# WILSONS Listed Investment Companies

# Monthly update - January 2018

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#### **Domestic market**

The S&P/ASX 200 Accumulation Index fell 0.5% in January, pulled down by yield-sensitive utilities and property. Positive returns were achieved by the healthcare sector (+3.2%), driven by large gains from Sirtex Medical (+66.2%) following a proposed \$1.6bn takeover bid from US cancer care provider Varian, and gains from ResMed (+13.5%) with the sleep disorder device maker announcing a 13% lift in sales revenue for the second quarter. The IT sector (+2.0%) also managed to gain, led by Altium (+14.7%), along with solid returns from Wisetech Global (+9.5%) and Computershare (+2.5%).

Defensive sectors such as utilities (-4.5%) were down, with AGL (-3.8%) and APA Group (-3.2%) lower, along with industrials (-2.1%) and the major financials sector (-0.8%). Banks came under pressure after a flat month in December, offset by gains from asset managers including Perpetual (+8.3%) and IOOF Holdings (+2.8%). The modest fall in Australian shares was of course only a taste of what was to come in early February, with a global sell-off leading to a 4.7% drop in the ASX 200 and hitting defensive shares and small caps the hardest.

#### Global markets

The US S&P 500 Index rose 5.6% in US dollar terms, pushing to a new record high of 2690.2 points during the month, before dropping early in February as the market underwent a major correction and volatility spiked. January's gains were driven by the consumer discretionary (+9.3%) and IT (+7.6%) sectors, with strong leads from Netflix (+40.8%) and Amazon (+24.1%), while Apple (-1.1%) was down after a lacklustre guarter.

Globally, the MSCI World TR Index rose 1.7% in AUD terms, driven by gains in US, Japanese and European markets. In Europe, the broad STOXX Euro 600 Index rose 1.6%, driven by financials and resources, while utilities and property took a hit as bond yields moved higher. The German DAX rose 2.1%, with gains from auto giant Volkswagen (+6.4%), insurer Allianz (+6.3%) and major bank Commerzbank (+6.0%). Meanwhile, Deutsche Bank (-6.8%) is contending with a €500m loss for 2017 (the third annual loss in a row) and has been driven down almost 20% over 12 months. In Asia, the Chinese CSI 300 Index rose 6.1% and Hong Kong's Hang Seng added 9.9%. In Japan, the Tankan survey showed the best business conditions for big manufacturers since 2006, helping boost the Nikkei 225 Index by 1.5% over the month.

Market wrap	
Index	December return
S&P 500 Index	5.7%
MSCI World Index	3.8%
MSCI Emerging Markets (AUD)	4.6%
FTSE 100 Index	(2.0%)
DAX (Germany)	3.8%
CSI 300 Index	6.1%
Nikkei 225 Index	1.5%
STOXX Europe 600	1.7%
S&P/ASX 200 Index	(0.4%)
S&P/ASX All Ordinaries	(0.3%)
S&P/ASX Small Ordinaries	(0.5%)

Source:	Capital I	IQ. AII	returns	in I	local	currency.
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#### Wilsons Investment Strategy

#### Currencies

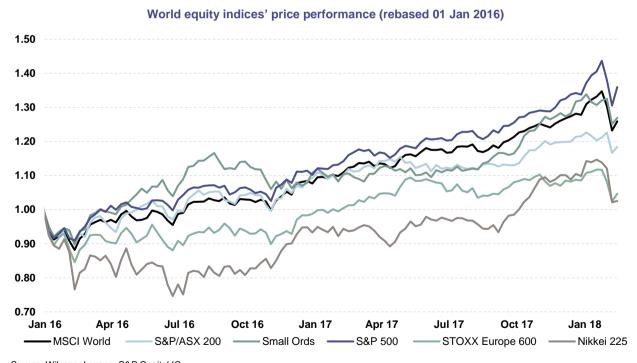
The AUD rose 1.1% in trade-weighted terms over the three months to the end of January, with higher commodity prices boosting export values. The AUD rose 5.1% against the USD, hitting a low of 0.7509 in December and a high of 0.8110 in late January to end the month at 0.8053. The AUD was up against the JPY (+1.1%) and down against other major currencies including the EUR (-1.4%), GBP (-1.7%) and NZD (-2.4%).

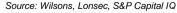
The US Dollar Index fell 5.7% over the three months to January, and has fallen 10.4% over 12 months. The USD hit a high of 0.8634 against the EUR in November and a low of 0.8006 in January to end the month at 0.8055, down 6.2% over three months. The USD was down against the GBP (-6.4%), CHF (-6.4%) and JPY (-3.8%).

#### Commodities

Commodities continued their rally in January, with the pick-up in the global economy contributing to a rise in oil and other commodity prices over recent months. Base metals climbed aggressively through the month, with tin (+6.7%), zinc (+6.7%), nickel (+6.6%) and lead (+5.0%) all gaining strongly, while copper (-1.8%) and aluminium (-2.2%) were down. Gold rose 3.3% to reach a high of US \$1358.46/oz – the highest since April 2016.

The spot price of iron ore delivered to China (62% Fe) rose 1.2% from US \$70.78/t to \$71.61, pushing higher but still down on its recent August 2017 high of \$78.91. In oil markets, the Brent spot price gained 1.6% from US \$66.73/b to \$67.78, while WTI rose 7.2% from \$60.46 to \$64.82.







# LIC key preferences

We provide an overview of our preferred LICs within each category:

- 1. Domestic equities large/medium cap and medium/small cap
- 2. Absolute return funds
- 3. International equities
- 4. Specialist funds

When selecting these funds we examined their performance against the following key metrics:

- NTA and total return (share price and dividends paid) performance has the LIC delivered on its investment objective of outperforming its underlying benchmark?
- Dividends paid and stability of dividends paid has the LIC paid a dividend to shareholders and has there been a stable and continuous dividend paid profile?
- Premium/discount to NTA what is the current premium/discount to NTA? How has the share price traded relative to its NTA through time?
- **Liquidity** is there sufficient liquidity to enter and exit the fund?
- Underlying management team is the manager well regarded in the market? Is there transparency in the underlying portfolio and the team's investment process?

Company	ASX code	Investment focus				
Australian Equities						
AMCIL	AMH	Large/Medium Cap				
QV Equities	QVE	Medium Cap				
Spheria Emerging Companies	SEC	Small Cap				
Acorn Capital Investment	ACQ	Small Cap				
Absolute Return Funds						
Watermark Market Neutral Fund	WMK	Market Neutral				
International Equities						
Antipodes Global Investment Company	APL	Global				
VGI Investment Partners	VGI	Global				

Company	ASX code	Investment focus				
Fixed Income						
Metrics Credit Partners	MXT	Australian Corporate Loans				
Specialist Shares						
Blue Sky Alternatives Access Fund	BAF	Alternative Assets				



# Domestic equities large cap: AMCIL (AMH)

Key data	
Investment style	All cap, value
Benchmark	S&P/ASX 200 Accumulation Index
Management fee	0.77%
Performance fee	No
Market cap	\$235.3m
Listing date	10 February 2000
Share price	
As at 26/02/2018	\$0.90
NTA at 31/01/2018	
Pre-tax NTA	\$0.96
Post-tax NTA	\$0.89
Share price premium/o	discount to NTA
Pre-tax NTA	-6%
Post-tax	1%
3-year average	-2%
12-month historical	
Dividend yield	3.8%
Gross dividend yield	5.5%

#### **Fund description**

AMCIL manages a concentrated investment portfolio comprising 40 to 50 stocks covering large and small companies in the Australian equity market.

As a result, small companies by market size can have an equally important impact on portfolio returns as larger companies in the Australian market. The number of holdings in the portfolio will depend on market conditions and investment opportunities. The selection of stocks in the portfolio is based on attractive valuations as well as the outlook for growth and the competitive structure of the industry.

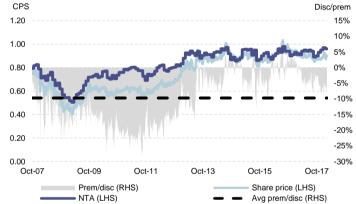
Given the concentrated investment focus of AMCIL, holdings will be sold from time to time to fund additional investments to the portfolio.

## Portfolio performance\*

Total return				Total return nder-perforr	
1yr	3yr	5yr	1yr	3yr	5yr
1%	17%	49%	-12%	-30%	-33%

Pre-tax NTA performance		Pre-tax NTA out/under-performance*		-	
1yr	3yr	5yr	1yr	3yr	5yr
4%	9%	9%	1%	1%	-15%

# **Share price and NTA profile**



## Top holdings as at 31 January 2018

BHP Billiton	6.95%
Westpac Banking Corporation	4.77%
National Australia Bank	4.46%
Lifestyle Communities	4.26%
Commonwealth Bank	4.19%

# **Sector allocation**

Not disclosed



Source: Wilsons, company data, IRESS

share price and dividends paid.

\*NTA performance is exclusive of dividends paid. Total return is

# Domestic equities medium cap: QV Equities (QVE)

Key data	
Investment style	Value, medium cap, ex top 20
Benchmark	S&P/ASX 300 Accumulation Index excluding the S&P/ASX 20 Accumulation Index
Management fee	1.10%
Performance fee	No
Market cap	\$345.5m
Listing date	22 August 2014
Share price	
As at 26/02/2018	\$1.25
NTA at 31/01/2018	
Pre-tax NTA	\$1.23
Post-tax NTA	\$1.18
Share price premium/d	iscount to NTA
Pre-tax NTA	2%
Post-tax	6%
3-year average	3%

Dividend yield 3.2% Gross dividend yield 4.5%

12-month historical

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

#### **Fund description**

The investment objective is to provide long-term capital growth over a five year-plus investment horizon through investment in a diversified portfolio of quality, undervalued ASX-listed equities and other investment securities, outside the ASX top 20 securities.

The ASX top 20's composition is very concentrated by sector, with the financials and materials sectors combined representing almost 70% of holdings. An investment portfolio that is based on stocks outside the top 20 has a much broader and evenly spread set of sectors.

It is QV's belief that companies ex the top 20 can still be leaders in their field with competitive advantages over their peers and strong recurring and predictable earnings offering greater opportunities for above-market returns.

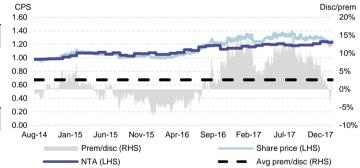
As well as long-term capital growth, Investors Mutual (QV is one of IML's funds) is focused on long-term income growth, seeking investment opportunities that pay sustainable and growing dividends with active franking credits. The portfolio is managed from an Australian investor's perspective, with tax being an important consideration in its daily management.

## Portfolio performance\*

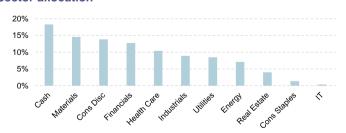
Total return			out/u	Total return nder-perforn	
3m	6m	1yr	3m	6m	1yr
-5%	-6%	1%	-8%	-14%	-12%

Pre-tax NTA performance			Pre-tax NTA	-	
3m	6m	1yr	3m	6m	1yr
3%	3%	5%	1%	-2%	-3%

# Share price and NTA profile



#### **Sector allocation**



#### Top holdings as at 31 January 2018

Sonic Healthcare	4.10%
Tox Free Solutions	4.00%
Clydesdale Bank	3.90%
Pact Group	3.60%
Caltex	3.60%



# Domestic equities small cap: Spheria Emerging Companies (SEC)

Key data	
Investment style	Value, small/micro cap
Benchmark	S&P/ASX Small Ords Accumulation
Management fee	1.00%
Performance fee	20% (plus GST) of the outperformance versus the benchmark
Market cap	\$134.7m
Listing date	04 December 2017
Share price	
As at 26/02/2018	\$2.04
NTA at 31/01/2018	
Pre-tax NTA	\$2.013
Post-tax NTA	\$2.09
Share price premium/o	discount to NTA
Pre-tax NTA	-5%
Post-tax	-3%
3-year average	0
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A

#### **Fund description**

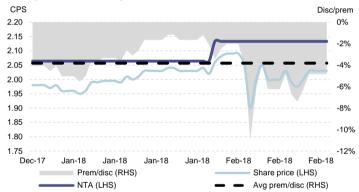
Spheria is an Australian small cap and microcap fund manager with a combined 40 years' of investment experience and an excellent track record, generating top-quartile returns to have relatively low risk.

The manager will seek to purchase securities in businesses where the present value of future free cash flows can be reasonably ascertained, and the security is trading at a discount to the assessed fundamental valuation. Preference will be given to companies it considers to have relatively low risks - entities that are geared to a level that the manager considers appropriate given the nature of the relevant businesses – and have free cash flow to support that relevant level of gearing.

## Portfolio performance\*

Total return				
3m	6m	1yr		
N/A	N/A	N/A		
	Pre-tax NTA performance			
3m	6m	1yr		
N/A	N/A	N/A		

## Share price and NTA profile CPS



#### Sector allocation

Not disclosed

Top holdings as at 31 January 2018

Sirtex Medical	10.90%
AWE	8.00%
Class	4.20%
Bega	3.70%
Platinum Asset	3.60%

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

Wilsons Corporate Finance Limited (ACN 057 547 323: AFSL 238 383) acted as Lead Arranger and Joint Lead Manager in the December 2017 IPO of Spheria Emerging Companies Limited securities for which it received fees or will receive fees for acting in this capacity. This document should be read in conjunction with the disclosures and disclaimer at the end of this document.



# Domestic equities small cap: Acorn Capital Investment (ACQ)

Key data	
Investment style	Neutral, small/micro cap (incl unlisted)
Benchmark	S&P/ASX Small Ordinaries Accumulation Index
Management fee	0.95%
Performance fee	20% of outperformance of funds NAV to the benchmark, subject to various tests
Market cap	\$57.8m
Listing date	01 May 2014
Share price	

Share price	
As at 26/02/2018	\$1.19
NTA at 31/01/2018	
Pre-tax NTA	\$1.35

Pre-tax NTA \$1.35 Post-tax NTA \$1.26

Share price premium/discount to NTA

Pre-tax NTA -17%

Post-tax -11%

3-year average -15%

12-month historicalDividend yield3.1%Gross dividend yield4.4%

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

#### **Fund description**

One of Australia's few specialist listed funds to invest in Australian microcap shares, Acorn Capital focuses on this generally neglected part of the market because of the lack of research in this area provides scope to uncover growth opportunities.

Acorn aims to exploit inefficiencies in the pricing of stocks that arise from information gaps about microcaps, and to identify opportunities for long-term growth. The fund is style and sector neutral, typically holding a portfolio of 65-80 stocks with a low expected portfolio turnover.

In November, two of Acorn's unlisted investments (Telix Pharmaceuticals and Ocean Grown Abalone) listed on the ASX contributing to the recorded performance of 8.8% in the month, compared to the 3.9% return of the S&P/Small Ordinaries Accumulation Index.

Acorn has also announced the \$7.5m acquisition of seven assets from Washington H Soul Pattinson. The acquisition will be funded by share issuance at its post-tax NTA. With part of the consideration deferred, this should be seen as an endorsement of Acorn's management team. The pro-forma market cap post the transaction will lift from \$50m to \$57m. Acorn has recently announced its intention to pay a higher annual dividend target 5% (up from 3%) of closing post-tax NTA (franked to the highest possible extent). With greater size and higher dividend payments it is possible that Acorn's discount to NTA could reduce.

#### Portfolio performance\*

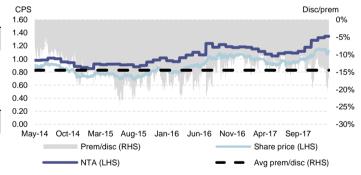
Total return			Total returr nder-perfori			
	3m	6m	1yr	3m	6m	1yr
	14%	20%	15%	8%	4%	-4%

Pre-tax NTA performance			Pre-tax NTA	=	
3m	6m	1yr	3m	6m	1yr
14%	23%	14%	8%	7%	-4%

# Sector allocation

Not disclosed

# **Share price and NTA profile**



#### Top holdings as at 31 January 2018

Genea*	3.80%
Telix Pharmaceuticals	3.80%
Calix*	3.10%
Redbubble	2.80%
Zip	2.70%
* Unlisted	

# Absolute: Watermark Market Neutral (WMK)

Key data			
Investment style	All cap, market neutral, domestic and global mandate		
Benchmark	RBA cash rate		
Management fee	1.00%		
Performance fee	20% (plus GST) of performance above the benchmark		
Market cap	\$72.3m		
Listing date	18 July 2013		
Share price			
As at 26/02/2018	\$0.82		
NTA at 31/01/2018			
Pre-tax NTA	\$0.94		
Post-tax NTA	\$0.96		
Share price premium/d	iscount to NTA		
Pre-tax NTA	-12%		
Post-tax	-14%		
3-year average	-5%		

6.3% Dividend yield

12-month historical

Gross dividend yield 7.4%

Source: Wilsons, company data, IRESS

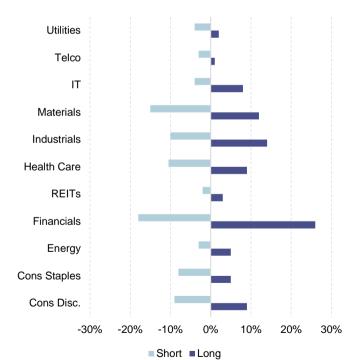
\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

#### **Fund description**

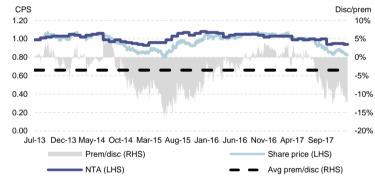
In a market-neutral structure, returns are derived from the difference in performance between a long and a short portfolio of shares. As both portfolios are of equal size, the fund is fully hedged, retaining little or no net exposure to the share market. Irrespective of whether the portfolios are rising or falling, a positive return is achieved when the long portfolio outperforms the short. In this way, returns from a market neutral strategy will have no correlation with the performance of the broader share market, reflecting instead the investment manager's success in selecting the right securities.

While the share market is generally efficient in valuing companies, there will always be a select group of companies that are mispriced at any given point in time. Watermark's investment strategy allows investors to benefit from its success in identifying "strong" companies to invest in and "weaker" companies to sell short, without being fully exposed to the volatility and risks of the share market.

# Sector exposure



# Share price and NTA profile



#### Portfolio performance\*

Total return			out/	Total retur under-perfor	
6m	1yr	3yr	6m	1yr	3yr
-13%	-15%	20%	-14%	-16%	18%

Pre-tax NTA performance		out/	Pre-tax NT. under-perfor			
6m	1yr	3yr	6m	1yr	3yr	
-6%	-9%	0%	-7%	-10%	-2%	



# International: Antipodes Global Investment Company (APL)

Key data		
Investment style	Long/short, value	
Benchmark	MSCI All Country World Net Index in AUD	
Management fee	1.10%	
Performance fee	15% of net outperformance, subject to a high watermark	
Market cap	\$435.7m	
Listing date	18 October 2016	
Share price		
As at 26/02/2018	\$1.27	
NTA at 31/01/2018		
Pre-tax NTA	\$1.28	
Post-tax NTA	\$1.22	
Share price premium/discount to NTA		
Pre-tax NTA	-1%	
Post-tax	4%	
3-year average	N/A	
12-month historical		
Dividend yield	N/A	

Source: Wilsons, company data, IRESS

Gross dividend yield

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

N/A

#### **Fund description**

Long-short global securities investment portfolio with a currency overlay. The portfolio will aspire to accumulate wealth over the long term by generating positive returns in excess of the benchmark at below-market levels of risk.

The manager seeks to purchase securities in what it considers to be great businesses that are not valued as such and build a high conviction portfolio with a capital preservation focus. Investors should be aware that returns can vary considerably from broad index returns.

Antipodes was formed in March 2015 by Jacob Mitchell with the backing of Pinnacle Investment Management. The portfolio manager, Mr Mitchell, has more than 20 years' investment experience and prior to forming Antipodes was Deputy Chief Investment Officer and Portfolio Manager at Platinum Asset Management.

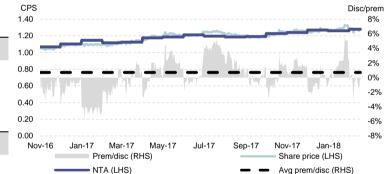
# Portfolio performance

	Total return	
3m	6m	1yr
2%	5%	16%

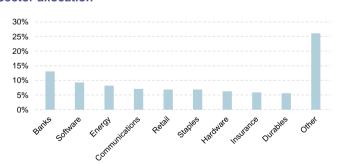
# Pre-tax NTA performance

3m	6m	1yr
3%	8%	15%

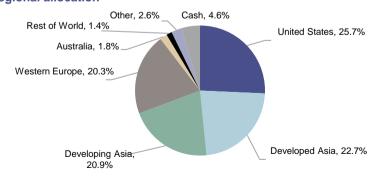
# **Share price and NTA profile**



#### **Sector allocation**



#### Regional allocation





# International: VGI Investment Partners (VG1)

Key data	
Investment style	Absolute return/value (long/short)
Benchmark	N/A
Management fee	1.50%
Performance fee	15% of the portfolio's performance subject to a high watermark mechanism
Market cap	\$575.3m
Listing date	28 September 2017
Share price	
As at 26/02/2018	\$2.13
NTA at 31/01/2018	
Pre-tax NTA	\$1.99
Post-tax NTA	\$1.99
Share price premium/	discount to NTA
Pre-tax NTA	5%
Post-tax	5%
3-year average	1%
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A
Source: Wilsons, company o	lata, IRESS

\*NTA performance is exclusive of dividends paid. Total return is

#### **Fund description**

Access to a concentrated portfolio that will predominantly comprise long and short positions in global listed securities. The portfolio will be actively managed with a focus on capital preservation and aims to generate superior risk-adjusted returns over the long term (>5 years).

The listed vehicle provides access to an investment strategy and an investment manager that had only previously been accessible to wholesale investors with a \$1m minimum investment.

We view the investment manager favourably and believe that the team has deep expertise across equity markets; since inception in 2008 it has successfully implemented the same investment strategy with a strong and robust investment process.

Share price and NTA profile

Top holdings as at 31 January 2018

#### Portfolio performance\*

Total return		
3m	6m	1yr
N/A	N/A	N/A
	Pre-tax NTA performance	
3m	6m	1yr
N/A	N/A	N/A

# **Sector allocation**

Not disclosed

CPS 2.50					Disc/prem
2.00			T N		10%
1.50				<b></b>	8%
1.00					6%
1.00		W .			4%
0.50					2%
0.00					0%
-0.50 No	ov-17	Dec-17	Jan-18	Feb	
		Prem/disc (RHS)	•	Share price	
		NTA (LHS)	•	Avg prem/	disc (RHS)

10p Holamgo do de or Galladry 2010	
CME Group	6.00%
Colgate Palmolive	5.00%
Medibank Private	4.00%
The Coca-Cola Co.	4.00%
Zillow Group	3.00%

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share price and dividends paid.

# Fixed income: MCP Master Income Trust (MXT)

Key data	
Investment style	Fixed income
Benchmark	90-day BBSW
Management fee	0.58%
Performance fee	15% of the difference between the return on and the Hurdle
Market cap	\$531.7m
Listing date	09 October 2017
Share price	
As at 26/02/2018	\$2.02
NTA at 31/01/2018	
Pre-tax NTA	\$2.00
Post-tax NTA	N/A
Share price premium/o	discount to NTA
Pre-tax NTA	3%
Post-tax	N/A
3-year average	N/A
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A

#### **Fund description**

Industry allocation

Hotels, Restaurants and

Leisure, 9%

MCP is an Australian debt-specialist fund manager. The investment team have on average 30 years' direct lending experience and has shown a strong track record in originating, structuring, negotiating, managing and distributing Australian corporate loans. The MCP Master Income Trust provides a unique opportunity to access monthly cash income from direct lending to Australian corporates.

Some of the characteristics of this investment opportunity are its attractive risk-adjusted returns from a diversified portfolio, monthly cash income with low risk of capital loss and low capital volatility, and access to floating rate credit.

MXT currently trades at a 5% premium to NAV or the equivalent to more than a year's forecast income returns. As such, while we like the manager, we would be awaiting a lower unit price, closer to NAV, before committing new money to this fund.

#### Portfolio performance\* Share price and NTA profile CPS Disc/prem Total 2.15 return 3m 6m 1yr N/A N/A N/A 2.00 Pre-tax 1.95 NTA performance 1.90 3m 6m 1yr Nov-17 Nov-17 Jan-18 Feb-18 Prem/disc (RHS) Share price (LHS) N/A N/A N/A NTA (LHS) Avg prem/disc (RHS)

**Credit quality** 

# Cash, 16% Other, 35% RE Management & Development, 18%

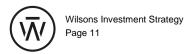
REITs, 11%

AA rated (cash), 16%
BB rated, 26%
A rated, 12%
BBB rated, 45%

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Transportation

Infrastructure, 12%



Source: Wilsons, company data, IRESS

share price and dividends paid.

\*NTA performance is exclusive of dividends paid. Total return is

# Specialist: Blue Sky Alternative (BAF)

Key data	
Investment style	Alternative assets
Benchmark	8% per annum
Management	4.400/
Management fee	1.12%
Performance fee	17.5% fee on returns above hurdle rate of 8%
	nurule rate of 676
Market cap	\$257.3m
Listing date	16 June 2014
Share price	
As at 26/02/2018	\$1.19
NTA at 24/04/2049	
NTA at 31/01/2018	
Pre-tax NTA	\$1.14
Post-tax NTA	N/A

Pre-tax NTA	5%
Post-tax	N/A
3-year average	10/_

Share price premium/discount to NTA

12-month historical	
Dividend yield	4.2%
Gross dividend yield	6.0%

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

#### **Fund description**

Blue Sky Alternative is an ASX-listed (ASX:BLA) alternative asset manager with more than \$2bn in assets under management. Blue Sky has built a strong investment track record across private equity, venture capital, hedge funds, private real estate and real assets (primarily water and water infrastructure) of 16.7% per annum compounding (net of fees).

The Fund Limited is mandated to invest in a diversified portfolio of alternative assets, including: 1) private equity and venture capital, 2) real assets, 3) private real estate, and 4) hedge funds.

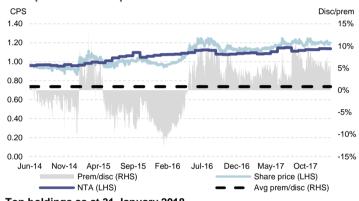
## Portfolio performance\*

Total return		
3m	6m	1yr
2%	3%	11%

#### Pre-tax NTA performance

3m	6m	1yr
1%	-1%	4%

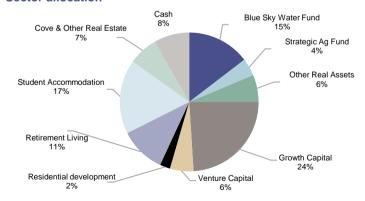
## **Share price and NTA profile**



Top holdings as at 31 January 2018

Not disclosed

#### **Sector allocation**





# LIC key metrics

Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price	Pre-tax NTA	Pre-tax NTA	, ,	Post-tax NTA	Post-tax NTA	Diluted NTA	Diluted discount/	Options exercise	Options expiry	Dividend	Gross dividend	Mgmt fee	Perf fee
	code	Tocus	date		\$A	\$A	prem/aisc	prem/aisc	\$A	prem/disc	\$A	premium	price \$A	date	yield	yield	тее	ree
Australian Equities																		
Aberdeen Leaders	ALR	Large Cap	25-Aug-97	75	1.26	1.32	-5%	-9%	1.27	-1%					4.0%	5.8%	2.40%	No
AFIC	AFI	Large Cap	01-Jan-36	7210	6.07	6.13	-1%	2%	5.23	16%					3.9%	5.6%	0.18%	No
Aust Gov Masters Index Funds	AQF	Large Cap	10-Feb-10	49	1.96	2.01	-2%	-2%	1.85	6%					4.7%	6.8%	0.49%	No
Argo Inv	ARG	Large Cap	01-Jan-47	5631	8.08	8.04	0%	3%	7.04	15%					3.2%	4.6%	0.18%	No
Aust United Inv	AUI	Large Cap	01-Jan-74	1071	8.55	9.01	-5%	-5%	7.77	10%					3.9%	5.5%	0.13%	No
Contrarian Value Fund	CVF	Large Cap	05-Jan-15	79	1.11	1.29	-14%	-6%	1.19	-7%					4.7%	4.7%	1.00%	Yes
Century Aust Inv	CYA	Large Cap	08-Apr-04	90	0.95	1.02	-7%	-5%	1.06	-11%							1.08%	No
Djerriwarrh Inv	DJW	Large Cap	28-Jun-95	756	3.42	3.26	5%	22%	3.22	6%					5.8%	8.3%	0.39%	No
Milton Corp	MLT	Large Cap	30-Jan-62	3043	4.60	4.68	-2%	0%	4.12	12%					4.1%	5.9%	0.14%	No
Plato Income Maximiser	PL8	Large Cap	05-May-17	314	1.09	1.07	2%	1%	1.07	1%	1.08	0%	1.10	29-Apr-19	5.2%	5.2%	0.80%	No
AMCIL	AMH	Large/Medium Cap	10-Feb-00	237	0.90	0.96	-6%	-2%	0.89	1%					3.9%	5.6%	0.77%	No
BKI Inv Co	BKI	Large/Medium Cap	12-Dec-03	1039	1.69	1.65	2%	2%	1.55	9%					4.4%	6.2%	0.19%	No
Carlton Inv	CIN	Large/Medium Cap	28-Feb-71	900	33.63	37.54	-10%	-12%	31.09	8%					3.5%	5.0%	0.10%	No
Clime Capital	CAM	Large/Medium Cap	03-Feb-01	80	0.88	0.94	-6%	-7%	0.93	-5%					5.7%	8.1%	1.00%	Yes
CBG Capital Limited	CBC	Large/Medium Cap	19-Dec-14	22	0.88	1.04	-15%	-5%	1.01	-13%					2.9%	4.1%	1.00%	Yes
Diversified United Inv	DUI	Large/Medium Cap	19-Dec-91	858	4.08	4.23	-4%	-6%	3.63	12%					3.5%	5.0%	0.17%	No
Flagship Inv	FSI	Large/Medium Cap	20-Dec-00	44	1.71	1.96	-13%	-16%	1.84	-7%					4.5%	6.5%	No Fee	Yes
Perpetual Inv Co	PIC	Large/Medium Cap	18-Dec-14	288	1.14	1.16	-2%	-6%	1.14	-1%					4.5%	6.5%	1.00%	No
QV Equities	QVE	Large/Medium Cap	22-Aug-14	337	1.25	1.23	2%	3%	1.18	6%					3.3%	4.8%	1.00%	No
WAM Leaders	WLE	Large/Medium Cap	27-May-16	822	1.17	1.19	-1%	-1%	1.17	0%					2.6%	2.6%	1.00%	Yes
Whitefield	WHF	Large/Medium Cap	02-Aug-71	411	4.70	4.99	-6%	-8%	4.57	3%					3.7%	3.7%	0.35%	No
Mcap weighted average							-1%	1%		12%		0%			3.8%	5.3%		
Simple average							-4%	-3%		3%		0%			4.1%	5.5%		
Acorn Capital Inv Fund	ACQ	Medium/Small Cap	01-May-14	62	1.19	1.35	-12%	-15%	1.26	-6%		2,0			3.1%	4.5%	0.95%	Yes
Contango Income Generator	CIE	Medium/Small Cap	14-Aug-15	96	0.98	1.03	-5%	-3%	1.00	-3%	1.02	-5%	1.00	30-Mar-18			0.95%	No
Mirrabooka Inv	MIR	Medium/Small Cap	28-Jun-01	413	2.59	2.44	6%	14%	2.16	20%					5.3%	7.6%	0.70%	No
Ozgrowth	OZG	Medium/Small Cap	02-Jan-08	62	0.18	0.23	-24%	-17%	0.22	-20%					2.9%	4.1%	1.00%	Yes
WAM Capital	WAM	Medium/Small Cap	12-Aug-03	1625	2.45	2.06	19%	16%	2.00	22%					6.1%	8.7%	1.00%	Yes
WAM Research	WAX	Medium/Small Cap	19-Aug-13	298	1.59	1.30	23%	16%	1.27	25%					5.7%	8.2%	1.00%	Yes
Westoz Inv Co	WIC	Medium/Small Cap	16-Sep-09	149	1.14	1.31	-13%	-12%	1.24	-8%					5.2%	7.5%	1.28%	Yes
8lp Emerging Companies Limited	8EC	Small Cap	01-Dec-15	40	0.97	1.24	-22%	İ	1.16	-16%					3.1%	3.1%	1.25%	Yes
NAOS Small Cap Opportunities	NSC	Small Cap	25-Mar-14	160	0.94	0.98	-5%	-9%	0.97	-4%					7.2%	8.4%	1.25%	Yes
Glennon Small Cos	GC1	Small Cap	21-Aug-15	46	0.97	1.13	-15%	-6%	1.08	-11%					4.1%	5.9%	1.00%	Yes
Mercantile Inv Co	MVT	Small Cap	26-Aug-08	49	0.18	0.21	-18%	-15%	0.19	-7%								
NAOS Absolute Opps Co	NAC	Small Cap	12-Nov-14	54	1.02	1.17	-13%	-9%	1.14	-11%					4.9%	7.0%	1.75%	Yes
NAOS Emerging Opps Co	NCC	Small Cap	26-Feb-13	85	1.44	1.37	5%	-4%	1.31	10%					4.8%	6.9%	1.25%	Yes
NGE Capital	NGE	Small Cap	30-Nov-16	17	0.46	0.66	-30%		0.66	-30%							No Fee	No
Spheria Emerging Companies	SEC	Small Cap	04-Dec-17	134	2.04	2.13	-4%	0%	2.09	-2%							1.00%	Yes
Sandon Capital Inv	SNC	Small Cap	23-Dec-13	48	1.00	1.02	-3%	-7%	0.99	1%					6.9%	9.9%	1.25%	Yes
Mcap weighted average							10%	9%		15%		0%			5.4%	7.7%		
Simple average							-6%	-4%		-1%		-5%	-		4.8%	6.5%		

Source: IRESS, Capital IQ, company data. Previous 12-month dividend yield. NTA as at 31/01/2018. Share price as at close 26/02/2018.



Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price \$A	Pre-tax NTA \$A	Pre-tax NTA prem/disc		Post-tax NTA \$A	Post-tax NTA prem/disc	Diluted NTA \$A	Diluted discount/ premium	Options exercise price \$A	Options expiry date	Dividend yield	Gross dividend yield	Mgmt fee	Perf fee
Absolute Return Funds																		
Absolute Equity Performance Fund	AEG	Absolute Return	16-Dec-15	108	1.07	1.12	-5%	4%	1.12	-5%							1.50%	Yes
Ironbark Capital	IBC	Absolute Return	02-Apr-87	70	0.51	0.54	-6%	-9%	0.53	-4%					5.3%	7.6%	0.65%	Yes
Katana Capital	KAT	Absolute Return	23-Dec-05	34	0.78	0.94	-17%	-10%	0.93	-16%					2.6%	3.8%	1.25%	Yes
Thorney Opps	TOP	Absolute Return	22-Mar-00	147	0.72	0.81	-11%	-7%	0.77	-6%					1.8%	2.6%	0.75%	Yes
Aust Leaders Fund	ALF	Long/Short	10-Feb-04	278	1.02	1.18	-14%	2%	1.20	-15%					7.9%	11.3%	1.50%	Yes
Cadence Capital	CDM	Long/Short	05-Dec-06	420	1.33	1.25	6%	8%	1.29	3%					6.1%	8.7%	1.00%	Yes
Monash Absolute Investment Co	MA1	Long/Short	12-Apr-16	43	0.84	1.02	-18%	-5%	1.02	-18%							1.50%	Yes
VGI Partners Global Investments	VG1	Long/Short	28-Sep-17	586	2.13	1.99	7%	1%	1.99	7%							1.50%	Yes
WAM Active	WAA	Long/Short	11-Jan-08	46	1.13	1.09	4%	2%	1.09	4%					4.9%	7.0%	1.00%	Yes
Watermark Market Neutral Fund	WMK	Market Neutral	18-Jul-13	73	0.82	0.94	-13%	-5%	0.96	-15%					6.7%	7.8%	1.00%	Yes
Mcap weighted average							-1%	-1%		-2%			-		3.4%	5.0%		
Simple average							-7%	-2%		-6%					5.0%	7.0%		
International Equities																		
Asian MastersFund	AUF	Asia	04-Dec-07	183	1.38	1.43	-3%	1%	1.30	6%					5.3%	7.6%	1.00%	Yes
Ellerston Asian Inv	EAI	Asia	15-Sep-15	118	1.11	1.21	-9%	-7%	1.18	-6%	1.13	-2%	1.00	28-Feb-19			0.95%	Yes
PM Capital Asian Opps Fund	PAF	Asia	22-May-14	76	1.35	1.32	2%	-12%	1.22	10%					3.4%	4.9%	1.00%	Yes
Platinum Asia Inv	PAI	Asia	21-Sep-15	472	1.32	1.32	0%	-1%	1.25	5%					0.8%	0.8%	1.10%	Yes
Emerging Markets Masters Fund	EMF	Emerging Markets	11-Oct-12	205	2.13	2.08	2%	3%	0.00						2.9%	2.9%	1.08%	No
Argo Global Listed Infrastructure	ALI	Global	03-Jul-15	250	1.74	2.05	-15%	-9%	2.04	-15%					2.1%	2.1%	1.20%	No
Antipodes Global Investment Company	APL	Global	18-Oct-16	436	1.27	1.28	-1%	0%	1.22	4%	1.21	5%	1.10	15-Oct-18			1.10%	Yes
Ellerston Global Inv	EGI	Global	20-Oct-14	91	1.14	1.27	-10%	-8%	1.22	-7%	1.19	-5%	1.00	10-Apr-18	2.2%	3.2%	0.75%	Yes
Future Generation Global Inv Co	FGG	Global	10-Sep-15	370	1.25	1.25	0%	0%	1.20	4%					0.8%	1.2%	No Fee	No
Global Value Fund	GVF	Global	21-Jul-14	135	1.12	1.12	0%	-4%	1.10	2%					5.6%	8.0%	1.50%	Yes
Magellan Flagship Fund	MFF	Global	19-Dec-06	1302	2.36	2.59	-9%	-11%	2.18	8%					1.3%	1.8%	1.25%	Yes
Magellan Global Trust	MGG	Global	17-Oct-17	1610	1.52	1.58	-4%	0%	0.00								1.35%	Yes
PM Capital Global Opps Fund	PGF	Global	12-Dec-13	432	1.24	1.39	-11%	-13%	1.27	-3%					2.8%	4.0%	1.09%	Yes
Pengana International Equities	PIA	Global	19-Mar-04	287	1.18	1.24	-5%	-8%	1.22	-4%	1.21	-3%	1.18	10-May-19	5.9%	8.5%	1.77%	Yes
Platinum Capital	PMC	Global	29-Jun-94	562	1.98	1.84	7%	8%	1.70	16%					5.9%	8.4%	1.50%	Yes
Templeton Global Growth	TGG	Global	28-May-97	319	1.40	1.57	-11%	-11%	1.49	-6%					3.3%	3.3%	1.00%	No
Mcap weighted average							-4%	-4%	,	3%		0%	•		1.9%	2.5%		
Simple average							-4%	-4%		1%		-1%			3.3%	4.4%		
Specialist Shares																		
Aust Enhanced Income Fund	AYF	Hybrids	17-Oct-06	20	6.07	6.09	0%	0%	0.00						5.8%	6.4%	0.85%	No
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	16-Jun-14	254	1.19	1.14	4%	1%	0.00						4.2%	6.0%	1.12%	Yes
Balidor Technology Inv	BTI	Internet-Related Co's	21-Nov-14	99	0.82	1.08	-24%	-15%	1.04	-21%							1.75%	Yes
Future Generation Inv Fund	FGX	Fund of Funds	12-Sep-14	417	1.19	1.24	-4%		1.21	-2%					3.7%	5.3%	1.00%	No
Lion Selection Group	LSX	Junior Mining/Exploration	13-Mar-13	44	0.35	0.00			0.34	3%							0.75%	Yes
MCP Master Income Trust	MXT	Fixed Income	09-Oct-17	527	2.02	2.00	1%		0.00	Ì							0.60%	Yes
Mcap weighted average							-2%	-1%		-2%					2.0%	2.8%		
Simple average							-6%	-7%		-7%					4.6%	5.9%		

Source: IRESS, Capital IQ, company data. Previous 12-month dividend yield. NTA as at 31/01/2018. Share price as at close 26/02/2018.



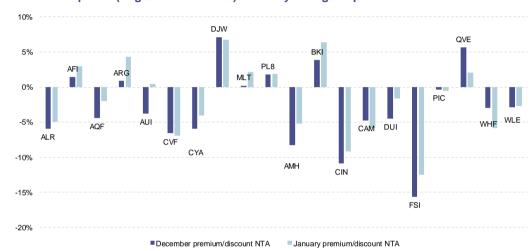
# **Outstanding options**

Company	Options ASX code	Shares on issue	Mcap \$Am	Last price \$A options	Last price \$A	Options exercise price \$A	Pre-tax NTA \$A	Potential raising \$A	Options expiry date
Australian Equities									
Contango Income Generator	CIEO	98,210,411	96	0.00	0.98	1.00	1.03	\$20,353,881	30-Mar-18
Plato Income Maximiser	PL8O	296,601,578	314	0.01	1.09	1.10	1.07	\$325,528,761	29-Apr-19
International Equities									
Ellerston Asian Inv	EAIO	105,089,675	118	0.10	1.11	1.00	1.21	\$64,680,218	28-Feb-19
Antipodes Global Investment Company	APLO	341,690,230	436	0.17	1.27	1.10	1.28	\$250,773,247	15-Oct-18
Pengana International Equities	PIAO	245,333,399	287	0.02	1.18	1.18	1.24	\$288,076,502	10-May-19
Ellerston Global Inv	EGIO	80,152,274	91	0.13	1.14	1.00	1.27	\$29,464,423	10-Apr-18
								\$978,877,032	_

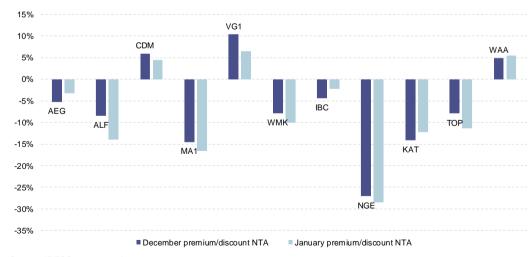
Source: IRESS, company data. NTA as at 31/01/2018. Share price as at close 26/02/2018.

# Monthly change in premium/discount to NTA

# Domestic equities (large/medium focus): Monthly change in premium/discount to NTA



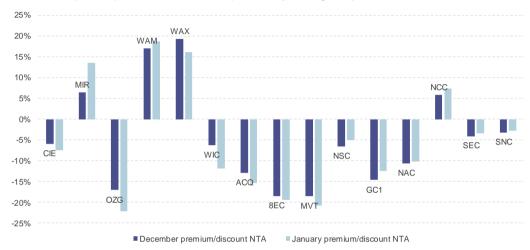
# Absolute return: Monthly change in premium/discount to NTA



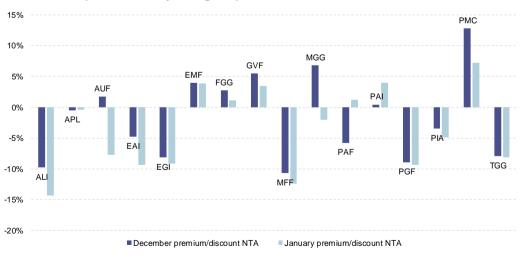
#### Source: IRESS, company data



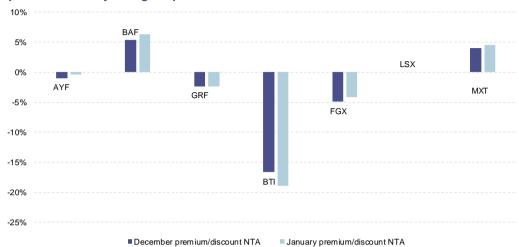
# Domestic equities (medium/small focus): Monthly change in premium/discount to NTA



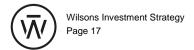
# International equities: Monthly change in premium/discount to NTA



# Specialist: Monthly change in premium/discount to NTA



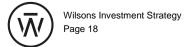
Source: IRESS, company data



# Performance metrics

Company	ASX code			Total return				out/		return erforma	ance				-tax TA			Prout/und	re-tax N ler-perfo		<b>.</b>	Benchmark
Australian Equities - Large/Med	lium	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
AFIC	AFI	6%	6%	11%	16%	42%	3%	-2%	-1%	-31%	-40%	3%	4%	6%	3%	18%	1%	-1%	-1%	-5%	-5%	S&P/ASX 200 Accumulation
Aberdeen Leaders	ALR	6%	10%	17%	27%	36%	3%	3%	5%	-19%	-46%	1%	6%	6%	7%	9%	-1%	1%	-2%	-1%	-15%	S&P/ASX 200 Accumulation
AMCIL	AMH	3%	1%	1%	17%	49%	0%	-7%	-12%	-30%	-33%	3%	2%	4%	9%	9%	1%	-3%	-3%	1%	-15%	S&P/ASX 200 Accumulation
Aust Gov Masters Index Funds	AQF	4%	7%	9%	15%	40%	1%	-1%	-3%	-32%	-42%	2%	3%	5%	2%	18%	-1%	-2%	-3%	-6%	-6%	S&P/ASX 200 Accumulation
Argo Inv	ARG	6%	7%	15%	18%	52%	3%	-1%	3%	-28%	-29%	3%	4%	4%	7%	22%	1%	-1%	-4%	-1%	-2%	S&P/ASX 200 Accumulation
Aust United Inv	AUI	7%	9%	22%	29%	57%	4%	1%	10%	-18%	-25%	3%	5%	9%	4%	19%	1%	-1%	1%	-4%	-4%	S&P/ASX 200 Accumulation
Contrarian Value Fund	CVF	12%	35%	34%	32%		9%	27%	21%	-15%		10%	23%	26%			8%	17%	19%			S&P/ASX 200 Accumulation
BKI Inv Co	BKI	6%	5%	7%	20%	51%	3%	-3%	-5%	-26%	-31%	2%	2%	4%	-2%	8%	0%	-3%	-3%	-10%	-15%	S&P/ASX 200 Accumulation
Clime Capital	CAM	3%	3%	5%	13%	6%	0%	-5%	-8%	-13%	-49%	3%	8%	3%	-4%	-20%	0%	2%	-5%	-15%	-46%	All Ordinaries Accumulation
CBG Capital	CBC	-2%	1%	-2%	-1%		-5%	-7%	-14%	-47%		0%	0%	0%	0%	0%	-2%	-6%	-7%	-8%	-24%	S&P/ASX 200 Accumulation
Carlton Inv	CIN	6%	8%	9%	30%	84%	3%	0%	-3%	-16%	2%	1%	3%	-1%	11%	49%	-1%	-2%	-8%	3%	25%	S&P/ASX 200 Accumulation
Century Aust Inv	CYA	4%	3%	10%	23%	57%	1%	-5%	-2%	-2%	3%	4%	9%	9%	6%	23%	2%	3%	1%	-3%	0%	S&P/ASX 300 Accumulation
Djerriwarrh Inv	DJW	3%	-4%	-1%	-9%	12%	0%	-12%	-14%	-56%	-70%	0%	1%	3%	-7%	-7%	-2%	-5%	-4%	-15%	-31%	S&P/ASX 200 Accumulation
Diversified United Inv	DUI	7%	12%	23%	35%	69%	4%	4%	11%	11%	15%	3%	6%	11%	13%	29%	1%	0%	3%	4%	5%	S&P/ASX 300 Accumulation
Flagship Inv	FSI	2%	12%	13%	30%	71%	-1%	3%	0%	4%	15%	4%	9%	12%	10%	29%	1%	2%	3%	-1%	3%	All Ordinaries Accumulation
Milton Corp	MLT	5%	6%	12%	16%	57%	1%	-3%	-1%	-10%	1%	2%	3%	3%	7%	21%	-1%	-3%	-5%	-4%	-4%	All Ordinaries Accumulation
Perpetual Inv Co	PIC	4%	12%	21%	29%		1%	3%	8%	5%		1%	5%	5%	18%		-1%	-1%	-2%	9%		S&P/ASX 300 Accumulation
Plato Income Maximiser	PL8	0%	0%				-3%	-8%				1%	3%				-2%	-3%				S&P/ASX 200 Accumulation
Whitefield	WHF	3%	6%	13%	20%	71%	0%	-2%	1%	-26%	-11%	-1%	3%	5%	5%	38%	-3%	-3%	-2%	-3%	14%	S&P/ASX 200 Accumulation
WAM Leaders	WLE	4%	5%	3%			1%	-2%	-9%			-2%	0%	7%			-4%	-6%	-1%			S&P/ASX 200 Accumulation
Australian Equities - Medium/Si	mall	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
8lp Emerging Companies	8EC	2%	14%	3%			1%	12%	0%			0%	0%	0%	0%	0%	-1%	-2%	-4%	-4%	-4%	RBA Cash rate + 200bps
Acorn Capital	ACQ	14%	20%	15%	67%		8%	4%	-4%	33%		14%	23%	14%	58%		8%	7%	-4%	25%		S&P/ASX Small Ords Accumulation
Contango Income Generator	CIE	2%	1%	8%			-2%	-8%	-5%			1%	1%	1%			-2%	-6%	-7%			All Ordinaries Accumulation
NAOS Small Cap Opportunities	NSC	3%	3%	-8%	7%	22%	-3%	-13%	-27%	-26%	6%	-4%	-2%	-16%	-11%	-20%	-10%	-18%	-35%	-45%	-36%	S&P/ASX Small Ords Accumulation
Glennon Small Companies	GC1	7%	9%	9%			1%	-7%	-9%			5%	14%	12%			-1%	-2%	-6%			S&P/ASX Small Ords Accumulation
Mirabooka	MIR	8%	6%	4%	31%	76%	2%	-10%	-14%	-3%	60%	3%	7%	6%	10%	16%	-3%	-8%	-12%	-23%	0%	S&P/ASX Small Ords Accumulation
Mercantile	MVT	6%	13%	3%	42%	55%	3%	5%	-10%	16%	-1%	0%	0%	0%	0%	0%	-3%	-6%	-8%	-11%	-25%	All Ordinaries Accumulation
NAOS Absolute Opps Co	NAC	3%	2%	-4%	18%		2%	0%	-8%	14%		6%	7%	1%	16%		5%	5%	-3%	12%		RBA Cash rate + 250bps
NAOS Emerging Opps Co	NCC	2%	9%	15%	70%		-4%	-7%	-3%	37%		1%	3%	-1%	18%		-5%	-13%	-20%	-15%		S&P/ASX Small Ords Accumulation
Ozgrowth	OZG	4%	16%	7%	19%	29%	1%	7%	-5%	-7%	-27%	6%	20%	13%	33%	-7%	4%	14%	4%	22%	-33%	All Ordinaries Accumulation
QV Equities	QVE	-5%	-6%	1%	28%		-8%	-14%	-12%	4%		3%	3%	5%	19%		1%	-2%	-3%	10%		S&P/ASX 300 Accumulation
Spheria Emerging Companies	SEC																					S&P/ASX Small Ords Accumulation
Sandon Capital	SNC	1%	6%	10%	28%		-6%	-10%	-8%	-5%		6%	3%	-5%	2%		0%	-13%	-24%	-31%		S&P/ASX Small Ords Accumulation
WAM Capital	WAM	0%	2%	9%	48%	103%	-3%	-6%	-4%	22%	47%	5%	5%	4%	15%	11%	2%	-1%	-4%	4%	-14%	All Ordinaries Accumulation
WAM Research	WAX	-5%	-3%	4%	51%	114%	-9%	-12%	-9%	25%	59%	5%	6%	3%	18%	31%	2%	0%	-5%	7%	5%	All Ordinaries Accumulation
WestOz Investment Co.	WIC	11%	23%	20%	43%	44%	8%	15%	7%	16%	-11%	7%	22%	20%	28%	-10%	4%	15%	11%	18%	-36%	All Ordinaries Accumulation

Source: IRESS, company data. Performance base date 31/01/2018 and is before management fees have been deducted. NTA performance does not include dividends paid.



Company	ASX code			Total return					otal retu ler-perfo	ırn ormance				Pre-tax NTA				Pr out/und	re-tax N ler-perfo		)	Benchmark
Absolute Return		3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aurora Absolute Return Fund	ABW	15%	22%	-29%	-39%	-37%	12%	16%	-37%	-49%	-37%	-4%	-6%	-22%	-34%	-39%	-7%	-13%	-30%	-45%	-39%	RBA Cash Rate
Aust Leaders Fund	ALF	-5%	-20%	-27%	-14%	0%	-11%	-36%	-45%	-48%	-16%	-2%	-6%	-9%	-9%	-10%	-9%	-22%	-27%	-43%	-26%	S&P/ASX Small Ords Accumulation
Cadence Capital	CDM	2%	5%	16%	13%	32%	-1%	-4%	3%	-13%	-23%	2%	7%	10%	-10%	-10%	-1%	0%	1%	-21%	-35%	All Ordinaries Accumulation
Ironbark Capital	IBC	2%	6%	11%	10%	22%	0%	3%	3%	2%	14%	1%	0%	-1%	-2%	-5%	-1%	-4%	-9%	-10%	-13%	1YR SWAP +6%
Katana Capital	KAT	9%	19%	7%	3%	35%	6%	10%	-6%	-23%	-20%	3%	8%	9%	1%	-3%	0%	2%	1%	-10%	-29%	All Ordinaries Accumulation
NGE Capital	NGE	2%	2%	21%			-1%	-6%				7%	6%	24%			5%	1%	17%			S&P/ASX 200 Accumulation
Thorney Opportunities Fund	TOP	2%	5%	5%	74%	56%						2%	4%	10%	65%	83%						N/A
VGI Partners Global Investments	VG1	0%					0%					-2%					-2%					Zero
WAM Active	WAA	1%	8%	5%	11%	39%	-2%	-1%	-8%	-15%	-16%	2%	3%	3%	7%	-5%	-1%	-4%	-5%	-4%	-31%	All Ordinaries Accumulation
Watermark Neutral Fund	WMK	-7%	-13%	-15%	20%		-7%	-14%	-16%	18%		0%	-6%	-9%	0%		0%	-7%	-10%	-2%		RBA Cash Rate

Source: IRESS, company data. Performance base date 31/01/2018 and is before management fees have been deducted. NTA performance does not include dividends paid.



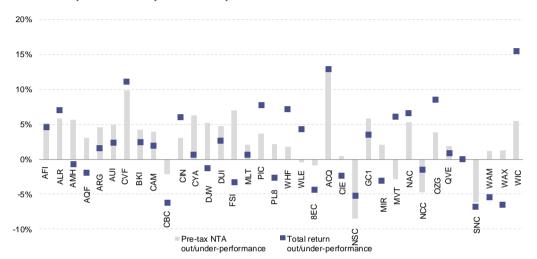
Company	ASX code	Investment focus			Total return					Pre-tax NTA			Benchmark
International Equities			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
ARGO Infrastructure	ALI	Global	-3%	1%	8%			-3%	1%	7%			A\$ benchmark 90% FTSE Global Core Infra. 50/50 index & 10% Merrill Lynch Fixed Rate Pref. Sec. index
Antipodes Global Investment Company	APL	Global	2%	5%	16%			3%	8%	15%			MSCI All Country World Net Index
Ellerston Global Investments	EGI	Global	5%	16%	20%	8%		5%	9%	12%	20%		MSCI World Index Local
Future Generation Global	FGG	Global	12%	15%	20%			2%	10%	15%			MSCI World Total Return Index, net dividends reinvested, AUD
Global Value Fund	GVF	Global	0%	4%	5%	25%		1%	2%	2%	1%		BBSW 1yr rate +4%
Magellan Flagship Fund	MFF	Global	10%	16%	25%	27%	147%	9%	15%	19%	34%	154%	MSCI World (AUD)
Magellan Global Trust	MGG	Global	0%										MSCI World Total Return and/or AUS 10-yr Bond
PM Capital Global Opportunities Fund	PGF	Global	9%	15%	31%	26%		0%	0%	0%	0%	0%	MSCI All Country World Net Index
Pengana International Equities	PIA	Global	-1%	4%	5%	14%	92%	3%	6%	0%	-11%	25%	MSCI World Return, net dividends reinvested, AUD
Platinum Capital	PMC	Global	4%	16%	31%	26%	114%	3%	12%	20%	10%	45%	MSCI All Country World TR (AUD)
Templeton Global Growth	TGG	Global	3%	8%	21%	13%	102%	2%	6%	11%	8%	55%	MSCI World
Asian MastersFund	AUF	Asia	-7%	1%	12%	7%	49%	1%	10%	18%	9%	49%	MSCI Asia Ex Japan
Ellerston Asia Fund	EAI	Asia	8%	17%	29%			4%	14%	26%			MSCI All Country ASIA Ex Japan Net Index AUD
PM Capital Asian Opportunities Fund	PAF	Asia	11%	22%	48%	45%		2%	8%	19%	21%		MSCI AC Asia Index (AUD)
Platinum Asia	PAI	Asia	15%	29%	52%			5%	20%	32%			MSCI AC Asia Ex Japan Index
Emerging Markets Masters Fund	EMF	Emerging Markets	6%	15%	24%	30%	53%	3%	12%	20%	12%	28%	MSCI Emerging Markets
Specialist			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aust Enhanced Income Fund	AYF	Hybrids	0%	3%	6%	14%	31%	0%	0%	1%	-4%	-6%	UBS \$A Bank Bill Index
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	2%	3%	11%	48%		1%	-1%	4%	18%		8% per annum
Balidor Technology Inv	BTI	Internet-related cos	3%	2%	-15%	-2%		0%	1%	-8%	-1%		8% pa compounded annually
Future Generation Inv Fund	FGX	Fund of Funds	5%	11%	7%	17%		4%	8%	11%	13%		All Ordinaries Accumulation
Lion Selection Group	LSX	Junior Mining/Exploration	0%	-5%	-5%	52%		N/A	N/A	N/A	N/A	N/A	ASX Small Resources
MCP Master Income Trust	MXT	Fixed Income	1%										90-day BBSW

Source: IRESS, company data. Performance base date 31/01/2018 and is before management fees have been deducted. NTA performance does not include dividends paid.

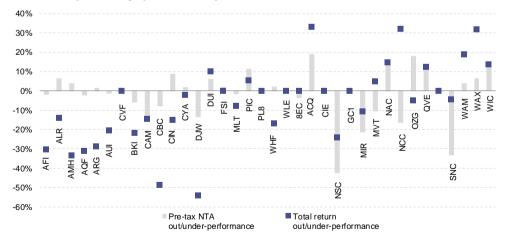


# Pre-tax NTA premium/discount and total return vs benchmark

# Domestic equities: 3-mth pre-tax NTA prem/disc and total return vs benchmark



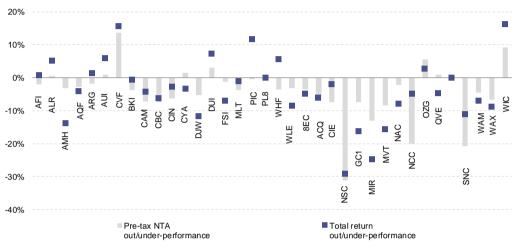
## Domestic equities: 3-yr pre-tax NTA prem/disc and total return vs benchmark



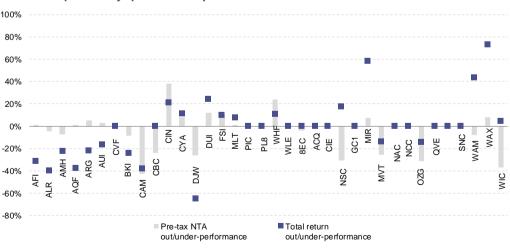
Source: IRESS, company data

# Wilsons Investment Strategy Page 21

# Domestic equities: 1-yr pre-tax NTA prem/disc and total return vs benchmark

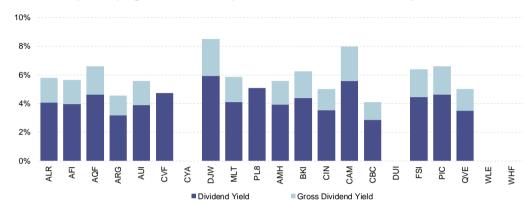


#### Domestic equities: 5-yr pre-tax NTA prem/disc and total return vs benchmark



# 12-month historical dividend yield

# Domestic equities (large/medium focus): 12-month historical dividend yield



Domestic equities (medium/small focus): 12-month historical dividend yield

■ Dividend Yield

Dividend Yield



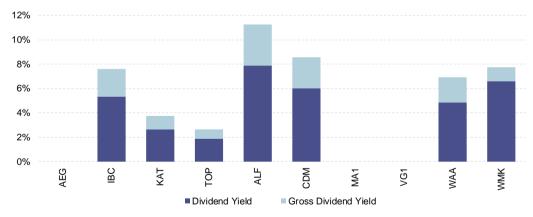
10%



Gross Dividend Yield

Gross Dividend Yield

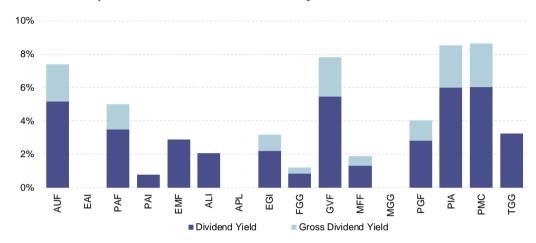
# Absolute return: 12-month historical dividend yield



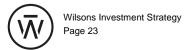
Source: Capital IQ, company data



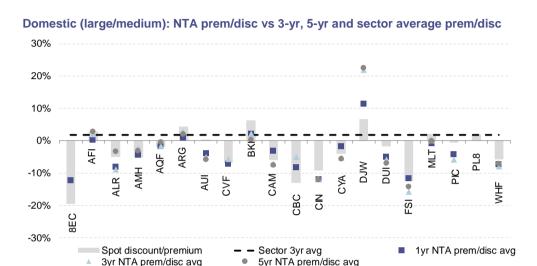
# International equities: 12-month historical dividend yield

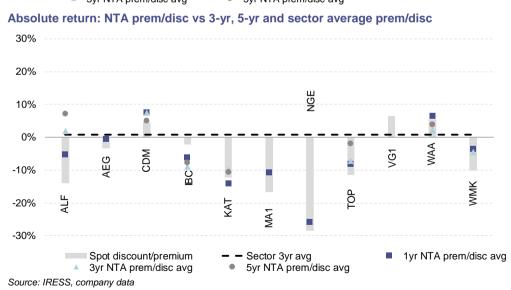


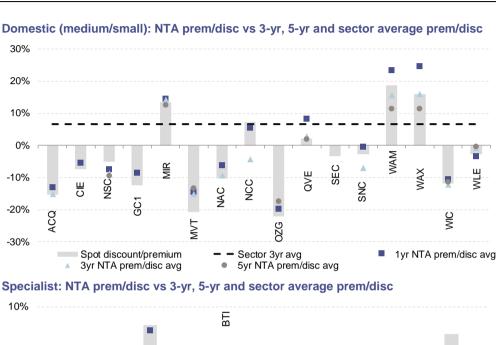
Source: Capital IQ, company data

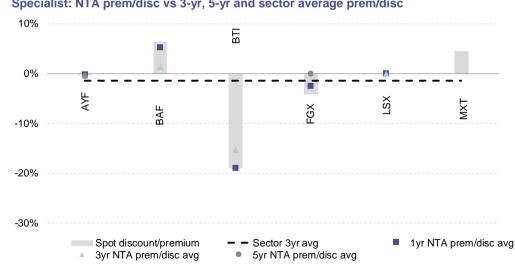


# Pre-tax NTA premium/discount vs long-term averages





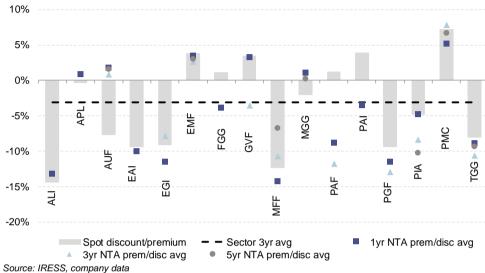






27 February 2018 Funds Listed Investment Companies

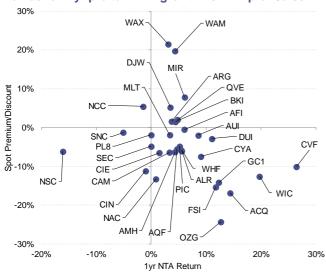
# International: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc



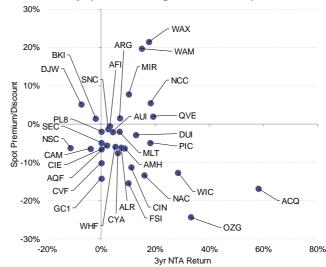


# Pre-tax NTA growth vs NTA premium/discount

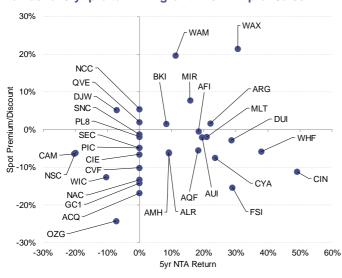
# Domestic: 1-yr pre-tax NTA growth vs NTA prem/disc



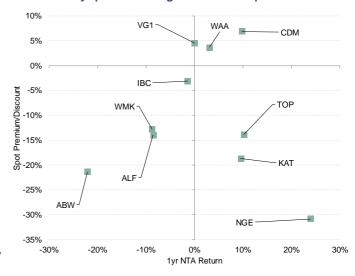
# Domestic: 3-yr pre-tax NTA growth vs NTA prem/disc



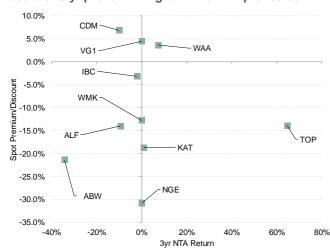
Domestic: 5-yr pre-tax NTA growth vs NTA prem/disc



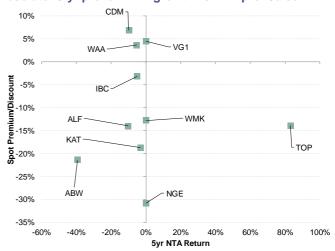
Absolute: 1-yr pre-tax NTA growth vs NTA prem/disc



Absolute: 3-yr pre-tax NTA growth vs NTA prem/disc



Absolute: 5-yr pre-tax NTA growth vs NTA prem/disc



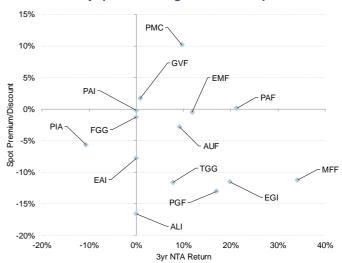
Source: IRESS, company data



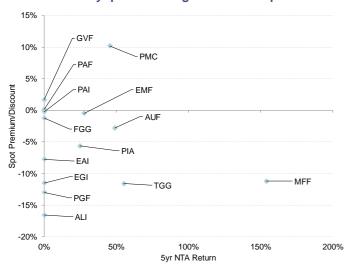
# International: 1-yr pre-tax NTA growth vs NTA prem/disc



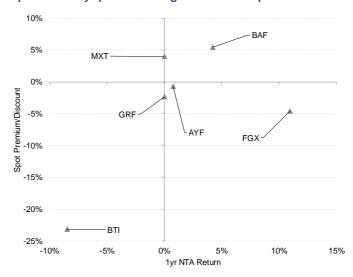
# International: 3-yr pre-tax NTA growth vs NTA prem/disc



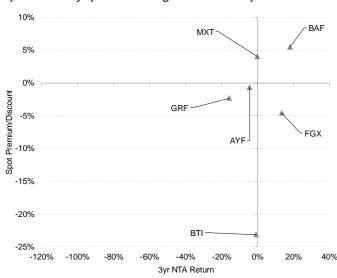
# International: 5-yr pre-tax NTA growth vs NTA prem/disc



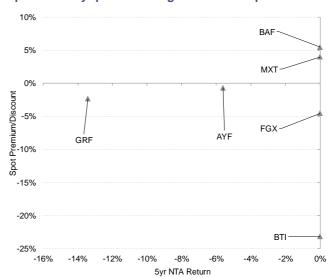
Specialist: 1-yr pre-tax NTA growth vs NTA prem/disc



# Specialist: 3-yr pre-tax NTA growth vs NTA prem/disc



Specialist: 5-yr pre-tax NTA growth vs NTA prem/disc



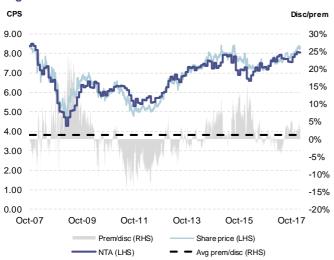
Source: IRESS, company data



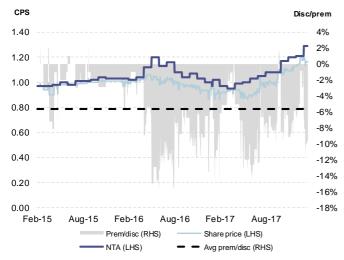
# Domestic LICs: Large/medium cap-focused



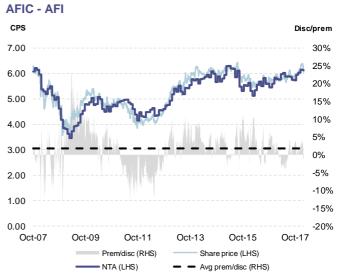




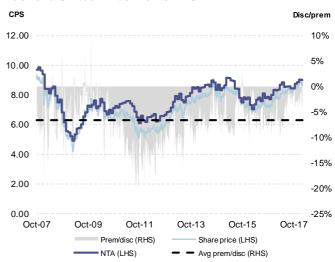
## **Contrarian Value Fund - CVF**



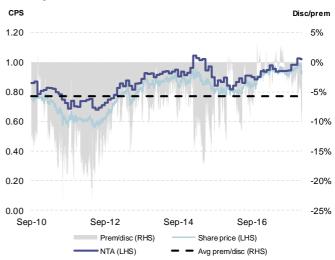
Source: IRESS, company data



#### **Australia United Investments - AUI**

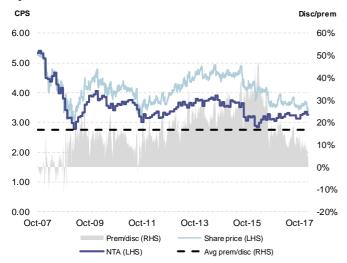


## **Century Australia Investments - CYA**

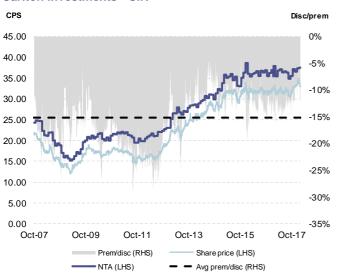




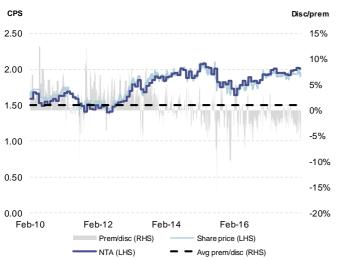
## **Djerriwarrh Investments - DJW**



#### **Carlton Investments - CIN**

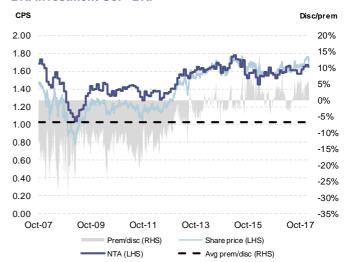


# **Australian Government Masters Index Fund - AQF**

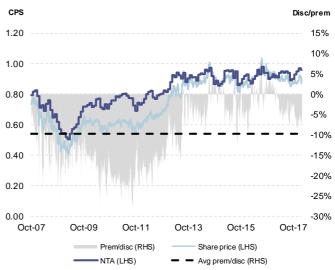


Source: IRESS, company data

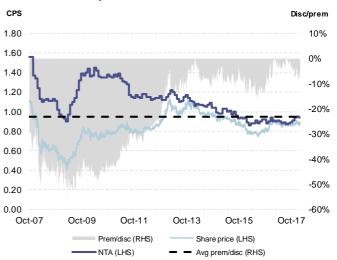
#### **BKI Investment Co. - BKI**



# **AMCIL- AMH**

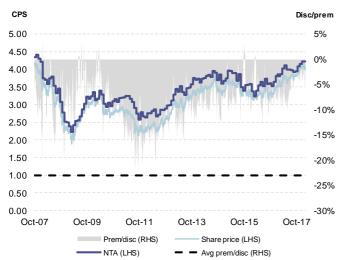


## **Carlton Clime Capital - CAM**





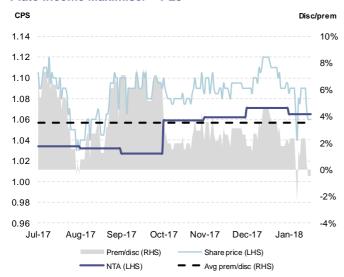
#### **Diversified United Investments - DUI**



## **Milton Corporation - MLT**

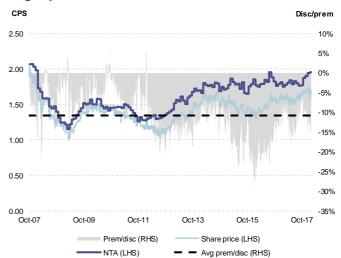


## Plato Income Maximiser - PL8

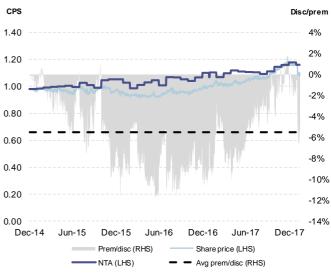


# Source: IRESS, company data

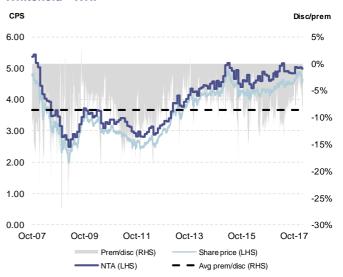
# Flagship Investments - FSI



# Perpetual Investment Co. - PIC

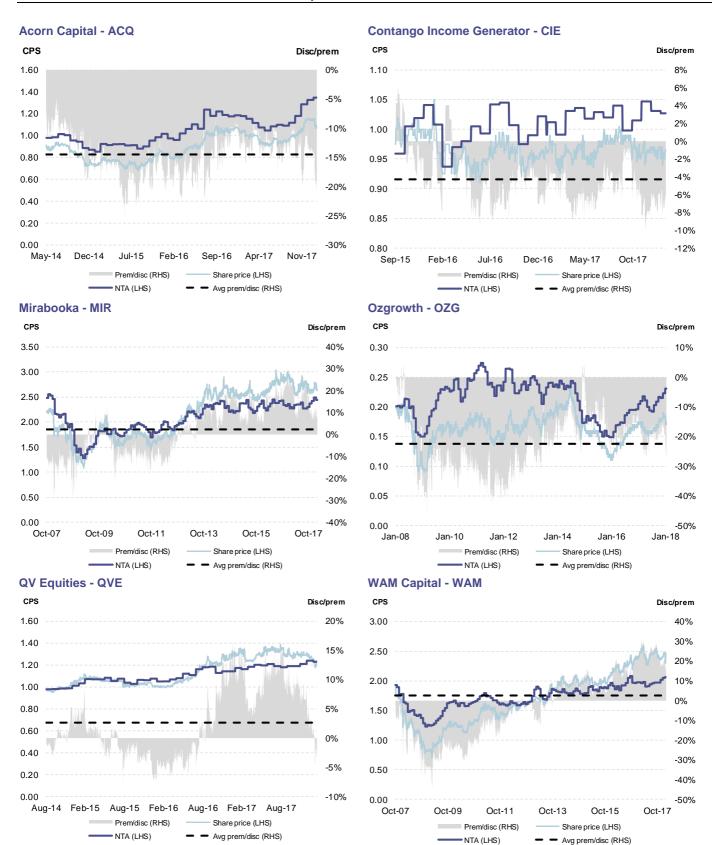


# Whitefield - WHF





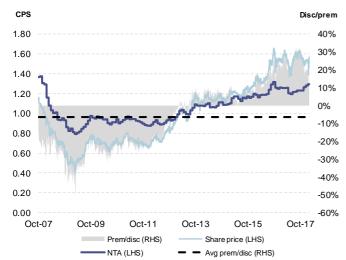
# Domestic LICs: Medium/small cap-focused



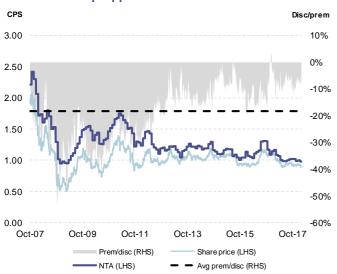


Source: IRESS, company data

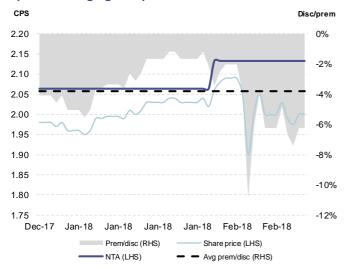
#### **WAM Research - WAX**



# **NAOS Small Cap Opportunies - NSC**

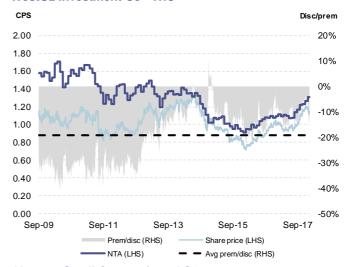


## **Spheria Emerging Companies - SEC**

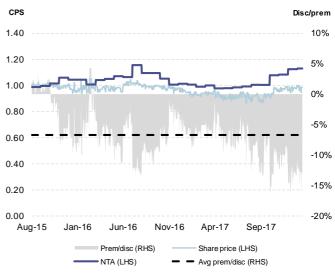


Source: IRESS, company data

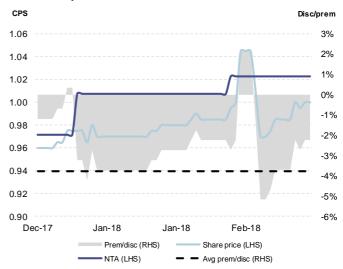
#### WestOz Investment Co - WIC



# **Glennon Small Companies - GC1**



## Sandon Capital - SNC

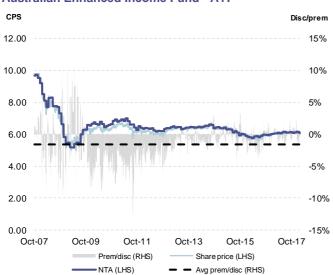




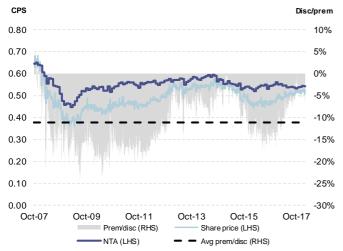
# Absolute-focused LICs







# Ironbark Capital - IBC



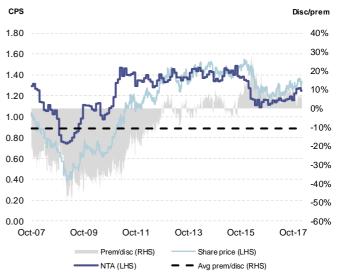
Source: IRESS, company data



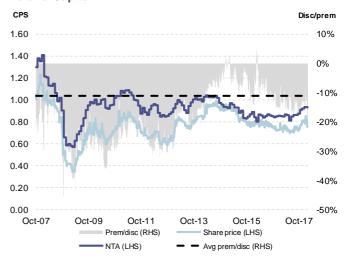
Avg prem/disc (RHS)

# **Cadence Capital - CDM**

NTA (LHS)

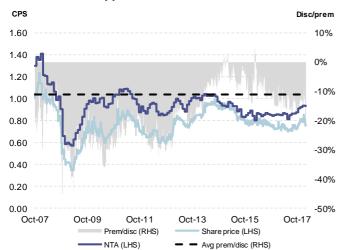


# Katana Capital - KAT





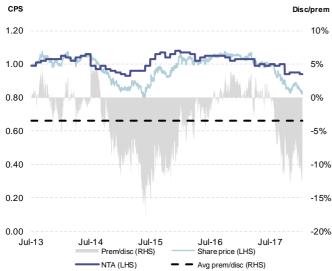
## **Naos Absolute Opportunities Fund - NAC**



## **Thorney Opportunities Fund - TOP**

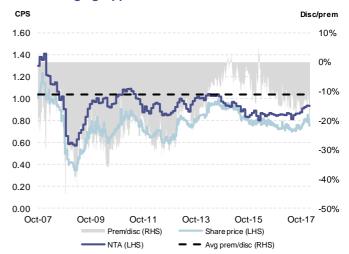


#### **Watermark Market Neutral - WMK**



Source: IRESS, company data

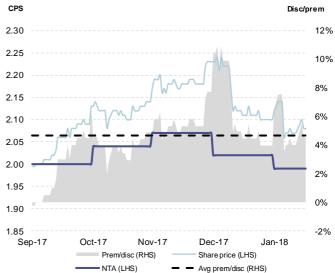
## **Naos Emerging Opportunities Fund - NCC**



## **WAM Active - WAA**



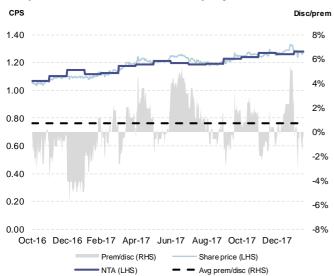
#### **VGI Partners Global Investments - VGI**



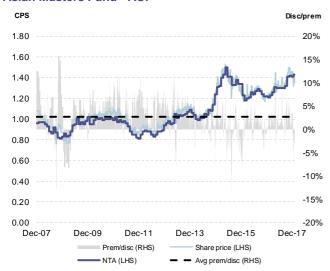


# International-focused LICs

# **Antipodes Global Investment Company - APL**



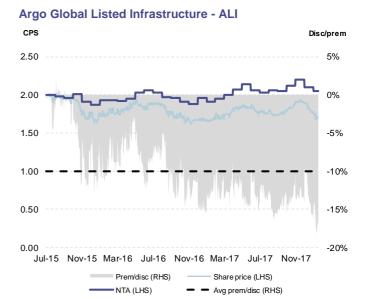
# **Asian Masters Fund - AUF**



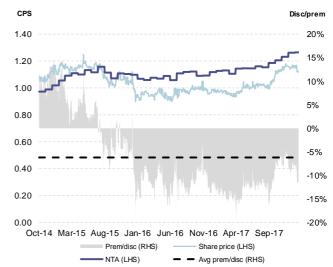
# **Emerging Markets Masters Fund - EMF**



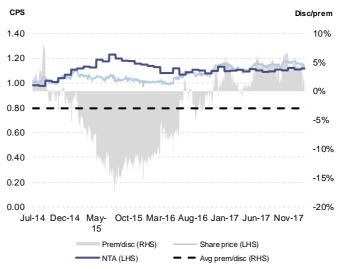
Source: IRESS, company data



# **Ellerston Global Investments - EGI**

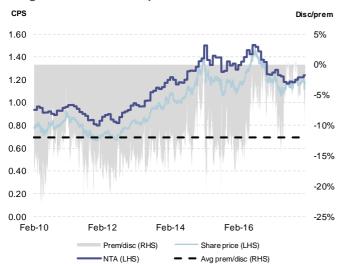


# **Global Value Fund - GVF**

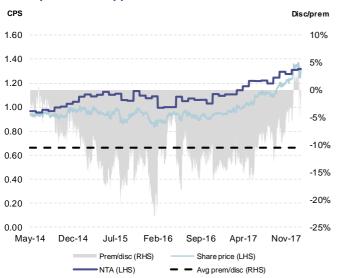




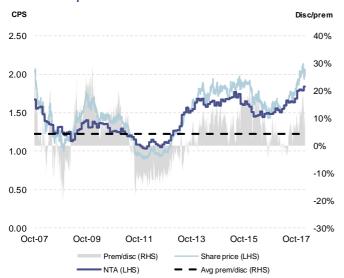
## **Pengana International Equities - PIA**



# **PM Capital Asian Opportunities Fund - PAF**

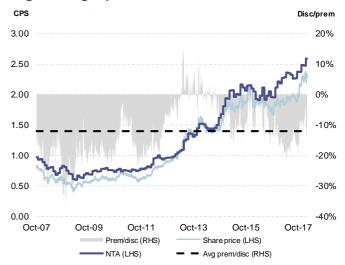


## **Platinum Capital - PMC**



Source: IRESS, company data

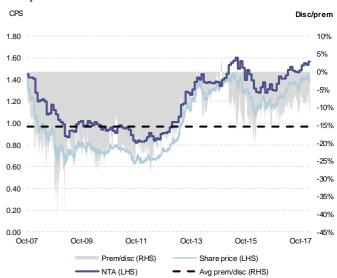
# Magellan Flagship Fund - MFF



# **PM Capital Global Opportunities Fund - PGF**



## **Templeton Global Growth - TGG**

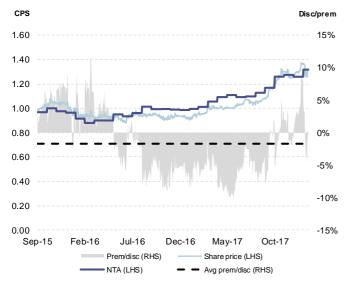




## **Ellerston Asian Investments - EAI**



## **Platinum Asia Investments - PAI**

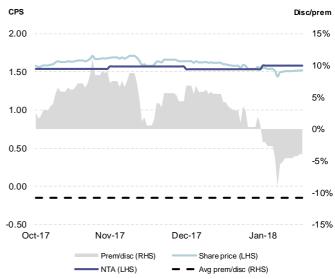


Source: IRESS, company data

#### **Future Generation Global - FGG**

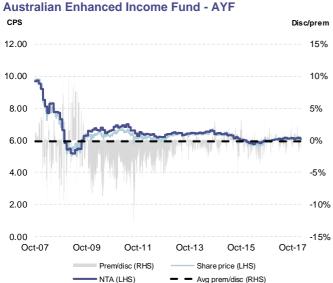


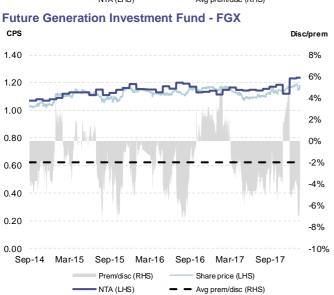
# Magellan Global Trust - MGG

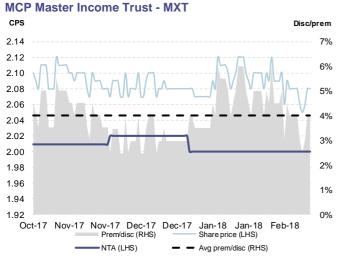


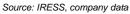


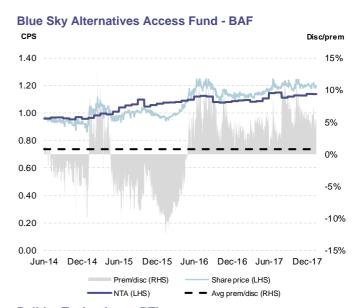
# Specialist-focused LICs















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