Despite a volatile financial quarter where we saw the S&P/ASX 200 fall by 5%, a total of \$136m was raised in the LIC sector through a range of capital raising instruments like Dividend Reinvestment Plans (DRPs), Share Purchase Plans (SPP), Placements, Entitlements and the exercise of options.

It started with Acorn Capital (ASX: ACQ) which entered into an asset sale agreement to acquire a security portfolio from Washington H Soul Pattinson & Company (WHSP) for \$7.6m. The acquisition was funded in two stages, first payment was paid with 4 million ACQ shares. And the next payment would be due in June 2018, which would be payable in cash or ACQ shares. Fundamentally, this increases WHSP stake in ACQ.

Thorney Opportunities (ASX: TOP) issued both a placement and SPP, raising approximately \$5.7m while issuing 7.9m shares. And finally, International LIC Global Value Fund (ASX:GVF) finished the quarter by raising approximately \$15.7m via an entitlement offer.

**Table 2: 1Q18 Share Purchase Plans, Placements & Entitlements**

	Method	Shares Issued	Price	Raised
ACQ	SPP	4,025,932	\$1.24	\$4,986,117
TOP	Placement	7,934,427	\$0.72	\$5,712,787
GVF	Entitlement	14,345,138	\$1.10	\$15,779,652
				\$26,478,556

SOURCE: COMPANY DATA, IRESS & BELL POTTER

As most LICs would distribute a dividend in February, a total of \$68.6m was raised in the secondary market through DRPs. Australian Foundation Investment Company (ASX:AFI) and Argo Investments (ASX:ARG) represent the two oldest LICs on the ASX. And collectively, AFI and ARG managed to raised close to \$45m via DRPs, thanks to their large following.

**Table 3: 1Q18 Dividend Reinvestment Plans**

	Shares Issued	Raised
ABW	8,002	\$5,170
AFI	3,821,934	\$23,352,017
AIB	31,166	\$17,590
AQF	299,780	\$574,808
ARG	2,512,906	\$20,052,990
AUF	248,512	\$340,461
AUI	139,189	\$1,198,041
AUP	3,392	\$14,718
BHD	829,097	\$742,506
BKI	1,907,256	\$3,204,190
CAM	208,368	\$185,544
DJW	828,750	\$2,759,738
DUI	483,203	\$1,968,424
EMF	509,205	\$1,003,134
MGG	2,664,196	\$3,899,584
MIR	371,646	\$958,847
MLT	978,655	\$4,492,026
NCC	268,672	\$352,283
PAI	789,422	\$1,003,055
PGF	718,168	\$881,767
PMC	771,452	\$1,486,079
URB	62,878	\$60,363
		\$68,553,334

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Market Update

Options have historically been a popular avenue for LICs to raise capital. A total of \$41.9m was obtained through the exercise of options within the first quarter of 2018. Global LICs, Ellerston Global Investments (ASX:EGI) and Antipodes Global Investment Company (ASX:APL) lead this section, raising \$13.1m and \$15.8m each, after strong demand for these stocks resulted in its options being in-the-money for majority of the quarter.

Table 4: 1Q18 Options Exercised

	Exercise Price	Exercised	Raised	Expiry
CIEO	\$1.00	5,369,200	\$5,309,900	30-Mar-18
URBO	\$1.10	5,000	\$5,500	07-Apr-18
EGIO	\$1.00	13,076,130	\$13,076,130	10-Apr-18
SNCOA	\$1.05	6,222	\$6,533	30-Apr-18
WAAO	\$1.14	323,870	\$369,212	17-Sep-18
APLO	\$1.10	14,368,212	\$15,805,033	15-Oct-18
MECO	\$1.10	9,000	\$9,900	30-Nov-18
RYDO	\$1.25	284,000	\$355,000	10-Dec-18
EAIO	\$1.00	907,782	\$907,782	28-Feb-19
PL8O	\$1.10	196,200	\$215,820	29-Apr-19
PIAO	\$1.18	605,212	\$714,150	10-May-19
CQGO	\$1.10	3,000	\$3,300	24-Jun-19
OZGOC	\$0.19	210,164	\$39,931	31-Aug-19
WICOC	\$1.06	1,653,830	\$1,753,060	31-Aug-19
BHDO	\$1.00	3,325,144	\$3,325,144	28-Apr-20
		\$	41,896,395	

SOURCE: COMPANY DATA, IRESS & BELL POTTER

Despite this a large number of options remain outstanding in the LIC space. There is ~\$604.5m in options capital that could be exercised over 2018. However, only EGI and APL are trading over its exercise price suggesting only a small fraction of these options will be exercised within this period.

Table 5: Outstanding Options

	Stock Price	Exercise Price	Outstanding Options	Potentially Raise	Expiry
URBO	\$0.96	\$1.10	72,837,732	\$80,121,505	07-Apr-18
EGIO	\$1.09	\$1.00	17,868,634	\$17,868,634	10-Apr-18
SNCOA	\$0.98	\$1.05	40,380,575	\$42,399,604	30-Apr-18
WAAO	\$1.14	\$1.14	30,088,590	\$34,300,993	17-Sep-18
APLO	\$1.21	\$1.10	223,020,809	\$245,322,890	15-Oct-18
WGFO	\$0.89	\$1.10	82,799,001	\$91,078,901	16-Nov-18
MECO	\$1.04	\$1.10	43,402,026	\$47,742,229	30-Nov-18
RYDO	\$1.22	\$1.25	36,544,500	\$45,680,625	10-Dec-18
EAIO	\$1.09	\$1.00	63,849,469	\$63,849,469	28-Feb-19
PL8O	\$0.98	\$1.10	295,935,237	\$325,528,761	29-Apr-19
PIAO	\$1.15	\$1.18	243,984,040	\$287,901,167	10-May-19
CQGO	\$0.99	\$1.10	90,867,952	\$99,954,747	24-Jun-19
OZGOC	\$1.12	\$0.19	35,478,862	\$6,740,984	31-Aug-19
WICOC	\$0.17	\$1.06	11,185,838	\$11,856,988	31-Aug-19
BHDO	\$0.79	\$1.00	16,674,856	\$16,674,856	28-Apr-20
			\$	1,417,022,352	

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Universe Summary

On a Weighted Average basis, the LICs within the Bell Potter universe are trading at an average premium to pre-tax NTA of 1.4% as at 31 Mar 2018, higher than our prior edition. On an Arithmetic basis, the discount expanded slightly from 2.9% to 3.7%. We see the Weighted Average of Domestic LICs trade at a premium of 2.8%. While, International LICs saw its discount expanded from the previous quarter - going from a 4.2% discount to a 6.4% discount.

**Table 6: Current Share Price Premium/Discount to NTA and Yield**

ASX Code	Company name	Investment Mandate	Market Cap (\$m)	Price (\$)	Pre-tax NTA (\$)	Prem/ (Disc) to pre-tax NTA (%)	Post-tax NTA (\$)	Prem/ (Disc) to post-tax NTA (%)	12 Mth Dividend Per Share (\$)*	Net Dividend Yield (%)*	Franking (%)	Gross Dividend Yield (%)*	Indirect Cost Ratio (%)
<b>Domestic Equity</b>													
AFI	AFIC	Large	7,164	6.04	5.83	3.6	5.02	20.3	0.240	4.0	100	5.7	0.14
ARG	Argo Investments	Large	5,553	7.83	7.59	3.2	6.72	16.5	0.315	4.0	100	5.7	0.16
AUI	Australian United	Large	1,024	8.26	8.50	-2.8	7.40	11.6	0.345	4.2	100	6.0	0.10
MLT	Milton Corporation	Large/Medium	2,962	4.50	4.44	1.4	3.94	14.2	0.188	4.2	100	6.0	0.12
BKI	BKI Investment	Large/Medium	983	1.58	1.54	2.6	1.47	7.5	0.073	4.6	100	6.6	0.15
CIN	Carlton Investments	Large/Medium	850	32.10	36.75	-12.7	30.47	5.3	1.190	3.7	100	5.3	0.08
DUI	Diversified United	Large/Medium	835	3.98	4.05	-1.7	3.50	13.7	0.145	3.6	100	5.2	0.14
WLE	WAM Leaders	Large/Medium	808	1.15	1.16	-1.2	1.15	0.0	0.030	2.6	100	3.7	1.62
WHF	Whitefield	Large/Medium	401	4.60	4.81	-4.4	4.46	3.1	0.173	3.8	100	5.4	0.40
QVE	QV Equities	Large/Medium	322	1.17	1.17	0.0	1.14	2.6	0.041	3.5	100	5.0	1.01
PIC	Perpetual Equity Invest Co	Large/Medium	281	1.11	1.09	1.5	1.09	1.4	0.055	5.0	100	7.1	1.32
AMH	AMCIL	Large/Medium	234	0.90	0.94	-4.8	0.88	1.7	0.035	3.9	100	5.6	0.68
WDE	Wealth Defenders Equity	Large/Medium	108	0.85	0.93	-8.8	0.97	-12.0	0.030	3.5	100	5.0	1.25
CAM	Clime Capital	Large/Medium	77	0.86	0.92	-6.5	0.92	-6.5	0.050	5.8	100	8.2	1.92
FSI	Flagship Investments	Large/Medium	42	1.63	1.82	-10.5	1.74	-6.3	0.075	4.6	100	6.6	1.47
CBC	CBG Capital	Large/Medium	22	0.87	1.01	-13.5	1.00	-12.6	0.026	2.9	100	4.2	2.19
WAM	WAM Capital	Medium/Small	1,638	2.50	2.01	24.6	1.98	26.1	0.150	6.0	100	8.6	1.18
MIR	Mirrabooka	Medium/Small	406	2.57	2.42	6.2	2.16	19.0	0.140	5.4	100	7.8	0.62
WAX	WAM Research	Medium/Small	292	1.56	1.25	24.3	1.25	24.6	0.090	5.8	100	8.2	1.32
WIC	WestOz Investment Co.	Medium/Small	146	1.12	1.25	-10.0	1.21	-7.5	0.060	5.4	100	7.7	1.89
OZG	Ozgrow th	Medium/Small	61	0.17	0.22	-22.4	0.21	-20.2	0.005	2.9	100	4.2	1.38
NAC	Naos Absolute Opps Co	Medium/Small	52	0.99	1.12	-12.1	1.10	-10.5	0.053	5.3	100	7.6	2.42
WMI	WAM Microcap	Small/Micro	207	1.48	1.28	15.3	1.25	18.4	0.000	0.0	0	0.0	0.00
NSC	Naos Small Cap Opps Co	Small/Micro	146	0.87	0.95	-8.9	0.93	-7.0	0.064	7.4	70	9.6	2.94
NCC	Naos Emerging Opps Co	Small/Micro	79	1.33	1.30	1.9	1.26	5.2	0.073	5.5	100	7.8	2.57
ACQ	Acorn Capital	Small/Micro	59	1.13	1.31	-13.8	1.25	-9.3	0.035	3.1	100	4.4	1.75
BTI	Bailador Tech Investments	Unlisted Tech	102	0.85	1.07	-21.0	1.04	-18.8	0.000	0.0	0	0.0	2.55
CDM	Cadence Capital	Long/Short	417	1.32	1.21	8.7	1.28	3.2	0.080	6.1	100	8.7	2.01
ALF	Australian Leaders Fund	Long/Short	283	1.04	1.21	-14.0	1.22	-14.8	0.040	3.8	50	4.7	1.25
WAA	WAM Active	Long/Short	47	1.14	1.09	4.2	1.09	4.2	0.055	4.8	100	6.9	3.89
AEG	Absolute Equity Perf Fund	Market Neutral	107	1.06	1.11	-4.8	1.11	-4.8	0.045	4.3	100	6.1	3.08
WMK	Watermark Market Neutral	Market Neutral	74	0.84	0.97	-13.4	0.97	-13.4	0.055	6.5	100	9.4	1.74
DJW	Djerriw arrh Investments	Income	725	3.28	3.12	5.1	3.15	4.1	0.200	6.1	100	8.7	0.46
PL8	Plato Income Maximiser	Income	289	0.98	1.02	-4.5	1.05	-6.7	0.023	2.3	100	3.3	n/a
<b>International Equity</b>													
MFF	MFF Capital Investments	Global	1,216	2.25	2.55	-11.7	2.13	5.7	0.020	0.9	93	1.2	0.91
PMC	Platinum Capital	Global	568	1.99	1.76	12.6	1.64	20.8	0.100	5.0	100	7.2	1.42
APL	Antipodes Gbl Invest Co	Global	422	1.21	1.27	-4.7	1.23	-1.8	0.000	0.0	0	0.0	n/a
TGG	Templeton Global Grow th	Global	309	1.38	1.53	-10.0	1.46	-6.0	0.045	3.3	100	4.7	1.12
PIA	Pengana International Eq	Global	280	1.15	1.26	-9.1	1.24	-7.7	0.070	6.1	100	8.5	1.98
PGF	PM Capital Global Opp	Global	423	1.21	1.35	-10.9	1.25	-3.7	0.036	3.0	100	4.3	1.49
EGI	Elerston Global Investments	Global	100	1.09	1.18	-8.4	1.16	-6.7	0.025	2.3	100	3.3	1.41
WGF	Watermark Global Leaders	Global (Long/Short)	74	0.89	1.07	-16.8	1.06	-16.0	0.000	0.0	0	0.0	n/a
GVF	Global Value Fund	Global (Multi Assets)	163	1.11	1.11	-0.2	1.10	0.6	0.063	5.7	50	6.7	3.55
ALI	Argo Global Infrastructure	Global (Listed Infra)	241	1.68	2.04	-17.6	2.03	-17.2	0.038	2.2	0	2.2	1.51
EAI	Elerston Asian Investments	Asia	115	1.09	1.18	-7.9	1.16	-5.7	0.000	0.0	0	0.0	1.23
PAF	PM Capital Asian Opp	Asia	74	1.32	1.27	4.2	1.20	9.7	0.050	3.8	100	5.4	1.48
<b>Specialist</b>													
FGX	Future Gen Invest Co	Fund of Funds	414	1.18	1.22	-3.6	1.20	-1.8	0.043	3.6	100	5.2	0.14
FGG	Future Gen Global Invest	Gbl Funds of Funds	364	1.23	1.27	-3.4	1.22	0.4	0.010	0.8	100	1.2	0.45
URB	URB Investments	AU Equity & Property	70	0.96	1.03	-7.3	1.03	-7.3	0.005	0.5	100	0.7	n/a
SNC	Sandon Capital	Activist	47	0.98	1.00	-1.5	0.97	1.5	0.070	7.1	100	10.2	4.72
<b>Arithmetic Average (All)</b>						-3.7		0.3		5.7		7.2	1.40
<b>Weighted Average (All)</b>						1.4		11.7		4.4		6.1	0.53
Weighted Average (Domestic Market Cap - Over \$500m)						3.6		16.6		4.3		6.1	0.23
Weighted Average (Domestic Market Cap - Under \$500m)						-0.8		1.3		4.2		5.9	1.35
Weighted Average (Domestic All)						2.8		13.6		4.2		6.0	0.44
<b>Weighted Average (International Equity)</b>						-6.4		1.6		6.2		7.1	1.16
<b>Weighted Average (Specialist)</b>						-6.1		-1.1		4.6		6.6	0.96

\*12 month historical dividends including Special Dividends. \*ICR with performance fee.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Investment Performance

In the Table below, we have evaluated our LICs using the performance of both the pre-tax NTA and share price. The pre-tax NTA data seeks to measure the performance of the underlying investments of the Fund. Whereas, the share price data measures the performance of the security as it trades on the ASX. However, some of this terminology is a little misleading as the pre-tax NTA actually reflects tax associated with realised capital gains (tax applicable on positions that have been exited) but not unrealised capital gains (tax applicable on positions that have not been exited).

Table 7: Pre-tax NTA and Share Price Performance

ASX Code	ASX Listed Investment Companies	Pre-tax NTA										Share price									
		Performance (%)					Value-add+ (%)					Performance (%)					Value-add+ (%)				
		Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10
<b>Domestic Equity</b>																					
AFI	AFIC	1.7	1.7	6.2	6.7	5.6	-0.8	-2.1	-1.5	-0.5	0.2	9.1	3.1	6.1	7.8	6.5	5.5	-1.3	-1.8	0.7	1.2
ARG	Argo Investments	0.8	2.8	6.9	6.9	5.3	-1.7	-1.0	-0.8	-0.3	-0.1	8.0	3.3	7.8	8.0	5.1	4.4	-1.1	-0.1	0.9	-0.2
AUI	Australian United	1.8	2.4	6.5	6.1	4.7	-0.7	-1.4	-1.2	-1.1	-0.7	10.0	4.3	8.2	7.6	5.2	6.4	-0.1	0.3	0.5	-0.1
MLT	Milton Corporation	-0.3	2.7	6.6	7.6	5.9	-3.9	-1.7	-1.3	0.5	0.6	6.3	3.4	8.0	9.7	6.5	2.7	-1.0	0.1	2.6	1.2
BKI	BKI Investment	-2.3	-0.2	4.5	5.8	5.6	-5.2	-4.1	-3.1	-1.3	0.4	3.1	1.4	6.2	8.7	8.3	-0.5	-3.0	-1.7	1.6	3.0
CIN	Carlton Investments	3.1	5.0	10.3	11.6	9.4	0.6	1.2	2.6	4.4	4.0	4.6	3.9	12.3	14.0	10.8	1.0	-0.5	4.4	6.9	5.5
DUI	Diversified United	4.1	4.7	8.4	7.8	5.7	1.6	0.9	0.7	0.6	0.3	13.2	7.2	10.4	9.7	6.4	9.6	2.8	2.5	2.6	1.1
WLE	WAM Leaders	1.6	n/a	n/a	n/a	n/a	-0.9	n/a	0.7	0.6	n/a	3.6	n/a	n/a	n/a	n/a	0.0	n/a	n/a	n/a	n/a
WHF	Whitefield	-2.0	1.1	8.3	10.0	6.5	-1.6	-1.8	-0.5	-0.8	-0.8	6.6	2.5	9.4	11.9	7.4	7.0	-0.4	0.6	1.1	0.1
QVE	QV Equities	2.3	6.3	n/a	n/a	n/a	-7.9	-0.1	n/a	n/a	n/a	-2.5	5.6	n/a	n/a	n/a	-5.4	1.7	n/a	n/a	n/a
PIC	Perpetual Equity Invest Co	4.3	4.4	n/a	n/a	n/a	1.4	0.5	n/a	n/a	n/a	13.9	8.2	n/a	n/a	n/a	10.3	3.8	n/a	n/a	n/a
AMH	AMCIL	3.9	3.4	6.2	7.5	7.9	1.4	-0.4	-1.5	0.3	2.5	2.9	3.8	4.8	9.4	8.6	-0.7	-0.6	-3.1	2.3	3.3
WDE	Wealth Defenders Equity	3.0	n/a	n/a	n/a	n/a	0.1	n/a	-1.5	0.3	n/a	13.6	n/a	n/a	n/a	n/a	10.7	n/a	n/a	n/a	n/a
CAM	Cime Capital	6.7	1.5	0.2	2.0	5.0	3.1	-2.9	-7.7	-5.1	-0.3	1.6	2.3	0.8	5.0	6.9	-2.0	-2.1	-7.1	-2.1	1.6
FSI	Flagship Investments	5.0	4.2	7.6	7.2	6.3	1.4	-0.2	-0.3	0.1	1.0	5.9	8.0	10.0	7.9	6.4	2.3	3.6	2.1	0.8	1.1
CBC	CBG Capital	6.0	0.5	n/a	n/a	n/a	3.5	-3.3	n/a	n/a	n/a	-3.2	-2.0	n/a	n/a	n/a	-6.8	-6.4	n/a	n/a	n/a
WAM	WAM Capital	9.2	9.5	9.1	9.4	9.4	5.6	5.1	1.2	2.3	4.1	4.2	14.8	15.3	13.7	13.6	0.6	10.4	7.4	6.6	8.3
MIR	Mirrabooka	9.8	7.5	9.2	9.6	8.0	-4.2	-3.8	-1.3	3.2	4.1	0.2	6.1	7.2	10.8	8.8	-3.4	1.7	-0.7	3.7	3.5
WIC	WestOz Investment Co.	13.8	12.0	4.0	2.1	n/a	-1.2	1.3	-2.4	-0.3	n/a	20.3	13.4	6.9	8.5	n/a	16.7	9.0	-1.0	1.4	n/a
WAX	WAM Research	7.1	9.7	11.3	11.1	8.8	3.5	5.3	3.4	4.0	3.5	3.9	15.0	15.4	18.6	14.5	0.3	10.6	7.5	11.5	9.2
OZG	Ozgrow th	2.8	11.4	2.9	2.0	5.7	-12.2	0.7	-5.0	-0.4	4.3	3.0	7.9	5.2	5.8	0.0	-0.6	3.5	-2.7	-1.3	-5.3
NAC	Naos Absolute Opps Co	4.4	7.3	n/a	n/a	n/a	0.8	2.9	n/a	n/a	n/a	-4.8	4.5	n/a	n/a	n/a	-8.4	0.1	n/a	n/a	n/a
WMI	WAM Microcap	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NSC	Naos Small Cap Opps Co	-5.2	-1.4	1.2	-2.0	0.4	-20.2	-12.1	-5.2	-4.4	-1.0	-6.7	-0.8	3.1	1.8	2.9	-10.3	-5.2	-4.8	-5.3	-2.4
NCC	Naos Emerging Opportunities	3.7	11.2	11.2	n/a	n/a	-11.3	0.6	4.7	n/a	n/a	0.6	14.1	12.3	n/a	n/a	-3.0	9.7	4.5	n/a	n/a
ACQ	Acorn Capital	19.7	14.6	n/a	n/a	n/a	4.7	3.9	n/a	n/a	n/a	16.5	16.1	n/a	n/a	n/a	1.5	5.4	n/a	n/a	n/a
BTI	Bailador Tech Investments	-7.8	-2.3	n/a	n/a	n/a	-15.8	-10.3	n/a	n/a	n/a	-14.2	-1.0	n/a	n/a	n/a	-17.8	-5.4	n/a	n/a	n/a
ALF	Australian Leaders Fund	-3.2	2.7	4.5	5.2	8.8	-6.8	-1.7	-3.4	-1.9	3.5	-19.4	-1.6	-0.4	5.0	10.3	-23.0	-6.0	-8.3	-2.1	5.0
CDM	Cadence Capital	10.5	0.5	5.0	6.5	9.8	6.9	-3.9	-2.9	-0.6	4.5	7.7	3.4	5.7	10.9	12.9	4.1	-1.0	-2.2	3.8	7.6
WAA	WAM Active	7.8	8.3	6.3	6.3	n/a	4.2	3.9	-1.6	-0.8	n/a	5.0	6.5	6.6	7.9	n/a	1.4	2.1	-1.3	0.8	n/a
AEG	Absolute Equity Performance	14.2	n/a	n/a	n/a	n/a	12.7	n/a	n/a	n/a	n/a	7.8	n/a	n/a	n/a	n/a	4.2	n/a	n/a	n/a	n/a
WMK	Watermark Market Neutral	-0.4	5.2	n/a	n/a	n/a	-1.9	3.5	n/a	n/a	n/a	-15.7	4.3	n/a	n/a	n/a	-19.3	-0.1	n/a	n/a	n/a
DJW	Djerriw arrh Investments	1.2	1.7	4.6	4.9	4.0	-1.3	-2.1	-3.1	-2.3	-1.4	-6.0	-4.9	1.3	2.8	3.6	-9.6	-9.3	-6.6	-4.3	-1.7
PL8	Plato Income Maximiser	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>International Equity</b>																					
MFF	MFF Capital Investments	12.6	9.4	21.0	19.9	12.6	1.7	3.8	6.7	8.8	7.1	23.9	8.7	18.3	21.2	15.2	13.0	3.1	4.0	10.1	9.7
PMC	Platinum Capital	20.6	7.2	13.0	10.3	8.4	6.4	-0.6	-3.0	-2.3	1.0	40.4	9.1	15.7	10.6	9.6	26.2	1.3	-0.3	-2.0	2.2
APL	Antipodes Glb Invest Co	8.0	n/a	n/a	n/a	n/a	-6.2	n/a	n/a	n/a	n/a	5.7	n/a	n/a	n/a	n/a	-8.5	n/a	n/a	n/a	n/a
TGG	Templeton Global Grow th	9.3	3.1	12.4	10.2	4.9	-4.9	-4.7	-3.6	-2.4	-2.5	9.8	2.7	13.7	12.0	8.3	-4.4	-5.1	-2.3	-0.6	-0.3
PIA	Pengana International Equities	3.6	3.6	11.4	8.0	6.5	-9.4	-4.0	-5.2	-5.4	-1.2	-0.7	4.3	13.7	9.6	7.6	-13.7	-3.3	-2.9	-3.8	-0.1
PGF	PM Capital Global Opp	18.0	4.9	n/a	n/a	n/a	5.1	-2.7	n/a	n/a	n/a	25.6	6.2	n/a	n/a	n/a	12.7	-1.4	n/a	n/a	n/a
EGI	Ellerston Global Investments	8.4	4.3	n/a	n/a	n/a	-1.5	-2.8	n/a	n/a	n/a	14.7	-0.2	n/a	n/a	n/a	4.8	-7.3	n/a	n/a	n/a
WGF	Watermark Global Leaders	-0.9	n/a	n/a	n/a	n/a	-2.4	n/a	n/a	n/a	n/a	-13.6	n/a	n/a	n/a	n/a	-27.8	n/a	n/a	n/a	n/a
GVF	Global Value Fund	12.2	7.5	n/a	n/a	n/a	6.2	1.4	n/a	n/a	n/a	4.7	5.9	n/a	n/a	n/a	-6.2	0.3	n/a	n/a	n/a
ALI	Argo Global Infrastructure	3.9	n/a	n/a	n/a	n/a	-0.1	n/a	n/a	n/a	n/a	-0.8	n/a	n/a	n/a	n/a	-4.8	n/a	n/a	n/a	n/a
EAI	Ellerston Asian Investments	18.9	n/a	n/a	n/a	n/a	-3.6	n/a	n/a	n/a	n/a	23.9	n/a	n/a	n/a	n/a	1.4	n/a	n/a	n/a	n/a
PAF	PM Capital Asian Opp	18.6	8.0	n/a	n/a	n/a	-6.6	-0.9	n/a	n/a	n/a	36.2	15.1	n/a	n/a	n/a	11.0	6.2	n/a	n/a	n/a
<b>Specialist</b>																					
FGX	Future Generation Invest Co	9.0	5.3	n/a	n/a	n/a	5.4	0.9	n/a	n/a	n/a	5.2	5.4	n/a	n/a	n/a	1.6	1.0	n/a	n/a	n/a
FGG	Future Gen Global Invest	15.5	n/a	n/a	n/a	n/a	1.3	n/a	n/a	n/a	n/a	17.1	n/a	n/a	n/a	n/a	2.9	n/a	n/a	n/a	n/a
URB	URB Investments	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SNC	Sandon Capital	6.0	6.4	n/a	n/a	n/a	2.4	2.0	n/a	n/a	n/a	-0.3	9.6	n/a	n/a	n/a	-3.9	5.2	n/a	n/a	n/a

CDM: In May 2011 CDM received \$0.22 per CDM share of franking credits when RHG returned the majority of its assets in the form of a fully franked dividend. At the time, CDM shares were trading at \$1.25. These franking credits were worth 17.6% of the CDM share price at the time and are not reflected in our performance calculations as the calculations are based on pre-tax NTA and not post-tax NTA.

SOURCE: COMPANY DATA, IRESS &amp; BELL POTTER

### Investment Performance (continued)

The measurement of a LIC’s performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, but does not incorporate franking. LIC returns will consequently be understated relative to the Index return given that the Benchmarks do not factor in operating costs or taxation. The performance of Unlisted Unit Trusts are not measured on an after tax basis and are therefore, generally, not a valid comparison.

In order to assess a LIC’s performance, NTA and share price need to be evaluated with respect to the relative mandate and/or benchmark, given varying outcomes from different styles of investment. Hence, for the Domestic LICs we have categorised the LIC’s Mandate into those with a Large, Large to Medium, Medium to Small, and Small Market Capitalisation investment focus, Long/Short/Market Neutral, International, and Specialist investment focuses following an analysis of the LIC’s Top Stock Holdings.

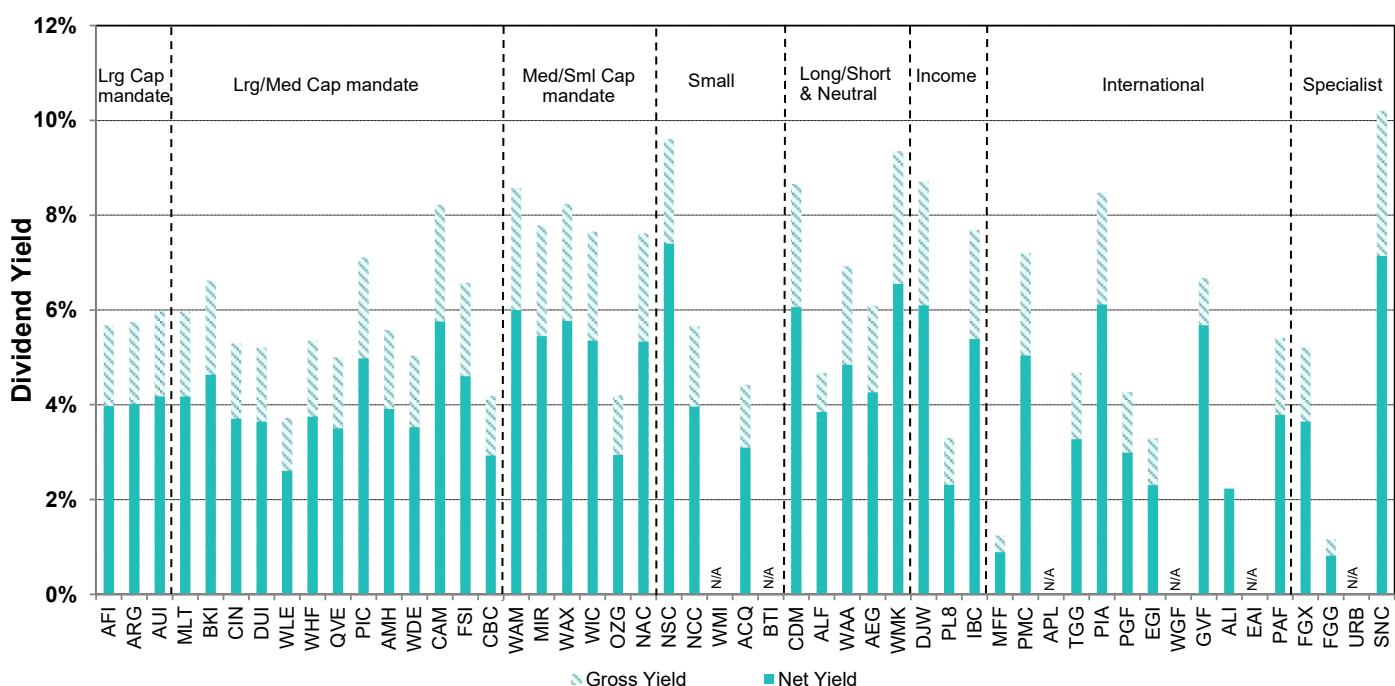
In general, the NTA has been benchmarked against the relative indices preferred by the Manager and these should be most reflective of its mandate. The share price of each LIC, apart from International and Specialist LICs, has been benchmarked against the All Ordinaries Accumulation Index, given this is the broadest index on the ASX and the exchange in which each LIC trades. This is arguably a less relevant benchmark.

Our value-add columns seek to quantify the value generated by the Manager. It is the difference between the performance of the share price and pre-tax NTA against the relevant benchmark. A positive value indicates outperformance against the Benchmark and a negative value indicates an underperformance. We view the pre-tax NTA value-add as the most relevant measure of management performance.

### Historical Gross Dividend Yield

Dividends are an important aspect of any investment decision. In the Graph below, we have included historical Net Dividend Yield and Gross Dividend Yield for the LICs in our universe. Nonetheless, investors must realise that although historical yield is clearly a key consideration when selecting a LIC, it is no guarantee of future yield. Please note several LICs have recently entered the market and have not paid a dividend yet.

Graph 1: Historical Dividend Yield (Net and Gross)



SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Premium/Discount to NTA

We have categorised our universe of LICs according to the percentage premium or discount the share price trades at relative to the pre-tax NTA.

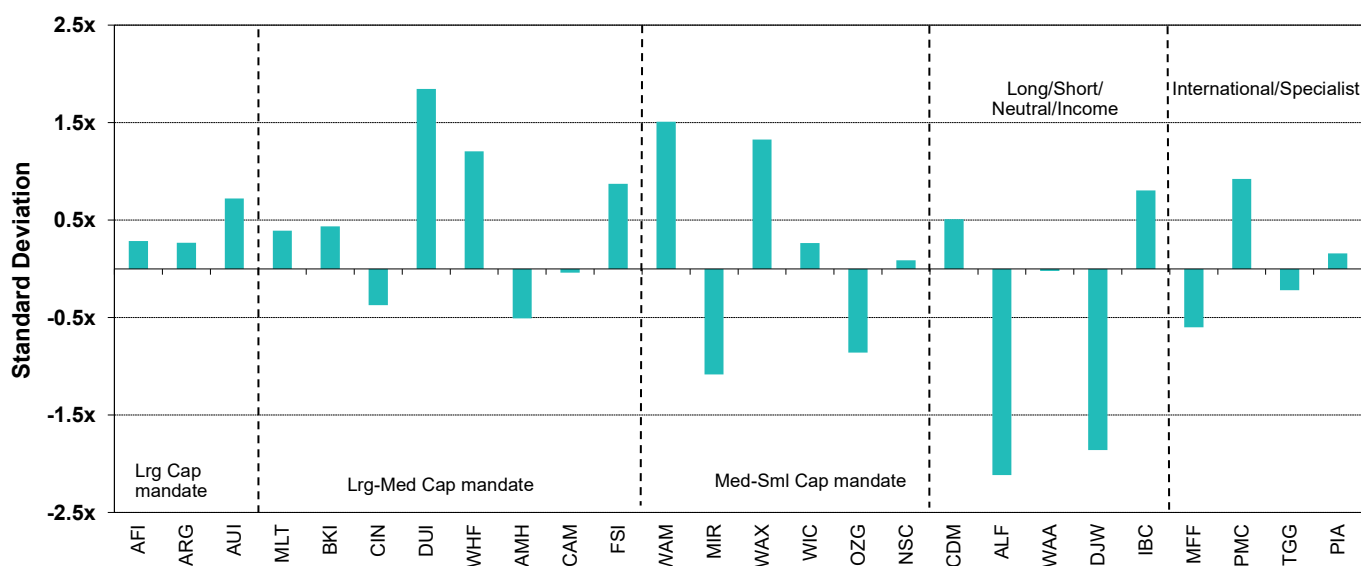
**Table 8: Share Price Premium/Discount versus Pre-Tax NTA**

Substantial premium		%	Approximately in line		%	Substantial discount		%
WAM	WAM Capital	24.6	AFI	AFIC	3.6	URB	URB Investments	-7.3
WAX	WAM Research	24.3	ARG	Argo Investments	3.2	EAI	Ellerston Asian Investments	-7.9
WMI	WAM Microcap	15.3	BKI	BKI Investment	2.6	EGI	Ellerston Global Investments	-8.4
PMC	Platinum Capital	12.6	NCC	Naos Emerging Opps Co	1.9	WDE	Wealth Defenders Equity	-8.8
CDM	Cadence Capital	8.7	PIC	Perpetual Equity Invest Co	1.5	NSC	Naos Small Cap Opps Co	-8.9
MIR	Mirrabooka	6.2	MLT	Milton Corporation	1.4	PIA	Pengana International Eq	-9.1
DJW	Djerri arrh Investments	5.1	QVE	QV Equities	0.0	TGG	Templeton Global Grow th	-10.0
WAA	WAM Active	4.2	GVF	Global Value Fund	-0.2	WIC	WestOz Investment Co.	-10.0
PAF	PM Capital Asian Opp	4.2	WLE	WAM Leaders	-1.2	FSI	Flagship Investments	-10.5
			IBC	Ironbark Capital	-1.4	PGF	PM Capital Global Opp	-10.9
			SNC	Sandon Capital	-1.5	MFF	MFF Capital Investments	-11.7
			DUI	Diversified United	-1.7	NAC	Naos Absolute Opps Co	-12.1
			AUI	Australian United	-2.8	CIN	Carlton Investments	-12.7
			FGG	Future Gen Global Invest	-3.4	WMK	Watermark Market Neutral	-13.4
			FGX	Future Gen Invest Co	-3.6	CBC	CBG Capital	-13.5
			WHF	Whitefield	-4.4	ACQ	Acorn Capital	-13.8
			PL8	Plato Income Maximiser	-4.5	ALF	Australian Leaders Fund	-14.0
			APL	Antipodes Gbl Invest Co	-4.7	WGF	Watermark Global Leaders	-16.8
			AEG	Absolute Equity Perf Fund	-4.8	ALI	Argo Global Infrastructure	-17.6
			AMH	AMCIL	-4.8	BTI	Bailador Tech Investments	-21.0
			CAM	Clime Capital	-6.5	OZG	Ozgrow th	-22.4

SOURCE: COMPANY DATA, IRESS & BELL POTTER

LICs often trade at a consistent premium or discount to NTA, with the standard deviation providing a measure of the range in which a LIC's premium/discount normally falls. By determining each LIC's average premium/discount we can look for anomalies between average premiums/discounts to NTA and current premiums/discounts to NTA. We have calculated each LIC's 5-year average (please note a number of LICs have a history less than 5 years and therefore not included in the graph) share price premium/discount to reported pre-tax NTA as well as its standard deviation from that average, which we portray in the below graph. Here, we are trying to convey whether or not a LIC is cheap or expensive compared to its historical average.

**Graph 2: Share Price Premium/Discount to Pre-Tax NTA Relative to 5-year Average**



SOURCE: COMPANY DATA, IRESS & BELL POTTER

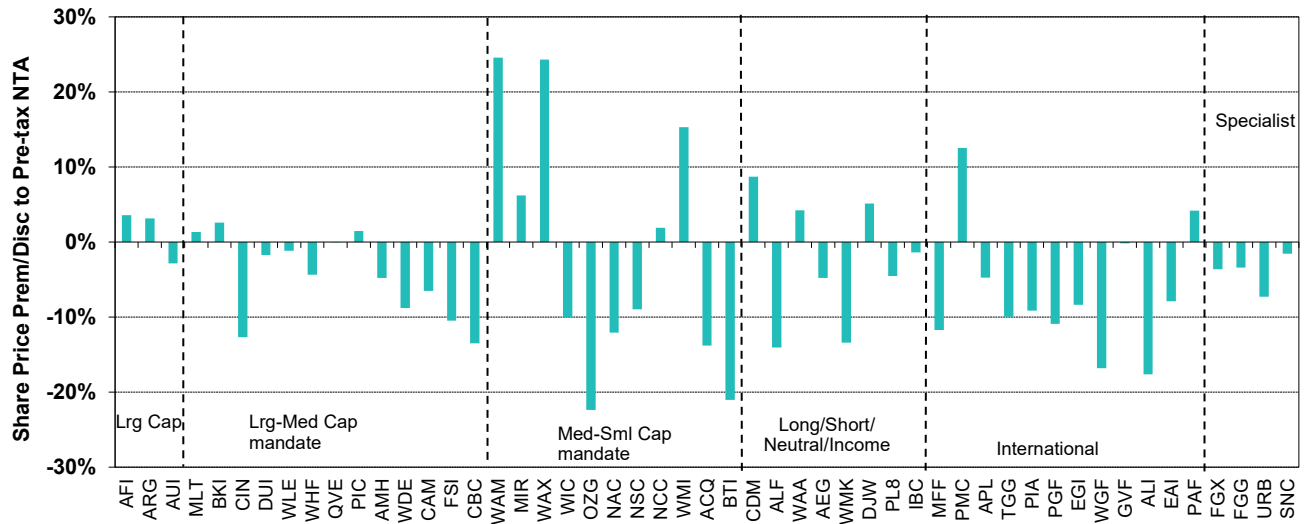
The average share price discount to pre-tax NTA for this quarter is 0.15x (Standard Deviation). In the Large Market Capitalisation investment focus, **AUI** looked the most reasonably valued. International focused LICs are also looking expensive as more investors try to diversify their portfolio with global assets.



Premium/Discount to NTA (continued)

In Graph below we have provided some context to the share price premium or discount to pre-tax NTA. Pre-tax NTA reflects realised capital gains (tax applicable on positions that have been exited) but not unrealised capital gains (tax applicable on positions that have not been exited).

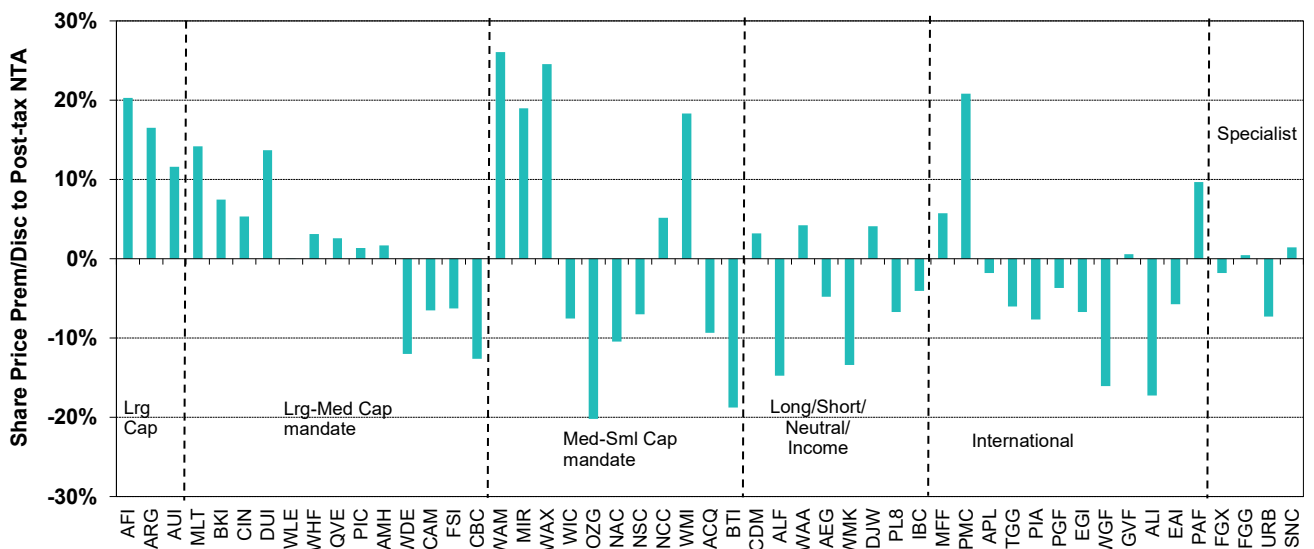
Graph 3: Share Price Premium/Discount versus Pre-Tax NTA



SOURCE: COMPANY DATA, IRESS & BELL POTTER

The graph below shows the share price premium/discount against post-tax NTA. Post-tax NTA reflects realised (tax applicable on positions that have been exited) and unrealised capital gains (tax applicable on positions that have not been exited). While this measure is arguably less relevant, it does provide additional comparison, particularly when viewed with the graph above. Post-tax NTA is most useful in a wind-up scenario.

Graph 4: Share Price Premium/Discount versus Post-Tax NTA

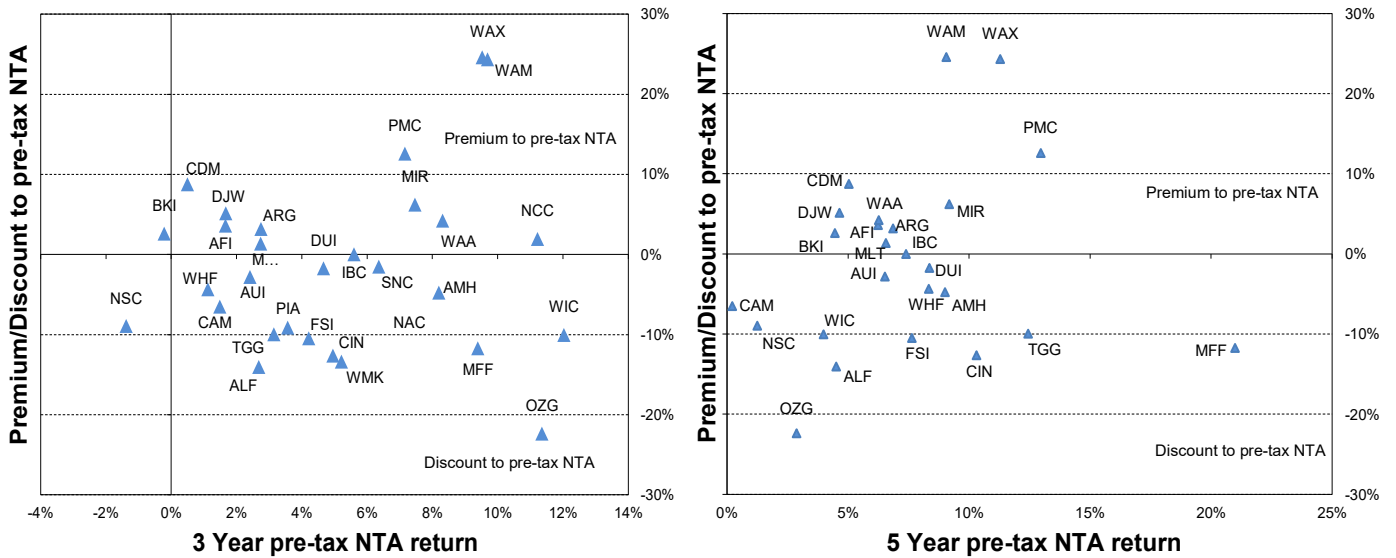


SOURCE: COMPANY DATA, IRESS & BELL POTTER

Premium/Discount to NTA (continued)

Graphs 5 & 6 show the pre-tax NTA performance of each LIC, assuming dividends are reinvested, over the past 3 and 5 years. This is reflected by its position along the horizontal axis, with LICs further to the right having achieved higher returns. The Graphs also highlight the share price premium or discount to pre-tax NTA at which each LIC was trading at Quarter End. This is reflected by each LIC's position along the vertical axis.

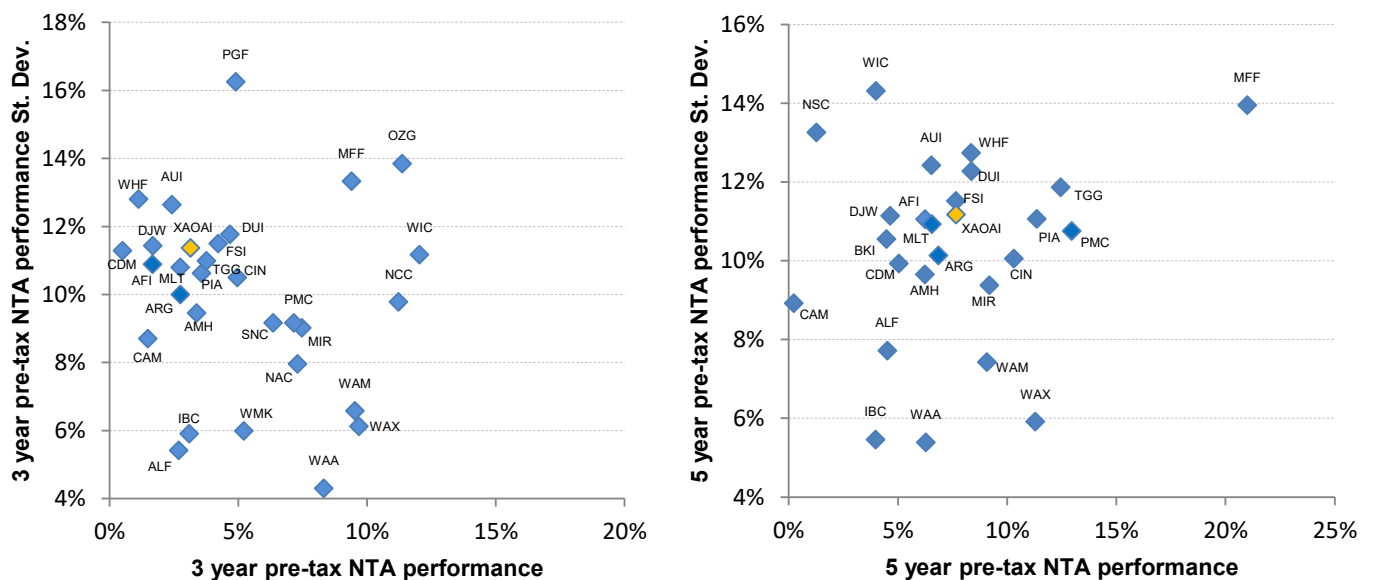
Graphs 5 & 6: Share Price Premium/Discount vs Pre-Tax NTA Performance



SOURCE: COMPANY DATA, IRESS & BELL POTTER

Pre-tax NTA performance is one way of reflecting the performance of a LIC's management and the standard deviation of the pre-tax NTA performance can be used as a measure of risk by reflecting the movement or dispersion from the average return. The below graphs can therefore give an indication of a LIC's risk-return over the time periods.

Graphs 7 & 8: Pre-Tax NTA Performance Standard Deviation vs Pre-Tax NTA Performance



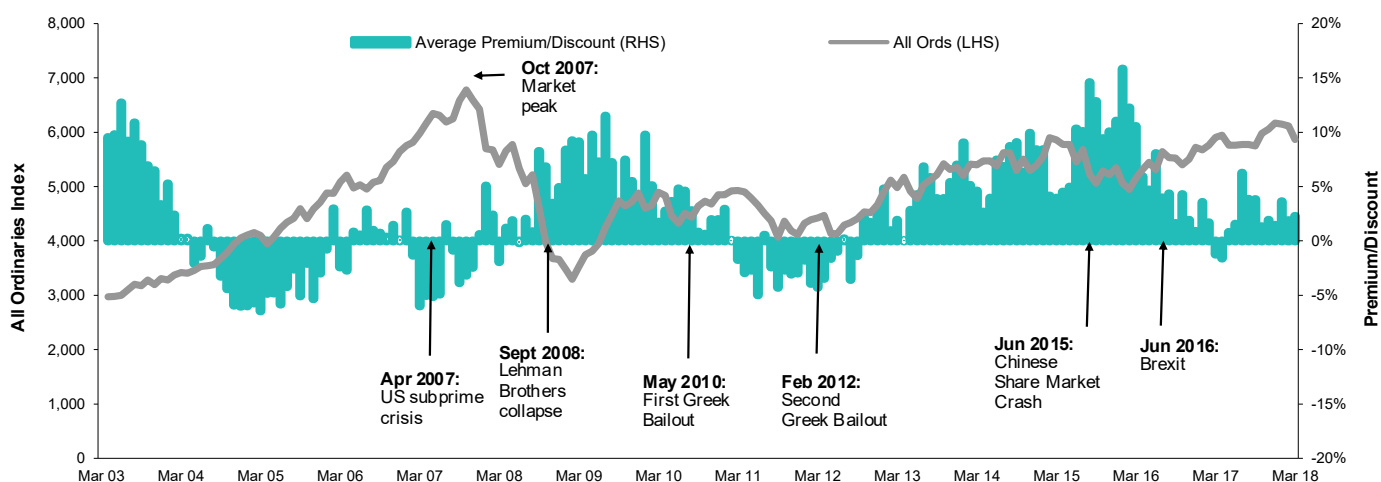
SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Premium/Discount to NTA (continued)

LICs by their very nature can trade at either a premium or discount to pre-tax NTA. However, from a quantitative perspective, we have noted a tendency for LICs to revert to their mean premium or discount through the Cycle. As such, investors need to be cognisant of how a LIC trades through the Economic Cycle to ensure an investment is timed appropriately.

As noted in our quarterly in September 2015, Large LICs (Market Cap > \$500m) appear to behave differently from Small LICs (Market Cap < \$500m) through the Economic Cycle. Large LICs tend to trade at a substantial premium to pre-tax NTA in perceivably difficult or uneasy market conditions and a lower premium to pre-tax NTA in perceivably improving market conditions. One could argue that during uneasy market conditions investors prefer the safety of Large LICs with an established track record and hence push them up into substantial premiums. Whereas, in more favourable market conditions, investors have a tendency to view large LICs as a lower return investment alternative and instead favour smaller and more exotic LICs, hence driving large LICs' premiums lower.

**Graph 9: Large Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA**



SOURCE: COMPANY DATA, IRESS & BELL POTTER

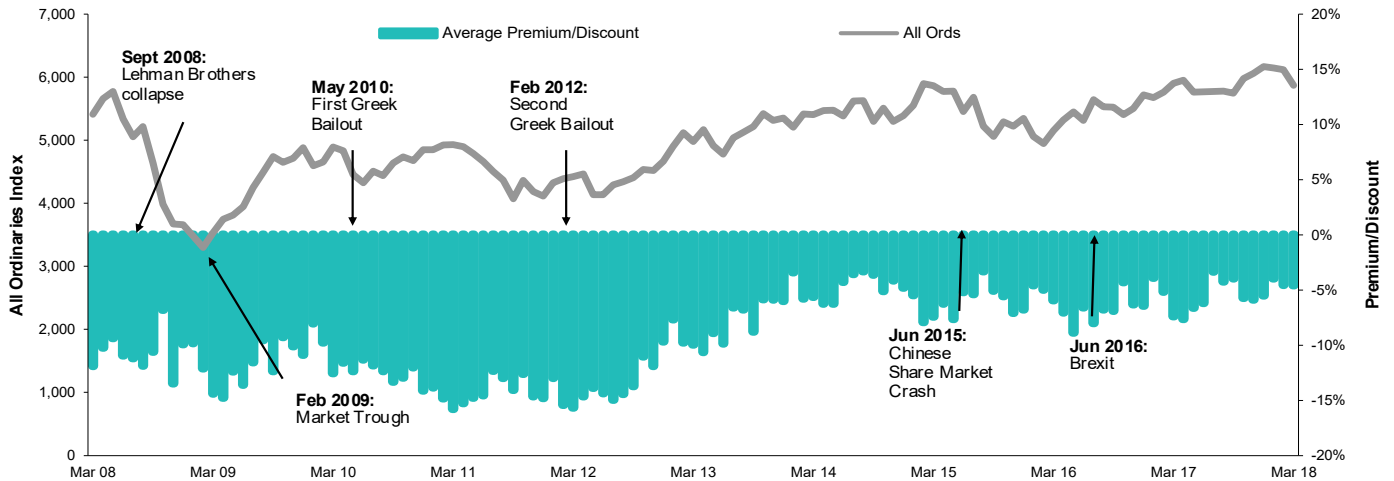
However, it is interesting to note, that we are currently in a period where Large LICs are deviating from its norm. Since early 2013, we see Large LICs trading at a premium to pre-tax NTA - even in a rising market. This phenomenon exist due to an increase of demand for Large LICs. We associate this greater demand to two underlying factors.

- **Future of Financial Advice (FoFA) reforms.** Since July 2013, commissions paid to financial planners by providers of managed fund have been banned going forward. This has removed the incentive for financial planners to use Managed Funds over LICs or ETFs.
- **A competitive dividend yield in comparison to the ASX200.** In July 2010, there was a significant change in the Corporation Act that have paved the way for LICs to offer greater consistency in dividends. Previously, companies could only pay a dividend if they had an accounting profit, which saw a number of LICs being unable to pay dividends through the GFC. However, following the introduction of the solvency test, LICs now have greater flexibility to offer sustainable dividend polices even with the absence of an accounting profit.

Premium/Discount to NTA (continued)

Small LICs tend to operate in almost an opposing fashion. In general, Small LICs trade at a larger discount to pre-tax NTA, averaging an 7.7% discount over the last 8 years, which compares to the Large LICs 3.4% premium over the same period. Broadly speaking, as market confidence rises, Small LICs tend to trade at a smaller discount as investors' confidence rises. However, as market conditions turn, these small discounts tend to turn into deep discounts.

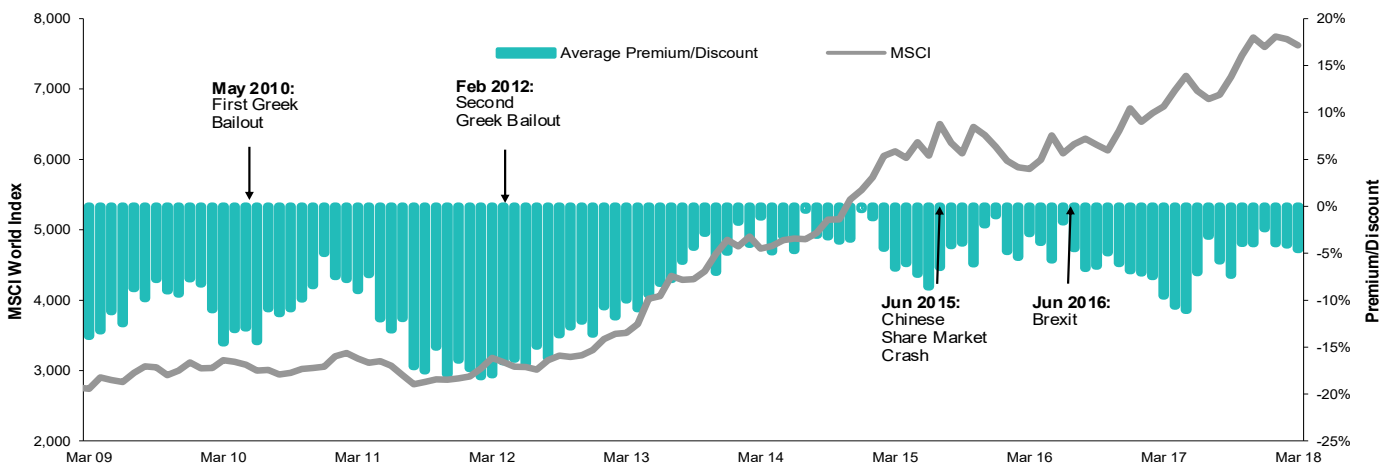
Graph 10: Small Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA



SOURCE: COMPANY DATA, IRESS & BELL POTTER

The graph below shows International LICs' discounts have historically been pretty much correlated with the global markets. These LICs traded at varying deep discounts when first introduced, for a combination of both the GFC made investors reluctant to hold international assets and international vehicles were originally not viewed as the yield making machines as domestic stocks. However as global share markets rose, so did the demand for these LICs—narrowing these discounts. While, as confidence falls within the global markets, we tend to see these discounts expand.

Graph 11: International Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA



SOURCE: COMPANY DATA, IRESS & BELL POTTER

## LIC Indicative NTA

LICs are only obligated to disclose their NTA at the end of each month and have 14 days to disclose this information to the Market. This means that an investor is only able to retrospectively gauge the value of the underlying NTA and for the remainder of the month be ignorant to the underlying value of the NTA.

Bell Potter has sought to address this gap by providing an Indicative Live NTA. We calculate the Indicative NTA by tracking the underlying NTA each week. This is achieved by monitoring the percentage movements of the Disclosed Holdings and using an appropriate proxy to track the movement of the remaining positions. We also adjust the NTA when the security goes ex-dividend.

The Indicative NTA works best with LICs that have a high percentage of investments concentrated in its Top 20 Holdings, regular disclosure of its holdings and cash position, lower turnover of its investments, and the absence of a performance fee.

**Table 9: Indicative Premium/Discount to Pre-Tax NTA (as at 2 May 2018)**

ASX Code	Company Name	Investment Mandate	Share Price	Fully Diluted Ind. Pre-Tax NTA*	Indicative Prem/Disc**	Average Premium/Discount+			
						1 year	3 years	5 years	10 years
AFI	AFIC	Large	\$ 6.03	\$ 6.07	-0.7%	0.8%	2.2%	2.8%	2.0%
ARG	Argo Investments	Large	\$ 7.78	\$ 7.86	-1.0%	1.5%	2.8%	2.1%	1.3%
AUI	Australian United Investments	Large	\$ 8.60	\$ 8.64	-0.5%	-3.2%	-4.7%	-5.0%	-5.5%
MLT	Milton Corporation	Large/Medium	\$ 4.56	\$ 4.57	-0.2%	-0.4%	0.3%	0.2%	-2.0%
BKI	BKI Investment	Large/Medium	\$ 1.58	\$ 1.65	-4.4%	2.9%	3.0%	0.9%	-5.8%
CIN	Carlton Investments	Large/Medium	\$ 32.00	\$ 37.03	-13.6%	-11.7%	-11.8%	-11.8%	-15.2%
DUI	Diversified United Investments	Large/Medium	\$ 3.99	\$ 4.23	-5.6%	-4.5%	-5.5%	-6.0%	-6.5%
WHF	Whitefield	Large/Medium	\$ 4.58	\$ 4.90	-6.6%	-6.8%	-7.7%	-7.1%	-8.4%
AMH	AMCIL	Large/Medium	\$ 0.90	\$ 0.97	-7.4%	-4.8%	-2.3%	-2.6%	-9.7%
WLE	WAM Leaders"	Large/Medium	\$ 1.13	\$ 1.14	-1.2%	-3.8%	n/a	n/a	n/a
FSI	Flagship Investments	Large/Medium	\$ 1.58	\$ 1.82 ^	-13.2%	-12.3%	-15.5%	-14.2%	-10.9%
WAM	WAM Capital	Medium/Small	\$ 2.39	\$ 1.93	23.9%	22.3%	16.1%	12.2%	-2.5%
MIR	Mirrabooka Investments	Medium/Small	\$ 2.60	\$ 2.49	4.3%	11.7%	14.0%	12.8%	3.2%
WIC	WestOz Investment Co.	Medium/Small	\$ 1.14	\$ 1.24 #	-8.1%	-12.0%	-13.0%	-11.3%	-18.2%
WAX	WAM Research	Medium/Small	\$ 1.52	\$ 1.21 ^	25.5%	24.1%	17.4%	12.4%	-5.1%
TOP	Thorney Opportunities	Medium/Small	\$ 0.69	\$ 0.80	-14.1%	-9.6%	-7.9%	n/a	n/a
OZG	OzGrowth	Medium/Small	\$ 0.18	\$ 0.22 ^	-19.3%	-19.7%	-18.8%	-17.3%	n/a
TEK	Thorney Technologies	Medium/Small	\$ 0.23	\$ 0.25	-6.9%	n/a	n/a	n/a	n/a
WAA	WAM Active"	Medium/Small	\$ 1.14	\$ 1.06	7.5%	5.3%	2.3%	4.4%	n/a
NSC	NAOS Small Cap Opp	Small/Micro	\$ 0.88	\$ 0.95 ^	-7.4%	-7.0%	-8.3%	-9.3%	-18.1%
ACQ	Acorn Capital Invst Fund	Small/Micro	\$ 1.11	\$ 1.31 ^	-15.3%	-12.2%	-14.8%	n/a	n/a
ALF	Australian Leaders Fund	Long/Short	\$ 1.03	\$ 1.21 ^	-14.9%	-7.0%	1.4%	5.0%	-9.1%
CDM	Cadence Capital	Long/Short	\$ 1.27	\$ 1.17 ^	8.2%	7.6%	8.2%	5.4%	-5.4%
NCC	NAOS Emerging Opp	Long/Short	\$ 1.27	\$ 1.30 ^	-2.3%	5.0%	-3.6%	n/a	n/a
DJW	Djerriwarrh Investments	Income	\$ 3.30	\$ 3.27	1.0%	10.0%	21.1%	22.1%	17.4%
PL8	Plato Income Maximiser"	Income	\$ 1.03	\$ 1.02 ^	0.9%	n/a	n/a	n/a	n/a
FGX	Future Generation Invst Comp	Fund of Funds	\$ 1.19	\$ 1.20 ^	-1.0%	-4.5%	n/a	n/a	n/a
AEG	Absolute Equity Performance"	Market Neutral	\$ 1.07	\$ 1.15 #	-7.0%	-2.0%	n/a	n/a	n/a
WMK	Watermark Market Neutral	Market Neutral	\$ 0.84	\$ 0.96 ^	-12.5%	-5.4%	-4.7%	n/a	n/a
SNC	Sandon Capital	Activist	\$ 1.05	\$ 1.00 ^	5.0%	-0.9%	-6.7%	n/a	n/a
URB	URB Investments	AU Equity & Property	\$ 0.93	\$ 1.03 ^	-10.2%	n/a	n/a	n/a	n/a
MFF	MFF Capital Investments"	International	\$ 2.34	\$ 2.57 #	-8.8%	2.6%	-6.1%	-9.9%	n/a
PMC	Platinum Capital	International	\$ 1.95	\$ 1.78 #	9.6%	5.9%	8.0%	6.8%	3.9%
TGG	Templeton Global Growth	International	\$ 1.40	\$ 1.56 #	-10.4%	-8.8%	-10.5%	-9.2%	-15.2%
PIA	Pengana International Equity	International	\$ 1.14	\$ 1.20 #	-5.4%	-5.5%	-8.1%	-9.9%	-12.1%
PGF	PM Capital Global Opp	International	\$ 1.26	\$ 1.38 #	-8.9%	-11.8%	-13.0%	n/a	n/a
APL	Antipodes Global Invest Co"	International	\$ 1.23	\$ 1.20 ^	2.1%	-0.5%	n/a	n/a	n/a
EGI	Ellerston Global Investment"	International	\$ 1.08	\$ 1.14 ^	-5.2%	-11.0%	-8.1%	n/a	n/a
WGF	Watermark Global Leaders"	International (Market Neutral)	\$ 0.89	\$ 1.07 ^	-16.8%	n/a	n/a	n/a	n/a
ALI	Argo Global Infrastructure	International (Infrastructure)	\$ 1.73	\$ 2.06 #	-16.0%	-13.1%	n/a	n/a	n/a
GVF	Global Value Fund	International (Multi Asset)	\$ 1.08	\$ 1.09 ^	-1.1%	3.0%	n/a	n/a	n/a
FGG	Future Gen Global Invest Co	Intl (Fund of funds)	\$ 1.29	\$ 1.27 ^	0.9%	-4.4%	n/a	n/a	n/a
PAI	Platinum Asia Investments	Asia	\$ 1.29	\$ 1.21 ^	6.6%	-1.9%	n/a	n/a	n/a
EAI	Ellerston Asian Investments"	Asia	\$ 1.12	\$ 1.14 #	-1.5%	-10.2%	n/a	n/a	n/a
PAF	PM Capital Asia	Asia	\$ 1.30	\$ 1.30 #	-0.4%	-6.8%	n/a	n/a	n/a

\* The Fully Diluted Indicative NTA has been adjusted for options dilution (100% exercise) and dividends. Dividends are removed from the NTA once the security goes ex-date and until the receipt of the new ex-dividend NTA. # The Indicative NTA is the actual reported weekly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. ^ The Indicative NTA is the actual reported monthly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. \* Average premium/discounts as at end of the previous month.

+Prem/Disc does not adjust for the dilution of unexercised options.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## LIC Indicative NTA (continued)

Using the Bell Potter Indicative NTA, we calculate the effective impact on the share price if the premium or discount were to normalise to the 1, 3, 5 and 10 year average. We have also calculated this figure on an annualised basis.

The Indicative NTA is not without error and clearly susceptible to higher turnover, tax realisation, receipt and payment of dividends and accrued performance fees. As such, variations will occur across LICs and different market conditions. We have included the Average Error (average of the monthly NTA less Indicative NTA), Average Absolute Error (average of the monthly NTA less Indicative NTA on an absolute basis), and the range of Minimum and Maximum Errors over the previous 12-month period.

Table 10: Premium/Discount Normalisation and Error Tracking (as at 2 May 2018)

ASX Code	Investment Company Name	Mandate	Share Price Impact if Premium/Discount normalises*				Share Price Impact if Premium/Discount normalises is annualised+				Avg Error
			1 year	3 years	5 years	10 years	1 year	3 years	5 years	10 years	
AFI	AFIC	Large	1.5%	2.9%	3.5%	2.6%	1.5%	0.9%	0.7%	0.3%	-0.3%
ARG	Argo Investments	Large	2.5%	3.8%	3.2%	2.3%	2.5%	1.3%	0.6%	0.2%	-0.4%
AUI	Australian United Investments	Large	-2.7%	-4.2%	-4.5%	-5.0%	-2.7%	-1.4%	-0.9%	-0.5%	-0.3%
MLT	Milton Corporation	Large/Medium	-0.2%	0.4%	0.3%	-1.8%	-0.2%	0.1%	0.1%	-0.2%	-0.1%
BKI	BKI Investment	Large/Medium	7.4%	7.4%	5.3%	-1.4%	7.4%	2.4%	1.0%	-0.1%	-0.2%
CIN	Carlton Investments	Large/Medium	1.8%	1.8%	1.8%	-1.6%	1.8%	0.6%	0.4%	-0.2%	-1.1%
DUI	Diversified United Investments	Large/Medium	1.1%	0.0%	-0.4%	-0.9%	1.1%	0.0%	-0.1%	-0.1%	-0.2%
WHF	Whitefield	Large/Medium	-0.2%	-1.1%	-0.5%	-1.8%	-0.2%	-0.4%	-0.1%	-0.2%	-0.1%
AMH	AMCIL	Large/Medium	2.6%	5.1%	4.7%	-2.4%	2.6%	1.7%	0.9%	-0.2%	0.1%
WLE	WAM Leaders"	Large/Medium	-2.6%	n/a	n/a	n/a	-2.6%	n/a	n/a	n/a	-0.2%
FSI	Flagship Investments	Large/Medium	1.0%	-2.3%	-1.0%	2.4%	1.0%	-0.8%	-0.2%	0.2%	n/a
WAM	WAM Capital	Medium/Small	-1.6%	-7.8%	-11.7%	-26.4%	-1.6%	-2.7%	-2.4%	-3.0%	0.0%
MIR	Mirrabeeka Investments	Medium/Small	7.4%	9.7%	8.5%	-1.1%	7.4%	3.1%	1.7%	-0.1%	0.1%
WIC	WestOz Investment Co.	Medium/Small	-3.9%	-4.9%	-3.2%	-10.1%	-3.9%	-1.6%	-0.7%	-1.1%	n/a
WAX	WAM Research	Medium/Small	-1.4%	-8.1%	-13.1%	-30.6%	-1.4%	-2.8%	-2.8%	-3.6%	0.7%
TOP	Thorney Opportunities	Medium/Small	4.5%	6.1%	n/a	n/a	4.5%	2.0%	n/a	n/a	n/a
OZG	OzGrowth	Medium/Small	-0.4%	0.5%	2.0%	n/a	-0.4%	0.2%	0.4%	n/a	n/a
TEK	Thorney Technologies	Medium/Small	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WAA	WAM Active"	Medium/Small	-2.2%	-5.2%	-3.1%	n/a	-2.2%	-1.8%	-0.6%	n/a	0.0%
NSC	NAOS Small Cap Opp	Small/Micro	0.4%	-1.0%	-1.9%	-10.7%	0.4%	-0.3%	-0.4%	-1.1%	-0.2%
ACQ	Acorn Capital Invest Fund	Small/Micro	3.1%	0.5%	n/a	n/a	3.1%	0.2%	n/a	n/a	n/a
ALF	Australian Leaders Fund	Long/Short	7.9%	16.3%	19.9%	5.8%	7.9%	5.2%	3.7%	0.6%	n/a
CDM	Cadence Capital	Long/Short	-0.5%	0.1%	-2.7%	-13.6%	-0.5%	0.0%	-0.6%	-1.5%	n/a
NCC	NAOS Emerging Opp	Long/Short	7.3%	-1.3%	n/a	n/a	7.3%	-0.4%	n/a	n/a	n/a
DJW	Djerriwarrh Investments	Income	9.0%	20.1%	21.2%	16.4%	9.0%	6.3%	3.9%	1.5%	-0.1%
PL8	Plato Income Maximiser"	Income	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FGX	Future Generation Invest Comp	Fund of Funds	-3.5%	n/a	n/a	n/a	-3.5%	n/a	n/a	n/a	n/a
AEG	Absolute Equity Performance"	Market Neutral	4.9%	n/a	n/a	n/a	4.9%	n/a	n/a	n/a	n/a
WMK	Watermark Market Neutral	Market Neutral	7.1%	7.8%	n/a	n/a	7.1%	2.5%	n/a	n/a	n/a
SNC	Sandon Capital	Activist	-5.9%	-11.7%	n/a	n/a	-5.9%	-4.1%	n/a	n/a	n/a
URB	URB Investments	AU Equity & Property	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MFF	MFF Capital Investments"	International	11.4%	2.8%	-1.1%	n/a	11.4%	0.9%	-0.2%	n/a	n/a
PMC	Platinum Capital	International	-3.7%	-1.6%	-2.8%	-5.7%	-3.7%	-0.5%	-0.6%	-0.6%	n/a
TGG	Templeton Global Growth	International	1.6%	-0.1%	1.3%	-4.8%	1.6%	0.0%	0.3%	-0.5%	n/a
PIA	Pengana International Equity	International	-0.1%	-2.7%	-4.6%	-6.7%	-0.1%	-0.9%	-0.9%	-0.7%	n/a
PGF	PM Capital Global Opp	International	-2.9%	-4.1%	n/a	n/a	-2.9%	-1.4%	n/a	n/a	n/a
APL	Antipodes Global Invest Co"	International	-2.6%	n/a	n/a	n/a	-2.6%	n/a	n/a	n/a	n/a
EGI	Ellerston Global Investment"	International	-5.8%	-2.9%	n/a	n/a	-5.8%	-1.0%	n/a	n/a	n/a
WGF	Watermark Global Leaders"	Intl (Market Neutral)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ALI	Argo Global Infrastructure	Intl (Infrastructure)	2.9%	n/a	n/a	n/a	2.9%	n/a	n/a	n/a	n/a
GVF	Global Value Fund	Intl (Multi Asset)	4.1%	n/a	n/a	n/a	4.1%	n/a	n/a	n/a	n/a
FGG	Future Gen Global Invest Co	Intl (Fund of Funds)	-5.3%	n/a	n/a	n/a	-5.3%	n/a	n/a	n/a	n/a
PAI	Platinum Asia Investments	Asia	-8.5%	n/a	n/a	n/a	-8.5%	n/a	n/a	n/a	n/a
EAI	Ellerston Asian Investments"	Asia	-8.8%	n/a	n/a	n/a	-8.8%	n/a	n/a	n/a	n/a
PAF	PM Capital Asia	Asia	-6.4%	n/a	n/a	n/a	-6.4%	n/a	n/a	n/a	n/a

\* Refers to the current share price divided by the indicative pre-tax NTA as compared to the average 1, 3, 5 and 10 year Discount/Premium share price to pre-tax NTA as at end of the previous month, over the relevant time period of 1, 3, 5 and 10 years. \* Refers to the current share price divided by the indicative pre-tax NTA as compared to the average 1, 3, 5 and 10 year Discount/Premium share price to pre-tax NTA as at end of the previous month, annualised over the relevant time period of 1, 3, 5 and 10 years.

SOURCE: COMPANY DATA, IRESS &amp; BELL POTTER

## LIC Indicative NTA (continued)

A number of LICs under our coverage currently have options outstanding. Options dilute the NTA when exercised and therefore have an impact on the premium or discount.

Table 11: Dilution Effect of Outstanding Options on Indicative NTA (as at 2 May 2018)

ASX Code	Company Name	Code	SOI	Options	Strike	Share Price	Indicative NTA*	Option Price	Expiry	Eff. Prem/Disc after % Exc.		
										100%	70%	50%
AFI	AFIC	n/a	1,186,146,594	n/a	n/a	\$ 6.03	\$ 6.07	n/a	n/a			
ARG	Argo Investments	n/a	709,228,558	n/a	n/a	\$ 7.73	\$ 7.86	n/a	n/a			
AUI	Australian United Investments	n/a	124,006,471	n/a	n/a	\$ 8.56	\$ 8.64	n/a	n/a			
MLT	Milton Corporation	n/a	658,170,815	n/a	n/a	\$ 4.42	\$ 4.57	n/a	n/a			
BKI	BKI Investment	n/a	622,341,232	n/a	n/a	\$ 1.56	\$ 1.65	n/a	n/a			
CIN	Carlton Investments	n/a	26,474,675	n/a	n/a	\$ 32.05	\$ 37.03	n/a	n/a			
DUI	Diversified United Investments	n/a	209,841,563	n/a	n/a	\$ 3.95	\$ 4.23	n/a	n/a			
WHF	Whitefield	n/a	87,254,548	n/a	n/a	\$ 4.54	\$ 4.90	n/a	n/a			
AMH	AMCIL	n/a	261,499,774	n/a	n/a	\$ 0.90	\$ 0.97	n/a	n/a			
WLE	WAM Leaders"	n/a	702,250,762	n/a	n/a	\$ 1.12	\$ 1.16	n/a	n/a			
FSI	Flagship Investments	n/a	25,502,736	n/a	n/a	\$ 1.58	\$ 1.82	n/a	n/a			
WAM	WAM Capital	n/a	655,257,315	n/a	n/a	\$ 2.38	\$ 2.01	n/a	n/a			
MIR	Mirrabooka Investments	n/a	158,151,209	n/a	n/a	\$ 2.59	\$ 2.49	n/a	n/a			
WIC	WestOz Investment Co.	WICOC	130,702,169	11,185,838	\$ 1.06	\$ 1.14	\$ 1.26	\$ 0.06	31-Aug-19	-8.1%	-8.4%	-8.7%
WAX	WAM Research	n/a	187,221,984	n/a	n/a	\$ 1.52	\$ 1.25	n/a	n/a			
TOP	Thorney Opportunities	n/a	203,619,230	n/a	n/a	\$ 0.69	\$ 0.81	n/a	n/a			
OZG	OzGrowth	OZGOC	356,678,955	35,478,862	\$ 0.19	\$ 0.18	\$ 0.22	\$ 0.01	31-Aug-19	-19.3%	-19.3%	-19.3%
TEK	Thorney Technologies	n/a	257,368,627	n/a	n/a	\$ 0.23	\$ 0.25	n/a	n/a			
WAA	WAM Active"	WAAO	41,357,284	29,323,194	\$ 1.14	\$ 1.14	\$ 1.09	\$ 0.01	17-Sep-19	4.7%	4.7%	4.7%
NSC	NAOS Small Cap Opp	NSCG	168,995,806	265,000	\$ 1.30	\$ 0.87	\$ 0.95	\$ 100.000	31-Mar-20	-7.4%	-7.4%	-7.4%
ACQ	Acorn Capital Invest Fund	n/a	52,579,017	n/a	n/a	\$ 1.11	\$ 1.31	n/a	n/a			
ALF	Australian Leaders Fund	n/a	272,523,924	n/a	n/a	\$ 1.03	\$ 1.21	n/a	n/a			
CDM	Cadence Capital	n/a	317,957,644	n/a	n/a	\$ 1.27	\$ 1.21	n/a	n/a			
NCC	NAOS Emerging Opp	n/a	59,673,562	n/a	n/a	\$ 1.27	\$ 1.30	n/a	n/a			
DJW	Djerriwarrh Investments	n/a	220,948,575	n/a	n/a	\$ 3.20	\$ 3.27	n/a	n/a			
PL8	Plato Income Maximiser"	PL8O	296,619,760	295,917,055	\$ 1.10	\$ 1.03	\$ 1.02	\$ 0.002	29-Apr-19	0.9%	0.9%	0.9%
FGX	Future Generation Invest Comp	n/a	350,578,294	n/a	n/a	\$ 1.19	\$ 1.22	n/a	n/a			
AEG	Absolute Equity Performance"	n/a	101,294,236	n/a	n/a	\$ 1.07	\$ 1.15	n/a	n/a			
WMK	Watermark Market Neutral	n/a	87,582,507	n/a	n/a	\$ 0.84	\$ 0.97	n/a	n/a			
SNC	Sandon Capital	n/a	48,294,301	n/a	n/a	\$ 1.05	\$ 1.00	n/a	n/a			
URB	URB Investments	URBO	72,931,710	72,837,732	\$ 1.10	\$ 0.93	\$ 1.03	\$ 0.002	7-Apr-18	-10.2%	-10.2%	-10.2%
MFF	MFF Capital Investments"	n/a	540,354,740	n/a	n/a	\$ 2.34	\$ 2.58	n/a	n/a			
PMC	Platinum Capital	n/a	285,921,029	n/a	n/a	\$ 1.95	\$ 1.78	n/a	n/a			
TGG	Templeton Global Growth	n/a	225,010,047	n/a	n/a	\$ 1.40	\$ 1.56	n/a	n/a			
PIA	Pengana International Equity	PIAO	246,707,618	242,758,410	\$ 1.18	\$ 1.14	\$ 1.24	\$ 0.01	10-May-19	-8.1%	-8.1%	-8.1%
PGF	PM Capital Global Opp	n/a	350,909,977	n/a	n/a	\$ 1.26	\$ 1.38	n/a	n/a			
APL	Antipodes Global Invest Co"	APLO	350,326,311	219,339,598	\$ 1.10	\$ 1.23	\$ 1.27	\$ 0.110	15-Oct-18	2.1%	1.0%	0.0%
EGI	Ellerston Global Investment"	EGIO	91,747,563	17,868,634	\$ 1.00	\$ 1.08	\$ 1.18	\$ 0.059	10-Apr-18	-6.4%	-7.1%	-7.5%
WGF	Watermark Global Leaders"	WGFO	82,585,375	82,799,001	\$ 1.10	\$ 0.89	\$ 1.07	\$ 0.001	16-Nov-18	-16.8%	-16.8%	-16.8%
ALI	Argo Global Infrastructure	n/a	143,583,305	n/a	n/a	\$ 1.73	\$ 2.06					
GVF	Global Value Fund	n/a	146,803,644	n/a	n/a	\$ 1.08	\$ 1.12	n/a	n/a			
FGG	Future Gen Global Invest Co	n/a	296,112,380	n/a	\$ 1.10	\$ 1.29	\$ 1.27	n/a	n/a			
PAI	Platinum Asia Investments	n/a	360,003,594	n/a	n/a	\$ 1.29	\$ 1.21	n/a	n/a			
EAI	Ellerston Asian Investments"	EAI0	106,344,867	63,425,026	\$ 1.00	\$ 1.12	\$ 1.22	n/a	28-Feb-19	-1.5%	-2.9%	-4.1%
PAF	PM Capital Asia	n/a	56,313,902	n/a	n/a	\$ 1.30	\$ 1.30	n/a	n/a			

\* The Indicative NTA has been adjusted for dividends once the security goes ex-date and until the receipt of the new ex-dividend NTA. # The Indicative NTA is the actual reported weekly or monthly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. \* Average premium/discounts as at end of the previous month.

SOURCE: COMPANY DATA, IRESS &amp; BELL POTTER

## Liquidity

Liquidity is an important characteristic to consider when making an investment. Liquidity is the ability to buy or sell a particular security. Unfortunately, the volume traded among some LICs can be quite thin at times and may be difficult to trade larger lines. Therefore, liquidity needs to be taken into consideration when investing in this asset class. In the table below, we have a look at the 3 year Weekly and Monthly Averages for the LICs in our coverage.

**Table 12: Liquidity**

ASX Code	Company Name	Investment Mandate	Shares		3 yr Average		3 yr Average		3 yr Average	
			On Issue	Options	Weekly Volume	Weekly Value	Monthly Volume	Monthly Value		
<b>Domestic Equities</b>										
AFI	AFIC*	Large	1,186,146,594	-	1,955,472	11,487,803	8,473,714	49,780,479		
ARG	Argo Investments	Large	709,228,558	-	945,175	7,258,348	4,095,758	31,452,840		
AUI	Australian United Investments	Large	124,006,471	-	86,411	667,214	374,446	2,891,262		
MLT	Milton Corporation	Large/Medium	658,170,815	-	875,735	3,875,957	3,794,853	16,795,812		
BKI	BKI Investment	Large/Medium	622,341,232	-	1,016,005	1,660,316	4,402,687	7,194,703		
CIN	Carlton Investments	Large/Medium	26,474,675	-	12,396	394,295	53,718	1,708,610		
DUI	Diversified United Investments	Large/Medium	209,841,563	-	229,592	823,011	994,898	3,566,381		
WLE	WAM Leaders	Large/Medium	702,250,762	-	3,930,307	4,452,699	17,031,332	19,295,030		
WHF	Whitefield	Large/Medium	87,254,548	-	133,345	588,327	577,829	2,549,417		
PIC	Perpetual Equity Invest Co	Large/Medium	254,442,926	-	1,162,849	1,177,865	5,039,014	5,104,084		
AMH	AMCIL	Large/Medium	261,499,774	-	406,500	367,505	1,761,499	1,592,520		
QVE	QV Equities	Large/Medium	275,536,547	-	943,466	1,111,386	4,088,352	4,816,007		
WDE	Wealth Defender Equity	Large/Medium	126,747,557	-	607,182	500,298	2,631,121	2,167,960		
CAM	Clime Capital	Large/Medium	89,865,217	-	349,821	297,296	1,515,891	1,288,283		
FSI	Flagship Investments	Large/Medium	25,502,736	-	58,842	89,939	254,983	389,737		
CBC	CBG Capital	Large/Medium	25,062,881	-	71,226	63,939	308,645	277,071		
WAM	WAM Capital	Medium/Small	655,257,315	-	3,381,838	7,787,269	14,654,632	33,744,831		
MIR	Mirrabooka Investments	Medium/Small	158,151,209	-	290,359	782,571	1,258,223	3,391,140		
WIC	WestOz Investment Co.	Medium/Small	130,702,169	11,185,838	322,548	302,962	1,397,706	1,312,837		
WAX	WAM Research	Medium/Small	187,221,984	-	879,953	1,257,823	3,813,129	5,450,567		
OZG	OzGrow th	Medium/Small	356,678,955	35,478,862	562,891	85,971	2,439,195	372,539		
NAC	Naos Absolute Opps Co	Medium/Small	52,536,889	-	323,101	334,000	1,400,103	1,447,335		
WMI	WAM Microcap	Small/Micro	140,151,337	-	1,053,815 *	1,385,170 *	4,566,532 *	6,002,402 *		
NSC	Naos Small Cap Opportunities	Small/Micro	168,995,806	265,000	1,134,936	1,118,355	4,918,054	4,846,205		
NCC	Naos Emerging Opportunities	Small/Micro	59,673,562	-	231,011	281,437	1,001,049	1,219,562		
ACQ	Acorn Capital	Small/Micro	52,579,017	-	310,064	282,538	1,343,609	1,224,332		
BTI	Bailador Tech Investments	Unlisted Tech	120,247,831	-	298,726	292,366	1,294,477	1,266,920		
ALF	Australian Leaders Fund	Long/Short	272,523,924	-	1,570,017	1,995,093	6,803,408	8,645,401		
CDM	Cadence Capital	Long/Short	317,957,644	-	1,332,158	1,788,380	5,772,683	7,749,645		
WAA	WAM Active	Long/Short	41,357,284	29,323,194	162,258	172,894	703,118	749,209		
AEG	Absolute Equity Perf Fund	Market Neutral	101,294,236	-	644,322 *	719,151 *	2,792,060 *	3,116,320 *		
WMK	Watermark Market Neutral	Market Neutral	87,582,507	-	551,673	533,011	2,390,583	2,309,714		
DJW	Djerrirrh Investments	Income	220,948,575	-	582,777	2,247,436	2,525,366	9,738,888		
PL8	Plato Income Maximiser	Income	296,619,760	295,917,055	1,479,655 *	1,601,693 *	6,411,839 *	6,940,669 *		
<b>International Equities</b>										
MFF	MFF Capital Investments	International	540,354,740	-	1,788,993	3,467,825	7,752,304	15,027,244		
FMC	Platinum Capital	International	285,921,029	-	1,137,984	1,984,270	4,931,263	8,598,502		
APL	Antipodes Global Invest Co	International	350,855,728	218,810,181	1,967,048 *	2,358,739 *	8,523,874 *	10,221,201 *		
TGG	Templeton Global Grow th	International	225,010,047	-	971,196	1,246,504	4,208,517	5,401,517		
PIA	Pengana International Equities	International	246,707,618	-	1,485,493	1,800,108	6,437,135	7,800,468		
PGF	PM Capital Global Opp	International	350,909,977	-	2,182,210	2,220,779	9,456,245	9,623,374		
EGI	Ellerston Global Investment	International	91,747,563	-	320,258	333,696	1,387,783	1,446,014		
WGF	Watermark Global Leaders	International	82,585,375	82,799,001	383,652 *	367,567 *	1,662,493 *	1,592,789 *		
GVF	Global Value Fund	International	146,803,644	-	428,282	459,703	1,855,890	1,992,048		
ALI	Argo Global Infrastructure	Intl Infra	143,583,305	-	502,415 *	905,552 *	2,177,130 *	3,924,059 *		
EAI	Ellerston Asian Investment	Asia	106,344,867	63,425,026	551,951 *	518,905 *	2,391,789 *	2,248,589 *		
ABW	Aurora Absolute	Income	29,886,828	-	129,724	111,685	562,135	483,969		
FGX	Future Gen Investment Comp	Fund of Funds	351,351,497	-	1,675,543	1,898,744	7,260,686	8,227,891		
FGG	Future Gen Global Invest	Gbl Fnd of Fnd	296,112,380	-	1,187,001 *	1,312,692 *	5,143,669 *	5,688,333 *		
URB	URB Investments	AU Equity & Prop	72,931,710	-	229,686 *	236,239 *	995,304 *	1,023,704 *		
SNC	Sandon Capital	Activist	48,294,301	-	173,021	162,807	749,759	705,496		

\* History less than 3 years

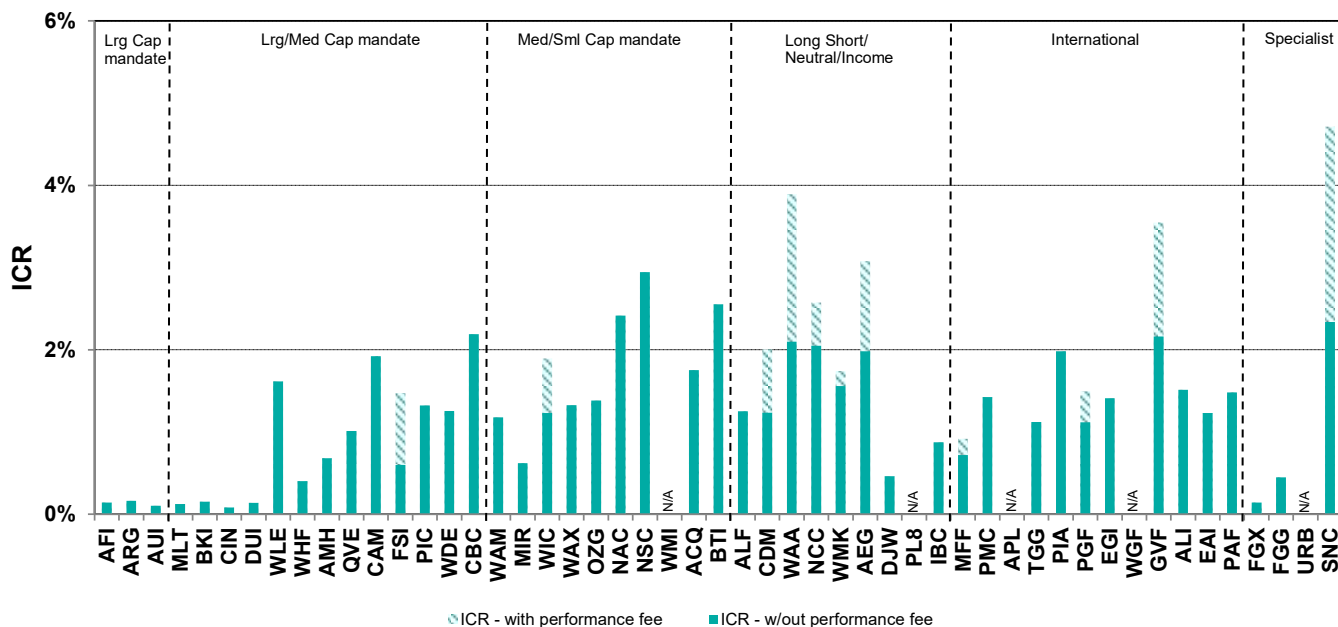
SOURCE: COMPANY DATA, IRESS & BELL POTTER



### Indirect Cost Ratio: Fees and Expenses

In the Graphs below, we have provided the Indirect Cost Ratio (ICR) for LICs in our coverage for the full year ending 30 June 2017. The ICR has been calculated both with and without performance fees. We are using this method of calculation to standardise the cost ratios across our LIC universe given the many different interpretations of the Management Expense Ratio, which is a frequently used expense calculation. ICR is generally accepted as the principal expense ratio calculation for the Managed Funds industry. Note, a number of LICs have been on the market for less than a year, therefore ICR is non-applicable.

Graph 12: Indirect Cost Ratio



SOURCE: COMPANY DATA, IRESS & BELL POTTER

# AUSTRALIAN FOUNDATION INVESTMENT CO (AFI)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.14%
<b>Listed:</b> 1936	<b>Indirect cost ratio w/out perf. fee:</b> 0.14%

## Investment Strategy

AFI takes a medium to longer term view of value which means that the aim is to buy and hold individual stocks for the long term based on selection criteria which, in summary, include: formulation and execution of the business strategy and its underlying business value; key financial indicators, including cash flow, prospective price earnings relative to projected growth, sustainability of earnings and dividend yield; and corporate governance practices.

## Personnel

Investment Personnel: Mark Freeman (CEO). Directors: Terrence Campbell AO (Chairman), Ross Barker, Jacqueline Hey, John Paterson, David Peever, Catherine Walter, Peter Williams and Graeme Liebelt.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options used to generate additional income in its short-term trading portfolio.

Cash/Debt: \$0.10m cash (31 Mar 2018)

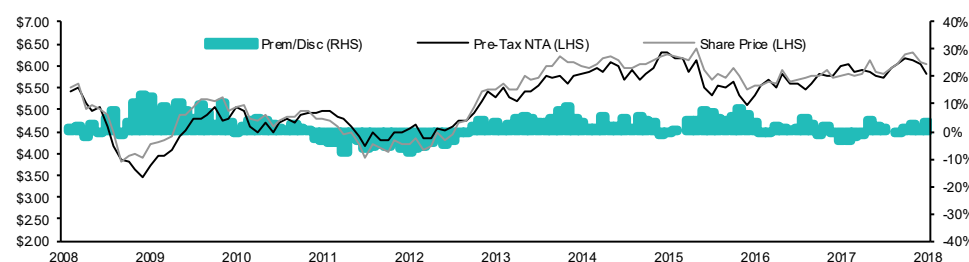
Dividend reinvestment plan: Yes, VWAP 5 day average price post ex-date

Other: Affiliated with AMCL (AMH), Djerrirarrh (DJW) and Mirabooka (MIR).

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.6%	5.8%	9.1%	3.1%	6.1%	6.5%
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	2.1%	1.6%	5.5%	-1.3%	-1.8%	1.2%
<b>NTA+</b>						
Performance	-3.6%	3.4%	1.7%	1.7%	6.2%	5.6%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	0.3%	-0.1%	-0.8%	-2.1%	-1.5%	0.2%

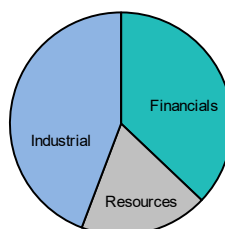
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.76	0.88	7.3%
Year 3	-0.17	0.06	8.5%
Year 5	-0.22	0.39	8.0%
<b>NTA+</b>			
Year 1	-0.88	-0.16	6.2%
Year 3	-1.85	-0.09	10.9%
Year 5	-1.20	0.30	11.1%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$6.04
Pre-tax NTA	\$5.83
Post-tax NTA	\$5.02

Premium/(Discount) share price to:

Pre-tax NTA	3.6%
Post-tax NTA	20.3%

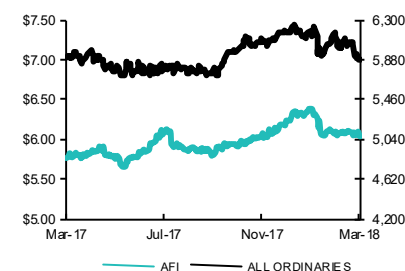
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.24
Yield	4.0%
Franking	100%
Grossed up yield	5.7%

## Capital Structure

Ordinary shares	1186.1m
Options/other	0.0m
Fully diluted	1186.1m
Market capitalisation	7164.3m

## AFI share price v ASX All Ords



## Top 20 Holdings

	%
as at 31-Mar-18	
Commonwealth Bank	8.4
Westpac Bank	6.5
BHP Billiton	5.9
CSL	4.3
Wesfarmers	4.1
National Australia Bank	4.1
Rio Tinto	3.7
ANZ Group	3.3
Transurban Group	3.3
Amcor	2.6
Telstra	2.4
Woolworths	2.0
Brambles	2.0
Macquarie Group	1.8
Oil Search	1.7
Treasury Wine Estate	1.6
Woodside Petroleum	1.6
AMP	1.5
AGL Energy	1.4
Ramsay Health Care	1.3
<b>% of Total</b>	<b>63.4</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ARGO INVESTMENTS (ARG)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.16%
<b>Listed:</b> 1946	<b>Indirect cost ratio w/out perf. fee:</b> 0.16%

## Investment Strategy

ARG's objective is to maximise long-term returns to shareholders through a balance of capital and dividend growth. The Company seeks to invest in quality companies that display sound management and a capability to grow profitability to fund increasing dividend payments. ARG is a value orientated, bottom-up stock picker whose objective is to buy on price weakness and hold for the long-term. ARG characterises itself as moderately benchmark aware, value driven and fundamentally based.

## Personnel

Investment Personnel: Jason Beddow (MD), Andy Forster (SIO), Brydie Lloyd-Roberts, Paul Frost, Andrew Moller and Colin Whitehead. Directors: Ian Martin AM (Chairman), Russell Higgins AO, Anne Brennan, Jason Beddow, Chris Cuffe AO, Joycelyn Morton and Roger Davis.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options used to generate additional income in its short-term trading portfolio.

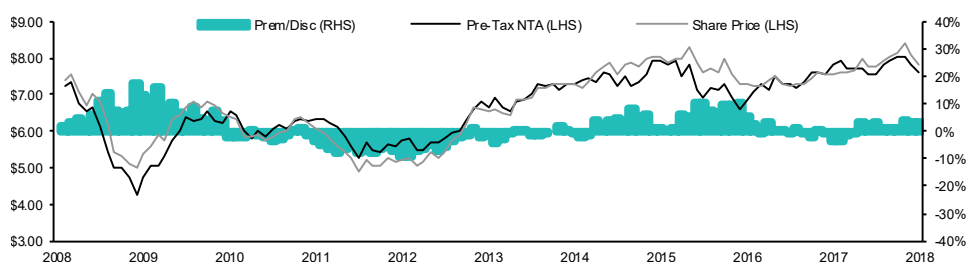
Cash/Debt: \$172.3m cash (31 Mar '18), \$0m Debt (31 Dec '17)

Dividend reinvestment plan: Yes, 2% discount to 4 day VWAP from record date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.8%	2.6%	8.0%	3.3%	7.8%	5.1%
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.9%	-1.6%	4.4%	-1.1%	-0.1%	-0.2%
<b>NTA+</b>						
Performance	-4.0%	2.5%	0.8%	2.8%	6.9%	5.3%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	-0.1%	-1.0%	-1.7%	-1.0%	-0.8%	-0.1%

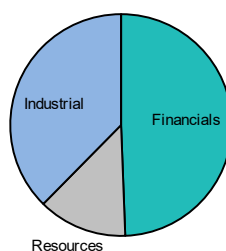
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.65	0.80	6.7%
Year 3	-0.13	0.09	7.7%
Year 5	-0.01	0.62	7.8%
<b>NTA+</b>			
Year 1	-1.05	-0.32	5.8%
Year 3	-0.62	0.02	10.0%
Year 5	-0.46	0.38	10.1%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$7.83
Pre-tax NTA	\$7.59
Post-tax NTA	\$6.72

Premium/(Discount) share price to:	
Pre-tax NTA	3.2%
Post-tax NTA	16.5%

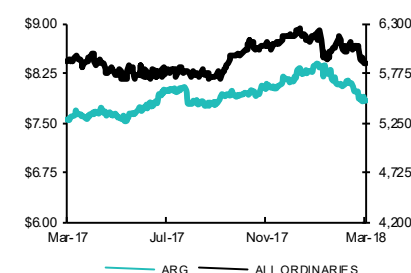
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.315
Yield	4.0%
Franking	100%
Grossed up yield	5.7%

## Capital Structure

Ordinary shares	709.2m
Options/other	0.0m
Fully diluted	709.2m
Market capitalisation	5553.3m

## ARG share price v ASX All Ords



## Top 20 Holdings %

as at 31-Mar-18	
Westpac Bank	6.1
ANZ Bank	4.9
Macquarie Group	4.7
BHP Billiton	4.4
Commonwealth Bank	4.3
Wesfarmers	4.2
CSL	3.2
National Australia Bank	3.2
Rio Tinto	3.2
Telstra	2.7
Australian United Investment	2.3
Woolworths	1.9
Ramsay Health Care	1.8
Sydney Airport	1.8
Milton Corp	1.8
Origin Energy	1.8
APA Group	1.6
Computershare	1.6
Twenty-First Century Fox	1.5
AGL Energy	1.5
<b>% of Total</b>	<b>58.5</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*\* Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the index return.

# AUSTRALIAN UNITED INVESTMENT CO (AUI)

## Domestic Focussed

**Mandate:** Australian listed equities

**Manager:** Internal

**Listed:** 1953

**Benchmark:** S&P/ASX 200 Accumulation

**Indirect cost ratio with perf. fee:** 0.10%

**Indirect cost ratio w/out perf. fee:** 0.10%

## Investment Strategy

AUI is an investment company which seeks, through careful portfolio management, to reduce risk and improve income from dividends and interest so as to maintain and grow dividend distributions to shareholders over the long term. AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation Ltd is today the Company's largest single shareholder.

## Personnel

Investment Personnel/Directors: Charles Goode AC (Chairman), Dion Hershan, Frederick Grimwade and Jim Craig.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: n/a

Cash/Debt: \$51.4m cash, \$130.8m Debt (31 Dec '17)

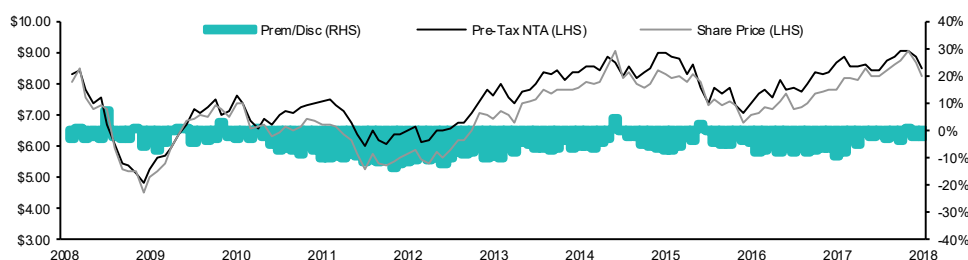
Dividend reinvestment plan: 5 day average price from ex-date.

Other: Affiliated with DUI

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.3%	1.9%	10.0%	4.3%	8.2%	5.2%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	0.4%	-2.3%	6.4%	-0.1%	0.3%	-0.1%
<b>NTA+</b>						
Performance	-4.3%	2.5%	1.8%	2.4%	6.5%	4.7%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	-0.4%	-1.0%	-0.7%	-1.4%	-1.2%	-0.7%

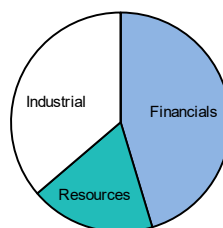
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.71	0.77	9.5%
Year 3	-0.01	0.18	9.9%
Year 5	0.05	0.46	11.4%
<b>NTA+</b>			
Year 1	-0.59	-0.13	7.2%
Year 3	-0.42	-0.01	12.6%
Year 5	-0.38	0.29	12.4%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$8.26
Pre-tax NTA	\$8.50
Post-tax NTA	\$7.40

Premium/(Discount) share price to:

Pre-tax NTA	-2.8%
Post-tax NTA	11.6%

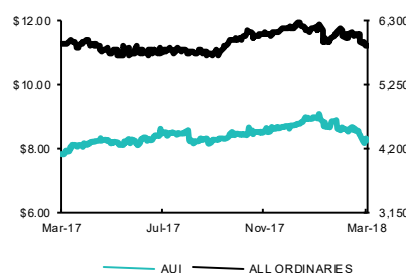
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.345
Yield	4.2%
Franking	100%
Grossed up yield	6.0%

## Capital Structure

Ordinary shares	124.0m
Options/other	0.0m
Fully diluted	124.0m
Market capitalisation	1024.3m

## AUI share price v ASX All Ords



## Top 20 Holdings

	%
as at 31-Mar-18	
Commonwealth Bank	7.8
ANZ Bank	6.4
Westpac Bank	6.0
National Australia Bank	5.4
CSL	5.2
Wesfarmers	4.9
Diversified United Investment	4.8
Rio Tinto	4.6
Transurban Group	4.4
BHP Billiton	4.4
Woodside Petroleum	3.4
Woolworths	2.7
Sydney Airport	2.0
Sonic Healthcare	1.9
AMP	1.9
Brambles	1.8
Event Hospitality and Ent	1.8
Macquarie Atlas Road Group	1.7
Lend Lease Group	1.6
Telstra	1.6
<b>% of Total</b>	<b>74.3</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# MILTON CORPORATION (MLT)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> All Ordinaries Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.12%
<b>Listed:</b> 1958	<b>Indirect cost ratio w/out perf. fee:</b> 0.12%

## Investment Strategy

MLT is a long-term investor in companies, trusts, stapled securities and property. MLT seeks to invest in well-managed companies and trusts with a profitable history and with the expectation of sound dividend growth. MLT is not a speculative investor and does not sell its assets to increase profit for distribution to shareholders. Capital profits are reinvested by the Company for the benefit of shareholders.

## Personnel

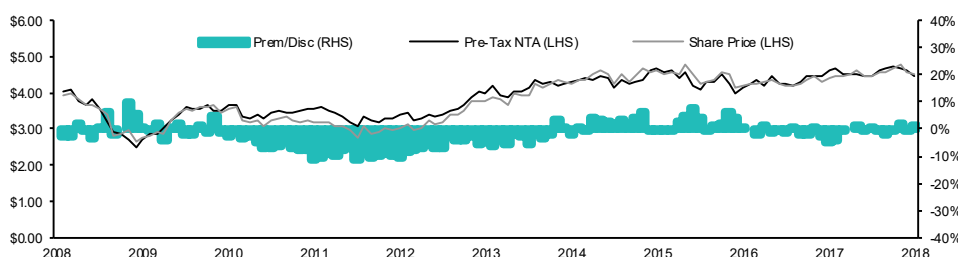
Investment Personnel: Frank Gooch (MD), Brendan O'Dea, Sharon Johnson, Michael Borg and Michelle Wigglesworth. Investment Committee: Rob Millner, Justine Jarvinen, Kevin Eley and Frank Gooch. Directors: Robert Millner (Chairman), Kevin Eley, Ian Pollard, Frank Gooch, Justine Jarvinen and Graeme Crampton

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash  
 Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short  
 Derivatives: n/a  
 Cash/Debt: \$102m Cash (31 Mar '17)  
 Dividend reinvestment plan: Yes, 5 day VWAP post record date

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.0%	2.1%	6.3%	3.4%	8.0%	6.5%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.7%	-2.1%	2.7%	-1.0%	0.1%	1.2%
<b>NTA+</b>						
Performance	-4.1%	1.7%	-0.3%	2.7%	6.6%	5.9%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-0.4%	-2.5%	-3.9%	-1.7%	-1.3%	0.6%

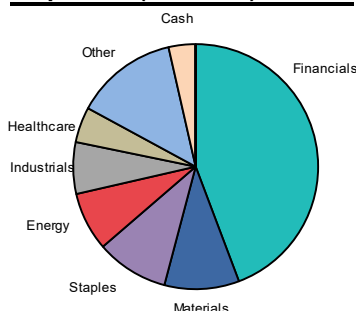
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.41	0.69	5.3%
Year 3	-0.12	0.09	8.7%
Year 5	0.01	0.47	10.5%
<b>NTA+</b>			
Year 1	-2.70	-0.46	6.5%
Year 3	-0.62	0.01	10.8%
Year 5	-0.47	0.33	10.9%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$4.50
Pre-tax NTA	\$4.44
Post-tax NTA	\$3.94

Premium/(Discount) share price to:

Pre-tax NTA	1.4%
Post-tax NTA	14.2%

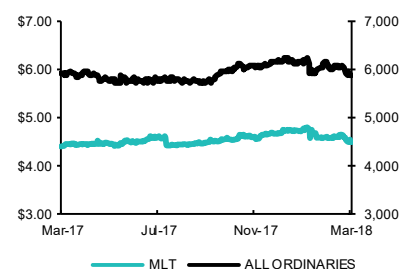
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.188
Yield	4.2%
Franking	100%
Grossed up yield	6.0%

## Capital Structure

Ordinary shares	658.2m
Options/other	0.0m
Fully diluted	658.2m
Market capitalisation	2961.8m

## MLT share price v ASX All Ords



## Top 20 Holdings

as at 31-Mar-18

Westpac Bank	10.3%
Commonwealth Bank	7.7%
WH Soul Pattinson	5.8%
National Australia Bank	4.7%
Wesfarmers	4.0%
BHP Billiton	3.5%
CSL	3.2%
ANZ Bank	3.1%
Bank of Queensland	2.7%
Woolworths	2.6%
Macquarie Bank	2.3%
AGL Energy	2.0%
Perpetual	2.0%
BEN Bank	1.9%
Brickworks	1.7%
AP Eagers	1.7%
Telstra	1.6%
Blackmores	1.6%
ALS	1.5%
Suncorp-Metway	1.5%
<b>% of Total</b>	<b>65.4</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. Listed investment company returns will consequently be understated relative to the Index return.

# BKI INVESTMENT CO (BKI)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 300 Accumulation
<b>Manager:</b> External (Contact Asset Mgmt)	<b>Indirect cost ratio with perf. fee:</b> 0.15%
<b>Listed:</b> 2003	<b>Indirect cost ratio w/out perf. fee:</b> 0.15%

## Investment Strategy

BKI invests with a long-term horizon in companies, trust and interest bearing securities, with a focus on well-managed businesses with a profitable history and sound dividend or distribution growth prospects. The portfolio had been built over 15 years, prior to being acquired by BKI and listed in 2003.

## Personnel

Investment Personnel: Tom Millner, Will Culbert. Directors: Robert Millner (Chairman), Alexander Payne, David Hall, Ian Huntley

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: n/a

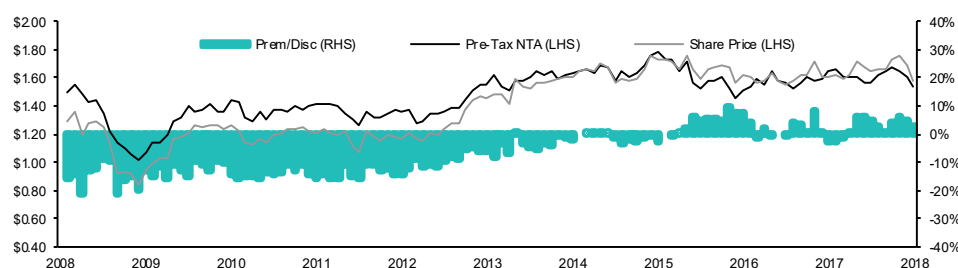
Cash/Debt: \$44m cash (31 Mar' 18)

Dividend reinvestment plan: Yes, 5 day VWAP post record date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-7.0%	-1.9%	3.1%	1.4%	6.2%	8.3%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-3.3%	-6.1%	-0.5%	-3.0%	-1.7%	3.0%
<b>NTA+</b>						
Performance	-5.7%	0.3%	-2.3%	-0.2%	4.5%	5.6%
Benchmark	-3.8%	3.7%	2.9%	3.9%	7.6%	5.2%
Active return	-1.9%	-3.4%	-5.2%	-4.1%	-3.1%	0.4%

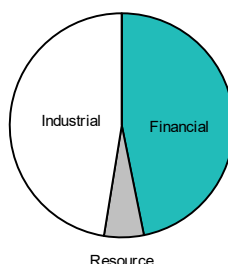
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.06	10.5%
Year 3	-0.29	10.1%
Year 5	-0.17	11.4%
<b>NTA+</b>		
Year 1	-4.36	6.7%
Year 3	-1.92	10.5%
Year 5	-1.36	10.5%

## Exposure (Top 20)



## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$1.58
Pre-tax NTA	\$1.54
Post-tax NTA	\$1.47

Premium/(Discount) share price to:

Pre-tax NTA	2.6%
Post-tax NTA	7.5%

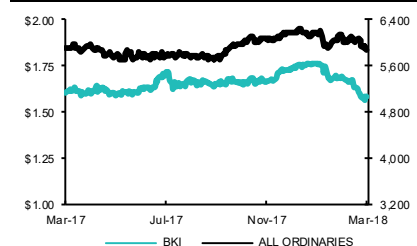
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0733
Yield	4.6%
Franking	100%
Grossed up yield	6.6%

## Capital Structure

Ordinary shares	622.3m
Options/other	0.0m
Fully diluted	622.3m
Market capitalisation	983.3m

## BKI share price v ASX All Ords



## Top 20 Holdings

<i>as at 31-Mar-18</i>	
National Australia Bank	8.2%
Commonwealth Bank	7.0%
Westpac Bank	6.9%
Wesfarmers	4.5%
ANZ Bank	4.4%
New Hope Corporation	3.2%
APA Group	3.2%
Transurban Group	3.1%
Telstra Corp	3.0%
Woolworths	3.0%
Macquarie Group	2.9%
AGL Energy	2.8%
BHP Billiton	2.8%
TPG Telecom	2.8%
Sydney Airport	2.6%
IAG	2.5%
Ramsay HealthCare	2.2%
ASX	2.2%
Sonic Healthcare	2.2%
Invocare	2.0%
<b>% of Total</b>	<b>71.5</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. LIC returns will consequently be understated relative to the Index return.

# CARLTON INVESTMENTS (CIN)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.08%
<b>Listed:</b> 1970	<b>Indirect cost ratio w/out perf. fee:</b> 0.08%

## Investment Strategy

CIN's investment strategy is to invest in established listed blue chip stocks that provide high levels of sustainable income through fully franked dividends. It is the mandate of the LIC to only dispose of investments through takeovers, mergers or other exceptional circumstances that may arise from time to time.

## Personnel

Directors: Mr Alan Rydge (Chairman), Mr Anthony Clark and Mr Murray Bleach.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: n/a

Cash/Debt: \$16.0m cash(31 Mar '18), \$0 Debt (31 Dec '17)

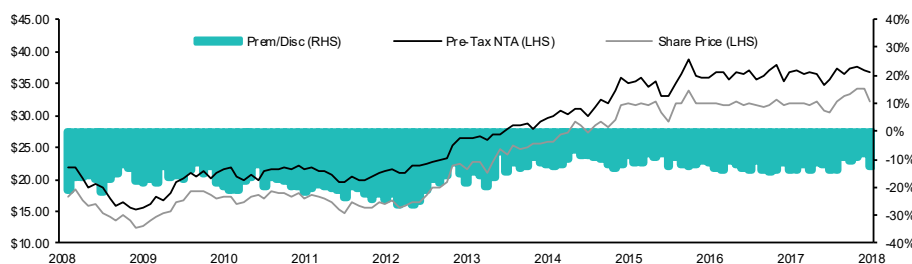
Dividend reinvestment plan: Suspended

Other: Share buy-back currently in place.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.2%	6.6%	4.6%	3.9%	12.3%	10.8%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.5%	2.4%	1.0%	-0.5%	4.4%	5.5%
<b>NTA+</b>						
Performance	-0.3%	4.8%	3.1%	5.0%	10.3%	9.4%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	3.6%	1.3%	0.6%	1.2%	2.6%	4.0%

Returns have been calculated on the share price on an accumulation basis

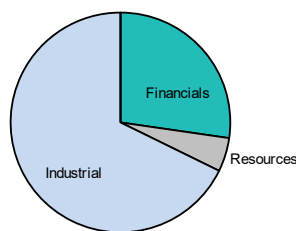
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information		
	Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.15	0.20	9.5%
Year 3	-0.06	0.12	10.3%
Year 5	0.42	0.74	12.5%
<b>NTA+</b>			
Year 1	0.09	0.06	6.7%
Year 3	0.14	0.23	10.5%
Year 5	0.31	0.73	10.1%

## Exposure (Top 20)



## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$32.10
Pre-tax NTA	\$36.75
Post-tax NTA	\$30.47

Premium/(Discount) share price to:

Pre-tax NTA	-12.7%
Post-tax NTA	5.3%

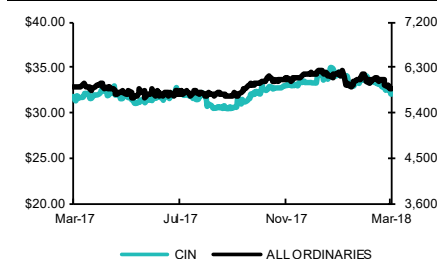
## Historic Dividend (prior 12-mths)

Dividends (net)	\$1.19
Yield	3.7%
Franking	100%
Grossed up yield	5.3%

## Capital Structure

Ordinary shares	26.5m
Options/other	0.1m
Fully diluted	26.6m
Market capitalisation	849.8m

## CIN share price v ASX All Ords



## Top 20 Holdings

<i>as at 31-Mar-18</i>	
Event Hospitality and Ent	44.1%
National Australia Bank	6.5%
Westpac Bank	5.3%
Commonwealth Bank	4.3%
AGL	3.6%
ANZ Bank	2.8%
Wesfarmers	2.6%
BHP Billiton	2.3%
Perpetual	2.0%
Bank of Queensland	1.6%
Gowling Bros	1.5%
James Hardie	1.5%
Telstra	1.4%
Amcor	1.2%
Bendigo & Adelaide Bank	1.1%
Rio Tinto	1.0%
Origin Energy	1.0%
Orica	1.0%
Lend Lease Group	0.9%
APA Group	0.8%
<b>% of Total</b>	<b>86.5</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. LIC returns will consequently be understated relative to the Index return.

# DIVERSIFIED UNITED INVESTMENT (DUI)

## Domestic Focused

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.14%
<b>Listed:</b> 1991	<b>Indirect cost ratio w/out perf. fee:</b> 0.14%

## Investment Strategy

DUI seeks a mixture of current income and longer term capital gains within acceptable levels of risk. It takes a medium to longer term view, investing in a diversified portfolio of Australian equities, listed property trusts, short term deposits and international equity via exchange traded funds.

## Personnel

Directors: Charles Goode AC (Chairman), Stephen Hiscock (Non-Executive Director), Andrew Larke (Non-Executive Director) and Anthony Burgess (Non-Executive Director).

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: n/a

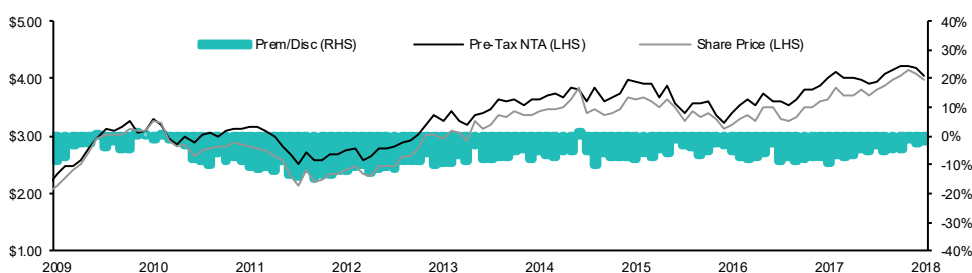
Cash/Debt: \$26.0m cash, \$95.2m Debt (31 Dec '17)

Dividend reinvestment plan: Yes, 5 day average price from ex date

Other: Affiliated with AUI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.1%	5.8%	13.2%	7.2%	10.4%	6.4%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	3.8%	1.6%	9.6%	2.8%	2.5%	1.1%
<b>NTA+</b>						
Performance	-2.8%	4.1%	4.1%	4.7%	8.4%	5.7%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	1.1%	0.6%	1.6%	0.9%	0.7%	0.3%

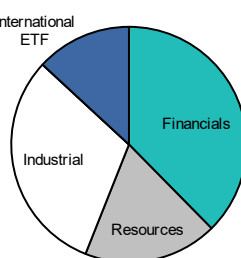
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	1.44	1.28	8.2%
Year 3	0.43	0.46	10.2%
Year 5	0.34	0.61	12.2%
<b>NTA+</b>			
Year 1	0.98	0.22	6.7%
Year 3	0.32	0.18	11.8%
Year 5	0.21	0.44	12.3%

## Exposure (Top 25)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$3.98
Pre-tax NTA	\$4.05
Post-tax NTA	\$3.50

Premium/(Discount) share price to:

Pre-tax NTA	-1.7%
Post-tax NTA	13.7%

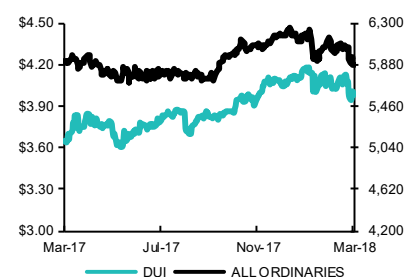
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.145
Yield	3.6%
Franking	100%
Grossed up yield	5.2%

## Capital Structure

Ordinary shares	209.8m
Options/other	0.0m
Fully diluted	209.8m
Market capitalisation	835.2m

## DUI share price v ASX All Ords



## Top 20 Holdings %

as at 31-Mar-18

CSL	9.3
Commonwealth Bank	7.6
Westpac Bank	5.7
ANZ Bank	5.7
Transurban Group	5.3
National Australia Bank	4.5
Vanguard VEU ETF	3.6
Rio Tinto	3.6
BHP Billiton	3.6
Woodside Petroleum	3.5
Wesfarmers	2.9
Vanguard VTS ETF	2.8
Sydney Airport	2.3
Lend Lease	2.2
Washington H Soul Pattinson	2.2
AMP	2.1
Woolworths	1.9
Macquarie Atlas Roads Group	1.8
Vanguard IT ETF	1.7
Vanguard VERX ETF	1.6
<b>% of Total</b>	<b>73.9</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.



# WAM LEADERS (WLE)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX200 Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio</b> with perf. fee:	1.62%
<b>Listed:</b>	May-16	<b>Indirect cost ratio</b> w/out perf. fee:	1.62%

## Investment Strategy

WLE is a LIC focussed on investments within the S&P/ASX 200 Index. WLE's investment objective is to deliver investors a rising stream of fully franked dividends, provide capital growth and preserve capital. WLE achieves this by combining two different investment strategies – a Research Driven strategy, which aims to identify micro and macro-economic trends and under research companies, and Market driven strategy, which targets relatively short-term arbitrage and mispricings.

## Personnel

Investment Personnel: Geoff Wilson, Chris Stott, Matthew Haupt, Martin Hickson, Oscar Oberg, Tobias Yao, John Ayoub. Directors: Geoff Wilson (Chairman), Chris Stott, Kate Thorley, Melinda Snowden, Lindsay Mann.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: **Large**/**Medium**/Small Cap, **Balanced**/**Value**/Growth, **Passive**/**Active**, **Long**/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of the security

Cash/Debt: \$81.9m cash (31 Mar '18), \$0m Debt (30 Dec '17)

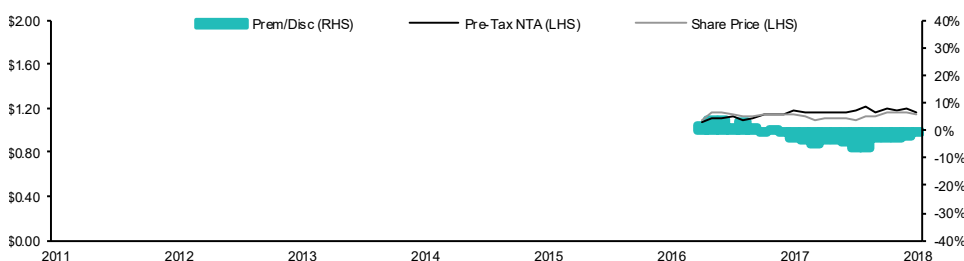
Dividend reinvestment plan: Yes, 4 day VWAP from (and including) ex-date

Other: Affiliated with Wilson Asset Management

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.9%	6.4%	3.6%	n/a	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	7.1%
Active return	2.8%	2.2%	0.0%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-2.6%	0.8%	1.6%	n/a	n/a	n/a
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.9%	7.2%
Active return	1.3%	-2.7%	-0.9%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.02	0.16	0.05
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.22	-0.20	0.06
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.15
Pre-tax NTA	\$1.16
Post-tax NTA	\$1.15

Premium/(Discount) share price to:	
Pre-tax NTA	-1.2%
Post-tax NTA	0.0%

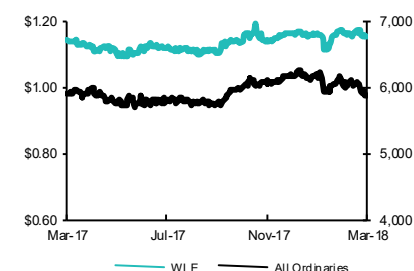
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.030
Yield	2.6%
Franking	100%
Grossed up yield	3.7%

## Capital Structure

Ordinary shares	702.3m
Options/other	0.0m
Fully diluted	702.3m
Market capitalisation	807.6m

## WLE share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	
BHP Billiton	30%
Boral	10%
Commonwealth Bank	10%
Computershare	10%
CSL	10%
Evolution Mining	10%
James Hardie Industries	10%
Macquarie Group	10%
Mantra Group	10%
National Australia Bank	10%
Nine Entertainment Co	10%
Origin Energy	10%
QBE Insurance Group	10%
Rio Tinto	10%
Santos	10%
Tabcorp Holdings	10%
The Star Entertainment Gr	10%
Westpac Bank	10%
Woodside Petroleum	10%
Woolworths Group	10%

# WHITEFIELD (WHF)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Ind Accumulation
<b>Manager:</b> White Funds Management Pty Ltd	<b>Indirect cost ratio with perf. fee:</b> 0.40%
<b>Listed:</b> 1923	<b>Indirect cost ratio w/out perf. fee:</b> 0.40%

## Investment Strategy

WHF seeks to own a portfolio of attractively priced businesses with a proven or strengthening ability to deliver shareholder value. Its investment strategy utilises a disciplined quantitative and qualitative process to identify and assess Quality, Intrinsic Value and Mispricing, and will seek to invest where these elements favour their shareholders. It takes a style neutral approach which is designed to provide a diversified return despite their focus on industrials.

## Personnel

Investment Personnel: Angus Gluskie, Peter Borkovec, Will Seddon. Directors: David Iliffe (Chairman), Angus Gluskie, Martin Fowler, Mark Beardow, Lance Jenkins and Will Seddon.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: **Large**/Medium/Small Cap, **Balanced**/Value/Growth, **Passive/Active**, **Long/Short**

Derivatives: n/a

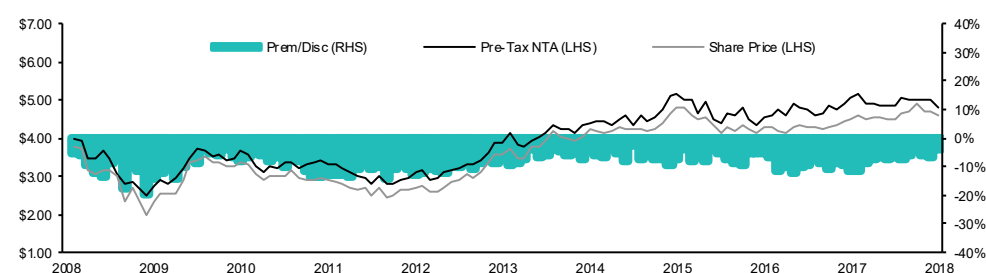
Cash/Debt: \$7.8m Cash (31 Mar '18), \$0.0m Debt, \$41.7m Hybrid (30 Sept '17)

Dividend reinvestment plan: Yes, 2.5% discount to a 5 day VWAP from (and including) ex-date

Other: N/A

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-5.7%	3.9%	6.6%	2.5%	9.4%	7.4%
Benchmark	-3.8%	2.0%	-0.4%	2.9%	8.8%	7.3%
Active return	-1.9%	1.9%	7.0%	-0.4%	0.6%	0.1%
<b>NTA+</b>						
Performance	-4.4%	1.1%	-2.0%	1.1%	8.3%	6.5%
Benchmark	-3.8%	2.0%	-0.4%	2.9%	8.8%	7.3%
Active return	-0.6%	-0.9%	-1.6%	-1.8%	-0.5%	-0.8%

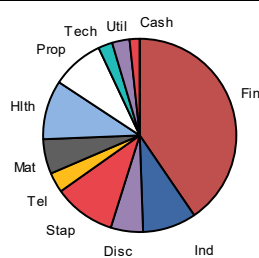
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	1.17	0.54	7.3%
Year 3	-0.05	-0.01	8.0%
Year 5	0.07	0.69	9.2%
<b>NTA+</b>			
Year 1	-2.54	-0.66	7.1%
Year 3	-0.88	-0.12	12.8%
Year 5	-0.24	0.42	12.7%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$4.60
Pre-tax NTA	\$4.81
Post-tax NTA	\$4.46

Premium/(Discount) share price to:

Pre-tax NTA	-4.4%
Post-tax NTA	3.1%

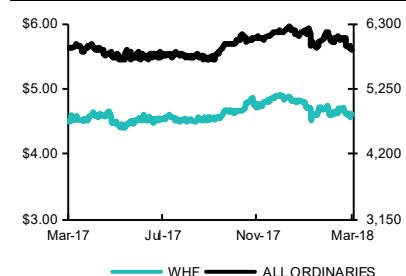
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.1725
Yield	3.8%
Franking	100%
Grossed up yield	5.4%

## Capital Structure

Ordinary shares	87.3m
Options/other	0.4m
Fully diluted	87.7m
Market capitalisation	401.4m

## WHF share price v ASX All Ords



## Top 20 Holdings %

as at 31-Mar-18	
Commonwealth Bank	9.4
Westpac Bank	7.6
ANZ Bank	6.2
National Australia Bank	6.0
CSL	4.8
Wesfarmers	3.7
Woolworths	3.2
Telstra Corp	2.9
Macquarie Group	2.6
Amcors	1.7
AMP	1.6
Scentre Group	1.6
IAG	1.6
AGL Energy	1.4
Transurban Group	1.3
Sonic Healthcare	1.3
Brambles	1.2
Aristocrat Leisure	1.2
Boral	1.2
Sydney Airport	1.2
<b>% of Total</b>	<b>61.5</b>

\* The share price benchmark has been compared against the S&P/ASX 200 Industrials Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Industrials Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# QV EQUITIES (QVE)

## Domestic Focussed

<b>Mandate:</b> Australian Listed Equities	<b>Benchmark:</b> S&P/ASX 300 Ex-20 Accum
<b>Manager:</b> Investors Mutual	<b>Indirect cost ratio with perf. fee:</b> 1.01%
<b>Listed:</b> Aug-14	<b>Indirect cost ratio w/out perf. fee:</b> 1.01%

## Investment Strategy

QVE's primary objective is to achieve long term value through a combination of capital growth and income. This will be established by holding a diversified portfolio outside the S&P/ASX 20 Index. QVE will hold 20-50 stock predominately from the S&P/ASX 300 –ex Top 20. The Company seeks to invest in quality companies that display four key characteristics; an established competitive advantage, recurring and predictable earnings, strong management, and ability to grow over time. QVE characterises itself as value-driven investor, with a bottom-up research approach.

## Personnel

Investment Personnel: Anton Tagliaferro, Simon Conn. Directors: Peter McKillop (Chairman), John McBain, Jennifer Horrigan, Anton Tagliaferro, Simon Conn.

## Key Information

Exposure: International/**Domestic**, Equities/**Fixed Income**/**Derivatives**, Cash  
 Style: Large/**Medium**/**Small** Cap, Balanced/**Value**/**Growth**, Passive/**Active**, Long/Short  
 Derivatives: Used for arbitrage or to replicate underlying positions  
 Cash/Debt: \$48.3m cash (31 Mar '18) \$0m Debt (31 Dec '17)  
 Dividend Reinvestment Plan: Yes  
 Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-9.1%	-5.5%	-2.5%	5.6%	n/a	n/a
Index	-3.8%	3.7%	2.9%	3.9%	n/a	n/a
Active return	<b>-5.3%</b>	<b>-9.2%</b>	<b>-5.4%</b>	<b>1.7%</b>	n/a	n/a
<b>NTA+</b>						
Performance	-3.6%	2.0%	2.3%	6.3%	n/a	n/a
Benchmark	-3.2%	6.4%	10.2%	6.4%	n/a	n/a
Active return	<b>-0.4%</b>	<b>-4.4%</b>	<b>-7.9%</b>	<b>-0.1%</b>	n/a	n/a

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.17
Pre-tax NTA	\$1.17
Post-tax NTA	\$1.14

Premium/(Discount) share price to:

Pre-tax NTA	0.0%
Post-tax NTA	2.6%

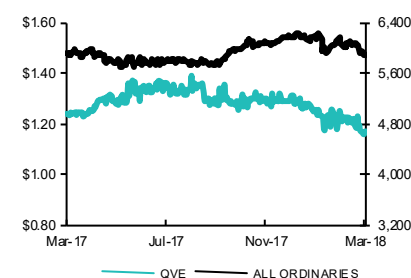
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.041
Yield	3.5%
Franking	100%
Grossed up yield	5.0%

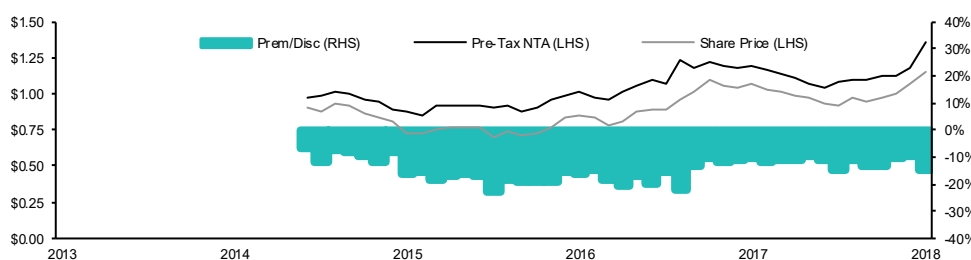
## Capital Structure

Ordinary shares	275.5m
Options/other	0.0m
Fully diluted	275.5m
Market capitalisation	322.4m

## QVE share price v ASX All Ords



## Share Price and NTA



## Top Holdings

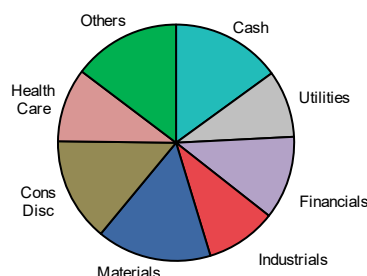
as at 31-Mar-18

Ancor	4.4
Sonic Healthcare	4.3
Tox Free Solutions	4.2
Pact Group	4.0
Clydesdales Bank	3.8
Crown Resort	3.8
Spark Infrastructure	3.7
Orica	3.6
Caltex	3.4
Bank of Queensland	2.9
<b>% of Total</b>	<b>38.1</b>

## Risk/Return Indicators

Share price*	Information	Sharpe	Standard
	Ratio	Ratio	Deviation
Year 1	-0.51	-0.49	0.11
Year 3	0.13	0.28	0.11
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.12	-0.08	0.05
Year 3	0.41	0.50	0.07
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



\* The share price benchmark has been compared against the S&P/ASX 300 Accumulation Index. + The NTA has been compared against the S&P/ASX 300 ex 20 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PERPETUAL EQUITY INVESTMENT CO (PIC)

## Domestic Focussed

<b>Mandate:</b> Aust/Intl Listed Equities	<b>Benchmark:</b> S&P/ASX 300 Accum
<b>Manager:</b> Perpetual Investment Mgmt	<b>Indirect cost ratio with perf. fee:</b> 1.32%
<b>Listed:</b> Dec-14	<b>Indirect cost ratio w/out perf. fee:</b> 1.32%

## Investment Strategy

PIC's concentrated portfolio will primarily consist of mid cap Australian companies along with a smaller portion of global listed securities in an attempt to generate outperformance relative to the benchmark. The Manager will undertake a bottom up research approach to identify companies with four key quality characteristics; sound management, conservative debt (typically d/e ratio less than 50%), quality of business, and recurring earnings. The portfolio will traditionally consist between 20-40 securities.

## Personnel

Investment Personnel: Vince Pezzullo, Paul Skamvougeras, Nathan Hughes, Anthony Aboud, Anthony Cay, Jack Collopy, Garry Laurence. Directors: Nancy Fox (Chair), Virginia Malley, John Edstein, Christine Feldmanis, David Lane

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can use derivatives to hedge currency & securities, and short term invest. strategy

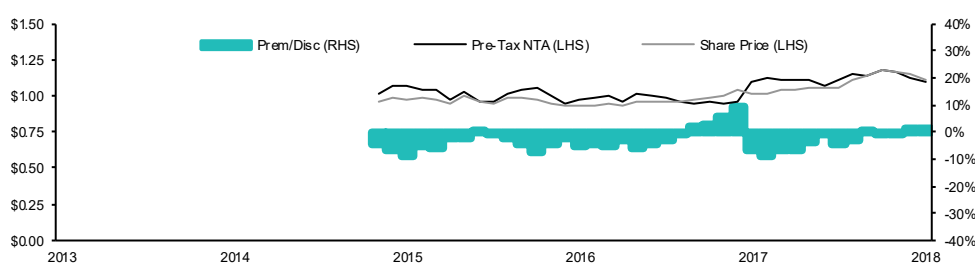
Cash/Debt: \$49.7m cash (31 Mar '18) \$0m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.4%	7.1%	13.9%	8.2%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	0.3%	2.9%	10.3%	3.8%	n/a	n/a
<b>NTA+</b>						
Performance	-5.1%	0.6%	4.3%	4.4%	n/a	n/a
Benchmark	-3.8%	3.7%	2.9%	3.9%	7.9%	5.2%
Active return	-1.3%	-3.1%	1.4%	0.5%	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	1.89	1.73	0.06
Year 3	0.44	0.69	0.08
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.19	0.22	0.07
Year 3	0.05	0.13	0.14
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$1.11
Pre-tax NTA	\$1.09
Post-tax NTA	\$1.09

Premium/(Discount) share price to:

Pre-tax NTA	1.5%
Post-tax NTA	1.4%

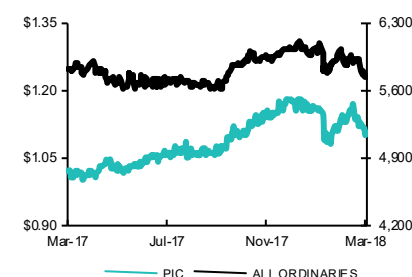
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.055
Yield	5.0%
Franking	100%
Grossed up yield	7.1%

## Capital Structure

Ordinary shares	254.4m
Options/other	0.0m
Fully diluted	254.4m
Market capitalisation	281.2m

## PIC share price v ASX All Ords



## Top Holdings

<i>as at 31-Mar-18</i>	
<b>Domestic Securities</b>	
Westpac Banking Corp	8.8
Woolworths	7.0
Star Ent Group	5.8
Suncorp Group	4.8
Oil Search	4.3

## International Securities

Shire PLC	12.3
AXA SA	0.9
Unicredit Spa	0.7
<b>% of Total</b>	<b>44.6</b>

## Gross Portfolio Structure

<i>as at 31-Mar-18</i>	
Australian Securities	68%
Global Securities	14%
Cash	18%
<b>% of Total</b>	<b>100.0%</b>

# AMCIL (AMH)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.68%
<b>Listed:</b> 2000	<b>Indirect cost ratio w/out perf. fee:</b> 0.68%

## Investment Strategy

AMCIL's concentrated portfolio covers both large and small companies. The number of companies in the portfolio will usually comprise 30 to 40 stocks depending on market conditions and thematic investment opportunities. The selection of stocks in the portfolio is based on attractive valuations as well as the outlook for growth and the competitive structure of the industry.

## Personnel

Investment Personnel: Mark Freeman (Chief Executive Officer). Directors: Bruce Teele (Chairman), Ross Barker, Siobhan McKenna, Rupert Myer, Roger Brown, Jon Webster and Bob Santamaria.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options occasionally used to generate additional income.

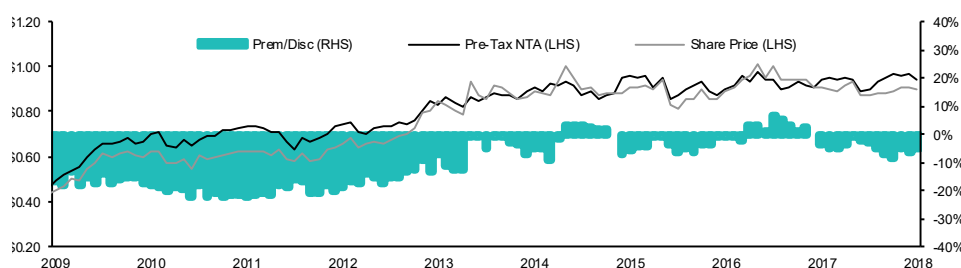
Cash/Debt: \$3.9m cash (31 Mar '18)

Dividend reinvestment plan: Yes, 5 day average price post ex-date

Other: Affiliated with AFIC (AFI), Djerrirarrh (DJW) and Mirrabooka (MIR).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.6%	2.9%	2.9%	3.8%	4.8%	8.6%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	4.3%	-1.3%	-0.7%	-0.6%	-3.1%	3.3%
<b>NTA+</b>						
Performance	-3.1%	4.4%	3.9%	3.4%	6.2%	7.9%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	0.8%	0.9%	1.4%	-0.4%	-1.5%	2.5%

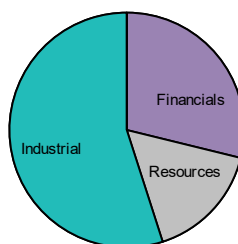
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.11	5.8%
Year 3	-0.08	10.1%
Year 5	-0.26	13.5%
<b>NTA+</b>		
Year 1	0.38	6.2%
Year 3	-0.07	9.5%
Year 5	-0.28	9.7%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.90
Pre-tax NTA	\$0.94
Post-tax NTA	\$0.88

Premium/(Discount) share price to:

Pre-tax NTA	-4.8%
Post-tax NTA	1.7%

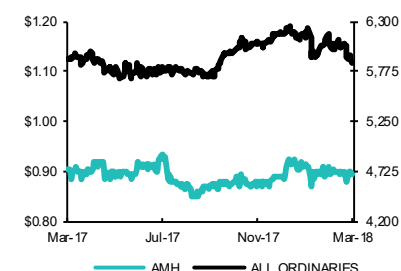
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.035
Yield	3.9%
Franking	100%
Grossed up yield	5.6%

## Capital Structure

Ordinary shares	261.5m
Options/other	0.0m
Fully diluted	261.5m
Market capitalisation	234.0m

## AMH share price v ASX All Ords



## Top 20 Holdings

as at 31-Mar-18	
BHP Billiton	7.1
CSL	4.4
Lifestyle Communities	4.0
Westpac Bank	3.9
National Australia Bank	3.5
Commonwealth Bank	3.2
Mainfreight	3.1
Qube Holdings	2.8
Oil Search	2.7
James Hardie Industries	2.7
Amcor	2.6
Transurban Group	2.6
CYBG	2.5
Freedom Foods Group	2.5
Boral	2.4
Seek	2.3
Computershare	2.3
Woolworths Group	2.2
Macquarie Group	2.1
Brambles	2.1
<b>% of Total</b>	<b>61.0</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## WEALTH DEFENDERS EQUITY (WDE)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 300 Accum
<b>Manager:</b>	Perennial Value Mgmt	<b>Indirect cost ratio with perf. fee:</b>	1.25%
<b>Listed:</b>	May-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.25%

## Investment Strategy

WDE has a dual objective of outperforming the ASX 300 Accumulation Index and using dynamic asset allocation and derivative protection strategies to provide downside protection through the market cycles. The manager invests in a diversified portfolio of Australian shares, with an ex-ASX top 20 bias. The portfolio is expected to contain between 35 and 100 securities.

## Personnel

Investment Personnel: John Murray, Stephen Bruce, Dan Bosscher, Grant Oshry, Andrew Smith, Scott Stewart. Directors: Alan Schoenheimer (Chairman), Paul Clitheroe, Richard Morath, Anthony Patterson & John Murray.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used to reduce magnitude of negative returns in falling market.

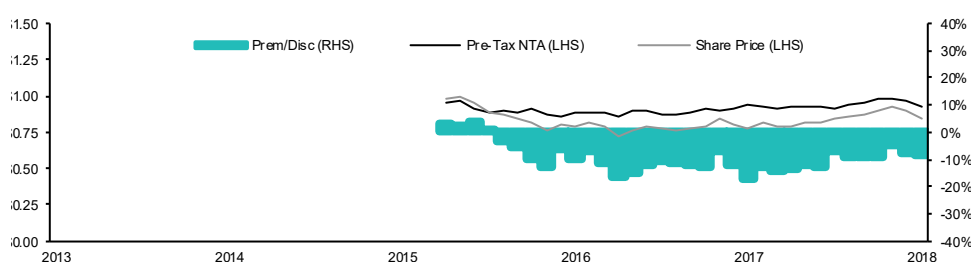
Cash/Debt: \$14.73m cash (31 Mar '18), \$0m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes, 2.5% discount

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.8%	2.4%	13.6%	n/a	n/a	n/a
Index	-3.8%	3.7%	2.9%	3.9%	7.6%	5.2%
Active return	1.0%	-1.3%	10.7%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-3.6%	4.5%	3.0%	n/a	n/a	n/a
Benchmark	-3.8%	3.7%	2.9%	3.9%	7.6%	5.2%
Active return	0.2%	0.8%	0.1%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	1.07	1.04	0.11
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.04	0.05	0.06
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX 300 Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.85
Pre-tax NTA	\$0.93
Post-tax NTA	\$0.97

Premium/(Discount) share price to:

Pre-tax NTA	-8.8%
Post-tax NTA	-12.0%

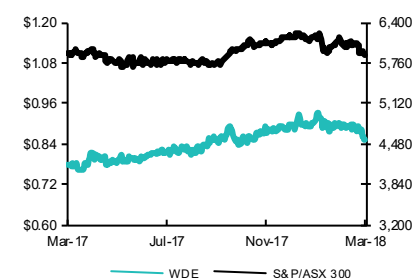
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.030
Yield	3.5%
Franking	100%
Grossed up yield	5.0%

## Capital Structure

Ordinary shares	126.5m
Options/other	0.0m
Fully diluted	126.5m
Market capitalisation	107.5m

## WDE share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	%
Commonwealth Bank	7.5
Westpac Bank	7.2
BHP Billiton	6.8
ANZ Bank	6.0
National Australia Bank	6.0
Woolworths	3.6
Woodside Petroleum	3.1
Suncorp Group	3.0
Telstra	3.0
AMP	2.6
Stockland	2.6
Westfield	2.0
Tabcorp Holdings	1.8
Arcor	1.8
GrainCorp	1.7
Macquarie Group	1.6
Vocus Group	1.5
Perpetual	1.5
Gateway Lifestyle	1.4
The Star Ent Group	1.3
<b>% of Total</b>	<b>66.0</b>

# CLIME CAPITAL (CAM)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> All Ordinaries Accumulation
<b>Manager:</b> Clime Asset Management	<b>Indirect cost ratio with perf. fee:</b> 1.92%
<b>Listed:</b> Apr-04	<b>Indirect cost ratio w/out perf. fee:</b> 1.92%

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$0.86
Pre-tax NTA	\$0.92
Post-tax NTA	\$0.92

## Investment Strategy

CAM offers investors the opportunity to invest in a value focused closed end Investment Company managed by a top performing Australian Value Equity Manager Clime Asset Management. CAM applies a four tier investment strategy: Acquire securities in attractive companies when the market price on offer trades at a discount to their assessed value; reduce or close positions when the market price is well above the assessment of value; ensure each investment meets a realistic required return to ensure the risk and return of the portfolio is properly balanced to achieve returns without risking capital; seek investments with an enhanced yield; and maintain a high cash position when prices are expensive and value is not readily available in the market.

Premium/(Discount) share price to:

Pre-tax NTA	-6.5%
Post-tax NTA	-6.5%

## Personnel

Investment Personnel: John Abernethy (Chief Investment Officer). Directors: John Abernethy (Chairman), Anthony Golowenko, Julian Gosse and Brett Spork

## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.050
Yield*	5.8%
Franking*	100%
Grossed up yield*	8.2%

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**  
 Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**  
 Derivatives: The manager has the ability to use derivatives to manage excessive risk concentrations.  
 Cash (Fixed Income)/Debt: Cash \$9.12m (31 Mar '18), Debt \$20.7m (31 Dec '17)  
 Dividend reinvestment plan: Yes, at 1% discount to 4-day VWAP from (and incl.) record date.  
 Other: n/a

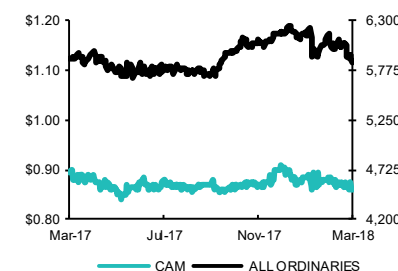
## Capital Structure

Ordinary shares	89.9m
Options/other	22.3m
Fully diluted	112.2m
Market capitalisation	77.3m

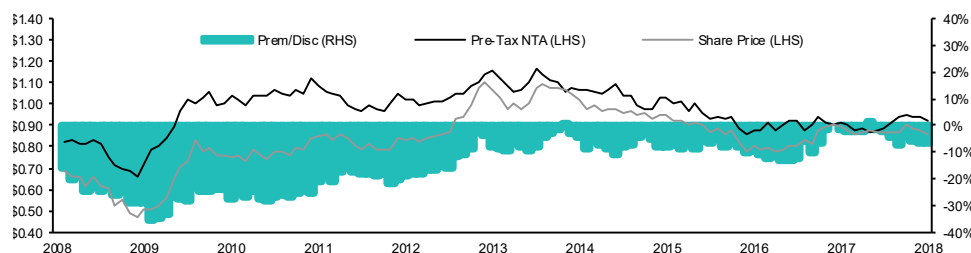
## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.6%	1.7%	1.6%	2.3%	0.8%	6.9%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	0.1%	-2.5%	-2.0%	-2.1%	-7.1%	1.6%
<b>NTA+</b>						
Performance	-1.9%	6.2%	6.7%	1.5%	0.2%	5.0%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.8%	2.0%	3.1%	-2.9%	-7.7%	-0.3%

## CAM share price v ASX All Ords



## Share Price and NTA



## Top Holdings

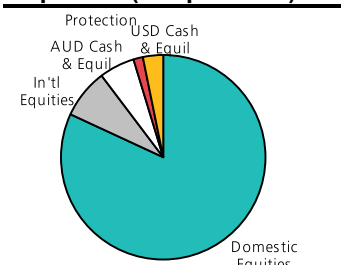
as at 31-Mar-18

<b>Domestic Equities</b>	
Commonwealth Bank	3.8
Navigator Global Investment	3.7
Boral	3.2
Collins Foods	3.1
Hansen Technologies	3.1
Janus Henderson	3.1
Webjet	3.0
National Australia Bank	2.7
Ramsay Healthcare	2.7
Credit Corp Group	2.5
<b>International Equities</b>	
Booking Hlds	1.5
Alphabet	1.0
Samsung Electronics	0.9
<b>% of Total</b>	<b>34.2</b>

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.35	-0.17	6.3%
Year 3	-0.22	-0.03	9.9%
Year 5	-0.65	-0.23	9.5%
<b>NTA+</b>			
Year 1	1.08	0.68	6.0%
Year 3	-0.57	-0.13	8.7%
Year 5	-1.18	-0.31	8.9%

## Exposure (Net portfolio)



\*The investment performance calculation has been impacted by the initial uplift associated with the 1 for 4 Renounceable Rights issue (CAMPA) issued in April 2007. However, this is offset by the ongoing cost of the issue which has an effective 7.5% fully franked coupon. CAMPA converts into ordinary equity in April 2017.

\*Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# FLAGSHIP INVESTMENTS (FSI)

## Domestic Focused

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> All Ordinaries Accumulation
<b>Manager:</b> EC Pohl & Co Pty Ltd	<b>Indirect cost ratio with perf. fee:</b> 1.47%
<b>Listed:</b> 2000	<b>Indirect cost ratio w/out perf. fee:</b> 0.60%

## Investment Strategy

FSI provides investors with access to a diversified Australian investment portfolio. It aims to maintain 90% of available funds in equity investments with the balance in cash and equivalent. FSI is best suited to investors with a medium to long-term time horizon. FSI's central investment strategy is to invest in high quality business franchises that have the ability to grow sales and earnings at rates above GDP, producing superior investment returns over the long-term. The company adopts an active investment strategy comprising a broad spectrum of well managed companies.

## Personnel

Investment Personnel: Emmanuel Pohl (Managing Director). Directors: Emmanuel Pohl, Dominic McGann (Chairman) and Sophie Mitchell

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: n/a

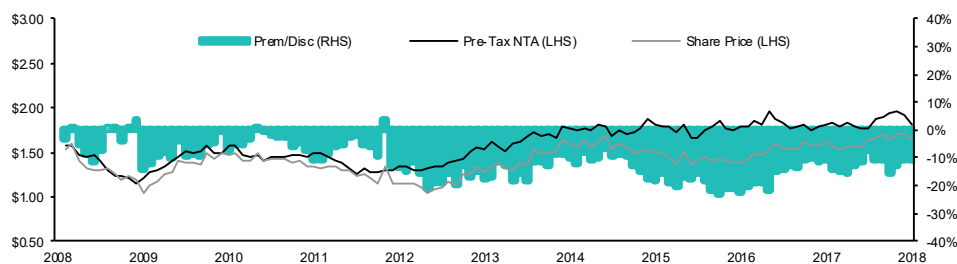
Cash/Debt: \$1.6m Cash, \$0.0m Debt (31 Dec. '17)

Dividend reinvestment plan: Yes.

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.6%	1.9%	5.9%	8.0%	10.0%	6.4%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	5.3%	-2.3%	2.3%	3.6%	2.1%	1.1%
<b>NTA+</b>						
Performance	-4.5%	4.9%	5.0%	4.2%	7.6%	6.3%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-0.8%	0.7%	1.4%	-0.2%	-0.3%	1.0%

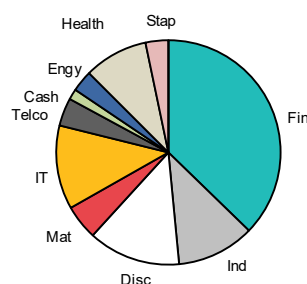
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	0.24	10.4%
Year 3	0.37	12.7%
Year 5	0.19	13.7%
<b>NTA+</b>		
Year 1	0.34	9.1%
Year 3	-0.04	11.5%
Year 5	-0.04	11.5%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.63
Pre-tax NTA	\$1.82
Post-tax NTA	\$1.74

Premium/(Discount) share price to:

Pre-tax NTA	-10.5%
Post-tax NTA	-6.3%

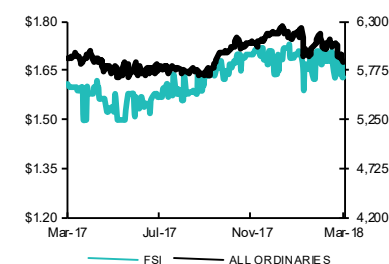
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0750
Yield	4.6%
Franking	100%
Grossed up yield	6.6%

## Capital Structure

Ordinary shares	25.5m
Options/other	0.0m
Fully diluted	25.5m
Market capitalisation	41.6m

## FSI share price v ASX All Ords



## Top 10 Holdings

as at 31-Mar-18	
Macquarie Group	8.6
Westpac Bank	6.6
Commonwealth Bank	6.0
CSL	5.7
Rio Tinto	5.0
Carsales.Com	4.6
Domino Pizza	4.5
Magellan Financial Group	4.3
BT Investment Mgmt	4.2
Reliance Worldwide	4.1
<b>% of Total</b>	<b>53.5</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.



# CBG CAPITAL (CBC)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 200 Accum
<b>Manager:</b>	CBG Asset Mgmt	<b>Indirect cost ratio with perf. fee:</b>	2.19%
<b>Listed:</b>	Dec-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.19%

## Investment Strategy

CBC invests in portfolio of listed securities predominately in S&P/ASX200, with an emphasis on ex-S&P/ASX100 securities. The mandate is index unaware and style neutral. The Manager applies a disciplined investment process, using fundamental analysis to assess each securities' drivers, and then followed up by meeting with management. The portfolio will typically consist of 30-60 securities and is expected to take material underweight or overweight sector positions versus the index.

## Personnel

Investment Personnel: Ronni Chalmers, Scott Maddock, Vincent Cook, Michael Newbold. Directors: Ronni Chalmers (Chairman), John Abernethy, James Beecher.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for arbitrage or hedging

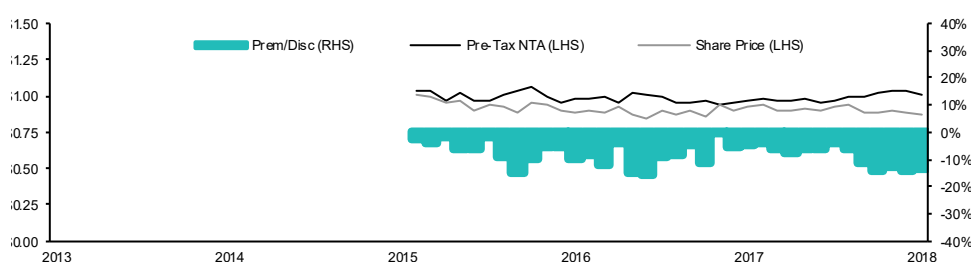
Cash/Debt: \$0.25m cash (31 Mar '18) \$0m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes, 2% discount from Apr 18 NTA

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.1%	-4.3%	-3.2%	-2.0%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	2.6%	-8.5%	-6.8%	-6.4%	n/a	n/a
<b>NTA+</b>						
Performance	-1.8%	5.5%	6.0%	0.5%	n/a	n/a
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	2.1%	2.0%	3.5%	-3.3%	n/a	n/a

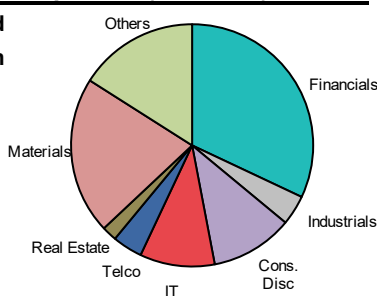
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-0.86	-0.87	0.07
Year 3	-0.40	-0.35	0.13
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.95	0.56	0.06
Year 3	-0.57	-0.19	0.11
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.87
Pre-tax NTA	\$1.01
Post-tax NTA	\$1.00

Premium/(Discount) share price to:

Pre-tax NTA	-13.5%
Post-tax NTA	-12.6%

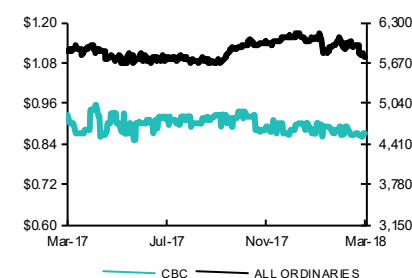
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0255
Yield	2.9%
Franking	100%
Grossed up yield	4.2%

## Capital Structure

Ordinary shares	25.1m
Options/other	0.0m
Fully diluted	25.1m
Market capitalisation	21.8m

## CBC share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	
Commonwealth Bank	9.3
National Australia Bank	7.8
BHP Billiton	7.1
Westpac Bank	5.4
Wesfarmers	5.0
Link Administration	4.4
Boral	4.4
Janus Henderson	4.0
Speedcast	3.9
Lovisa Holdings	3.6
<b>% of Total</b>	<b>54.9</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM CAPITAL (WAM)

## Domestic Focused

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.18%
<b>Listed:</b>	1999	<b>Indirect cost ratio w/out perf. fee:</b>	1.18%

## Investment Strategy

WAM Capital Limited (WAM) provides investors with exposure to a listed investment company with an actively managed diversified portfolio of undervalued growth companies. These are primarily found in the small to mid cap industrial sector. WAM also provides exposure to relative value arbitrage and market mispricing opportunities. The investment objectives are to deliver a growing stream of fully franked dividends, to provide capital growth and to preserve capital. WAM has a two fold investment strategy. Research driven: extensive research, focusing on free cash flow, then rating the company's management, earnings growth potential, valuation, industry position and catalyst for share price growth. Market driven: aims to take advantage of short-term relative arbitrage opportunities and mispricing in the market.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Dr Philippa Ryan, James Chirnside, Chris Stott, Kate Thorley and Lindsay Mann.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, **Balanced**/Value/Growth, **Passive**/Active, **Long**/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

Cash (Fixed Income)/Debt: Cash \$425.3m (31 Mar '18)

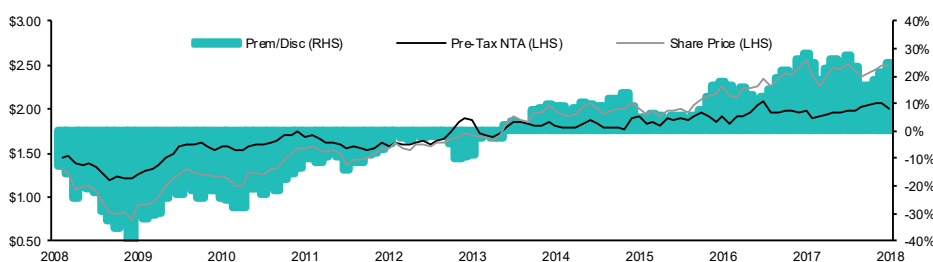
Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Research (ASX code: WAX) and WAM Active (ASX code: WAA).

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	4.2%	2.3%	4.2%	14.8%	15.3%	13.6%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	7.9%	-1.9%	0.6%	10.4%	7.4%	8.3%
<b>NTA+</b>						
Performance	-2.2%	5.6%	9.2%	9.5%	9.1%	9.4%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.5%	1.4%	5.6%	5.1%	1.2%	4.1%

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.05	0.16	10.0%
Year 3	0.86	1.48	8.3%
Year 5	0.65	1.38	8.9%
<b>NTA+</b>			
Year 1	1.61	1.25	5.2%
Year 3	0.61	1.05	6.6%
Year 5	0.14	0.82	7.4%

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the index return.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$2.50
Pre-tax NTA	\$2.01
Post-tax NTA	\$1.98

Premium/(Discount) share price to:

Pre-tax NTA	24.6%
Post-tax NTA	26.1%

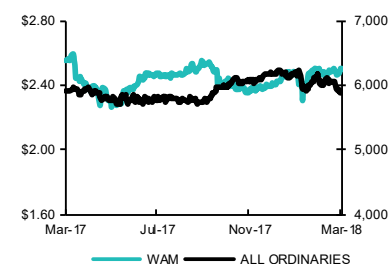
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.150
Yield	6.0%
Franking	100%
Grossed up yield	8.6%

## Capital Structure

Ordinary shares	655.3m
Options/other	0.0m
Fully diluted	655.3m
Market capitalisation	1638.3m

## WAM share price v ASX All Ords



## Top 20 Holdings

as at 31-Mar-18

Aristocrat Leisure	30%
Aveo Group	20%
Ausdrill	10%
AUB Group	10%
Bravara Solutions	10%
Corporate Travel Mgmt	10%
Emeco Holdings	10%
Flight Centre Travel Group	10%
Index	10%
Mineral Resources	10%
Mantra Group	10%
Nine Entertainment Co	10%
Pengana Intl Equities	10%
PSC Insurance Group	10%
Scottish Pacific Group	10%
SpeedCast International	10%
Seven Group Holdings	10%
Templeton Global Growth	10%
360 Capital Group	10%
Wealth Defender Equities	10%

# MIRRABOOKA INVESTMENTS (MIR)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P Midcap (50%); Small Acc (50%)
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.62%
<b>Listed:</b> 2001	<b>Indirect cost ratio w/out perf. fee:</b> 0.62%

## Investment Strategy

MIR objectives are to provide attractive investment returns over the medium to long term through holding core investments in selected small and medium sized companies and to provide attractive dividend returns. MIR focuses on attractive valuations, prospects for strong growth and the potential to benefit from takeover activity.

## Personnel

Investment Personnel: Mark Freeman (Chief Executive Officer). Directors: Terrence Campbell (Chairman), Ian Campbell, David Meiklejohn, Ross Barker, Dr Jackie Fairley.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, Balanced/**Value**/Growth, Passive/**Active**, Long/Short

Derivatives: Options occasionally used to generate additional income.

Cash/Debt: \$31.0m cash (31 Mar 2018) and \$0m debt (31 Dec 2017)

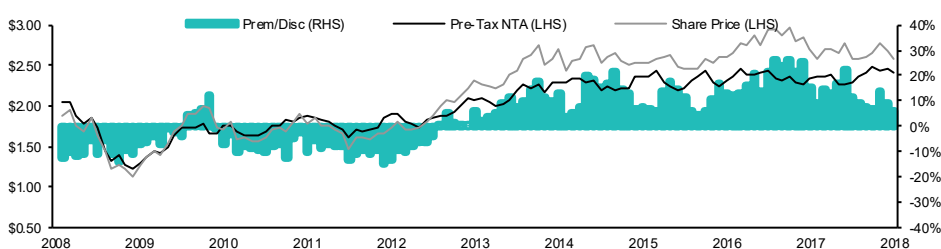
Dividend reinvestment plan: 5% discount to 6 day average price from ex-date

Other: Affiliated with AMCIL (AMH), AFIC (AFI) and Djerrir arh (DJW).

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.8%	1.3%	0.2%	6.1%	7.2%	8.8%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.9%	-2.9%	-3.4%	1.7%	-0.7%	3.5%
<b>NTA+</b>						
Performance	-1.4%	6.7%	9.8%	7.5%	9.2%	8.0%
Benchmark	-2.4%	9.9%	14.0%	11.3%	10.5%	3.9%
Active return	1.0%	-3.2%	-4.2%	-3.8%	-1.3%	4.1%

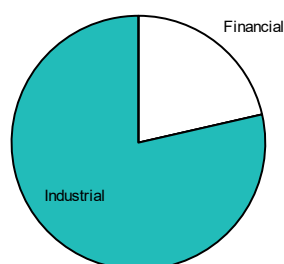
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.23	-0.18	14.1%
Year 3	0.12	0.27	13.2%
Year 5	-0.05	0.30	13.9%
<b>NTA+</b>			
Year 1	-1.15	1.51	4.7%
Year 3	-0.68	0.54	9.0%
Year 5	-0.24	0.66	9.4%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$2.57
Pre-tax NTA	\$2.42
Post-tax NTA	\$2.16

Premium/(Discount) share price to:

Pre-tax NTA	6.2%
Post-tax NTA	19.0%

## Historic Dividend (prior 12-mths)

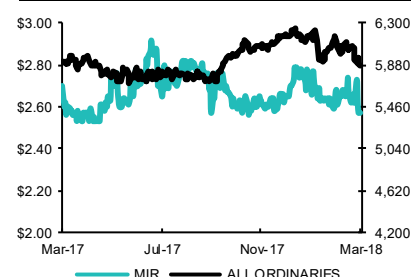
Dividends (net)	\$0.14
Yield	5.4%
Franking	100%
Grossed up yield	7.8%

\*included a 4 cent special dividend

## Capital Structure

Ordinary shares	158.2m
Options/other	0.0m
Fully diluted	158.2m
Market capitalisation	406.4m

## MIR share price v ASX All Ords



## Top 20 Holdings

	%
as at 31-Mar-18	
Lifestyle Communities	4.3
Mainfreight	3.3
Qube Holdings	3.3
Alumina	2.8
ALS	2.7
Freedom Foods Group	2.7
Seek	2.6
ResMed	2.6
AUB Group	2.5
Challenger	2.5
ARB Corporation	2.4
Reece	2.3
Iluka Resources	2.3
CYBG	2.2
Computershare	2.2
IRESS	2.0
Boral	2.0
Healthscope	1.9
EQT Holdings	1.9
Incitec Pivot	1.9
<b>% of Total</b>	<b>50.4</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/Mid-cap (50%) and S&P/Small-cap (50%)

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM RESEARCH (WAX)

## Domestic Focused

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.32%
<b>Listed:</b>	2003	<b>Indirect cost ratio w/out perf. fee:</b>	1.32%

## Investment Strategy

WAM Research Limited (WAX) is a LIC primarily investing in small to medium industrial companies listed on the ASX. The investment objectives are to provide a growing stream of fully franked dividends and to achieve a high real rate of return, comprising both income and capital growth within risk parameters acceptable to the Directors. WAX has a research driven investment strategy, focussed on identifying free cash flow, then rating the company's management, earnings growth potential, valuation, industry position and catalyst for share price growth.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Matthew Kidman, Julian Gosse, Chris Stott, Kate Thorley and John Abernethy.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

Cash (Fixed Income)/Debt: Cash \$67.5m (31 Mar. '18)

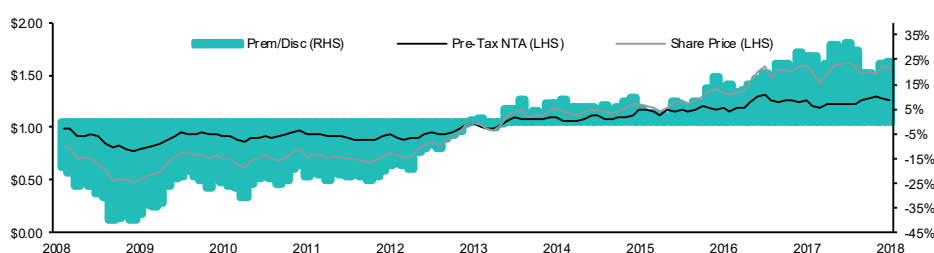
Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Capital (ASX code: WAM) and WAM Active (ASX code: WAA)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.0%	-1.0%	3.9%	15.0%	15.4%	14.5%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	5.7%	-5.2%	0.3%	10.6%	7.5%	9.2%
<b>NTA+</b>						
Performance	-2.2%	5.5%	7.1%	9.7%	11.3%	8.8%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.5%	1.3%	3.5%	5.3%	3.4%	3.5%

Returns have been calculated on the share price on an accumulation basis

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.02	0.09	13.8%
Year 3	0.69	1.09	11.4%
Year 5	0.58	1.10	11.3%
<b>NTA+</b>			
Year 1	0.90	0.79	5.6%
Year 3	0.61	1.16	6.1%
Year 5	0.38	1.41	5.9%

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.56
Pre-tax NTA	\$1.25
Post-tax NTA	\$1.25

Premium/(Discount) share price to:

Pre-tax NTA	24.3%
Post-tax NTA	24.6%

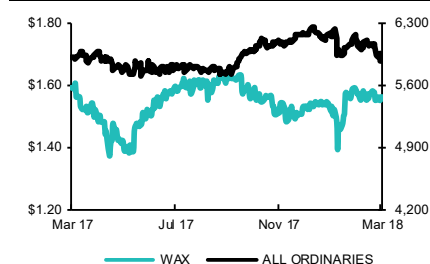
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.09
Yield	5.8%
Franking	100%
Grossed up yield	8.2%

## Capital Structure

Ordinary shares	187.2m
Options/other	0.0m
Fully diluted	187.2m
Market capitalisation	292.0m

## WAX share price v ASX All Ords



## Top 20 Holdings

as at 31-Mar-18	%
Automotive Holdings Group	
Ausdrill	
AUB Group	
Bingo Industries	
Bravura Solutions	
Corporate Travel Mgmt	
ClearView Wealth	
Eclix Group	
Emeco Holdings	
Flight Centre Travel Group	
Index	
Lifestyle Communities	
Mantra Group	
Nine Ent Co Holdings	
Pacific Current Group	
Primary Health Care	
PSC Insurance Group	
Reckon	
Scottish Pacific Group	
WorleyParsons	

# WESTOZ INVESTMENT COMPANY LIMITED (WIC)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX Small Ords Accum
<b>Manager:</b> Westoz Funds Management	<b>Indirect cost ratio with perf. fee:</b> 1.89%
<b>Listed:</b> Sep-09	<b>Indirect cost ratio w/out perf. fee:</b> 1.23%

## Investment Strategy

WIC invests in small to medium sized companies, generally with some connection to Western Australia. Its investment objective is to generate consistent positive returns over the medium term, thereby providing a reliable stream of dividends and capital growth for investors. A concentrated portfolio (generally 10 to 20 stocks) is held and given the focus on Western Australia, above average exposure to the resources sector is a feature. If suitable equity investments are not available, large cash positions may be held from time to time.

## Personnel

Key Personnel: Philip Rees, Dermot Woods, Jay Hughes. Directors: Jay Hughes (Chairman), Terry Budge, Simon Joyner.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: No (allowed but not used).

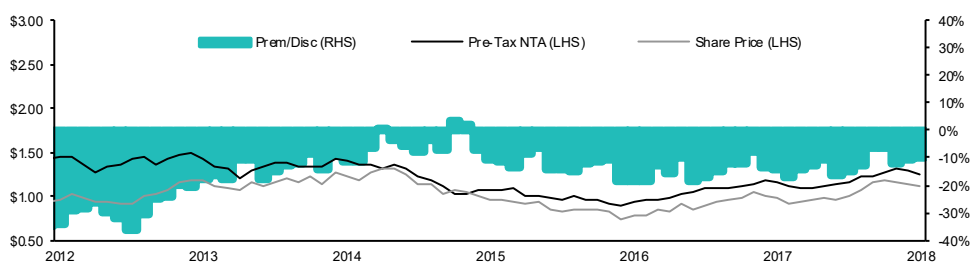
Cash/Debt: \$40.0m Cash (31 Mar '18), \$0.0m Debt (31 Dec '17)

Dividend reinvestment plan: Yes.

Other: Affiliated with Ozgrowth (ASX code: OZG).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.0%	15.5%	20.3%	13.4%	6.9%	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	0.7%	11.3%	16.7%	9.0%	-1.0%	n/a
<b>NTA+</b>						
Performance	0.7%	9.0%	13.8%	12.0%	4.0%	n/a
Benchmark	-2.8%	10.5%	15.0%	10.7%	6.4%	1.4%
Active return	3.5%	-1.5%	-1.2%	1.3%	-2.4%	n/a

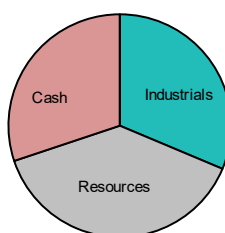
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	1.42	13.3%
Year 3	0.76	14.7%
Year 5	-0.07	16.1%
<b>NTA+</b>		
Year 1	-0.14	10.7%
Year 3	0.12	11.2%
Year 5	-0.23	14.3%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.12
Pre-tax NTA	\$1.25
Post-tax NTA	\$1.21

Premium/(Discount) share price to:

Pre-tax NTA	-10.0%
Post-tax NTA	-7.5%

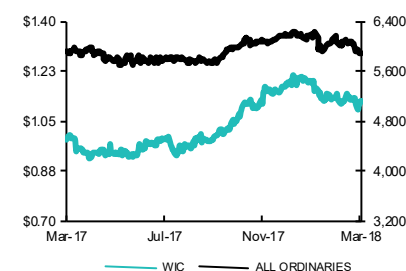
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.060
Yield	5.4%
Franking	100%
Grossed up yield	7.7%

## Capital Structure

Ordinary shares	130.7m
Options/other	11.2m
Fully diluted	141.9m
Market capitalisation	146.4m

## WIC share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	
Australis Oil & Gas	11.0
Cedar Wood Properties	9.0
Cooper Energy	6.0
Austral	5.0
Finbar Group	5.0
Woodside Petroleum	4.0
Southern Cross Elec Eng	4.0
Mount Gibson Iron	4.0
Macmahon Holdings	3.0
Western Areas	3.0
IMF Bentham	2.0
NRW Holdings	2.0
Others	21.0
<b>% of Total</b>	<b>79.0</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the index return.

# OZGROWTH (OZG)

## Domestic Focussed

<b>Mandate:</b> Australian listed	<b>Benchmark:</b> S&P/ASX Small Ords Accum
<b>Manager:</b> Westoz Funds Management	<b>Indirect cost ratio with perf. fee:</b> 1.38%
<b>Listed:</b> Jan-08	<b>Indirect cost ratio w/out perf. fee:</b> 1.38%

## Investment Strategy

OZG invests in small to medium sized companies, generally with some connection to Western Australia. The group's investment objective is to generate a consistent positive return over the medium term. OZG will hold a concentrated portfolio of securities and a variable but significant amount of cash. It will also invest in smaller situations (sub \$100m market cap) and consider unlisted opportunities.

## Personnel

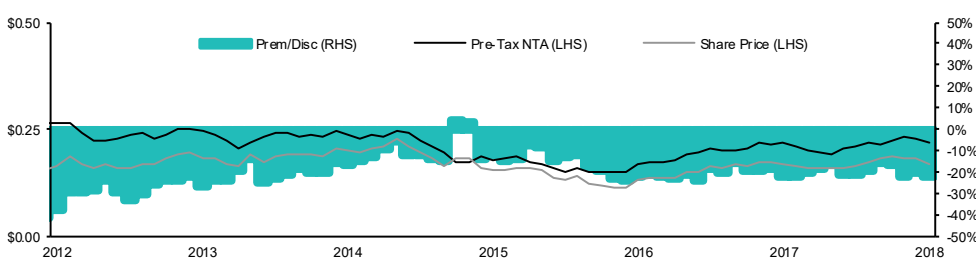
Key Personnel: Philip Rees, Dermot Woods, Jay Hughes. Directors: Jay Hughes (Chairman), Simon Joyner, Michael Jefferies.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash  
 Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short  
 Derivatives: No (allowed but not used).  
 Cash/Debt: \$7.03m cash (31 Mar. '17), \$0 debt/hybrid (31 Dec '17)  
 Dividend Reinvestment Plan: Yes  
 Other: Affiliated with Westoz Investment Company (ASX code: WIC).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.8%	4.5%	3.0%	7.9%	5.2%	0.0%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-3.1%	0.3%	-0.6%	3.5%	-2.7%	-5.3%
<b>NTA+</b>						
Performance	-0.7%	5.9%	2.8%	11.4%	2.9%	5.7%
Benchmark	-2.8%	10.5%	15.0%	10.7%	7.9%	1.4%
Active return	2.1%	-4.6%	-12.2%	0.7%	-5.0%	4.3%

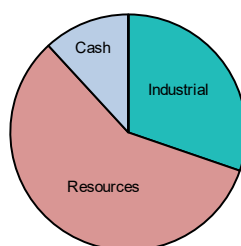
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-0.11	0.03	0.11
Year 3	0.24	0.30	0.18
Year 5	-0.16	0.12	0.19
<b>NTA+</b>			
Year 1	0.01	0.13	0.13
Year 3	0.63	0.14	0.14
Year 5	-0.01	0.17	0.17

## Exposure (Portfolio)



## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$0.17
Pre-tax NTA	\$0.22
Post-tax NTA	\$0.21

Premium/(Discount) share price to:

Pre-tax NTA	-22.4%
Post-tax NTA	-20.2%

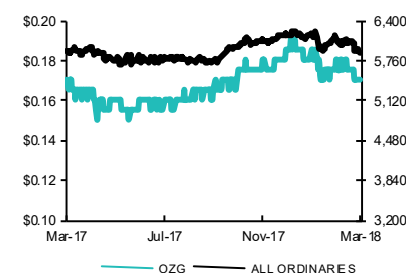
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.005
Yield	2.9%
Franking	100%
Grossed up yield	4.2%

## Capital Structure

Ordinary shares	356.7m
Options/other	35.5m
Fully diluted	392.2m
Market capitalisation	60.6m

## OZG share price v ASX All Ords



## Top Holdings

<i>as at 31-Mar-18</i>	
Cedar Woods Properties	13.0
Australis Oil & Gas	10.0
Cooper Energy	7.0
Zenith Energy	5.0
Emerald Resources	4.0
Equatorial Resources	4.0
Medusa Mining	4.0
Southern Cross Elec Eng	3.0
Austral	3.0
Finders Resources	3.0
Mount Gibson Iron	3.0
Western Areas	2.0
IMF Bentham	2.0
SRG	2.0
Other	24.0
<b>% of Total</b>	<b>89.0</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# NAOS ABSOLUTE OPPORTUNITIES (NAC)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities/ Long/Short	<b>Benchmark:</b>	S&P/ASX All Ords Accum
<b>Manager:</b>	NAOS Asset Management	<b>Indirect cost ratio with perf. fee:</b>	2.42%
<b>Listed:</b>	Nov-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.42%

## Investment Strategy

NAC seeks to provide investors with exposure to high quality, undervalued mid-small cap companies with a market capitalisation generally of between \$400m to \$1bn. The portfolio will hold a concentrated number of positions, typically 0-20 companies. The portfolio is benchmark unaware which means it is not forced to hold stocks within an index/benchmark. NAC aims to provide a sustainable growing stream of franked dividends. NAC adopts an ESG screen across its investments.

## Personnel

Investment Personnel: Sebastian Evans (Managing Director), Robert Miller, Ben Rundle, Chadd Knights, Rachel Folder. Directors: David Rickards (Chairman), Warwick Evans, Sebastian Evans.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Derivatives**, **Cash**

Style: Large/**Medium**/Small Cap, Balanced/**Value**/**Growth**, Passive/**Active**, Long/Short

Derivatives: used for investment, leverage and hedging purposes.

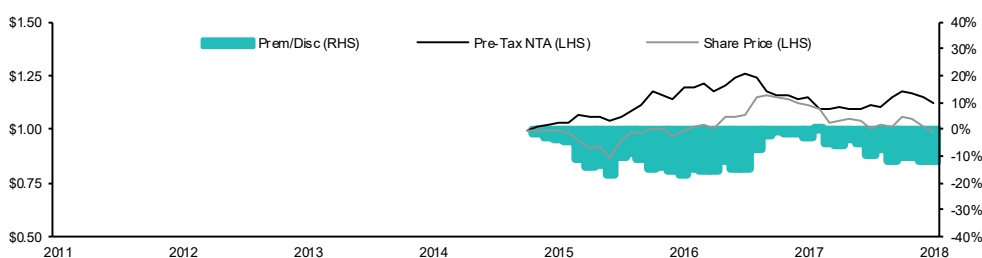
Cash/Debt: \$8.6m cash (31 Dec '17), \$0.0m debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.0%	3.2%	-4.8%	4.5%	n/a	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	7.1%
Active return	-0.3%	-1.0%	-8.4%	0.1%	n/a	n/a
<b>NTA+</b>						
Performance	-2.8%	5.7%	4.4%	7.3%	n/a	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	7.1%
Active return	0.9%	1.5%	0.8%	2.9%	n/a	n/a

## Share Price and NTA



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$0.99
Pre-tax NTA	\$1.12
Post-tax NTA	\$1.10

Premium/(Discount) share price to:

Pre-tax NTA	-12.1%
Post-tax NTA	-10.5%

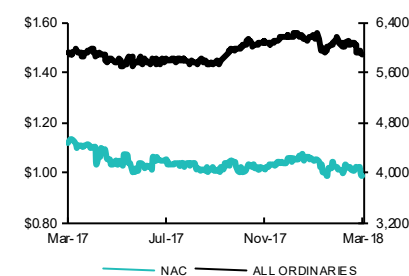
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0525
Yield	5.3%
Franking	100%
Grossed up yield	7.6%

## Capital Structure

Ordinary shares	52.5m
Options/other	0.0m
Fully diluted	52.5m
Market capitalisation	51.7m

## NAC share price v ASX All Ords



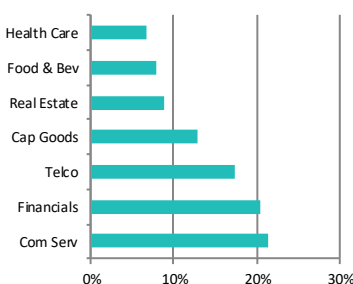
## Top Holdings %

Not disclosed

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.05	-0.76	0.10
Year 3	0.01	0.16	0.12
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.10	0.25	0.07
Year 3	0.28	0.59	0.08
Year 5	n/a	n/a	n/a

## Net exposure



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM MICROCAP (WMI)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio</b> with perf. fee:	n/a
<b>Listed:</b>	Jun-17	<b>Indirect cost ratio</b> w/out perf. fee:	n/a

## Investment Strategy

WMI is LIC that targets listed companies with a market capitalisation of less than \$300m at time of acquisition. WMI will seek to deliver a stream of fully-franked dividends, provide capital growth over the medium-to-long term and preserve capital. WMI employs a two tiered investment process including a Research Driven strategy, which is fundamentally a bottom up approach, and a Market Driven strategy, which targets relatively short-term arbitrage and mispricing.

## Personnel

Investment Personnel: Geoff Wilson, Chris Stott, Matthew Haupt, Martin Hickson, Oscar Oberg, Tobias Yao, John Ayoub. Directors: Geoff Wilson (Chairman), Chris Stott, Kate Thorley, Jacqueline Sullivan.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/Medium/**Small** Cap, Balanced/**Value**/Growth, Passive/**Active**, **Long**/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of the security

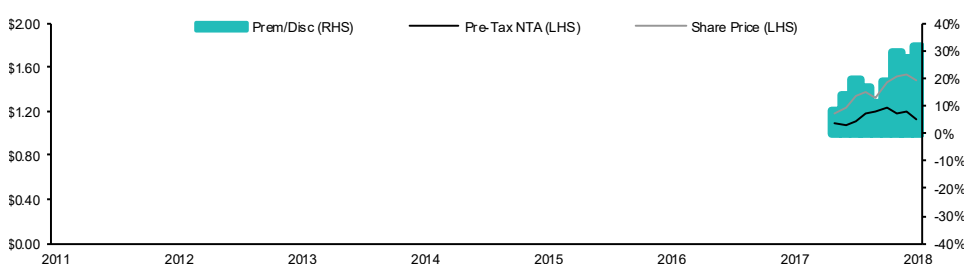
Cash/Debt: \$26.9m cash (31 Mar '18)

Dividend reinvestment plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.4%	10.9%	n/a	n/a	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	7.1%
Active return	5.1%	6.7%	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-8.5%	1.0%	n/a	n/a	n/a	n/a
Benchmark	-2.8%	10.5%	15.0%	10.7%	7.9%	2.4%
Active return	-5.7%	-9.5%	n/a	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.48
Pre-tax NTA	\$1.28
Post-tax NTA	\$1.25

Premium/(Discount) share price to:

Pre-tax NTA	15.3%
Post-tax NTA	18.4%

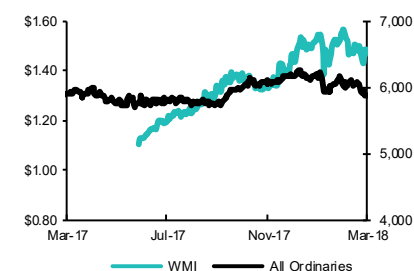
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Capital Structure

Ordinary shares	140.0m
Options/other	0.0m
Fully diluted	140.0m
Market capitalisation	207.2m

## WMI share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	
Austin Engineering	30%
Axesstoday	20%
Cardno	10%
CML Group	10%
Emeco Holdings	10%
Generational Dev Group	10%
Helloworld Travel	10%
Integral Diagnostics	10%
Lifehealthcare Group	10%
Lycopodium	10%
Mastermyne Group	10%
National Tyre & Wheel	10%
Onevue Holdings	10%
Pacific Current Group	10%
PSC Insurance Group	10%
Reckon	10%
Smart Parking	10%
Swift Networks Group	10%
360 Capital Total Return Fund	10%
Veris	10%



# NAOS SMALL CAP OPPORTUNITIES (NSC)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX Small Ords Accum
<b>Managers:</b> NAOS Asset Management	<b>Indirect cost ratio with perf. fee:</b> 2.94%
<b>Listed:</b> 2004	<b>Indirect cost ratio w/out perf. fee:</b> 2.94%

## Investment Strategy

NSC aims to provide investors with exposure to small cap industrial companies, with market capitalisation of between \$20m to \$1bn. The portfolio will hold a concentrated number of positions with a target 0-30 companies once fully invested. NSC will aim to deliver shareholders with a sustainable growing stream of dividends franked. NAOS adopts an Environmental, Social and Governance (ESG) screen across its investments.

## Personnel

Investment Personnel: Sebastian Evans (Managing Director), Robert Miller, Ben Rundle, Chadd Knights, Rachel Folder. Directors: Trevor Carroll (Chairman), David Rickards, Warwick Evans, Sebastian Evans.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Portfolio can buy or sell futures to manage market exposure

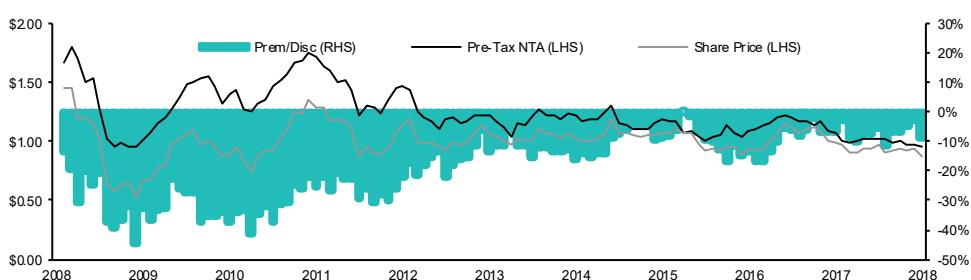
Cash: \$65.3m (31 Dec '17) Debt/Hybrid: \$26.2m (31 Dec '17)

Dividend reinvestment plan: Yes

Other: Convertible note currently on market. Mature Mar-2020.

Performance	3-mth	6-mth	1 yr	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.8%	-3.8%	-6.7%	-0.8%	3.1%	2.9%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-1.1%	-8.0%	-10.3%	-5.2%	-4.8%	-2.4%
<b>NTA+</b>						
Performance	-2.5%	-1.0%	-5.2%	-1.4%	1.2%	0.4%
Benchmark	-2.8%	10.5%	15.0%	10.7%	6.4%	1.4%
Active return	0.3%	-11.5%	-20.2%	-12.1%	-5.2%	-1.0%

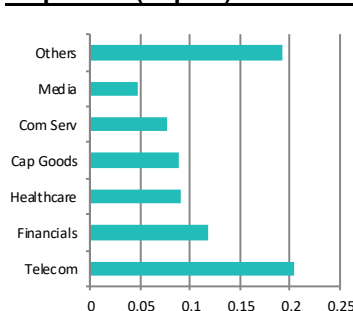
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-1.08	11.1%
Year 3	-0.45	13.0%
Year 5	-0.43	12.9%
<b>NTA+</b>		
Year 1	-2.29	8.3%
Year 3	-1.24	11.3%
Year 5	-0.58	13.3%

## Exposure (Top 20)



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.87
Pre-tax NTA	\$0.95
Post-tax NTA	\$0.93

Premium/(Discount) share price to:

Pre-tax NTA	-8.9%
Post-tax NTA	-7.0%

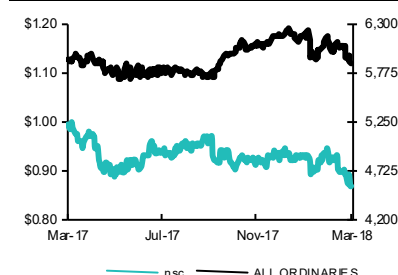
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.064
Yield	7.4%
Franking	70%
Grossed up yield	9.6%

## Capital Structure

Ordinary shares	169.0m
Options/other	0.3m
Fully diluted	169.3m
Market capitalisation	146.2m

## NSC share price v ASX All Ords



## Top Holdings

Not disclosed

# NAOS EMERGING OPPORTUNITIES (NCC)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities/ Long/Short	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	NAOS Asset Management	<b>Indirect cost ratio with perf. fee:</b>	2.57%
<b>Listed:</b>	Feb-13	<b>Indirect cost ratio w/out perf. fee:</b>	2.05%

## Investment Strategy

NCC invests in Emerging Industrials Companies that are outside the S&P/ASX 100 Index. The Portfolio will hold a concentrated number of positions, which on average will be 0-15 positions when fully invested. Many of these Emerging Companies are often overlooked by the Market and therefore potentially inefficiently priced. The Manager will carefully select investment opportunities to create a Portfolio that seeks to exploit market inefficiencies and structure a Portfolio with a disciplined and risk controlled approach. NCC applies an ESG screen on investments.

## Personnel

Investment Personnel: Sebastian Evans (Managing Director), Robert Miller, Ben Rundle, Chadd Knights, Rachel Folder. Directors: David Rickards (Chairman), Warwick Evans, Sebastian Evans.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: used for investment, leverage and hedging purposes.

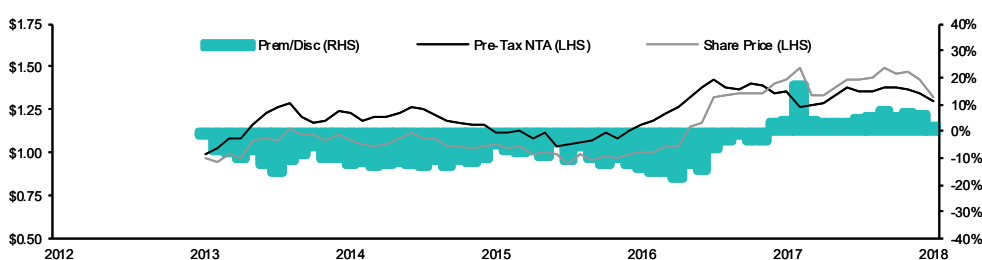
Cash/Debt: \$0.7m cash (31 Dec '17), \$0.0m debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.7%	-2.4%	0.6%	14.1%	12.3%	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-3.0%	-6.6%	-3.0%	9.7%	4.5%	n/a
<b>NTA+</b>						
Performance	-3.1%	0.9%	3.7%	11.2%	11.2%	n/a
Benchmark	-2.8%	10.5%	15.0%	10.7%	6.4%	1.4%
Active return	-0.3%	-9.6%	-11.3%	0.6%	4.7%	n/a

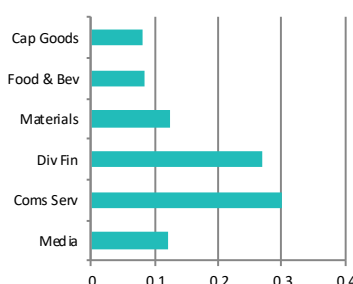
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.28	-0.14	14.6%
Year 3	0.72	0.75	15.4%
Year 5	0.33	0.65	14.4%
<b>NTA+</b>			
Year 1	-1.41	0.16	6.2%
Year 3	0.06	0.88	9.8%
Year 5	0.41	0.81	10.1%

## Net exposure



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.33
Pre-tax NTA	\$1.30
Post-tax NTA	\$1.26

Premium/(Discount) share price to:

Pre-tax NTA	1.9%
Post-tax NTA	5.2%

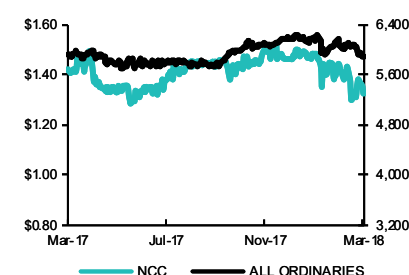
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0725
Yield	5.5%
Franking	100%
Grossed up yield	7.8%

## Capital Structure

Ordinary shares	59.7m
Options/other	0.0m
Fully diluted	59.7m
Market capitalisation	79.1m

## NCC share price v ASX All Ords



## Top Holdings

Not disclosed

# ACORN CAPITAL INVESTMENT FUND (ACQ)

## Domestic Focussed

<b>Mandate:</b>	Australian listed/unlisted equities	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	Acorn Capital	<b>Indirect cost ratio with perf. fee:</b>	1.75%
<b>Listed:</b>	May-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.75%

## Investment Strategy

ACQ invests in Listed and Unlisted Microcaps. The manager believe that through an in-house research driven investment process, the pricing inefficiencies that exist in both listed and unlisted microcaps can be exploited to earn returns superior to those available in the broader market.

## Personnel

Investment Personnel: Robert Routley, Matthew Sheehan, Ben Dalling, Rick Squire, Karina Bader, Robert Bruce, Paul Palumbo. Directors: Barry Fairley, Robert Brown, Judith Smith, John Steven (Chairman), David Trude.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, Cash

Style: Large/Medium/**Small** Cap, Balanced/**Value**/**Growth**, Passive/**Active**, **Long**/Short

Derivatives: n/a.

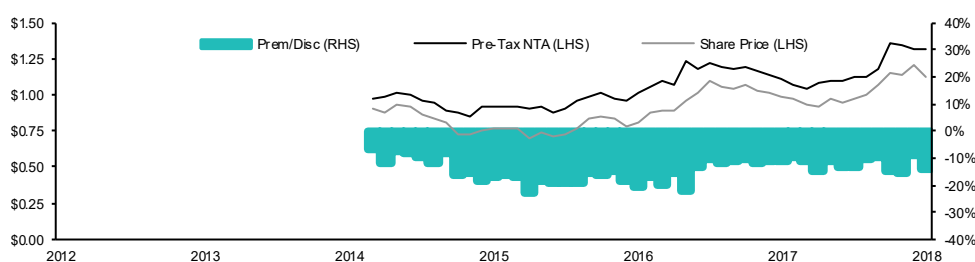
Cash/Debt: \$1.38m cash (31 Mar '18) \$0m Debt (30 Dec '17)

Dividend Reinvestment Plan: Yes, 2.0% discount

Other: On-market share buy-back

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.2%	16.5%	16.5%	16.1%	n/a	n/a
Index	-2.8%	10.5%	15.0%	10.7%	6.4%	1.4%
Active return	0.6%	6.0%	1.5%	5.4%	n/a	n/a
<b>NTA+</b>						
Performance	-3.1%	17.4%	19.7%	14.6%	n/a	n/a
Benchmark	-2.8%	10.5%	15.0%	10.7%	6.4%	1.4%
Active return	-0.3%	6.9%	4.7%	3.9%	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.11	0.87	0.16
Year 3	0.42	0.84	0.16
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.32	1.02	0.17
Year 3	0.33	0.75	0.16
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX Small Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.13
Pre-tax NTA	\$1.31
Post-tax NTA	\$1.25

Premium/(Discount) share price to:

Pre-tax NTA	-13.8%
Post-tax NTA	-9.3%

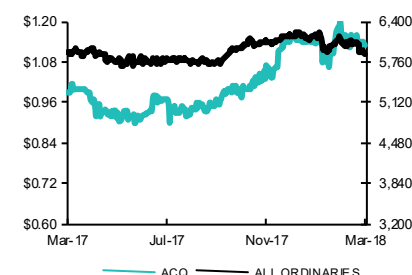
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.035
Yield	3.1%
Franking	100%
Grossed up yield	4.4%

## Capital Structure

Ordinary shares	52.6m
Options/other	0.0m
Fully diluted	52.6m
Market capitalisation	59.4m

## ACQ share price v ASX All Ords



## Top Holdings

as at 31-Mar-18	
Genea (UL)	4.1
Telix Pharmaceuticals	3.9
Calix (UL)	3.5
Redhill Education	3.2
Clover Corp	3.0
Redbubble	2.9
Moula Money (UL)	2.6
Carbon Revolution (UL)	2.6
Fiducian Group	2.2
Innovative Asset Solutions	2.1
<b>% of Total</b>	<b>30.1</b>

# BAILADOR TECHNOLOGY INVESTMENT (BTI)

## Domestic Focussed

<b>Mandate:</b>	Aus/NZ Unlisted Internet Comp	<b>Benchmark:</b>	8.0% p.a. Hurdle
<b>Manager:</b>	Bailador Investment Management	<b>Indirect cost ratio with perf. fee:</b>	2.55%
<b>Listed:</b>	Nov-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.55%

## Investment Strategy

Offers investors a portfolio of unlisted internet related businesses founded in Aus and NZ. BTI focuses on private companies that are in the 'expansion stage' of their business cycle, with a demonstrated revenue lead and customer base as well as an enterprise value of between \$10m and \$200m. The Manager will seek to invest in companies that are looking for capital to grow the existing business, with no long term debt obligations. The Manager will also focus on companies that apply a subscription based or marketplace revenue model.

## Personnel

Investment Personnel: David Kirk, Paul Wilson, Andrea Kowalski, James Johnstone. Directors: David Kirk (Chairman), Paul Wilson, Andrew Bullock, Sankar Narayan, Heith Mackay-Cruise

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: The Company may use Financial Derivatives

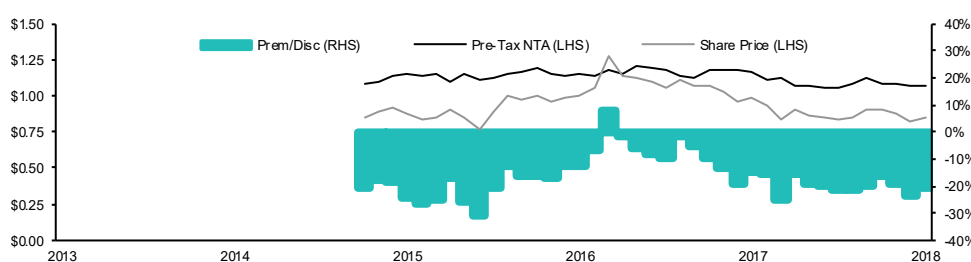
Cash/Debt: \$4.5m cash (31 Mar '18) \$0m Debt (31 Dec '17)

Dividend Reinvestment Plan: No

Other: Divs distributed only when investments are realised (after accrued per.fees deducted)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.1%	1.8%	-14.2%	-1.0%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-2.4%	-2.4%	-17.8%	-5.4%	n/a	n/a
<b>NTA+</b>						
Performance	-0.9%	0.9%	-7.8%	-2.3%	n/a	n/a
Benchmark	1.9%	3.9%	8.0%	8.0%	8.0%	8.0%
Active return	-2.8%	-3.0%	-15.8%	-10.3%	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.08	-0.98	0.17
Year 3	-0.23	-0.15	0.23
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.94	-1.28	0.08
Year 3	-1.23	-0.58	0.08
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the 8.0%p.a performance benchmark.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.85
Pre-tax NTA	\$1.07
Post-tax NTA	\$1.04

Premium/(Discount) share price to:

Pre-tax NTA	-21.0%
Post-tax NTA	-18.8%

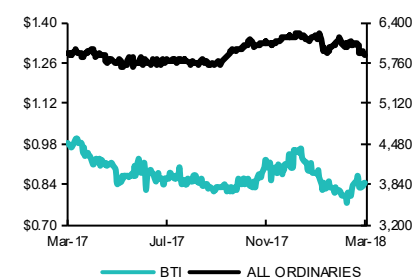
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.00
Yield	0.0%
Franking	n/a
Grossed up yield	n/a

## Capital Structure

Ordinary shares	120.2m
Options/other	0.0m
Fully diluted	120.2m
Market capitalisation	101.6m

## BTI share price v ASX All Ords



## Top Holdings

	%
as at 31-Mar-18	
SiteMinder	31.4
Viostream	14.6
Stackla	9.8
Straker	8.7
Lendi	7.4
Instaclustr	7.2
DocsCorp	5.8
SMI	5.7
Rezdy	3.5
Brosa	2.3
<b>% in Total</b>	<b>96.4</b>

# CADENCE CAPITAL (CDM)

## Domestic Focussed

<b>Mandate:</b>	Aus / Intl listed equities, Long/Short	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Cadence Asset Management	<b>Indirect cost ratio with perf. fee:</b>	2.01%
<b>Listed:</b>	Dec-06	<b>Indirect cost ratio w/out perf. fee:</b>	1.23%

## Investment Strategy

CDM is a long-short Australian equities fund, with a long bias, that invests predominantly in equities listed on the ASX. More recently, the manager has taken advantage of opportunities in the international markets. The manager uses both fundamental and technical analysis in making investing decisions, employing bottom up research and a disciplined 'Entry and Exit' strategy. Both strategies seek to exploit the inefficient flow of information through the market, individual equity momentum and the cyclical nature of markets.

## Personnel

Investment Personnel: Karl Siegling, Wayne Davies, Christopher Garrard. Directors: Karl Siegling (Chairman), Wayne Davies, James Chirnside, Ronald Hancock.

## Key Information

Exposure: **International/Domestic, Equities**/Fixed Income/Derivatives, **Cash**

Style: **Large/Medium/Small Cap, Balanced**/Value/Growth, **Passive/Active, Long/Short**

Derivatives: n/a

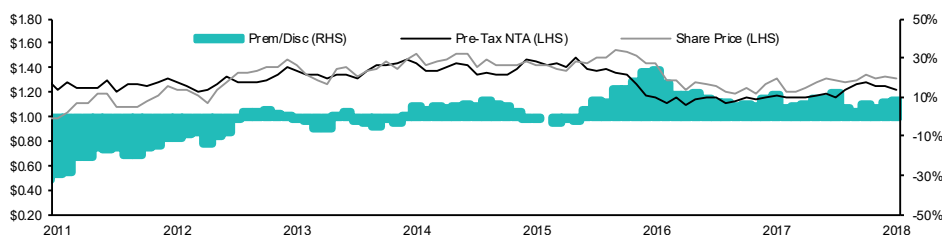
Cash (Fixed Income)/Debt: Cash \$64.0m (31 Mar. '17), Debt \$0.0m (31 Dec '17)

Dividend reinvestment plan: Yes, 3% discount to 4 day VWAP post ex-date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.2%	1.5%	7.7%	3.4%	5.7%	12.9%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	1.5%	-2.7%	4.1%	-1.0%	-2.2%	7.6%
<b>NTA+</b>						
Performance	-4.7%	4.8%	10.5%	0.5%	5.0%	9.8%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-1.0%	0.6%	6.9%	-3.9%	-2.9%	4.5%

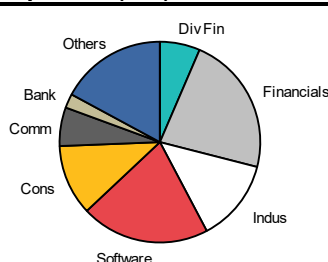
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.37	0.55	9.2%
Year 3	-0.08	0.07	11.0%
Year 5	-0.19	0.24	11.3%
<b>NTA+</b>			
Year 1	1.70	1.06	7.4%
Year 3	-0.53	-0.19	11.3%
Year 5	-0.37	0.21	9.9%

## Exposure (Net)



\*+ In May 2011 CDM received \$0.22 per CDM share of franking credits when RHG returned the majority of its assets in the form of a fully franked dividend. At the time CDM shares were trading at \$125. These franking credits were worth 17.6% of the CDM share price at the time and are not reflected in our performance calculations as the calculations are based on pre-tax NTA and not post-tax NTA. \* The share price benchmark and NTA have been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.32
Pre-tax NTA	\$1.21
Post-tax NTA	\$1.28

Premium/(Discount) share price to:

Pre-tax NTA	8.7%
Post-tax NTA	3.2%

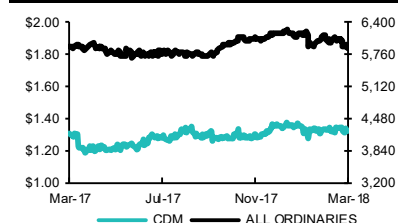
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.08
Yield	6.1%
Franking	100%
Grossed up yield	8.7%

## Capital Structure

Ordinary shares	315.7m
Options/other	0.0m
Fully diluted	315.7m
Market capitalisation	416.7m

## CDM share price v ASX All Ords



## Top Holdings

	%
as at 31-Mar-18	
Melbourne IT	17.3
Janus Henderson Group	5.9
Tox Free Solutions	5.9
Macquarie Group	5.4
Emeco Holdings	4.3
Softbank Group (JPN)	2.6
Noni B	2.6
Money3	2.5
Eclixp Group	2.3
Samsung Electronics (KOR)	2.3
Shine Corporate	2.2
Homeloans	2.1
Centuria Capital	2.1
Navigator Global Investment	2.0
Macmahon Holdings	1.8
Lynas Corp	1.7
Facebook (US)	1.7
<b>% of Total</b>	<b>64.7</b>

## Gross Portfolio Structure

as at 31-Mar-18

Listed Securities (long)	87%
Listed Securities (short)	4%
<b>Net exposure</b>	<b>83%</b>
Cash	17%

**Gross Assets 100%**

# AUSTRALIAN LEADERS FUND (ALF)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities, Long/Short	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b>	1.25%
<b>Listed:</b>	Feb-04	<b>Indirect cost ratio w/out perf. fee:</b>	1.25%

## Investment Strategy

ALF looks to invest in leading Australian companies, with strong business fundamentals on attractive terms. The group has a long/short mandate that allows the company to take advantage of both undervalued and overvalued securities. The proceeds raised from short selling securities provides an additional source of funding for the group. These funds are either retained in cash or re-invested into the investment portfolio of shares we expect to outperform.

## Personnel

Investment Personnel: Justin Braitting (CIO), Tom Richardson (PM), Harvey Felton (Sector Head), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst), Ian Carmichael (Analyst). Directors: Justin Braitting (Chairman), Julian Gosse, John Abernethy and Geoff Wilson.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: The manager has the ability to short-sell securities.

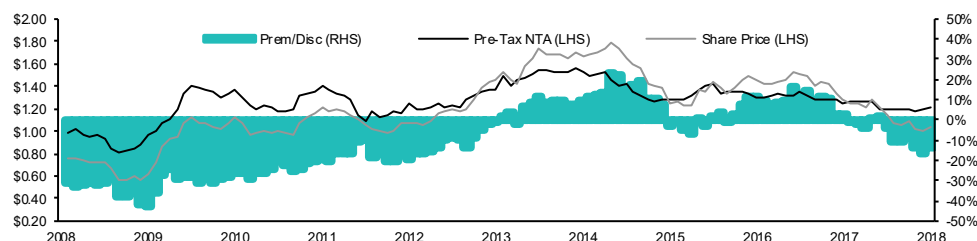
Cash/Fixed Income: \$292.3m (31 Mar '18), Debt: \$0.0m (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: affiliated with Watermark Market Neutral Fund (WMK) and Watermark Global Leaders Fund (WGF).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.6%	-9.6%	-19.4%	-1.6%	-0.4%	10.3%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-0.9%	-13.8%	-23.0%	-6.0%	-8.3%	5.0%
<b>NTA+</b>						
Performance	1.7%	0.8%	-3.2%	2.7%	4.5%	8.8%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	5.4%	-3.4%	-6.8%	-1.7%	-3.4%	3.5%

## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-1.28	-1.54	14.3%
Year 3	-0.32	-0.29	14.4%
Year 5	-0.49	-0.24	14.3%
<b>NTA+</b>			
Year 1	-0.71	-1.10	5.4%
Year 3	-0.14	0.02	5.4%
Year 5	-0.26	0.20	7.7%

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or the issue of options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.04
Pre-tax NTA	\$1.21
Post-tax NTA	\$1.22

Premium/(Discount) share price to:

Pre-tax NTA	-14.0%
Post-tax NTA	-14.8%

## Historic Dividend (prior 12-mths)

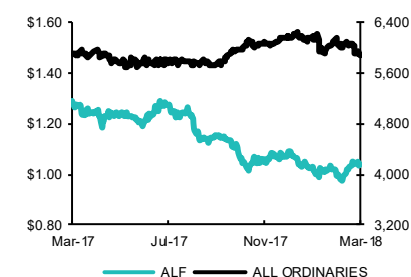
Dividends (net)*	\$0.04
Yield*	3.8%
Franking*	50%
Grossed up yield*	4.7%

excludes a 4.0 cent return of capital

## Capital Structure

Ordinary shares	272.5m
Options/other	0.0m
Fully diluted	272.5m
Market capitalisation	283.4m

## ALF share price v ASX All Ords



## Top Holdings %

not disclosed

## Gross Portfolio Structure

as at 31-Mar-18	
Listed Securities (long)	102%
Listed Securities (short)	-91%
<b>Net exposure</b>	<b>11%</b>
Hybrids/Bonds (long)	0%
Cash	89%
<b>Gross Assets</b>	<b>100%</b>

# WAM ACTIVE (WAA)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities, Long/Short	<b>Benchmark:</b> All Ordinaries Accumulation
<b>Manager:</b> Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b> 3.89%
<b>Listed:</b> 2008	<b>Indirect cost ratio w/out perf. fee:</b> 2.10%

## Investment Strategy

WAM Active Ltd (WAA) offers investors exposure to an active trading style with the aim of achieving a sound return with a low correlation to traditional markets. The investment objectives are to deliver investors a growing income stream in the form of fully franked dividends and to preserve capital in both the short term and long term. WAA uses a market driven approach to investing - it aims to take advantage of short-term relative arbitrage and mispricing in the market. The manager participates in IPOs, rights issues, placements, schemes of arrangement and looks for arbitrage opportunities and discount to asset plays, along with other market events viewed as favourably priced.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Matthew Kidman, Chris Stott, Kate Thorley and Emma Ruge-Price.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

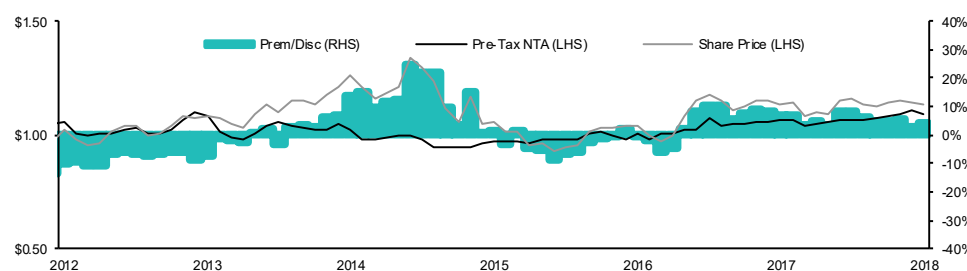
Cash (Fixed Income)/Debt: Cash \$5.8m (31 Dec '17)

Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Research (ASX code: WAX) and WAM Capital (ASX code: WAM).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.4%	0.2%	5.0%	6.5%	6.6%	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	3.3%	-4.0%	1.4%	2.1%	-1.3%	n/a
<b>NTA+</b>						
Performance	0.3%	4.6%	7.8%	8.3%	6.3%	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	4.0%	0.4%	4.2%	3.9%	-1.6%	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.18	0.37	6.3%
Year 3	0.17	0.37	10.5%
Year 5	-0.08	0.26	14.1%
<b>NTA+</b>			
Year 1	0.92	1.66	3.1%
Year 3	0.45	1.33	4.3%
Year 5	-0.17	0.61	5.4%

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$1.14
Pre-tax NTA	\$1.09
Post-tax NTA	\$1.09

Premium/(Discount) share price to:

Pre-tax NTA	4.2%
Post-tax NTA	4.2%

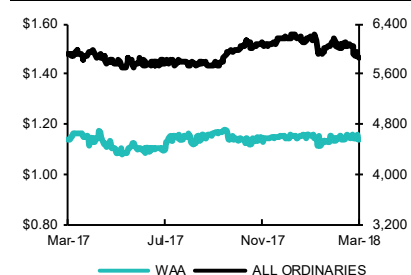
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.055
Yield	4.8%
Franking	100%
Grossed up yield	6.9%

## Capital Structure

Ordinary shares	41.4m
Options/other	29.3m
Fully diluted	70.7m
Market capitalisation	\$47.0m

## WAA share price v ASX All Ords



## Top 20 Holdings

<i>as at 31-Mar-18</i>	
The a2 Milk Company	30%
Aristocrat Leisure	20%
Aveo Group	10%
Austal	10%
Bellamy's Australia	10%
Breville Group	10%
Mineral Resources	10%
Mantra Group	10%
NAOS Small Cap Opp	10%
NRW Holdings	10%
Pengana Intl Equities	10%
Peet	10%
Platinum Investment Mgmt	10%
Peet	10%
QBE Insurance Group	10%
REA Group	10%
Templeton Global Growth	10%
360 Capital Group	10%
Sirtex Medical	10%
Seven Group Holding	10%
Wealth Defender Equities	10%

# ABSOLUTE EQUITY PERFORMANCE FUND (AEG)

## Domestic Focussed

<b>Mandate:</b>	Market Neutral	<b>Benchmark:</b>	RBA Cash Rate
<b>Manager:</b>	Bennelong Long Short Equity Mgmt	<b>Indirect cost ratio with perf. fee:</b>	3.08%
<b>Listed:</b>	Jun-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.98%

## Investment Strategy

AEG focusses on minimising market risk, sector risk and exogenous risk by creating a market neutral fund through a portfolio of pair trades within primarily the ASX 100. A Pair Trade involves short selling a security and using the proceeds to purchase a security in a similar industry with an equal dollar value. This produces a portfolio of low volatility and largely exposed to company specific risk, a risk The Manager believes has a greater ability to control.

## Personnel

Investment Personnel: Sam Shepherd (PM), Sam Taylor, Steven Lambeth, Justin Hay, Daniel Sanelli .  
Directors: Marc Fisher (Chairman), Graham Hand, Andrew Reeve-Parker.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for hedging

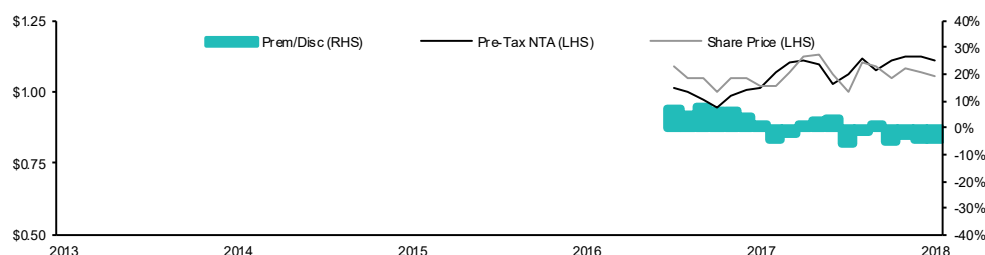
Cash/Debt: \$105.9m cash (31 Mar. '18), \$0 debt/hybrid (31 Dec. '17)

Dividend Reinvestment Plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.4%	10.0%	7.8%	n/a	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	6.1%	5.8%	4.2%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	1.8%	8.6%	14.2%	n/a	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.7%	7.9%	3.2%
Active return	1.4%	7.8%	12.7%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.26	0.33	15.6%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	1.12	1.02	0.11
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.06
Pre-tax NTA	\$1.11
Post-tax NTA	\$1.11

Premium/(Discount) share price to:

Pre-tax NTA	-4.8%
Post-tax NTA	-4.8%

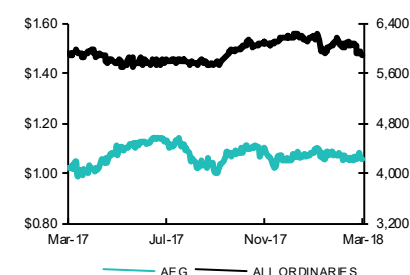
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.045
Yield	4.3%
Franking	100%
Grossed up yield	6.1%

## Capital Structure

Ordinary shares	101.3m
Options/other	0.0m
Fully diluted	101.3m
Market capitalisation	106.9m

## AEG share price v ASX All Ords



## Top 10 Holdings %

not disclosed

## Gross Portfolio Structure

as at 31-Mar-18	
Listed Securities (long)	51%
Listed Securities (short)	-49%
<b>Net exposure</b>	<b>3%</b>
Hybrids/Bonds (long)	0%
Cash	97%
<b>Gross Assets</b>	<b>100%</b>



# WATERMARK MARKET NEUTRAL FUND (WMK)

## Domestic Focused

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> RBA Cash Rate
<b>Manager:</b> Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b> 1.74%
<b>Listed:</b> Jul-13	<b>Indirect cost ratio w/out perf. fee:</b> 1.56%

## Investment Strategy

WMK identifies "strong" companies to invest in, or 'long', and "weaker" companies to sell, or 'short', without being fully exposed to the volatility and risks of the broader share market. The Manager looks to profit from the mispricing of shares by taking advantage of the natural hedge between long and short positions. The longs and shorts are approximately of equal value, while investors' capital is retained in cash earning interest. The performance of WMK will be the interest on the cash at bank plus the difference in the performance of the Long and Short portfolios.

## Personnel

Investment Personnel: Justin Braiting (CIO), Tom Richardson (PM), Harvey Migotti (Sector Head), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst), Ian Carmichael (Analyst). Directors: Matthew Kidman (Chairman), Justin Braiting, John Abernethy, Stephen Van Eyk and Rob Ferguson

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: used for investment, leverage and hedging purposes.

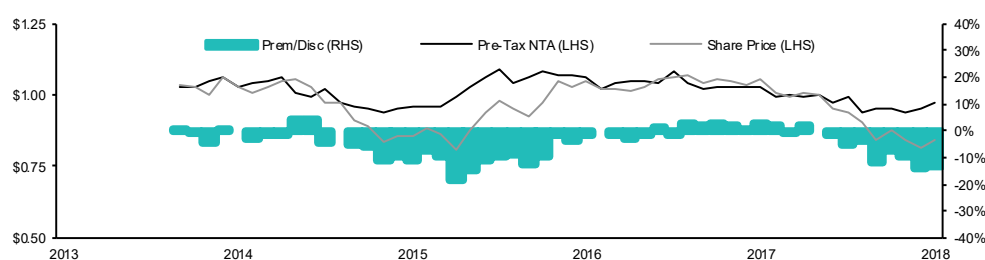
Cash/Debt: \$77.6m cash (31 Mar. '18), \$0 debt/hybrid (30 Dec. '17)

Dividend Reinvestment Plan: Yes

Other: affiliated with Australian Leaders Fund (ALF)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.0%	-7.7%	-15.7%	4.3%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-0.3%	-11.9%	-19.3%	-0.1%	n/a	n/a
<b>NTA+</b>						
Performance	2.1%	0.6%	-0.4%	5.2%	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.7%	2.1%	3.2%
Active return	1.7%	-0.2%	-1.9%	3.5%	n/a	n/a

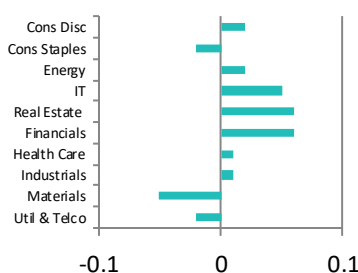
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-1.43	-1.74	10.6%
Year 3	-0.01	0.14	12.5%
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.34	-0.55	5.6%
Year 3	0.58	0.44	0.06
Year 5	n/a	n/a	n/a

## Net exposure



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$0.84
Pre-tax NTA	\$0.97
Post-tax NTA	\$0.97

Premium/(Discount) share price to:

Pre-tax NTA	-13.4%
Post-tax NTA	-13.4%

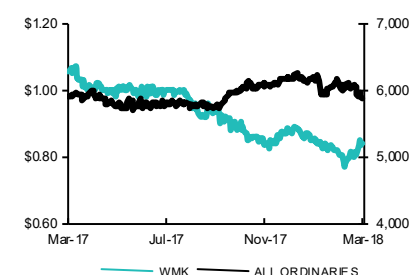
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.055
Yield	6.5%
Franking	100%
Grossed up yield	9.4%

## Capital Structure

Ordinary shares	87.6m
Options/other	0.0m
Fully diluted	87.6m
Market capitalisation	73.6m

## WMK share price v ASX All Ord



## Top 10 Holdings

not disclosed

## Gross Portfolio Structure

<i>as at 31-Mar-18</i>	
Listed Securities (long)	99%
Listed Securities (short)	-92%
<b>Net exposure</b>	<b>7%</b>
Hybrids/Bonds (long)	0%
Cash	93%
<b>Gross Assets</b>	<b>100%</b>

# DJERRIWARRH INVESTMENTS (DJW)

## Domestic Focused

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.46%
<b>Listed:</b> 1995	<b>Indirect cost ratio w/out perf. fee:</b> 0.46%

## Investment Strategy

DJW invests in Australian equities with a focus on stocks where there is an active options market and/or sustainable dividend yield. The company aims to provide shareholders with attractive investment returns through an enhanced level of dividends and attractive total returns over the medium to long term. It takes a medium to longer term view of value which means that the aim is to buy and hold individual stocks for the long term based on selection criteria which, in summary, include: formulation and execution of the business strategy and its underlying business value; and key financial indicators, including prospective price earnings relative to projected growth, sustainability of earnings and dividend yield (including franking) and balance sheet position including gearing, interest cover and cash flow.

## Personnel

Investment personnel: Mark Freeman (CEO). Directors: John Paterson (Chairman), Alice Williams, Graham Goldsmith, Kathryn Fagg, Karen Wood, and Robert Edgar.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options typically written on between 20-50% of the Portfolio.

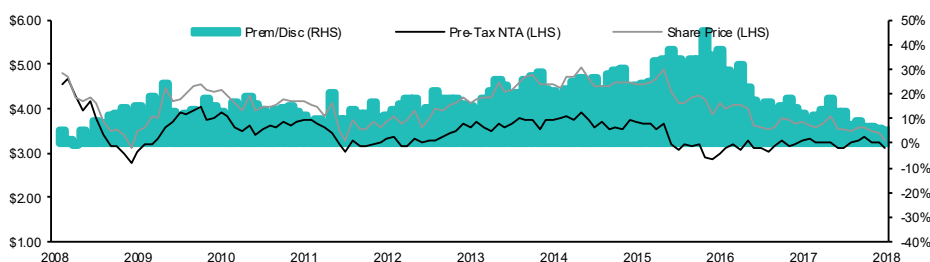
Cash/Debt: \$0.8m cash, \$78.0m debt (31 Dec 2017)

Dividend reinvestment plan: Yes, 5% discount to 5 day VWAP post ex-date

Other: Affiliated with AMCIL (AMH), AFIC (AFI) and Mirrabooka (MIR).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.3%	-4.7%	-6.0%	-4.9%	1.3%	3.6%
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-2.6%	-8.9%	-9.6%	-9.3%	-6.6%	-1.7%
<b>NTA+</b>						
Performance	-4.3%	2.7%	1.2%	1.7%	4.6%	4.0%
Benchmark	-3.9%	3.5%	2.5%	3.8%	7.7%	5.4%
Active return	-0.4%	-0.8%	-1.3%	-2.1%	-3.1%	-1.3%

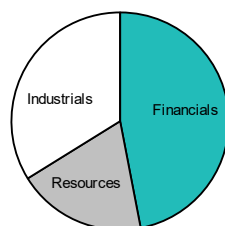
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.99	9.1%
Year 3	-0.79	11.6%
Year 5	-0.57	11.0%
<b>NTA+</b>		
Year 1	-0.95	6.6%
Year 3	-0.99	11.4%
Year 5	-1.34	11.1%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$3.28
Pre-tax NTA	\$3.12
Post-tax NTA	\$3.15

Premium/(Discount) share price to:

Pre-tax NTA	5.1%
Post-tax NTA	4.1%

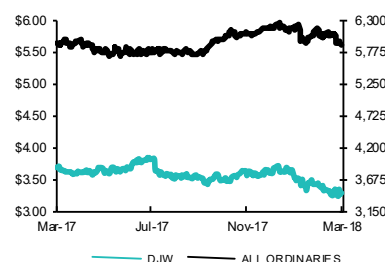
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.20
Yield	6.1%
Franking	100%
Grossed up yield	8.7%

## Capital Structure

Ordinary shares	220.9m
Options/other	0.0m
Fully diluted	220.9m
Market capitalisation	724.7m

## DJW share price v ASX All Ords



## Top 20 Holdings

as at 31-Mar-18	%
Commonwealth Bank	8.2
Westpac Bank	7.6
BHP Billiton	7.5
NAB	5.2
ANZ Bank	4.8
CSL	4.3
Wesfarmers	3.5
Woolworths	2.6
Brambles	2.6
Telstra Corp	2.5
Macquarie Group	2.2
James Hardie Industrie	2.1
Oil Search	2.0
Woodside Petroleum	1.8
Amcor	1.7
Transurban Group	1.6
Suncorp Group	1.6
Seek	1.5
AMP	1.5
Rio Tinto	1.4
<b>% of Total</b>	<b>66.2</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PLATO INCOME MAXIMISER (PL8)

## Domestic Focussed

<b>Mandate:</b> Australian Listed Equities	<b>Benchmark:</b> S&P/ASX 200 FC Adj Daily TR
<b>Manager:</b> Plato Investment Mgmt	<b>Indirect cost ratio with perf. fee:</b> n/a
<b>Listed:</b> May-17	<b>Indirect cost ratio w/out perf. fee:</b> n/a

## Investment Strategy

PL8 aims to deliver income (inc. franking) and total returns in excess of the S&P/ASX200 Franking Credit Adjusted Daily Total Return Index. The Manager achieves this by 3 means; dividend run-up effect, franking credits and running a dividend trap model. The final portfolio is expected to display a portfolio composition similar to the underlying benchmark. The Company aims to pay regular monthly dividends once it has sufficient profit reserves.

## Personnel

Investment Personnel: Dr Don Hamson, Todd Kennedy, Manoj Wanzare, Dr Peter Gardner, Dr Mark Thompson, Dr Jonathan Whiteoak, Daniel Pennell, Wilson Thong. Directors: Jonathan Trollip (Chairman), Katrina Onishi, Lorraine Berends, Alex Ihlenfeldt, Dr. Don Hamson.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Only can invest in SPI futures

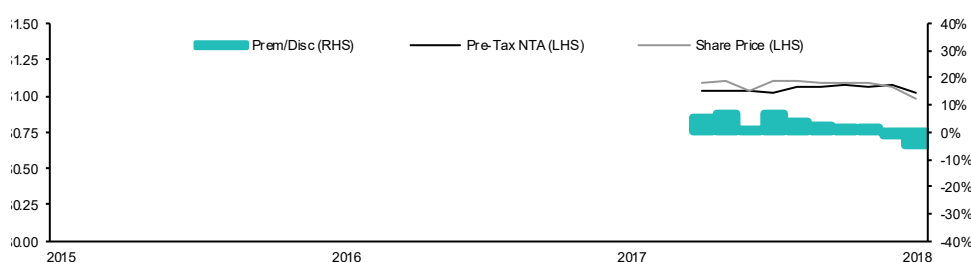
Cash/Debt: \$2.2m cash (31 Dec 2017)

Dividend Reinvestment Plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-10.6%	-11.4%	n/a	n/a	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	-6.9%	-15.6%	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-4.7%	-0.6%	n/a	n/a	n/a	n/a
Benchmark	-3.4%	4.2%	4.0%	5.3%	7.9%	6.9%
Active return	-1.3%	-4.8%	n/a	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Franking Credit Adj Daily Total Return Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.98
Pre-tax NTA	\$1.02
Post-tax NTA	\$1.05

Premium/(Discount) share price to:

Pre-tax NTA	-4.5%
Post-tax NTA	-6.7%

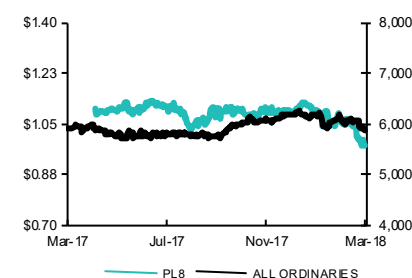
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0225
Yield	2.3%
Franking	100%
Grossed up yield	3.3%

## Capital Structure

Ordinary shares	296.6m
Options/other	295.9m
Fully diluted	592.5m
Market capitalisation	289.2m

## PL8 share price v ASX All Ords



## Top Holdings

as at 31-Mar-18

- ANZ
- BHP Billiton
- Commonwealth Bank
- CSL
- Macquarie Group
- National Australia Bank
- Scentre
- Telstra
- Westpac
- Woolworths

# MFF CAPITAL INVESTMENTS (MFF)

## International Focussed

<b>Mandate:</b> International Equities (US focus)	<b>Benchmark:</b> MSCI World Index (AUD)
<b>Manager:</b> Magellan Asset Management	<b>Indirect cost ratio with perf. fee:</b> 0.91%
<b>Listed:</b> 2006	<b>Indirect cost ratio w/out perf. fee:</b> 0.72%

## Investment Strategy

The primary focus of the portfolio is to invest in large listed international companies assessed to have attractive business characteristics at a discount to their assessed intrinsic values. The Directors believe that this will generate superior risk adjusted returns over the medium to long term, while minimising the risk of permanent capital loss.

## Personnel

Investment Personnel: Chris Mackay (MD & Portfolio Manager), Gerald Stack, Dom Giuliano and Nikki Thomas. Directors: Dick Warburton (Chairman), John Ballard, Andy Hogendijk, Chris Mackay

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: n/a

Cash/Debt: \$87.0m cash and \$0.0m debt (31 Dec.' 17)

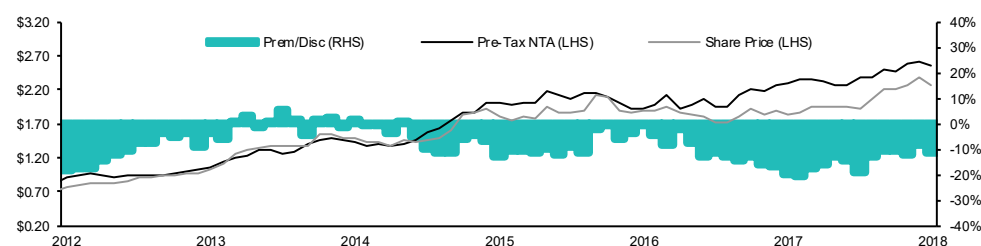
Dividend reinvestment plan: Yes

Other: n/a

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.8%	18.4%	23.9%	8.7%	18.3%	15.2%
Benchmark	-0.1%	5.4%	10.9%	5.6%	14.3%	5.5%
Active return	1.9%	13.0%	13.0%	3.1%	4.0%	9.7%
<b>NTA+</b>						
Performance	3.0%	7.8%	12.6%	9.4%	21.0%	12.6%
Benchmark	-0.1%	5.4%	10.9%	5.6%	14.3%	5.5%
Active return	3.1%	2.4%	1.7%	3.8%	6.7%	7.1%

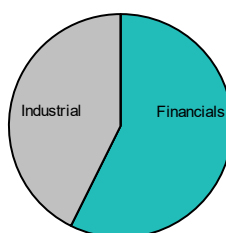
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	1.14	1.61	13.2%
Year 3	0.25	0.39	15.6%
Year 5	0.28	0.90	17.0%
<b>NTA+</b>			
Year 1	0.25	1.09	9.1%
Year 3	0.54	0.51	13.3%
Year 5	0.84	1.29	13.9%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$2.25
Pre-tax NTA	\$2.55
Post-tax NTA	\$2.13

Premium/(Discount) share price to:

Pre-tax NTA	-11.7%
Post-tax NTA	5.7%

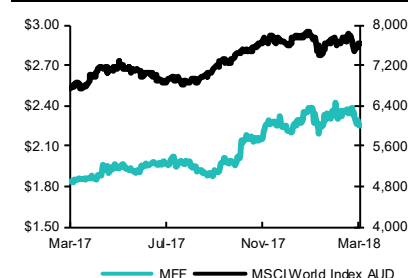
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.02
Yield	0.9%
Franking	93%
Grossed up yield	1.2%

## Capital Structure

Ordinary shares	540.3m
Options/other	0.0m
Fully diluted	540.3m
Market capitalisation	1215.7m

## MFF v MSCI World Index (AUD)



## Top Holdings

as at 31-Mar-18	
Visa	13.4
MasterCard	12.3
Home Depot	10.3
Bank of America	9.0
Low e's	8.2
JP Morgan Chase	5.6
Alphabet	4.7
HCA Healthcare	4.4
Wells Fargo	4.1
US Bancorp	3.6
Facebook	3.4
Lloyds Banking	3.3
CVS Health	2.9
DBS Group	1.6
United Overseas Banking	1.5
S&P Global	1.4
Oversea - Chinse Banking	1.3
Coca Cola	1.3
Kraft Heinz	1.0
AECOM	1.0
<b>% of Total</b>	<b>94.3</b>

\* The shareprice bench mark has been compared against the MSCI World price index in AUD. + The NTA has been compared against the MSCI World price index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PLATINUM CAPITAL (PMC)

## International Focussed

<b>Mandate:</b> Absolute Return	<b>Benchmark:</b> MSCI All Country World Net Index
<b>Manager:</b> Platinum Asset Management	<b>Indirect cost ratio with perf. fee:</b> 1.42%
<b>Listed:</b> 1994	<b>Indirect cost ratio w/out perf. fee:</b> 1.42%

## Investment Strategy

PMC utilises a bottom-up, stock selection methodology and is focused on absolute returns over returns relative to any index. Investments may be in global equities (including Australia), perceived by the Manager as being inappropriately valued by the market. This is combined with screening software that allows the Company to select stocks for further evaluation based on a specific criteria. The Criteria is determined by the Manager's hypothesis regarding social, political or economic change. These factors are intended to bring together a portfolio of stocks with a below average risk.

## Personnel

Directors: Margaret Towers (Chair), Jim Clegg, Richard Morath.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Yes

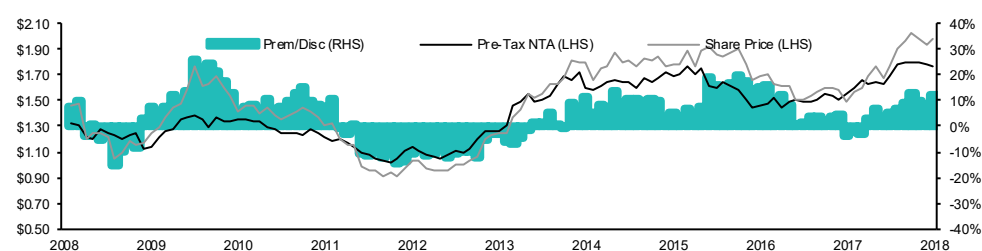
Cash/Debt: \$20.1m cash, \$0.0m debt (31 Dec. '17)

Dividend reinvestment plan: Yes, 2.5% discount to 5 day average price post ex-date.

Other: n/a

Performance	3-mth	6-mth	1 year	3 Yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.3%	14.5%	40.4%	9.1%	15.7%	9.6%
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	-0.4%	7.7%	26.2%	1.3%	-0.3%	2.2%
<b>NTA+</b>						
Performance	0.7%	7.0%	20.6%	7.2%	13.0%	8.4%
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	0.0%	0.2%	6.4%	-0.6%	-3.0%	1.0%

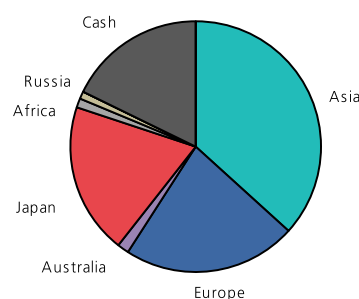
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	2.21	3.71	10.2%
Year 3	0.09	0.50	12.9%
Year 5	0.58	0.96	13.3%
<b>NTA+</b>			
Year 1	1.26	2.40	7.5%
Year 3	-0.12	0.50	9.2%
Year 5	-0.52	0.93	10.8%

## Regional Exposure



\* The shareprice benchmark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the MSCI All Country World Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.99
Pre-tax NTA	\$1.76
Post-tax NTA	\$1.64

Premium/(Discount) share price to:

Pre-tax NTA	12.6%
Post-tax NTA	20.8%

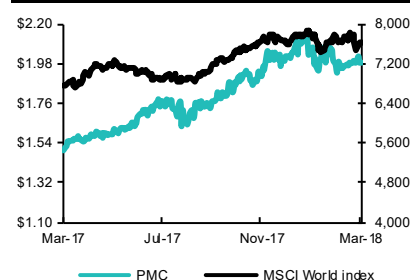
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.10
Yield	5.0%
Franking	100%
Grossed up yield	7.2%

## Capital Structure

Ordinary shares	285.9m
Options/other	0.0m
Fully diluted	285.9m
Market capitalisation	567.6m

## PMC v MSCI World Index



## Top 10 Holdings

as at 31-Mar-18	%
Samsung Electronics	3.2
Siemens AG	3.0
Alphabet	2.9
Intel Corp	2.9
Inpex Corporation	2.9
Royal Dutch Shell	2.6
Glencore	2.4
Sina Corp	2.3
Nexon Co	2.3
Technip FMC	2.2
<b>% of Total</b>	<b>26.7</b>

# ANTIPODES GLOBAL INVESTMENT COMPANY (APL)

## International Focussed

<b>Mandate:</b> Absolute Return	<b>Benchmark:</b> MSCI All Country World Net Index
<b>Manager:</b> Antipodes Partners	<b>Indirect cost ratio with perf. fee:</b> n/a
<b>Listed:</b> Oct-16	<b>Indirect cost ratio w/out perf. fee:</b> n/a

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.21
Pre-tax NTA	\$1.27
Post-tax NTA	\$1.23

## Investment Strategy

APL is a global asset manager offering a pragmatic value approach. The objective of the strategy is to generate absolute returns in excess of the benchmark, at below market levels of risk. APL seeks to take advantage of the market's tendency for irrational extrapolation, identify investments that offer a high margin of safety and build portfolios with a capital preservation focus. APL deploys multiple levers - longs, shorts and currency management - to manage risk and drive returns. Typical net equity exposure is in the 50-100% range

Premium/(Discount) share price to:

Pre-tax NTA	-4.7%
Post-tax NTA	-1.8%

## Personnel

Investment Personnel: Jacob Mitchell (Portfolio Manager), Andrew Baud (Deputy Portfolio Manager), Sunny Bangia (Deputy Portfolio Manager), Graham Hay (Deputy Portfolio Manager). Directors: Jonathan Trollip (Chairman), Chris Cuffe, Lorraine Berends, Andrew Findlay, Alex Ihlenfeldt.

## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.00
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Key Information

Exposure: **International/Domestic**, **Equities/Fixed Income/Derivatives**, Cash

Style: **Large/Medium/Small Cap**, **Balanced/Value/Growth**, **Passive/Active**, **Long/Short**

Derivatives: Yes

Cash/Debt: \$37.4m cash, \$0.0m debt (31 Dec. '17)

Dividend reinvestment plan:n/a

Other: n/a

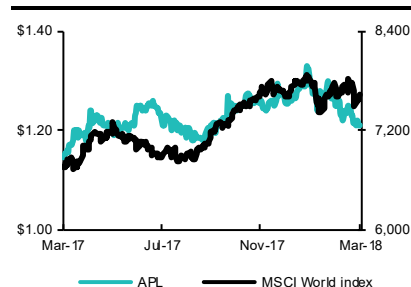
## Capital Structure

Ordinary shares	348.9m
Options/other	220.7m
Fully diluted	569.6m
Market capitalisation	422.2m

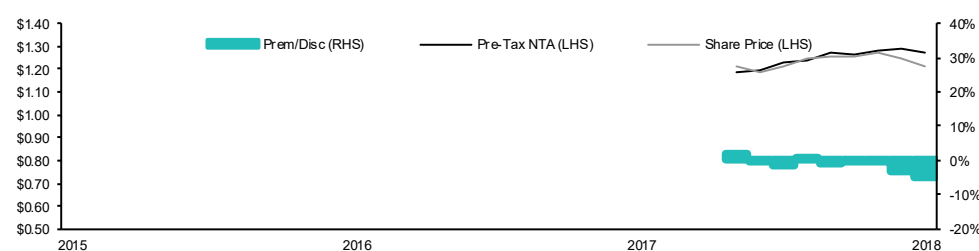
## Performance

	3-mth	6-mth	1 year	3 Yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.6%	0.0%	5.7%	n/a	n/a	n/a
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	-4.3%	-6.8%	-8.5%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	0.7%	3.4%	8.0%	n/a	n/a	n/a
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	0.0%	-3.4%	-6.2%	n/a	n/a	n/a

## APL v MSCI World Index



## Share Price and NTA



## Top 10 Holdings

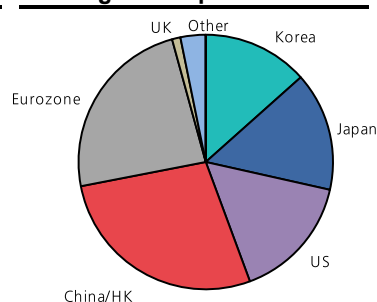
as at 31-Mar-18

Gilead Sciences	3.2%
Cisco Systems	2.9%
Ping An Insurance	2.8%
UniCredit	2.7%
Electricite de France	2.7%
KT Corp.	2.7%
Samsung Electronics	2.7%
Microsoft	2.6%
KB Financial	2.5%
Baidu	2.5%
<b>% of Total</b>	<b>27.3%</b>

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.02	0.37	0.08
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.22	1.09	0.05
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Net Regional Exposure



\* The shareprice benchmark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the MSCI All Country World Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# TEMPLETON GLOBAL GROWTH FUND (TGG)

## International Focused

<b>Mandate:</b> Absolute return	<b>Benchmark:</b> MSCI All Country World TR (AUD)
<b>Manager:</b> Templeton Global Equity Group	<b>Indirect cost ratio with perf. fee:</b> 1.12%
<b>Listed:</b> 1987	<b>Indirect cost ratio w/out perf. fee:</b> 1.12%

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.38
Pre-tax NTA	\$1.53
Post-tax NTA	\$1.46

## Investment Strategy

TGG's investment process endeavours to identify undervalued equity securities through fundamental company analysis, using a global industry focus and a long-term investment horizon. The investment approach can be characterised by three underlying tenets: Value, Patience and Bottom-Up Analysis. The portfolio of investments is unhedged.

Premium/(Discount) share price to:

Pre-tax NTA	-10.0%
Post-tax NTA	-6.0%

## Personnel

Directors: Chris Freeman (chairman), Gregory McGowan, Jennifer Johnson, Martin Warwick, Michael O'Brien, Alok Sethi and Joanne Dawson.

## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.045
Yield	3.3%
Franking	100%
Grossed up yield	4.7%

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: none.

Cash/Debt: \$14.4m cash (31 Mar. '18), \$0.0 debt (31 Dec '17)

Dividend reinvestment plan: Yes

Other: On-market Buy-back.

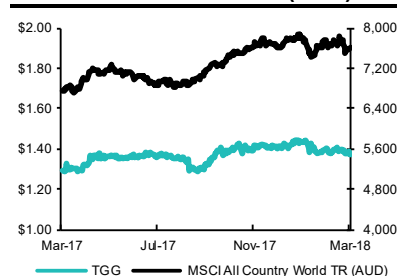
## Capital Structure

Ordinary shares	225.0m
Options/other	0.0m
Fully diluted	225.0m
Market capitalisation	309.4m

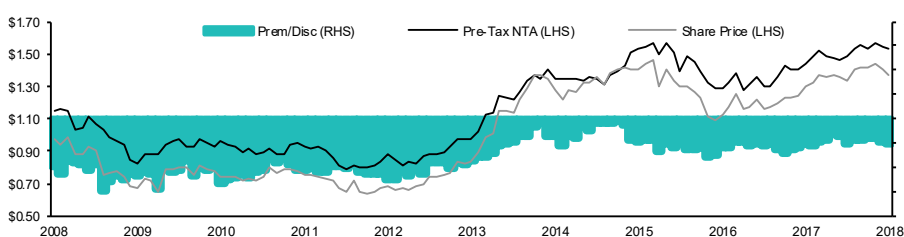
## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.8%	3.4%	9.8%	2.7%	13.7%	8.3%
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	8.6%
Active return	-3.5%	-3.4%	-4.4%	-5.1%	-2.3%	-0.3%
<b>NTA+</b>						
Performance	-0.7%	2.8%	9.3%	3.1%	12.4%	4.9%
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	-1.4%	-4.0%	-4.9%	-4.7%	-3.6%	-2.5%

## TGG v MSCI AC World (AUD)



## Share Price and NTA



## Top Holdings

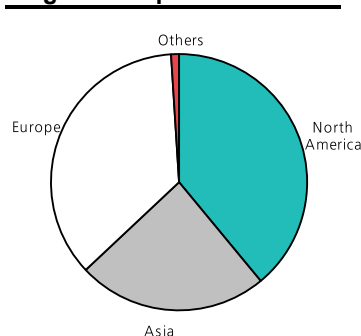
as at 31-Mar-18

Microsoft  
Samsung Electronics  
Oracle  
BP  
Alphabet  
Royal Dutch Shell  
Citigroup  
Suntory Beverage  
Softbank  
Capital One Financial

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.84	0.94	7.5%
Year 3	-0.56	0.00	13.8%
Year 5	-0.23	0.74	15.0%
<b>NTA+</b>			
Year 1	-1.58	0.91	7.2%
Year 3	-1.07	0.05	11.4%
Year 5	-0.81	0.80	11.9%

## Regional Exposure<sup>S</sup>



\* The share price benchmark has been compared against the MSCI All Country World TR Index. + The NTA has been compared against the MSCI All Country World TR Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PENGANA INTERNATIONAL EQUITIES (PIA)

## International Focused

<b>Mandate:</b> International Equities	<b>Benchmark:</b> MSCI World Return Net Div Reinvested AUD
<b>Manager:</b> Pengana Capital Group	<b>Indirect cost ratio with perf. fee:</b> 1.98%
<b>Listed:</b> 2004	<b>Indirect cost ratio w/out perf. fee:</b> 1.98%

## Investment Strategy

PIA focuses on investing in a well-constructed portfolio of growing businesses at reasonable valuations. It employs a benchmark unaware strategy with unrestricted access to all international share markets. An integral element of the portfolio construction process is the division of stock into three segments: Core, Cyclical and Opportunistic. Core stocks will represent 60-80% of the LIC while Cyclical or Opportunistic provide opportunity for material upside. PIA will still apply its current ethical screen to its portfolio.

## Personnel

Investment Personnel: Jordan Cvetanovski (CIO), Steven Glass, James McDonald. Directors: Francis Gooch (Chairman), Julian Constable, David Groves, Russel Pillmer.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: Large/**Medium/Small** Cap, Balanced/**Value**/Grow th, Passive/**Active**, Long/Short

Derivatives: Only used to hedge against foreign currency exposure.

Cash/Debt: \$29.0m cash (31 Mar '18), \$0m debt (30 Dec '17)

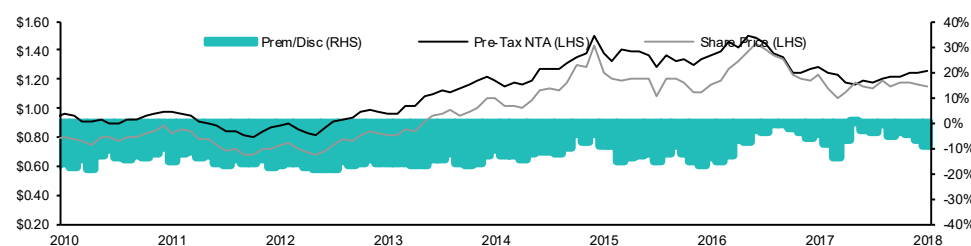
Dividend reinvestment plan: Yes

Other: Specialist fund investing in International Equities.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.0%	1.3%	-0.7%	4.3%	13.7%	7.6%
Benchmark	0.3%	6.3%	13.0%	7.6%	16.6%	7.7%
Active return	<b>-3.3%</b>	<b>-5.0%</b>	<b>-13.7%</b>	<b>-3.3%</b>	<b>-2.9%</b>	<b>-0.1%</b>
<b>NTA+</b>						
Performance	3.1%	7.0%	3.6%	3.6%	11.4%	6.5%
Benchmark	0.3%	6.3%	13.0%	7.6%	16.6%	7.7%
Active return	<b>2.8%</b>	<b>0.7%</b>	<b>-9.4%</b>	<b>-4.0%</b>	<b>-5.2%</b>	<b>-1.2%</b>

Returns have been calculated on the share price on an accumulation basis

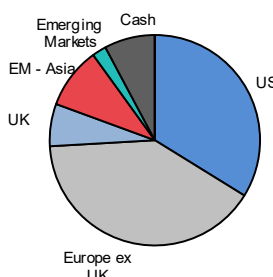
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-0.77	-0.26	13.0%
Year 3	-0.20	0.12	14.1%
Year 5	-0.17	0.69	15.7%
<b>NTA+</b>			
Year 1	-1.35	0.15	6.0%
Year 3	-0.35	0.09	10.6%
Year 5	-0.47	0.76	11.1%

## Regional Exposure



\* The shareprice bench mark has been compared against the MSCI World Acc Net Return (\$A). + The NTA has been compared against the MSCI World Acc Net Return (\$A).

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.15
Pre-tax NTA	\$1.26
Post-tax NTA	\$1.24

Premium/(Discount) share price to:

Pre-tax NTA	-9.1%
Post-tax NTA	-7.7%

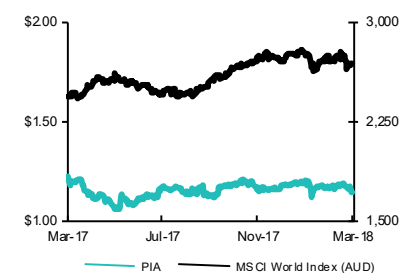
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.070
Yield	6.1%
Franking	100%
Grossed up yield	8.7%

## Capital Structure

Ordinary shares	246.7m
Options/other	244.0m
Fully diluted	490.7m
Market capitalisation	282.5m

## PIA v MSCI World Index (AUD)



## Top 10 Holdings

as at 31-Mar-18

Bakkafrost	
China Mobile	
Cigna Corp	
Colgate Palmolive	
Deutsche Boerse AG	
Dollar General	
Howard Hughes Corp	
Newmont Mining	
Reckitt Benckiser Group	
Wacker Chemie	



# PM CAPITAL GLOBAL OPPORTUNITIES (PGF)

## International Focussed

<b>Mandate:</b> International Equities	<b>Benchmark:</b> MSCI World Index (AUD)
<b>Manager:</b> PM Capital	<b>Indirect cost ratio with perf. fee:</b> 1.49%
<b>Listed:</b> Dec-13	<b>Indirect cost ratio w/out perf. fee:</b> 1.12%

## Investment Strategy

PGF offers investors with a diversified portfolio of around 40 listed global (including Australia) equities, with an objective to provide long term capital growth to investors. The Manager utilises a fundamental bottom-up, research intensive investment process, investing in a portfolio of global companies which the Manager views as undervalued. Also note, PGF invests on a long term basis with at least 7 year time horizon.

## Personnel

Investment Personnel: Paul Moore (CIO), Kevin Bertoli, Jarod Dawson, John Whelan, Uday Cheruvu, Clement Tseung, Annabelle Symons, Chen Lin. Directors: Andrew McGill (Chairman), Brett Spork, Ben Skilbeck

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to borrow and short sell, with a max leverage of 30% of NAV.

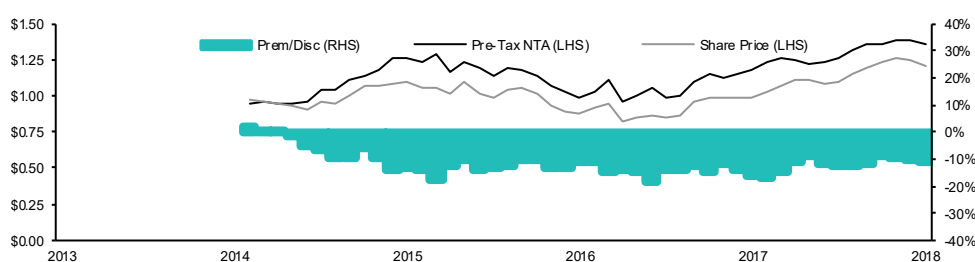
Cash/Debt: \$0.3m cash, \$75.9m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: The Manager actively manages currency exposure

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.6%	11.2%	25.6%	6.2%	n/a	n/a
Index	0.3%	6.3%	12.9%	7.6%	16.6%	7.7%
Active return	-0.9%	4.9%	12.7%	-1.4%	n/a	n/a
<b>NTA+</b>						
Performance	1.5%	9.0%	18.0%	4.9%	n/a	n/a
Benchmark	0.3%	6.3%	12.9%	7.6%	16.6%	7.7%
Active return	1.2%	2.7%	5.1%	-2.7%	n/a	n/a

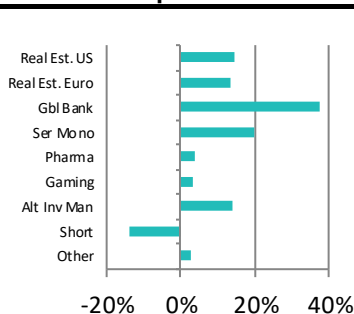
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information	Sharpe	Standard
	Ratio	Ratio	Deviation
Year 1	1.50	2.88	0.08
Year 3	-0.14	0.24	0.15
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	1.64	1.99	0.08
Year 3	-0.30	0.14	0.16
Year 5	n/a	n/a	n/a

## Portfolio Exposure



## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$1.21
Pre-tax NTA	\$1.35
Post-tax NTA	\$1.25

Premium/(Discount) share price to:

Pre-tax NTA	-10.9%
Post-tax NTA	-3.7%

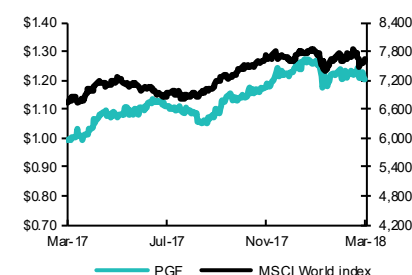
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.036
Yield	3.0%
Franking	100%
Grossed up yield	4.3%

## Capital Structure

Ordinary shares	350.9m
Options/other	0.0m
Fully diluted	350.9m
Market capitalisation	422.8m

## PGF v MSCI World Index



## Stock Example

*as at 31-Mar-18*

- Howard Hughes Corp
- Cairn Homes
- Bank of America
- Alphabet
- Pfizer
- MGM China Holdings
- KKR & Co L.P.

## Domicile of Business

*as at 31-Mar-18*

North America	40.4%
Europe	32.7%
International	13.4%
Asia (ex-Japan)	6.3%
United Kingdom	7.1%
Australia	0.1%
<b>% of Total</b>	<b>100.0%</b>

\* The shareprice benchmark has been compared against the MSCI World Accum Index in AUD. + The NTA has been compared against the MSCI World Accum Index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ELLERSTON GLOBAL INVESTMENTS (EGI)

## International Focussed

<b>Mandate:</b>	International Equities	<b>Benchmark:</b>	MSCI World Index (Local)
<b>Manager:</b>	Ellerston Capital	<b>Indirect cost ratio with perf. fee:</b>	1.41%
<b>Listed:</b>	Oct-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.41%

## Investment Strategy

EGI offers investors exposure to a diversified portfolio of international equities using the Manager's high conviction, contrarian and benchmark independent investment approach. The Manager undertakes a disciplined 'bottom up' stock selection based on fundamental analysis. This is overlaid with the Manager's 'top down' assessment of macroeconomic conditions and the market outlook. The investment portfolio will be relatively concentrated with a target of 10-40 securities.

## Personnel

Investment Personnel: Ashok Jacob (CIO), Arik Star, Travis Duff, David Serry, Bill Pridham, Mark Haet.  
Directors: Ashok Jacob (Chairman), Sam Brougham, Paul Dortkamp, Stuart Robertson.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against currency movements.

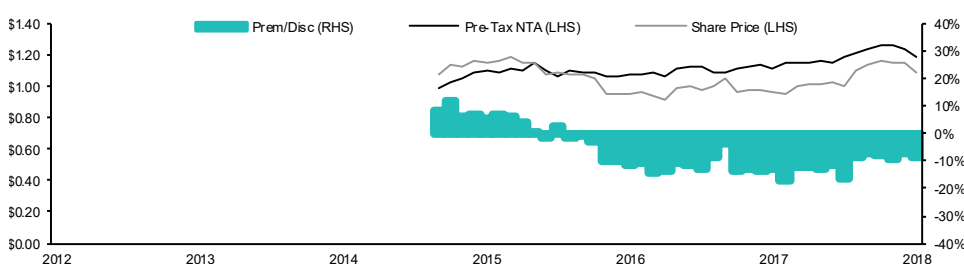
Cash/Debt: \$19.67m cash (31 Mar. '18), \$0.0m Debt (31 Dec '17)

Dividend reinvestment plan: 2.5% discount over 5 day VWAP

Other: Affiliated with EAI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.5%	9.0%	14.7%	-0.2%	n/a	n/a
Index	-2.2%	3.0%	9.9%	7.1%	10.7%	6.7%
Active return	-4.3%	6.0%	4.8%	-7.3%	n/a	n/a
<b>NTA+</b>						
Performance	-6.3%	-0.2%	8.4%	4.3%	n/a	n/a
Benchmark	-2.2%	3.0%	9.9%	7.1%	10.7%	6.7%
Active return	-4.1%	-3.2%	-1.5%	-2.8%	n/a	n/a

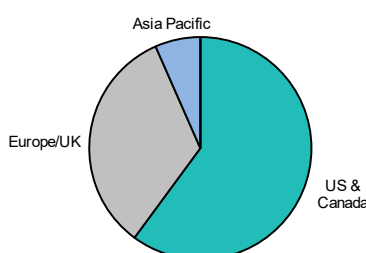
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.40	0.90	0.13
Year 3	-0.58	-0.21	0.13
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.26	0.71	0.08
Year 3	-0.44	0.21	8.0%
Year 5	n/a	n/a	n/a

## Regional Exposure



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.09
Pre-tax NTA	\$1.18
Post-tax NTA	\$1.16

Premium/(Discount) share price to:

Pre-tax NTA	-8.4%
Post-tax NTA	-6.7%

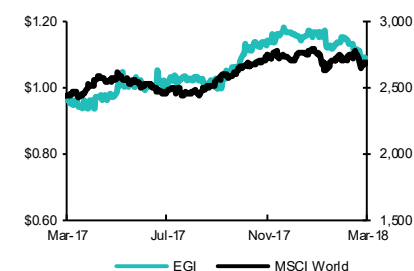
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.025
Yield	2.3%
Franking	100%
Grossed up yield	3.3%

## Capital Structure

Ordinary shares	91.7m
Options/other	0.0m
Fully diluted	91.7m
Market capitalisation	99.5m

## EGI share price v MSCI World



## Top Holdings

as at 31-Mar-18	
Entertainment One	8.4%
Equiniti Group	6.4%
Zayo Group Holdings	5.8%
Interxion Holding	4.6%
Huntsman Corp	4.5%
Venator Materials	3.7%
XPO Logistics	3.5%
Playa Hotel and Resorts	3.3%
Stars Group	3.3%
Philips Lighting	3.3%
<b>% of Total</b>	<b>46.9%</b>

\* The shareprice benchmark has been compared against the MSCI World Index (Local). + The NTA has been compared against the MSCI World Index (Local).

\*+ Measurement of a LIC's performance is calculated before option dilution & after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WATERMARK GLOBAL LEADERS FUND (WGF)

## International Focussed

<b>Mandate:</b> Global listed equities, Long/Short	<b>Benchmark:</b> RBA Cash Rate
<b>Manager:</b> Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b> n/a
<b>Listed:</b> Dec-16	<b>Indirect cost ratio w/out perf. fee:</b> n/a

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$0.89
Pre-tax NTA	\$1.07
Post-tax NTA	\$1.06

## Investment Strategy

WGF offers investors an alternative to traditional 'long only' global LICs by running a market neutral strategy. This investment approach provides a long/short mandate that allows the company to take advantage of both undervalued and overvalued global securities. The proceeds raised from short selling securities provides funding for WGF to retain as cash or reinvested into the Long portfolio. Typically, the Manager will hold between 40-80 securities within both the Long and Short portfolios.

## Personnel

Investment Personnel: Justin Braitling (Chief Investment Officer), Tom Richardson (Portfolio Manager), Harvey Migotti (PM), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst).  
Directors: Philip Howard (Chairman), Justin Braitling, John Abernethy and Tim Bolger.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to short-sell securities.

Cash/Fixed Income: \$85.3m (31 Mar '18) Debt: \$0.0m (31 Dec '17)

Dividend Reinvestment Plan: n/a

Other: affiliated with Australian Leaders Fund (ALF) & Watermark Market Neutral Fund (WMK)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.8%	-5.8%	-13.6%	n/a	n/a	n/a
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	12.6%
Active return	-4.5%	-12.6%	-27.8%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	0.9%	-0.9%	-0.9%	n/a	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.7%	2.1%	2.6%
Active return	0.5%	-1.7%	-2.4%	n/a	n/a	n/a

Premium/(Discount) share price to:

Pre-tax NTA	-16.8%
Post-tax NTA	-16.0%

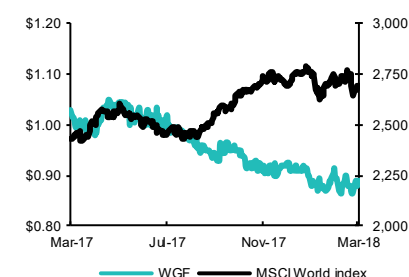
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.00
Yield*	0.0%
Franking*	0%
Grossed up yield*	0.0%

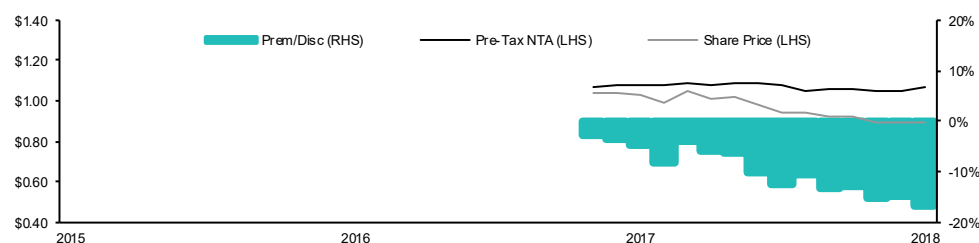
## Capital Structure

Ordinary shares	82.6m
Options/other	82.8m
Fully diluted	165.4m
Market capitalisation	73.5m

## WGF share price v MSCI World



## Share Price and NTA



## Gross Portfolio %

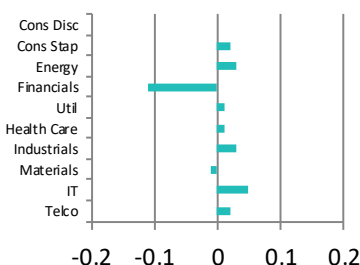
as at 31-Mar-18

Listed Securities (long)	107%
Listed Securities (short)	-103%
<b>Net exposure</b>	<b>3%</b>
Hybrids/Bonds (long)	0%
Cash	97%
<b>Gross Assets</b>	<b>100%</b>

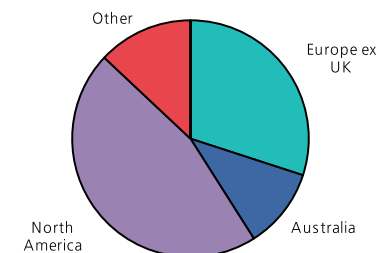
## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-2.11	-1.75	0.09
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.60	-0.89	0.04
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Net Exposure



## Gross Regional Exposure



\* The shareprice benchmark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or the issue of options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# GLOBAL VALUE FUND (GVF)

## International Focussed

<b>Mandate:</b> Intl (Multi Assets)	<b>Benchmark:</b> BBSW 1YearRate + 4%
<b>Manager:</b> Mirabella Financial Services^	<b>Indirect cost ratio with perf. fee:</b> 3.55%
<b>Listed:</b> Jul-14	<b>Indirect cost ratio w/out perf. fee:</b> 2.16%

## Investment Strategy

GVF invests globally using a discount capture strategy. The fund owns a range of global assets all purchased at a discount to their intrinsic value. By capturing these discounts for its investors, the manager aims to provide an alternative source of market outperformance compared to more common stock selection strategies. The manager is based in London and has considerable experience in finding international assets trading at a discount to their intrinsic worth, and in identifying or creating catalysts that will be used to unlock this value.

## Personnel

Investment Personnel: Miles Staude. Directors: Jonathan Trollip (Chairman), Geoffrey Wilson, Chris Cuffe, Miles Staude.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives/Managed Funds, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Used for arbitrage and to manage currency exposures.

Cash/Debt: \$35.0m cash (31 Mar '18), \$0.0m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-5.1%	-0.8%	4.7%	5.9%	n/a	n/a
Index	-0.1%	5.4%	10.9%	5.6%	14.3%	5.5%
Active return	-5.0%	-6.2%	-6.2%	0.3%	n/a	n/a
<b>NTA+</b>						
Performance	-0.2%	1.2%	12.2%	7.5%	n/a	n/a
Benchmark	1.5%	3.0%	6.0%	6.1%	14.3%	7.5%
Active return	-1.7%	-1.8%	6.2%	1.4%	n/a	n/a

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.11
Pre-tax NTA	\$1.11
Post-tax NTA	\$1.10

Premium/(Discount) share price to:

Pre-tax NTA	-0.2%
Post-tax NTA	0.6%

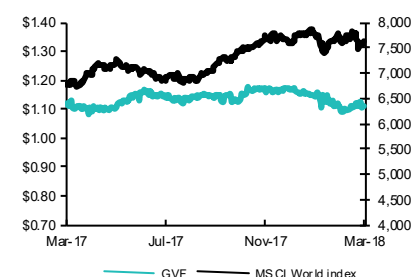
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.063
Yield	5.7%
Franking	50%
Grossed up yield	6.3%

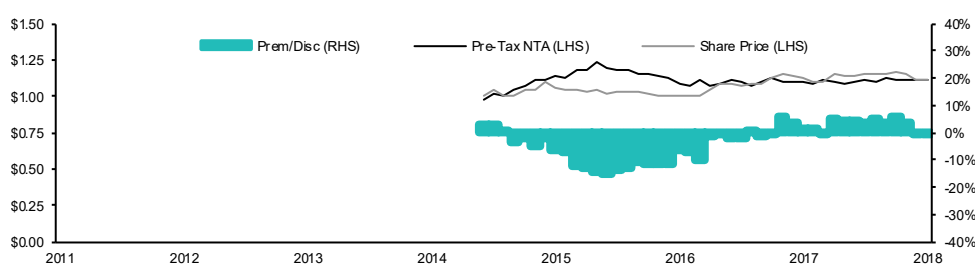
## Capital Structure

Ordinary shares	146.8m
Options/other	0.0m
Fully diluted	146.8m
Market capitalisation	163.0m

## GVF v MSCI World Index



## Share Price and NTA



## Top Holdings

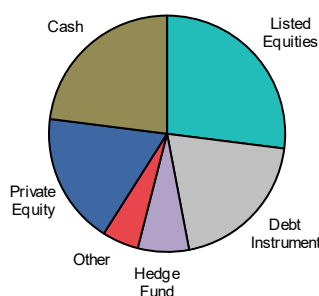
as at 31-Mar-18

Aberdeen Private Equity Fd	6.8
Frontier Market Small Cap	5.2
Pacific Alliance China Land	5.2
Pershing Square Holdings	5.2
<b>% of Total</b>	<b>22.4</b>

## Risk/Return Indicators

Share price*	Information		
	Ratio	Sharpe Ratio	Standard Deviation
Year 1	-0.58	0.27	0.07
Year 3	0.03	0.45	0.07
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.71	1.08	0.09
Year 3	0.15	0.53	0.09
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Currency Exposure

as at 31-Mar-18

USD	36.0
AUD	23.0
EUR	20.0
Other	21.0
<b>% of Total</b>	<b>100.0</b>

\* The shareprice bench mark has been compared against the MSCI World price index in AUD. + The NTA has been compared against the BBSW 1Year rate + 4 % ^The Manager has seconded the investment team at Staude Capital to manage the GVF.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ARGO GLOBAL LISTED INFRASTRUCTURE (ALI)

## International Focussed

<b>Mandate:</b>	Global Listed Infrastructure	<b>Benchmark:</b>	FTSE Infra 50/50 (90%); BofA Fixed Rate (10%)
<b>Manager:</b>	Argo Service Company	<b>Indirect cost ratio with perf. fee:</b>	1.51%
<b>Listed:</b>	Jul-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.51%

## Investment Strategy

ALI invests in listed global infrastructure. Its investment strategy involves a top down approach of their Global Investment universe – followed by a bottom up analysis of individual securities. The portfolio is concentrated across 50 – 100 stocks with a significant weighting to US Infrastructure securities. The Manager believes this strategy offers a value add to investors as global infrastructure is an asset class that has historically been characterised by stable income, strong returns, low volatility and low correlation to broader equity and fixed income markets.

## Personnel

Investment Personnel: Rob Becker (PM), Ben Morton (PM), Grace Ding, Humberto Medina, Thuy Quynh Dang, Tyler Rosenlicht, Kathleen Morris, Saagar Parikh. Directors: Ian Martin AM (Chairman), Joycelyn Morton, Gary Simon, Andrea Slattery and Jason Beddow.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against extreme currency movements and enhance income.

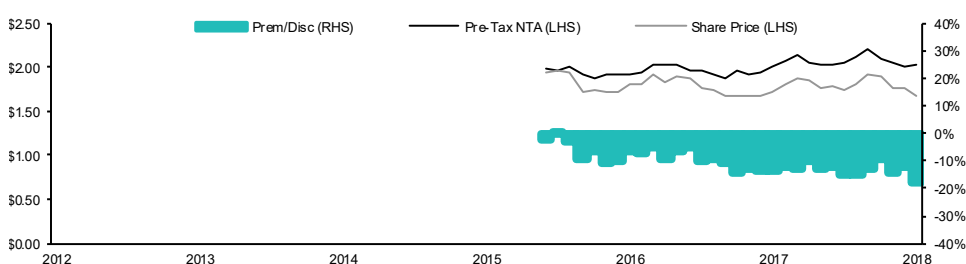
Cash/Debt: \$2.1m cash (31 Mar '18), \$0m Debt (31 Dec '17)

Dividend reinvestment plan: Yes

Other: Portfolio managed by Cohen & Steers, a leading global manager specialising in listed infrastructure.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-10.7%	-2.7%	-0.8%	n/a	n/a	n/a
Index	-2.6%	-0.6%	4.0%	n/a	n/a	n/a
Active return	-8.1%	-2.1%	-4.8%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-2.3%	0.1%	3.9%	n/a	n/a	n/a
Benchmark	-2.6%	-0.6%	4.0%	n/a	n/a	n/a
Active return	0.3%	0.7%	-0.1%	n/a	n/a	n/a

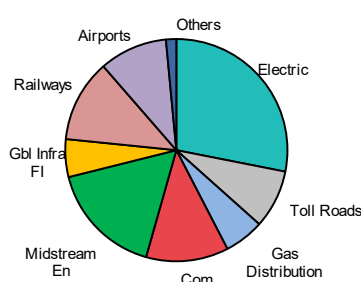
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	-0.47	-0.26	10.4%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.04	0.12	10.4%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Sector Exposure



## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$1.68
Pre-tax NTA	\$2.04
Post-tax NTA	\$2.03

Premium/(Discount) share price to:

Pre-tax NTA	-17.6%
Post-tax NTA	-17.2%

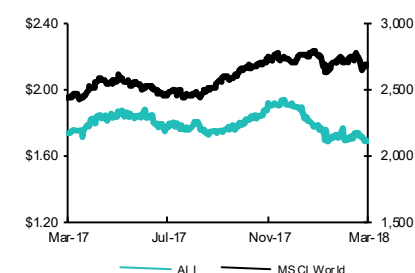
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0375
Yield	2.2%
Franking	0%
Grossed up yield	2.2%

## Capital Structure

Ordinary shares	143.6m
Options/other	0.0m
Fully diluted	143.6m
Market capitalisation	241.2m

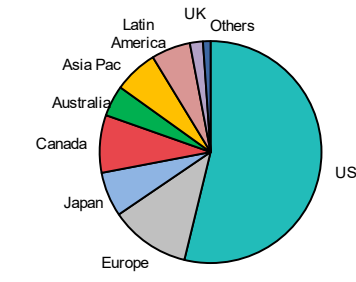
## ALI share price v MSCI World



## Top Holdings

as at 31-Dec-17	%
Crown Castle Intl	5.6
NextEra Energy	5.0
American Tower	4.2
Enbridge	4.1
Union Pacific	3.1
Xcel Energy	3.0
<b>% of Total</b>	<b>25.0</b>

## Regional Exposure



\* The share price benchmark has been compared against the FTSE Global Core Infrastructure 50/50 Index. + The NTA has been compared against the FTSE Global Core Infrastructure 50/50 Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ELLERSTON ASIAN INVESTMENTS (EAI)

## International Focussed

<b>Mandate:</b> Asian Equities	<b>Benchmark:</b> MSCI AC Asia Ex-Jpn (\$AUD)
<b>Manager:</b> Ellerston Capital	<b>Indirect cost ratio with perf. fee:</b> 1.23%
<b>Listed:</b> Sep-15	<b>Indirect cost ratio w/out perf. fee:</b> 1.23%

## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$1.09
Pre-tax NTA	\$1.18
Post-tax NTA	\$1.16

## Investment Strategy

EAI provides investors with access to a portfolio of Asian Equity securities. Its investment strategy constructs a concentrated portfolio of between 20-40 large capitalisation, high quality, high growth Asian Equity Securities. It provides exposures to the Managers high conviction, benchmark independent style of investing which aims to identify high growth companies valued at a reasonable price.

Premium/(Discount) share price to:

Pre-tax NTA	-7.9%
Post-tax NTA	-5.7%

## Personnel

Investment Personnel: Ashok Jacob (CIO), Mary Manning, Eric Fong, Freddy Hoh. Directors: Ashok Jacob (Chairman), Sam Brougham, Paul Dortkamp, Stuart Robertson.

## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	n/a
Grossed up yield	n/a

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against currency movements.

Cash/Debt: \$11.53m cash (31 Mar '18), \$0m Debt (31 Dec '17)

Dividend reinvestment plan: n/a

Other: Affiliated with EGI

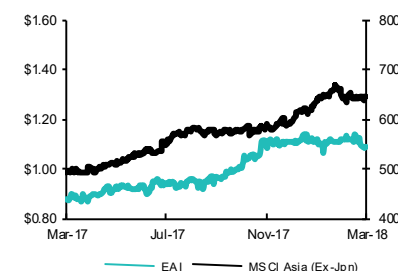
## Capital Structure

Ordinary shares	105.9m
Options/other	63.8m
Fully diluted	169.7m
Market capitalisation	115.4m

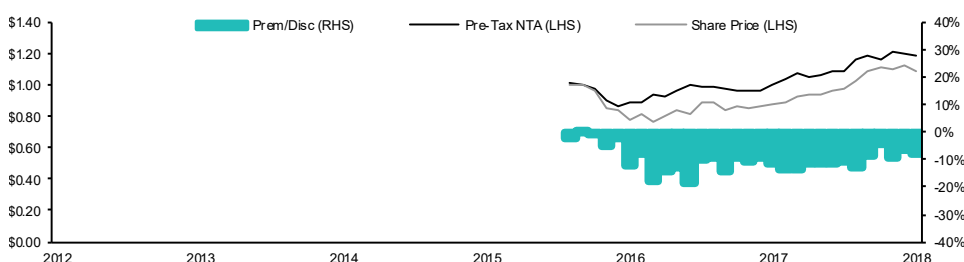
## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.8%	12.4%	23.9%	n/a	n/a	n/a
Index	2.1%	10.6%	22.5%	6.4%	12.3%	4.9%
Active return	-3.9%	1.8%	1.4%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	1.6%	9.2%	18.9%	n/a	n/a	n/a
Benchmark	2.1%	10.6%	22.5%	6.4%	12.3%	4.9%
Active return	-0.5%	-1.4%	-3.6%	n/a	n/a	n/a

## EAI v MSCI Asia (ex Jpn) Index



## Share Price and NTA



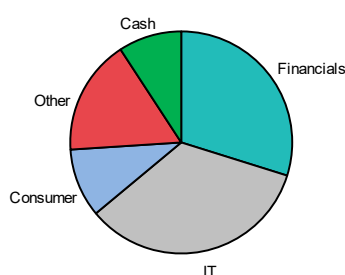
## Top Holdings

<i>as at 31-Mar-18</i>	
Tencent Holdings	6.6%
Samsung Electronics	6.6%
Alibaba Group Holdings	6.3%
TSMC	6.1%
Ping An Insurance Group	5.4%
Maruti Suzuki	4.1%
China Construction Bank	4.0%
Larsen and Toubro	3.2%
HDFC	3.1%
DBS Group Holdings	3.0%
<b>% of Total</b>	<b>48.4%</b>

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.14	2.51	0.08
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.51	1.66	0.10
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Sector Exposure



## Geographical Exposure

<i>as at 31-Mar-18</i>	
China/Hong Kong	42.0%
India	16.3%
ASEAN	10.2%
Korea	12.9%
Taiwan	9.4%
Cash	9.2%
<b>% of Total</b>	<b>100.0%</b>

\* The shareprice bench mark has been compared against the MSCI Asia (Ex Japan) Price Index in AUD. + The NTA has been compared against the MSCI Asia (Ex Japan) Price Index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PM CAPITAL ASIAN OPPORTUNITIES FUND (PAF)

## International Focussed

**Mandate:** Asian (Ex- Jpn) Equities

**Manager:** PM Capital

**Listed:** May-14

**Benchmark:** MSCI Asia (Ex-Jpn) Accumulation

**Indirect cost ratio with perf. fee:** 1.48%

**Indirect cost ratio w/out perf. fee:** 1.48%

## Investment Strategy

PAF offers investors with a diversified portfolio of around 15-35 Asian listed equities (ex-Japan), of which the Manager considers to be undervalued. With a wide investment universe, the Manager focuses on key thematic (like the gaming industry or the communications industry) that the Manager believes will provide long term growth in Asia. The Manager's investment process is a research intensive, bottom up approach which identifies both risk and opportunity.

## Personnel

Investment Personnel: Paul Moore (CIO), Kevin Bertoli, Jarod Dawson, John Whelan, Uday Cheruvu, Clement Tsueng, Annabelle Symons, Chen Lin. Directors: Andrew McGill (Chairman), Todd Barlow, Ben Skilbeck

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to indirectly gear the portfolio by short selling.

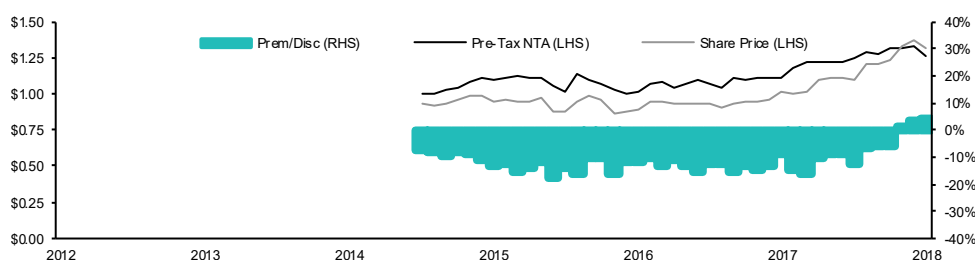
Cash/Debt: \$9.7m cash, \$3.6m Debt (31 Dec '17)

Dividend Reinvestment Plan: Yes

Other: The Manager actively manages currency exposure.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.9%	23.4%	36.2%	15.1%	n/a	n/a
Index	2.3%	11.1%	25.2%	8.9%	15.0%	7.4%
Active return	6.6%	12.3%	11.0%	6.2%	n/a	n/a
<b>NTA+</b>						
Performance	-1.4%	3.4%	18.6%	8.0%	n/a	n/a
Benchmark	2.3%	11.1%	25.2%	8.9%	15.0%	7.4%
Active return	-3.7%	-7.7%	-6.6%	-0.9%	n/a	n/a

## Share Price and NTA



## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.32
Pre-tax NTA	\$1.27
Post-tax NTA	\$1.20

Premium/(Discount) share price to:

Pre-tax NTA	4.2%
Post-tax NTA	9.7%

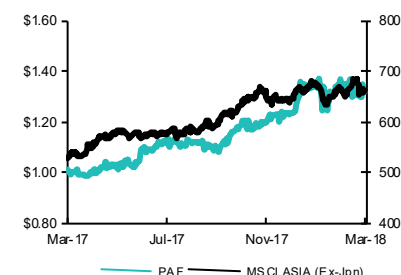
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.050
Yield	3.8%
Franking	100%
Grossed up yield	5.4%

## Capital Structure

Ordinary shares	56.3m
Options/other	0.0m
Fully diluted	56.3m
Market capitalisation	74.3m

## PAF v MSCI Asia (ex Jpn) Index



## Stock Example

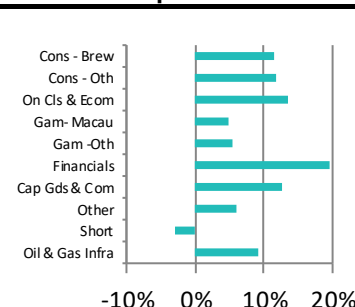
as at 31-Mar-18

- Heineken Malaysia
- Dali Foods
- HSBC Holdings
- Baidu
- Turquoise Hill Resources
- MGM China Holdings
- NagaCorp
- Sinopec Kantons

## Risk/Return Indicators

Share price*	Information	Sharpe	Standard
	Ratio	Ratio	Deviation
Year 1	0.84	2.59	0.13
Year 3	0.49	0.84	0.15
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.75	1.92	0.08
Year 3	-0.09	0.45	0.12
Year 5	n/a	n/a	n/a

## Portfolio Exposure



## Domicile of Business

as at 31-Mar-18

Greater China	40.0%
South East Asia	35.0%
International	10.8%
Developed Asia	14.2%

**% of Total** 100.0%

\* The shareprice benchmark has been compared against the MSCI Asia (Ex Japan) Net Index. + The NTA has been compared against the MSCI Asia (Ex Japan) Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# FUTURE GENERATION INVESTMENT CO (FGX)

## Domestic Focussed

<b>Mandate:</b> Fund of funds	<b>Benchmark:</b> All Ordinaries Accumulation
<b>Manager:</b> Future Gen Investment Fund	<b>Indirect cost ratio with perf. fee:</b> 0.14%
<b>Listed:</b> Sep-14	<b>Indirect cost ratio w/out perf. fee:</b> 0.14%

+The company does not charge a management fee or a performance fee.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.18
Pre-tax NTA	\$1.22
Post-tax NTA	\$1.20

## Investment Strategy

The Company will invest in a portfolio of funds that are predominantly investing in Australian equities. The vehicle will aim to provide a stream of fully franked dividends, achieve capital growth and to preserve capital. The managers are able to invest in any asset class and utilise any investment strategy in line with their investment mandate. Mandates include large-small cap, broad cap, deep value, active extension, absolute return and activism. The composition of the investment portfolio will vary over time, and the maximum allocation to a fund manager will be 20% of capital.

## Personnel

Investment Personnel: Geoffrey Wilson, Gabriel Radzynski, Matthew Kidman, Bruce Tomlinson & David Smythe. Directors: Jonathan Trollip (Chairman), Geoffrey Wilson, Gabriel Radzynski, David Paradise, David Leeton, Scott Malcolm & Kate Thorley.

## Key Information

Exposure: International/**Domestic**, Equities/Fixed Income/Derivatives/**Managed Funds**, Cash  
 Style: **Large/Medium/Small** Cap, **Balanced/Value/Growth**, Passive/**Active**, Long/**Short**  
 Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.  
 Cash/Debt: \$10.7m cash (31 Mar '18)  
 Dividend Reinvestment Plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date  
 Other: Lieu of mgmt/perf. fees, a yearly donation of 1.0% of its NTA to support 'children at risk' charities.

Premium/(Discount) share price to:

Pre-tax NTA	-3.6%
Post-tax NTA	-1.8%

## Historic Dividend (prior 12-mths)

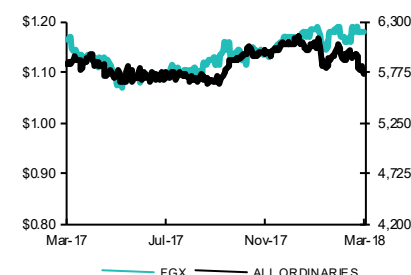
Dividends (net)	\$0.043
Yield	3.6%
Franking	100%
Grossed up yield	5.2%

## Capital Structure

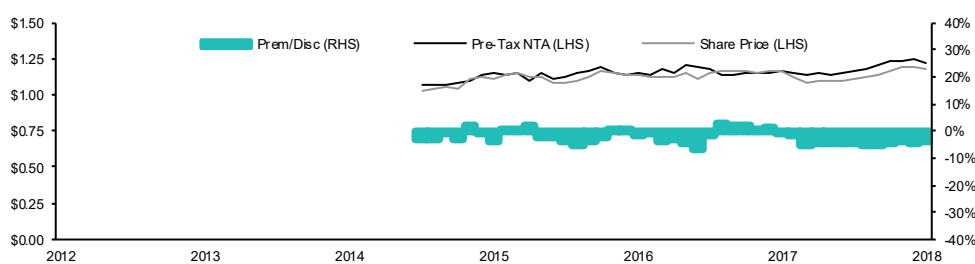
Ordinary shares	350.6m
Options/other	0.0m
Fully diluted	350.6m
Market capitalisation	413.7m

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.9%	7.9%	5.2%	5.4%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	4.6%	3.7%	1.6%	1.0%	n/a	n/a
<b>NTA+</b>						
Performance	-0.5%	6.5%	9.0%	5.3%	n/a	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	3.2%	2.3%	5.4%	0.9%	n/a	n/a

## FGX share price v ASX All Ords



## Share Price and NTA



## Top Holdings

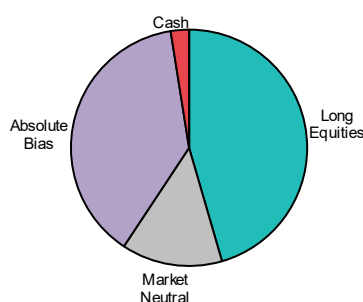
as at 31-Mar-18

Bennelong Aus Eq Fund	10.9
Regal Aus Long Short Eq	10.1
Wilson Asset Mgmt Eq Fund	8.8
Watermark Market Neutral Ti	7.3
Tribeca Alpha Plus Fund	7.2
Paradise Aus Eq Mid Cap	6.5
Eley Griffiths Small Comp	5.9
CI Aus Equity Fund	5.3
Paradise Large Cap	5.0
Sandon Capital Activist Fd	4.3
Bennelong Long Short	3.5
L1 Cap Long Short Fund	3.4
ARCO Invest Absolute	3.0
L1 Capital Aus Eq Fund	2.5
CBG Asset Aus Eq	2.4
Vivna Aus Equities	2.4
Discovery Aus Small Comp	2.2
The Level 18 Fund	1.7
LHC Cap Aus High Conv	1.7
<b>% of Total</b>	<b>94.1</b>

## Risk/Return Indicators

Share price*	Information		
	Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.32	0.39	0.06
Year 3	0.10	0.41	0.07
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	1.65	1.47	0.04
Year 3	0.14	0.40	0.07
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.



# FUTURE GENERATION GLOBAL INVEST CO (FGG)

## International Focussed

<b>Mandate:</b> Fund of funds	<b>Benchmark:</b> MSCI World Index (AUD)
<b>Manager:</b> Future Gen Global Invest Fund	<b>Indirect cost ratio with perf. fee:</b> 0.45%
<b>Listed:</b> Sep-15	<b>Indirect cost ratio w/out perf. fee:</b> 0.45%

+The company does not charge a management fee or a performance fee.

## Share Price and NTA Summary

as at 31-Mar-18

Share price	\$1.23
Pre-tax NTA	\$1.27
Post-tax NTA	\$1.22

## Investment Strategy

FGG will invest in a portfolio of funds that are predominantly investing in Global equities. The vehicle's objective is to provide a stream of fully franked dividends and achieve capital growth. The fund managers can invest in any asset class and utilise any investment style or strategy. Mandates include long equities, absolute bias and quantitative strategy. The composition of the investment portfolio will vary over time, and the maximum single allocation to a fund manager will be limited to 10%. The Company itself is also permitted to invest directly into global and domestic equities.

## Personnel

Investment Personnel: Geoffrey Wilson, Amanda Gillespie, Aman Ramrakha, Sean Webster, Chris Donohoe. Directors: Belinda Hutchinson (Chair), Geoffrey Wilson, Frank Caserotti, Keira Grant, Karen Penrose, Sarah Morgan.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives/Managed Funds, Cash**  
 Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**  
 Derivatives: Used to enhanced or protect returns.  
 Cash/Debt: \$25.6m cash (31 Mar' 18)  
 Dividend Reinvestment Plan: Yes  
 Other: Lieu of mgmt/perf. fees, a yearly donation of 1.0% of its NTA to support 'mental health' charities.

Premium/(Discount) share price to:

Pre-tax NTA	-3.4%
Post-tax NTA	0.4%

## Historic Dividend (prior 12-mths)

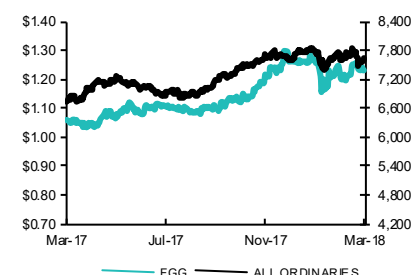
Dividends (net)	\$0.01
Yield	0.8%
Franking	100%
Grossed up yield	1.2%

## Capital Structure

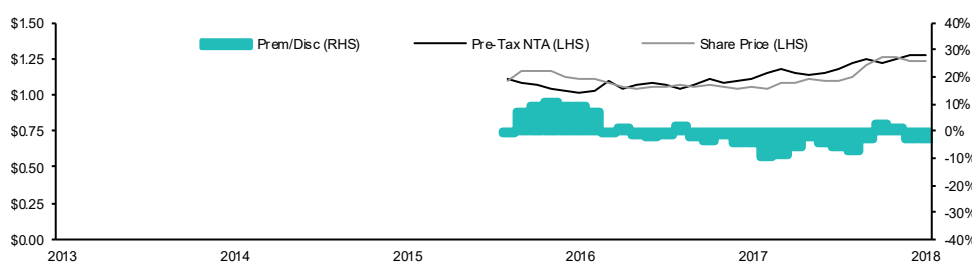
Ordinary shares	296.1m
Options/other	0.0m
Fully diluted	296.1m
Market capitalisation	364.2m

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.4%	12.8%	17.1%	n/a	n/a	n/a
Index	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	-3.1%	6.0%	2.9%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	3.9%	9.3%	15.5%	n/a	n/a	n/a
Benchmark	0.7%	6.8%	14.2%	7.8%	16.0%	7.4%
Active return	3.2%	2.5%	1.3%	n/a	n/a	n/a

## FGG v MSCI World Index



## Share Price and NTA



## Top Holdings

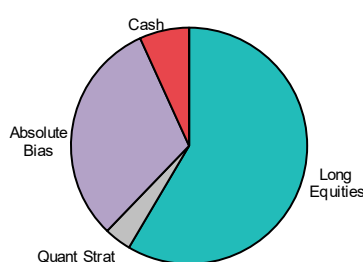
as at 31-Mar-18

Antipodes Global Fund	11.0
CI Global Eq (Unhedged)	10.2
Magellan Global Fund	9.6
Ironbridge Global Focus Fun	8.6
Caledonia Fund	8.1
Marsico Global Fund	7.8
VGI Partners Funds	7.6
Nikko AM Global Share Fund	6.0
Manikay Global Opp USD Fu	4.7
Elerston Global Mid Small Cæ	4.6
Morphic Global Opp Fund	4.4
NB Systematic Global Eq	3.7
Paradice Gbl Small Mid Cap	3.6
Avenir Global Fund	3.3

## Risk/Return Indicators

Share price*	Information		
	Ratio	Sharpe Ratio	Standard Deviation
Year 1	0.25	1.48	0.10
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.38	1.71	0.08
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



**% of Total 93.2**

\* The shareprice benchmark has been compared against the MSCI All Country World TR Index. + The NTA has been compared against the MSCI All Country World TR Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# URB INVESTMENTS (URB)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities & Property	<b>Benchmark:</b>	8.0% p.a. Hurdle
<b>Manager:</b>	Contact Asset Mgmt	<b>Indirect cost ratio</b> with perf. fee:	n/a
<b>Listed:</b>	Apr-17	<b>Indirect cost ratio</b> w/out perf. fee:	n/a

## Investment Strategy

URB is a research driven LIC focused on capturing long-term value by investing in a diversified portfolio of assets with exposure to urban renewal and regeneration. URB provides shareholders access to a diversified portfolio of equity assets exposed to urban renewal as well as direct access to exclusive urban renewal deals through a co-invest agreement with Soul Pattinson in all Direct Property opportunities.

## Personnel

Investment Personnel: Tom Millner, Will Culbert. Directors: Warwick Negus (Chairman), Victoria Weekes, Tony McDonald, Bruce Dungey.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Property**/Derivatives, **Cash**

Style: **Large/Medium**/Small Cap, **Balanced/Value**/Growth, **Passive/Active**, **Long/Short**

Derivatives: n/a

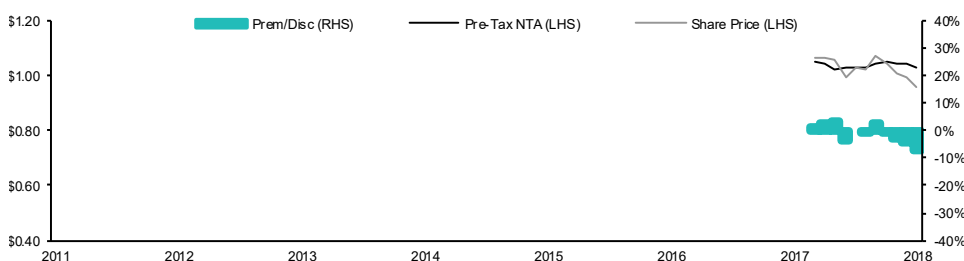
Cash/Debt: \$12.0m cash (31 Mar '18), \$0m Debt (31 Dec '17)

Dividend reinvestment plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-8.1%	-6.8%	n/a	n/a	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	7.1%
Active return	-4.4%	-11.0%	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-1.4%	0.5%	n/a	n/a	n/a	n/a
Benchmark	1.9%	3.9%	8.0%	8.0%	8.0%	8.0%
Active return	-3.3%	-3.4%	n/a	n/a	n/a	n/a

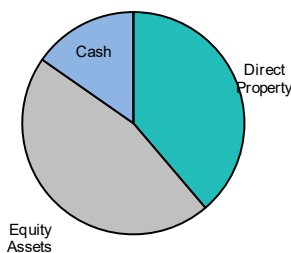
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Regional Exposure



## Share Price and NTA Summary

<i>as at 31-Mar-18</i>	
Share price	\$0.96
Pre-tax NTA	\$1.03
Post-tax NTA	\$1.03

Premium/(Discount) share price to:

Pre-tax NTA	-7.3%
Post-tax NTA	-7.3%

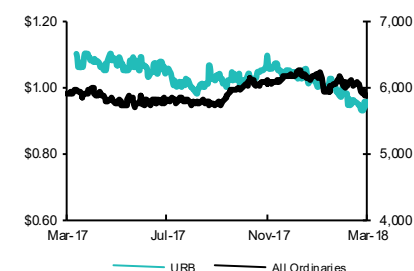
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.005
Yield	0.5%
Franking	100%
Grossed up yield	0.7%

## Capital Structure

Ordinary shares	72.9m
Options/other	0.0m
Fully diluted	72.9m
Market capitalisation	69.6m

## URB share price v ASX All Ords



## Top Holdings

<i>as at 31-Mar-18</i>	
Purt No 5: Prestons	16.3
Purt No 3: Kingsgrove	12.3
Purt No 4: Penrith	10.3
Sydney Airport	5.6
Transurban Group	5.2
Lendlease Group	3.2
360 Capital Group	2.7
Harvey Norman Holdings	2.5
AGL Energy	2.2
AP Eagers	2.0
National Storage REIT	1.8
Woolworths	1.7
Mirvac Group	1.7
Regis Healthcare	1.6
BWP Trust	1.4
AV Jennings	1.4
Villa World	1.4
Ramsay Health Care	1.4
Blackwall	1.3
Stockland	1.2
<b>% of Total</b>	<b>77.2</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the 8.0% performance benchmark.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# SANDON CAPITAL INVESTMENTS (SNC)

## Domestic Focussed

<b>Mandate:</b>	Australian listed	<b>Benchmark:</b>	BBSW 1 Month Rate
<b>Manager:</b>	Sandon Capital	<b>Indirect cost ratio with perf. fee:</b>	4.72%
<b>Listed:</b>	Dec-13	<b>Indirect cost ratio w/out perf. fee:</b>	2.34%

## Share Price and NTA Summary

as at 31-Mar-18	
Share price	\$0.98
Pre-tax NTA	\$1.00
Post-tax NTA	\$0.97

## Investment Strategy

The company's investment philosophy is to build a concentrated portfolio of undervalued securities where the manager believes that there are opportunities to encourage change to unlock the securities' intrinsic value. SNC will aim to deliver an absolute positive return over the medium to long term while preserving capital and providing growth.

Premium/(Discount) share price to:

Pre-tax NTA	-1.5%
Post-tax NTA	1.5%

## Personnel

Investment Personnel: Gabriel Radzyski (Managing Director), Campbell Morgan. Directors: Gabriel Radzyski (Chairman), Peter Velez, Matthew Kidman.

## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.070
Yield*	7.1%
Franking	100%
Grossed up yield*	10.2%

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Derivatives**, **Cash**

Style: Large/**Medium**/**Small** Cap, Balanced/**Value**/Grow th, Passive/**Active**, **Long**/Short

Derivatives: No derivatives currently employed

Cash/Debt: \$0.96m (31 Mar 18) cash, \$0 debt/hybrid (31 Dec 17)

Dividend reinvestment plan: No

Other: na

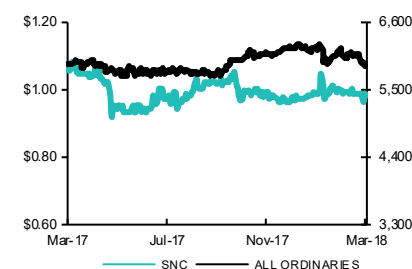
## Capital Structure

Ordinary shares	48.2m
Options/other	40.3m
Fully diluted	88.5m
Market capitalisation	47.2m

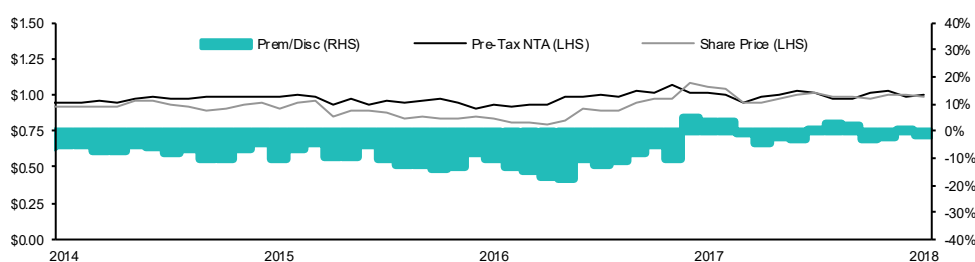
## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.5%	0.0%	-0.3%	9.6%	n/a	n/a
Index	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	4.2%	-4.2%	-3.9%	5.2%	n/a	n/a
<b>NTA+</b>						
Performance	-1.2%	2.4%	6.0%	6.4%	n/a	n/a
Benchmark	-3.7%	4.2%	3.6%	4.4%	7.9%	5.3%
Active return	2.5%	-1.8%	2.4%	2.0%	n/a	n/a

## SNC share price v ASX All Ords



## Share Price and NTA



## Top 20 Holdings

Not disclosed

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.47	-0.36	0.08
Year 3	0.35	0.54	0.13
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.25	0.43	0.08
Year 3	0.18	0.41	0.09
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Appendix A: Glossary of terms

**Annualised Compound Total Returns:** The Annualised Compound Total Return calculates the constant yearly return that would result in the initial value of an investment reaching its present value.

**Active Management:** Investing with the goal of outperforming a benchmark index.

**Balanced Investing:** Investing in securities with neither a preference for Growth or Value investing.

**Beta:** In the context of this report, a Beta is a representation of the tendency of a company's share price to respond to swings in the Market. A Beta of 1 indicates that a company's share price will move in line with the Market. A Beta of greater than 1 indicates that a share's price will be more volatile than the Market. Our Market Proxy is the All Ordinaries Accumulation Index.

**Dilutive Security:** When a company issues additional shares in itself at a price below the current value of existing shares this will have a dilutive effect.

**Estimated Fully Diluted NTA:** Some LICs have additional securities that have the ability to convert to, or create, new ordinary securities in the Company. If a security can be converted to ordinary securities at a price lower than the LIC's NTA, this will dilute its NTA on a per share basis.

**Excess Return to Risk Ratio:** This ratio, also known as the Sharpe Ratio (see Sharpe Ratio for definition), provides a measure of the return of each portfolio relative to the risk taken by the Investment Manager in achieving that return. A high return is only desirable if it does not come with too much additional risk (volatility of returns - see Standard Deviation).

**Grossed Up Dividend Yield:** Dividends paid plus any franking credits passed on to shareholders. We have focused on this measure to enable valid comparison between LICs whose dividends are franked and those that are not.

**Growth Investing:** Investing in securities with a bias towards higher projected Earnings Per Share growth rates and Return On Equity.

**Indirect Cost Ratio:** The ICR, as defined in the Corporations Act 2001, is the ratio of the Fund's management costs to average net assets. In layman's terms, it covers all expenditure, excluding transaction and finance costs, in the management of the Fund. This includes management fees, performance fees, marketing, audit, legal, rent, etc.

We are using this method of calculation to standardise the cost ratios across our LIC universe, given many different interpretations of the MER calculations by LICs and the inability to confirm the calculation. ICR is generally accepted as the principal expense ratio calculation for the Managed Funds industry.

**Net Tangible Assets (NTA):** Total assets of the Company minus any intangible assets such as goodwill and trademarks, less all liabilities of the Company. This is calculated before any theoretical tax is payable if the entire portfolio was sold. The largest liability of most LICs is the Management Fee, while some LICs also provide for performance fees, should the LIC's portfolio achieve certain benchmarks. Management fees are generally a reflection of how actively a portfolio is managed as well as its size.

**Option Adjusted Portfolio Return:** A LIC's calculated portfolio return over a period may be negatively impacted if there are new securities issued during a period. This is because the Manager will not have been able to generate returns off the new funds over the entire period, which will detract from the performance of the overall portfolio. Accordingly, where new securities have been issued in a LIC we will remove the impact of those securities creating an Option Adjusted Portfolio Return.

**Passive Management:** Investing in an attempt to track the return of the underlying benchmark index. Typically a passively managed portfolio has good diversification, low turnover (good for keeping down internal transaction costs), and lower management fees.

**Premium/Discount to Pre-Tax NTA:** While share prices of LICs are generally based around their NTA, the vagaries of supply and demand, as well as the market perception of a company's outlook, mean that a LIC's share price may move substantially below (discount) or above (premium) its NTA.

**Appendix A: Glossary of terms (continued)**

**Renounceable Rights Issue:** This is an offer by the LIC to shareholders to purchase more shares in the Company. Given these rights are normally issued at a discount they have an inherent value that can be traded on the ASX.

**Stapled Options:** These are options that cannot be traded individually. They are attached to a share or similar security and this combined security must be traded in a 'bundle'.

**Total Shareholder Return (TSR):** Highlights total increase in the value of \$100 invested in a LIC over a given period by a shareholder on the assumption that dividends are reinvested. TSR takes into account grossed up dividends paid as well as share price appreciation and may differ from share price performance in this regard.

**Value Investing:** Investing in securities that appear to be undervalued taking in to consideration certain valuation metrics.

## Appendix B: Legend to Performance Measures

The following provides an explanation of each item contained within 'our performance measures'.

**Figure - Historical Performance of Pre-Tax NTA and Security Price versus the Benchmark**

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	3.9%	-6.0%	-14.7%	5.4%	-0.6%	6.9%
Index	1.9%	-9.6%	-11.4%	8.5%	-2.1%	6.3%
Active return	2.0%	3.6%	-3.3%	-3.1%	1.5%	0.6%
<b>NTA+</b>						
Performance	3.4%	-7.8%	-7.8%	9.0%	0.1%	7.4%
Benchmark	2.1%	-9.7%	-10.5%	7.6%	-2.3%	6.2%
Active return	1.3%	1.9%	2.7%	1.4%	2.4%	1.2%

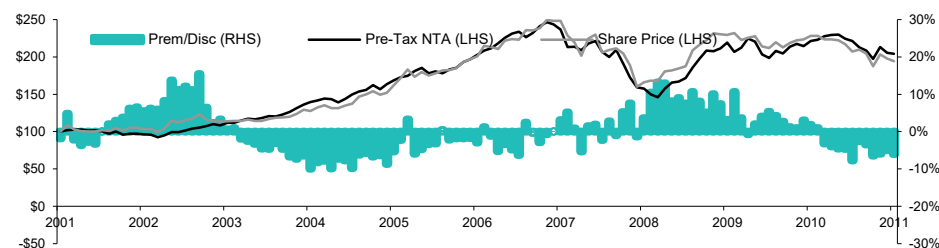
**Performance** - The Annualised Compound Total Return calculates the compound yearly return over a period, inclusive of dividends. Dividends are reinvested from the payment date using the most recent historical pre-tax NTA for the NTA performance calculation and the closing price of

the security on the prepayment date for the security calculation. Where a LIC has been listed for less than three years each return has been adjusted to reflect the annualised return since its listing.

**Benchmark** - The relevant benchmark has been selected by the Manager. In some instances, the exact Index as selected by a LIC will not be readily available. In such cases, we have determined the most appropriate surrogate index to provide readers with a reasonable guide as to the performance and volatility of that LIC's benchmark. The benchmark is either sourced from IRESS or Bloomberg.

**Active-return** - Active Return is the difference between the pre-tax NTA or security price and the underlying benchmark. A positive difference indicates an outperformance versus the benchmark and a negative difference indicates an underperformance relative to the benchmark.

**Figure - Return and Premium/Discount to pre-tax NTA**



**Share Price** - The light grey line highlights the total increase in the value of \$100 invested by that Investment Manager over the time period (assumes dividends reinvested) on a pre-tax basis. Portfolio performance is measured in dollars on the left-hand axis of the Graph.

**Pre-Tax NTA** - The black line provides a total increase in the value of \$100 if the investor were able to liquidate the investment at the underlying Pre-Tax NTA over the time period (assumes dividends reinvested). Performance is also referenced to the left-hand axis of the Graph.

**Premium/Discount to Pre-Tax NTA** - The light green columns represent the share price premium/discount relative to month-end pre-tax NTA and is measured as a percentage on the right-hand axis.

## Appendix B: Legend to Performance Measures (continued)

Figure 3 - Risk Return Indicators

## Risk/Return Indicators

	Information	Sharpe	Standard	Tracking
Share price*	Ratio	Ratio	Deviation	Error
Year 1	0.18	-0.02	16.4%	15.0%
Year 3	-0.40	-0.62	33.2%	30.2%
Year 5	0.16	-0.18	32.1%	30.5%
<b>NTA+</b>				
Year 1	2.21	0.99	11.4%	3.1%
Year 3	-0.60	-0.56	29.2%	7.2%
Year 5	-0.65	-0.33	25.8%	10.1%

**Information Ratio** - This Ratio is a measure of the risk adjusted return of the LIC. It is defined as the Active Return divided by the Tracking Error. Active Return is the difference between the return of the security and the return of a selected benchmark index. The Tracking Error is the standard deviation of the Active Return.

**Sharpe Ratio** - This Ratio provides a measure of the return of each LIC's portfolio relative to the risk taken by the Investment Manager in achieving that return. A high return is only desirable if it does not come with too much additional risk (volatility of returns - see Standard Deviation). A Sharpe Ratio is calculated by subtracting a selected *Risk Free Rate (Aust. Govt 10-year Bond yield)* from a return, and dividing that by the Standard Deviation of that return.

**Standard Deviation:** This is a measure of the dispersion of a portfolio's returns around its average return. A data set that has many monthly returns a long way from the average return will have a greater standard deviation than a set of monthly returns that are close to the average. In the context of this report, we calculate the average monthly return of each LIC, as represented by changes in its NTA, and from this we can calculate a standard deviation from its average. Theoretically, a LIC that achieves the exact same return every month would have a standard deviation of zero.

**Tracking Error:** This measures how much the return of a portfolio deviates from the return of its benchmark index. A data set that has a low Tracking Error means that its returns are closely tracking the Portfolio's benchmark. Tracking Error is the standard deviation of the differences between the return of the portfolio and the return of the benchmark.

**Appendix C: Disclosures**

- WAM Research (WAX): WAX announced an Equity Raising on 28 October 2013. WAM paid a service fee equal to 1.0% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- Australian Leaders Fund (ALF): ALF announced an Equity Raising on 24 October 2013. ALF paid a service fee equal to 1.25% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- WAM Capital (WAM): WAM announced an Equity Raising on 14 October 2013. WAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- Watermark Market Neutral Fund (WMK): WMK listed on 18 July 2013. WMK paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Clime Capital (CAM): CAM announced a Renounceable Right Issue on 13 February 2013. CAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Cadence Capital (CDM): CDM announced an Equity Raising on 14 January 2013. CDM paid a stamping fee equal to 2.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Cadence Capital (CDM): CDM announced an Equity Raising on 20 September 2012. CDM paid a stamping fee equal to 2.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- WAM Capital (WAM): WAM announced an Equity Raising on 23 July 2012. WAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- PM Capital Global Opportunities Fund (PGF): Bell Potter Securities was a Joint Lead Manager of the PM Capital Global Opportunities Fund IPO on 12 December 2013. PGF paid a service fee equal to 1.25% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Platinum Capital (PMC): Bell Potter Securities was a Co-Manager of the Platinum Capital Placement in November 2013 and received a fee for the service.
- Watermark Market Neutral Fund (WMK): WMK announced a Placement on 24 March 2014. WMK paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Clime Capital (CAM): CAM announced a Placement on 20 March 2014. CAM paid a service fee equal to 1.5% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Future Generation Investment Fund (FGX): FGX paid a service fee equal to 1.82% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- PM Capital Asia (PAF): PAF paid a service fee equal to 1.50% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Acorn Capital Investment Fund (ACQ): Bell Potter Securities was a Joint Lead Manager of the Acorn Capital Investment Fund IPO on 1 May 2014, but did not receive a Corporate Fee for this Service. ACQ paid a service fee equal to 1.5% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Global Value Fund (GVF): GVF paid a service fee equal to 2.50% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Magellan Flagship Fund (MFF): Bell Potter Securities was a Co-Manager of the MFF Renounceable Rights issue in May 2015 and received a fee for the service.
- Argo Global Listed Infrastructure (ALI): Bell Potter Securities was a Co-Lead Manager for this IPO in July 2015 and received a fee for the service.
- Wealth Defenders Equity (WDE): Bell Potter Securities was a Co-Lead Manager for this IPO in October 2015 and received a fee for the service.

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