WILSONS

Monthly update - July 2017

John Lockton +61 2 8247 3118 | john.lockton@wilsonsadvisory.com.au; Michael Rong +61 3 9640 3863 | michael.rong@wilsonsadvisory.com.au

Domestic market

The Australian market had another flat month in July, down 0.01%, with gains from the Materials (+3.6%) and Financials (+1.3%) sectors propping up the index. Within the Financials sector two of the 'Big Four' Westpac (+4.3%) and ANZ (+3.2%) enjoyed positive gains, while non-bank lenders FlexiGroup (+5.8%) and recently listed Eclipx Group (+3.9%) rose after reaffirming earnings guidance for FY17. Gold miner Saracen Mineral Holdings (+15.0%) led the gains for the Materials sector.

Healthcare, which added 23.5% in H1 2017, was down in July, falling 7.5%. Mayne Pharma (-11.5%) was the hardest hit, with further underperformance of its \$900m generic portfolio acquisition from Teva Pharmaceutical Industries. Bucking the trend was Sigma Healthcare (+7.3%), which reached a negotiated settlement with Chemist Warehouse Group over a disputed supply agreement. Australian small cap shares managed a small positive gain, with the S&P/ASX Small Ordinaries Index returning 0.3%.

Global markets

The S&P 500 gained 1.9% in USD terms and pushed to a new record high, but fell 1.9% in AUD terms as the USD weakened. Telecommunications (+2.3%) and Information Technology (+0.4%) were the only sectors to gain in AUD terms. Heavyweight Verizon Communications posted 5.7%, while Facebook A-shares rose 7.9% and GPU manufacturer NVIDIA gained 8.2%. The Dow Jones Industrial Average pushed above 22,000 points for the first time, with no small thanks to Apple, which jumped 3.3% in USD terms before hitting a new record high in early August.

Globally, the MSCI World Index lost 1.6% in AUD terms with the Japanese and German markets the main drags. The Euro Stoxx 600 Index fell 0.8%, with gains from the Resources (+7.7%) and Insurance (+2.9%) sectors helping to stem the tide. The DAX fell 3.9% as a crisis erupted in Germany's automotive industry, with the European and German competition authorities threatening the Big Five (Audi, BMW, Daimler, Porsche and VW) with multi-billion euro fines for cartel behaviour. The French CAC 40 eased 1.0%, while in the UK the FTSE 100 Index fell a further 1.7% after dropping 4.7% in June. In Asian markets, the Nikkei 225 Index fell 2.6% and the Shenzhen CSI 300 Index was down 1.3%. The MSCI Emerging Markets Index rose 1.8%, supported by Chinese and Indian shares.

Market wrap	
Index	July return
S&P 500 Index	2.1%
MSCI World Index	1.5%
MSCI Emerging Markets (AUD)	1.8%
FTSE 100 Index	0.9%
DAX (Germany)	2.2%
CSI 300 Index	1.9%
Nikkei 225 Index	(0.5%)
STOXX Europe 600	(0.4%)
S&P/ASX 200 Index	0.0%
S&P/ASX All Ordinaries	0.2%
S&P/ASX Small Ordinaries	0.3%

Source: Capital IQ. All returns in local currency.

Table of contents	
Month in review – markets	1
Our LIC key preferences	3
LIC key metrics	10
Charts: Monthly change in premium/discount to NTA	13
Performance metrics	15
Charts: NTA premium/discount and total return vs benchmark	18
Charts: 12-month historical dividend yield	19
Charts: Pre-tax NTA premium discount vs long-term average	21
Charts: Pre-tax NTA growth vs NTA premium/discount	23
Charts: Historical premium/discount to pre-tax NTA	25

Wilsons Investment Strategy

Issued by Wilsons Advisory and Stockbroking Limited ("Wilsons") ABN 68 010 529 665 - AFSL No. 238375, a participant of ASX Group. Past performance is not a reliable indicator of future performance. This document should be read in conjunction with the disclosures and disclaimer at the end of this document.

Theme Funds

Currencies

The AUD rose 3.8% against the USD in July, from 0.7689 to 0.7980, reaching its highest level since May 2015. In trade-weighted terms, the AUD was lifted 2.8%, boosted by a rise in trade and commodity prices. The AUD ended the month higher against major currencies, including the GBP (+2.5%), JPY (+2.0%), NZD (+1.5%) and EUR (+0.5%).

The US Dollar Index closed the month 2.9% lower, reaching its lowest level since January 2015. The USD fell against major currencies including the EUR (-3.2%), JPY (-1.8%) and GBP (-1.3%). and gaining modestly against the CHF (+0.9%). The USD has been falling since the start of 2017, and was hit hard heading into the non-farm payrolls release by reports that a grand jury had been empanelled to investigate the Trump campaign's ties with Russia. Meanwhile, the EUR has had an impressive winning streak through the year to date, associated with continued signs of economic recovery on the continent.

Commodities

Commodities rallied through July, with sharp moves higher in copper (+7.3%) and nickel (+8.8%). Tin (+3.4%) built steadily through the month, while lead (+1.8%) and zinc (+1.3%) were flatter but still posted gains. Aluminium (-0.1%) finished the month slightly down despite a late rise. Gold (+2.2%) finished higher at US \$1,269.44/oz after hitting a low of \$1,212.46. The price of iron ore delivered to Qingdao in China rose a further 13.5% in July after shooting 13.9% in June, finishing the month at US \$73.70/t, but still below its February high of \$94.86.

Oil ended the month on a high with US inventories falling by 10.2m bbl in the final week, Saudi Arabia's energy minister announcing a cap on exports, and US energy companies announcing capex reductions. The Brent crude oil spot price rose from US \$47.01/b to \$51.99 (+10.4%) through the month, and similarly WTI increased from US \$46.02/b to \$50.21.



World equity indices' price performance (rebased 01 Jan 2016)

Source: Wilsons, Lonsec, S&P Capital IQ

Page 2

LIC key preferences

We provide an overview of our preferred LICs within each category:

- 1. Domestic equities large/medium cap and medium/small cap
- 2. Absolute return funds
- 3. International equities
- 4. Specialist funds

When selecting these funds we examined their performance against the following key metrics:

- NTA and total return (share price and dividends paid) performance has the LIC delivered on its investment objective of outperforming its underlying benchmark?
- Dividends paid and stability of dividends paid has the LIC paid a dividend to shareholders and has there been a stable and continuous dividend paid profile?
- Premium/discount to NTA what is the current premium/discount to NTA? How has the share price traded relative to its NTA through time?
- Liquidity is there sufficient liquidity to enter and exit the fund?
- Underlying management team is the manager well regarded in the market? Is there transparency in the underlying portfolio and the team's investment process?

Company	ASX code	Investment focus
Australian Equities		
AMCIL	AMH	Large/Medium Cap
QV Equities	QVE	Medium Cap
Acorn Capital Investment	ACQ	Small Cap
Absolute Return Funds		
Watermark Market Neutral Fund	WMK	Market Neutral
International Equities		
Antipodes Global Investment Company	APL	Global
Specialist Shares		
Blue Sky Alternatives Access Fund	BAF	Alternative Assets



Domestic equities large cap: AMCIL (AMH)

Fund description Key data AMCIL manages a concentrated investment portfolio comprising 40 to 50 stocks covering large and small companies in the Australian Investment style All cap, value equity market. As a result, small companies by market size can have an equally important impact on portfolio returns as larger companies in the Australian S&P/ASX 200 Benchmark market. The number of holdings in the portfolio will depend on market conditions and investment opportunities. The selection of stocks in Accumulation Index the portfolio is based on attractive valuations as well as the outlook for growth and the competitive structure of the industry. Management fee 0.77% Given the concentrated investment focus of AMCIL, holdings will be sold from time to time to fund additional investments to the portfolio. Performance fee No Portfolio performance* Share price and NTA profile Total Total return CPS Disc/prem return out/under-performance \$227.0m Market cap 1.20 3yr 1yr 5yr 1yr 3yr 5yr Listing date 10 February 2000 1.00 -4% 8% 82% -15% -27% 14% Share price 0.80 As at 22/08/2017 \$0.94 Pre-tax NTA Pre-tax 0.60 NTA performance out/under-performance* 0.40 NTA at 31/07/2017 1yr 3yr 5yr 1yr 3yr 5yr Pre-tax NTA \$0.94 0.20 -4% -3% 19% -8% -8% -22% \$0.88 Post-tax NTA 0.00 Apr-07 Apr-08 Apr-09 Apr-10 Apr-11 Apr-12 Apr-13 Apr-14 Apr-15 Apr-16 Apr-17 Share price premium/discount to NTA Prem/disc (RHS) Share price (LHS) NTA (LHS) Avg prem/disc (RHS) Pre-tax NTA -1% Top holdings as at 31 July 2017 Sector allocation Post-tax 6% Not disclosed

BHP Billiton

Mainfreight

Lifestyle Communities

Commonwealth Bank

National Australia Bank

15%

10%

5%

0% -5%

10%

-15%

-20%

-25%

-30%

4.42%

4.12%

4.00%

3.91%

3.89%

12-month historical	
Dividend yield	4.0%
Gross dividend yield	5.7%

Source: Wilsons, company data, IRESS *NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

-2%



1-year average

Wilsons Investment Strategy Page 4

Domestic equities medium cap: QV Equities (QVE)

Key data	
Investment style	Value, medium cap, ex top 20
Benchmark	S&P/ASX 300 Accumulation Index excluding the S&P/ASX 20 Accumulation Index
Management fee	1.10%
Performance fee	No
Market cap	\$371.3m
Listing date	22 August 2014
Share price	
As at 22/08/2017	\$1.36
NTA at 31/07/2017	
Pre-tax NTA	\$1.19
Post-tax NTA	\$1.15
Share price premium/d	iscount to NTA
Pre-tax NTA	14%
Post-tax	18%
3-yr average	0%
12-month historical	
Dividend yield	2.5%
Gross dividend yield	3.5%

Source: Wilsons, company data, IRESS *NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

Fund description

P

The investment objective is to provide long-term capital growth over a five year-plus investment horizon through investment in a diversified portfolio of guality, undervalued ASX-listed equities and other investment securities, outside the ASX top 20 securities.

The ASX top 20's composition is very concentrated by sector, with the Financials and Materials sectors combined representing almost 70% of holdings. An investment portfolio that is based on stocks outside the top 20 has a much broader and evenly spread set of sectors.

It is QV's belief that companies ex the top 20 can still be leaders in their field with competitive advantages over their peers and strong recurring and predictable earnings offering greater opportunities for above market returns.

As well as long-term capital growth, Investors Mutual (QV is one of IML's funds) is focused on long-term income growth, seeking investment opportunities that pay sustainable and growing dividends with active franking credits. The portfolio is managed from an Australian investor's perspective, with tax being an important consideration in its daily management.

Portfolio performance* Total return			Total return out/under-performance			Share price and NTA profile		
3m	6m	1yr	3m	6m	1yr	1.40		
8%	8%	28%	7%	0%	17%	1.00		
Pre-tax NTA performance		out/u	Pre-tax NTA	-	0.60			
3m	6m	1yr	3m	6m	1yr	0.00		

-1%

-4%

-4%



Disc/prem

Sector allocation

1%

-1%



2%

Top holdings as at 31 July 2017

Bank of Queensland	3.40%
Sonic Healthcare	3.30%
Clydesdale Bank	3.30%
Pact Group	3.20%
Fletcher Building	3.20%



Domestic equities small cap: Acorn Capital Investment (ACQ)

Key data	
Investment style	Neutral, small/micro cap (incl unlisted)
Benchmark	S&P/ASX Small Ordinaries Accumulation Index
Management fee	0.95%
Performance fee	20% of outperformance of funds NAV to the benchmark, subject to various tests
Market cap	\$45.6m
Listing date	01 May 2014
Share price	
As at 22/08/2017	\$0.97
NTA at 31/07/2017	
Pre-tax NTA	\$1.10
Post-tax NTA	\$1.07
Share price premium/d	iscount to NTA
Pre-tax NTA	-12%
Post-tax	-9%
1-yr average	-13%
12-month historical	
Dividend yield	1.9%

Source: Wilsons, company data, IRESS

Fund description

Sector allocation

20% 15% 10%

5%

0%

One of Australia's few specialist listed funds to invest in Australian microcap shares, Acorn Capital focuses on this generally neglected part of the market because of the lack of research in this area provides scope to uncover growth opportunities.

Acorn aims to exploit inefficiencies in the pricing of stocks that arise from information gaps about microcaps, and to identify opportunities for long-term growth.

The fund is style and sector neutral, holding a portfolio of typically between 65-80 stocks with a low expected portfolio turnover.

Microcap companies are defined by Acorn's manager as those entities that have an equity valuation less than the 250th largest, by full market capitalisation (and not free-float adjusted), ASX-listed entity.

Microcap companies include both listed microcaps (being those listed on ASX) and unlisted microcaps (being either entities that are not ASX listed, or non-ASX listed instruments of listed microcaps).

Portfolio p	performance	e*				Share price and NTA profile
	Total return		out/u	Total return nder-perform		CPS 1.40
3m	6m	1 yr	3m	6m	1yr	1.20
0%	-4%	4%	1%	-6%	3%	
						0.60

Pre-tax NTA performance				Pre-tax NT/ nder-perfor	-
3m	6m	1 yr	3m	6m	1yr
2%	-7%	-11%	3%	-8%	-12%

66 International Contraction of the state of



Top holdings as at 31 July 2017

HUB24	6.80%
Genea (UL)	4.70%
Carbon Revolution	3.40%
Redbubble	3.10%
MsI Solutions	2.90%
*(UL) Unlisted	

Gross dividend yield 2.7%

*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.



Absolute: Watermark Market Neutral (WMK)

Key data	
Investment style	All cap, market neutral, domestic and global mandate
Benchmark	RBA cash rate
Management fee	1.00%
Performance fee	20% (plus GST) of performance above the benchmark
Market cap	\$86.9m
Listing date	18 July 2013
Share price	
As at 22/08/2017	\$1.00
NTA at 31/07/2017	
Pre-tax NTA	\$1.00
Post-tax NTA	\$1.01
Share price premium/d	iscount to NTA
Pre-tax NTA	0%
Post-tax	-1%
1-yr average	-4%
12-month historical	
Dividend yield	6.5%
Gross dividend yield	7.6%

Source: Wilsons, company data, IRESS *NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

Fund description

In a market-neutral structure, returns are derived from the difference in performance between a long and a short portfolio of shares. As both portfolios are of equal size, the fund is fully hedged, retaining little or no net exposure to the share market. Irrespective of whether the portfolios are rising or falling, a positive return is achieved when the long portfolio outperforms the short. In this way, returns from a market neutral strategy will have no correlation with the performance of the broader share market, reflecting instead the investment manager's success in selecting the right securities.

While the share market is generally efficient in valuing companies, there will always be a select group of companies that are mispriced at any given point in time. Watermark's investment strategy allows investors to benefit from its success in identifying "strong" companies to invest in and "weaker" companies to sell short, without being fully exposed to the volatility and risks of the share market.

Sector exposure





Portfolio performance*

	Total return		Total return out/under-performance										
6m	1yr	3yr	6m	1yr	3yr								
-2%	3%	12%	-3%	1%	10%								
NT	Pre-tax A performa	nce	out/	Pre-tax NT under-perfor									
6m	1yr	3yr	6m	1yr	3yr								
-3%	-5%	1%	-4%	-6%	-1%								



International: Antipodes Global Investment Company (APL)

Key data	
Investment style	Long/short, value
Benchmark	MSCI All Country World Net Index in AUD
Management fee	1.10%
Performance fee	15% of net outperformance, subject to a high watermark
Market cap	\$372.6m
Listing date	18 October 2016
Share price	
As at 22/08/2017	\$1.21
NTA at 31/07/2017	
Pre-tax NTA	\$1.19
Post-tax NTA	\$1.15
Share price premium/di	scount to NTA
Pre-tax NTA	2%
Post-tax	5%
1-yr average	N/A
12-month historical	
Dividend yield	N/A

Source: Wilsons, company data, IRESS *NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

N/A

Fund description

Long-short global securities investment portfolio with a currency overlay. The portfolio will aspire to grow wealth over the long term by generating positive returns in excess of the benchmark at below market levels of risk.

The manager seeks to purchase securities in what it considers to be great businesses that are not valued as such and build a high conviction portfolio with a capital preservation focus. Investors should be aware that returns can vary considerably from broad index returns.

Antipodes was formed in March 2015 by Jacob Mitchell with the backing of Pinnacle Investment Management. The portfolio manager, Mr Mitchell, has more than 20 years' investment experience and prior to forming Antipodes was Deputy Chief Investment Officer and Portfolio Manager at Platinum Asset Management.

Portfolio performan	ce	
	Total return	
3m	6m	1yr
3%	11%	-
	Pre-tax NTA performance	
3m	6m	1yr
0%	3%	-

Share price and NTA profile



Sector allocation



Regional allocation





Gross dividend yield

Alternatives: Blue Sky Alternative (BAF)

Key data		Fund description Blue Sky Alternative is a	n ASX-listed (ASX [.]	BLA) alternative asset (manager with more than \$2bn in assets under mana
Investment style	Alternative assets	•	nent track record a	cross private equity, ver	nture capital, hedge funds, private real estate and re-
Benchmark	8% per annum	The Fund Limited is man real assets, 3) private re		•	alternative assets, including: 1) private equity and
Management fee	1.12%	. , .	. ,	C C	
	17.5% fee on returns above	Portfolio performance*			Share price and NTA profile
Performance fee	hurdle rate of 8%		Total return		1.40
Market cap	\$205.4m	3m	6m	1yr	1.20
Listing date	16 June 2014	7%	7%	4%	0.80
Share price					0.60
As at 22/08/2017	\$1.23		Pre-tax NTA performance		0.40
NTA at 31/07/2017		3m	6m	1yr	0.00
Pre-tax NTA	\$1.15	6%	6%	2%	Jul-14 Oct-14 Jan-15 Apr-15 Jul-15 Oct-15 Jan-16 Apr-16 Jul-16 Oct-16 Prem/disc (RHS)
Post-tax NTA	N/A	0%	0%	2%	NTA (LHS)
Share price premiur	m/discount to NTA	Sector allocation			Top holdings as at 31 July 2017
Pre-tax NTA	7%		Cash 10%	_ Private Equity	Not disclosed
Post-tax	N/A	Retirement Living 7%		20%	
1-yr average	0%	Other Real Estate			
12-month historical		7%		Venture Capital	
Dividend yield	4.1%	Student Accommodation		6% Water Fund	
Gross dividend yield	5.9%	Projects 20%		16%	
Source: Wilsons, compa *NTA performance is ex share price and dividenc	clusive of dividends paid. Total return is	20% Residential Developmen Project 5%		Strategic Australian Agriculture Fund 2% Other Real Assets 7%	



LIC key metrics

Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price \$A	Pre-tax NTA \$A	Pre-tax NTA prem/disc	3yr avg prem/disc	Post-tax NTA \$A	Post-tax NTA prem/disc	Diluted NTA \$A	Diluted discount/ premium	Options exercise price \$A	Options expiry date	Dividend yield	Gross dividend yield	Mgmt fee	Perf fee
Australian Equities																		
Aberdeen Leaders	ALR	Large Cap	25-Aug-97	68	1.16	1.24	-7%	-4%	1.19	-3%					4.3%	6.2%	2.40%	No
AFIC	AFI	Large Cap	01-Jan-36	6939	6.11	5.87	4%	3%	5.06	21%					4.1%	5.8%	0.18%	No
Aust Gov Masters Index Funds	AQF	Large Cap	10-Feb-10	50	1.90	1.95	-3%	-1%	1.83	4%					4.1%	5.8%	0.49%	No
Argo Inv	ARG	Large Cap	01-Jan-47	5560	7.99	7.71	4%	4%	6.80	18%					3.8%	5.4%	0.18%	No
Aust United Inv	AUI	Large Cap	01-Jan-74	1048	8.49	8.58	-1%	-6%	7.46	14%					4.0%	5.7%	0.13%	No
Arowana Aust Value Opps Fund	AWQ	Large Cap	05-Jan-15	69	0.92	1.05	-12%	-3%	1.03	-11%					4.1%	4.1%	1.00%	Yes
Century Aust Inv	CYA	Large Cap	08-Apr-04	89	0.95	0.94	1%	-7%	0.99	-4%					3.8%	5.4%	1.08%	No
Djerriwarrh Inv	DJW	Large Cap	28-Jun-95	779	3.83	3.24	18%	27%	3.26	17%					6.7%	9.6%	0.39%	No
Milton Corp	MLT	Large Cap	30-Jan-62	2895	4.61	4.54	2%	1%	4.00	15%					4.2%	6.0%	0.14%	No
Plato Income Maximiser	PL8	Large Cap	05-May-17	317	1.11	1.03	7%		1.04	6%							0.80%	No
AMCIL	AMH	Large/Medium Cap	10-Feb-00	226	0.94	0.94	-1%	-2%	0.88	6%				29-Apr-19	4.0%	5.7%	0.77%	No
BKI Inv Co	BKI	Large/Medium Cap	12-Dec-03	1017	1.72	1.61	7%	1%	1.52	13%					4.4%	6.3%	0.19%	No
Carlton Inv	CIN	Large/Medium Cap	28-Feb-71	844	32.26	36.36	-11%	-11%	30.21	7%					3.8%	5.4%	0.10%	No
Clime Capital	CAM	Large/Medium Cap	03-Feb-01	78	0.88	0.87	1%	-8%	0.87	1%					5.6%	8.0%	1.00%	Yes
CBG Capital Limited	CBC	Large/Medium Cap	19-Dec-14	23	0.91	0.97	-7%		0.97	-6%					3.4%	4.9%	1.00%	Yes
Diversified United Inv	DUI	Large/Medium Cap	19-Dec-91	806	3.80	3.98	-5%	-7%	3.46	10%					3.6%	5.2%	0.17%	No
Flagship Inv	FSI	Large/Medium Cap	20-Dec-00	40	1.57	1.80	-13%	-15%	1.72	-9%					4.6%	6.6%	No Fee	Yes
Perpetual Inv Co	PIC	Large/Medium Cap	18-Dec-14	266	1.06	1.11	-4%	-4%	1.10	-3%					2.6%	3.7%	1.00%	No
QV Equities	QVE	Large/Medium Cap	22-Aug-14	364	1.36	1.19	14%	0%	1.15	18%					2.5%	3.5%	1.00%	No
WAM Leaders	WLE	Large/Medium Cap	12-Aug-99	465	1.12	1.16	-4%		1.15	-3%	1.14	-2%	1.10	17-Nov-17			1.00%	Yes
Whitefield	WHF	Large/Medium Cap	02-Aug-71	393	4.53	4.86	-7%	-7%	4.47	1%							0.35%	No
Mcap weighted average						,	3%	2%		16%	á	0%			4%	5%	*	
Simple average							-1%	-2%		5%		-2%			4%	6%	×	
Acorn Capital Inv Fund	ACQ	Medium/Small Cap	01-May-14	46	0.97	1.10	-12%	-13%	1.07	-9%					1.9%	2.7%	0.95%	Yes
Contango Income Generator	CIE	Medium/Small Cap	14-Aug-15	80	1.00	1.02	-2%	-1%	1.01	-1%	1.01	-2%	1.00	30-Mar-18	6.6%	7.8%	0.95%	No
Mirrabooka Inv	MIR	Medium/Small Cap	28-Jun-01	435	2.65	2.27	17%	13%	2.07	28%					5.5%	7.8%	0.70%	No
Ozgrowth	OZG	Medium/Small Cap	02-Jan-08	57	0.16	0.19	-17%	-15%	0.19	-15%	0.19	-16%	0.18	31-Aug-17	3.1%	4.5%	1.00%	Yes
WAM Capital	WAM	Medium/Small Cap	12-Aug-03	1558	2.47	1.96	26%	10%	1.93	28%					5.9%	8.4%	1.00%	Yes
WAM Research	WAX	Medium/Small Cap	19-Aug-13	295	1.60	1.22	31%	9%	1.22	31%					5.3%	7.5%	1.00%	Yes
Westoz Inv Co	WIC	Medium/Small Cap	16-Sep-09	124	0.99	1.08	-8%	-11%	1.06	-7%	1.07	-8%	1.05	31-Aug-17	6.3%	9.1%	1.28%	Yes
8lp Emerging Companies Limited	8EC	Small Cap	01-Dec-15	38	0.90	1.06	-15%		1.04	-14%							1.25%	Yes
Contango MicroCap	CTN	Small Cap	25-Mar-14	158	0.94	1.00	-6%	-10%	1.01	-7%					6.7%	7.9%	1.25%	Yes
Glennon Small Cos	GC1	Small Cap	21-Aug-15	42	0.94	0.99	-5%	-2%	0.98	-4%					4.2%	6.0%	1.00%	Yes
Mercantile Inv Co	MVT	Small Cap	26-Aug-08	43	0.15	0.18	-17%	-15%	0.16	-8%								
NAOS Absolute Opps Co	NAC	Small Cap	12-Nov-14	54	1.05	1.09	-4%		1.07	-2%					4.7%	6.7%	1.75%	Yes
NAOS Emerging Opps Co	NCC	Small Cap	26-Feb-13	85	1.38	1.33	4%		1.27	9%					4.8%	6.8%	1.25%	Yes
Sandon Capital Inv	SNC	Small Cap	23-Dec-13	47	0.97	1.00	-3%		0.97	0%					5.0%	7.2%	1.25%	Yes
Mcap weighted average							17%	6%		20%		-1%			5.5%	7.7%		
Simple average							-1%	-4%		2%		-9%			5.0%	6.8%		

Source: IRESS, company data. Previous 12-month dividend yield. NTA as at 31/07/2017. Share price as at close 22/08/2017.



Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price \$A	Pre-tax NTA \$A	Pre-tax NTA prem/disc	3yr avg prem/disc	Post-tax NTA \$A	Post-tax NTA prem/disc	Diluted NTA \$A	Diluted discount/ premium	Options exercise price \$A	Options expiry date	Dividend yield	Gross dividend yield	Mgmt fee	Perf fee
Absolute Return Funds																		
Absolute Equity Performance Fund	AEG	Absolute Return	16-Dec-15	102	1.13	1.10	3%		1.12	1%	1.10	3%	1.10	16-Nov-17			1.50%	Yes
Ironbark Capital	IBC	Absolute Return	02-Apr-87	70	0.51	0.54	-6%		0.53	-5%					2.4%	3.4%	0.65%	Yes
Katana Capital	KAT	Absolute Return	23-Dec-05	32	0.71	0.86	-18%	-7%	0.83	-15%					8.2%	11.7%	1.25%	Yes
Thorney Opps	TOP	Absolute Return	22-Mar-00	119	0.69	0.78	-12%	-4%	0.73						1.67%	2.4%	0.75%	Yes
Aust Leaders Fund	ALF	Long/Short	10-Feb-04	339	1.28	1.26	1%	9%	1.27	0%					8.0%	11.5%	1.50%	Yes
Cadence Capital	CDM	Long/Short	05-Dec-06	358	1.28	1.17	9%	6%	1.25	3%					6.9%	9.9%	1.00%	Yes
Monash Absolute Investment Co	MA1	Long/Short	12-Apr-16	40	0.79	0.88	-10%		0.92		0.94	-16%	1.10	28-Sep-17			1.50%	Yes
WAM Active	WAA	Long/Short	11-Jan-08	44	1.10	1.06	3%	4%	1.06	3%					4.4%	6.3%	1.00%	Yes
Watermark Market Neutral Fund	WMK	Market Neutral	18-Jul-13	87	1.00	1.00	0%	-4%	1.01	-1%					6.5%	7.7%	1.00%	Yes
Mcap weighted average							1%	1%		0%		0%			5.5%	8.9%		
Simple average							-3%	1%		-2%		-7%			5.4%	7.5%	·	
International Equities																		
Asian MastersFund	AUF	Asia	04-Dec-07	184	1.32	1.30	2%	1%	1.20	10%					1.6%	2.2%	1.00%	Yes
Ellerston Asian Inv	EAI	Asia	15-Sep-15	105	0.94	1.07	-12%	-4%	1.05	-10%	1.04	-10%	1.00	28-Feb-19			0.95%	Yes
PM Capital Asian Opps Fund	PAF	Asia	22-May-14	62	1.12	1.22	-9%	-9%	1.15	-3%					2.3%	3.2%	1.00%	Yes
Platinum Asia Inv	PAI	Asia	21-Sep-15	375	1.08	1.10	-2%	0%	1.08	0%	1.05	2%	1.00				1.10%	Yes
Emerging Markets Masters Fund	EMF	Emerging Markets	11-Oct-12	184	1.91	1.85	3%	3%	0.00						3.1%	3.1%	1.08%	No
Argo Global Listed Infrastructure	ALI	Global	03-Jul-15	253	1.77	2.03	-13%	-3%	2.02	-13%	2.02	-12%	2.00		1.7%	1.7%	1.20%	No
Antipodes Global Investment Company	APL	Global	18-Oct-16	372	1.21	1.19	2%		1.15	5%	1.15	5%	1.10	15-Oct-18			1.10%	Yes
Ellerston Global Inv	EGI	Global	20-Oct-14	77	1.01	1.16	-13%	-2%	1.15	-12%	1.11	-9%	1.00	10-Apr-18	2.0%	2.8%	0.75%	Yes
Future Generation Global Inv Co	FGG	Global	10-Sep-15	313	1.11	1.14	-3%	1%	1.12	-2%	1.12	-1%	1.10	15-Sep-17	0.9%	1.3%	No Fee	No
Global Value Fund	GVF	Global	21-Jul-14	138	1.14	1.09	5%	-5%	1.08	5%					2.6%	3.8%	1.50%	Yes
Hunter Hall Global Value	HHV	Global	19-Mar-04	284	1.18	1.17	1%	-11%	1.17	0%					5.6%	8.0%	1.77%	Yes
Magellan Flagship Fund	MFF	Global	19-Dec-06	960	1.96	2.26	-13%	-6%	1.93	2%	2.14	-8%	1.05	31-Oct-17	1.0%	1.5%	1.25%	Yes
PM Capital Global Opps Fund	PGF	Global	12-Dec-13	384	1.11	1.22	-9%	-9%	1.16	-4%					2.8%	3.9%	1.09%	Yes
Platinum Capital	PMC	Global	29-Jun-94	480	1.77	1.65	7%	9%	1.58	12%					4.3%	6.1%	1.50%	Yes
Templeton Global Growth	TGG	Global	28-May-97	308	1.38	1.47	-7%	-9%	1.42	-3%					3.3%	4.0%	1.00%	No
Mcap weighted average						1	-5%	-3%	1	1%		-2%			2.0%	2.7%		
Simple average							-4%	-3%		-1%		-5%			2.6%	3.5%		
Specialist Shares													-					
Aust Enhanced Income Fund	AYF	Hybrids	17-Oct-06	20	6.07	6.10	0%		0.00						6.3%	7.0%	0.85%	No
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	16-Jun-14	205	1.23	1.15	7%	0%	0.00						4.15%	5.9%	1.12%	Yes
Balidor Technology Inv	BTI	Internet-Related Co's	21-Nov-14	101	0.86	1.07	-20%	-10%	1.03	-17%							1.75%	Yes
Future Generation Inv Fund	FGX	Fund of Funds	12-Sep-14	385	1.09	1.14	-5%		1.15	-5%					3.6%	5.2%	1.00%	No
Lion Selection Group	LSX	Junior Mining/Exploration	13-Mar-13	44	0.40	0.00		-30%	0.38								0.75%	Yes
Mcap weighted average						,	-3%	-3%		-5%			******		3.1%	4.4%		
Simple average							-6%	-13%		-11%					4.7%	6.0%	,	

Source: IRESS, company data. Previous 12-month dividend yield. NTA as at 31/07/2017. Share price as at close 22/08/2017.



Outstanding options

code	Shares on issue	Mcap (\$Am)	Last price \$A (options)	Last price \$A	Options exercise price \$A	Pre-tax NTA \$A	Potential raising \$A	Options expiry date
WLEO	418,240,581	466	0.01	1.12	1.10	1.16	\$328,759,268	17-Nov-17
CIEO	81,150,494	80	0.00	0.98	1.00	1.02	\$33,887,014	30-Mar-18
OZGOB	356,957,040	57	0.00	0.16	0.18	0.19	\$6,458,076	31-Aug-17
PL8O	296,278,408	311	0.01	1.07	1.10	1.03	\$325,884,248	29-Apr-19
WICOB	129,005,768	124	0.00	0.95	1.05	1.08	\$13,526,805	31-Aug-17
AEGO	93,037,119	102	0.02	1.11	1.10	1.10	\$76,875,498	16-Nov-17
MA1O	52,465,001	41	0.00	0.78	1.10	0.88	\$57,711,500	28-Sep-17
EAIO	112,520,244	105	0.02	0.94	1.00	1.07	\$65,167,917	28-Feb-19
APLO	307,590,820	371	0.10	1.20	1.10	1.19	\$288,282,598	15-Oct-18
EGIO	75,871,924	78	0.05	1.03	1.00	1.16	\$33,599,177	10-Apr-18
FGGO	284,369,968	313	0.00	1.11	1.10	1.14	\$291,797,457	15-Sep-17
MFFO	489,755,992	962	0.96	1.97	1.05	2.26	\$56,525,615	31-Oct-17
	CIEO OZGOB PL8O WICOB AEGO MA1O EAIO APLO EGIO FGGO	CIEO 81,150,494 OZGOB 356,957,040 PL8O 296,278,408 WICOB 129,005,768 AEGO 93,037,119 MA1O 52,465,001 EAIO 112,520,244 APLO 307,590,820 EGIO 75,871,924 FGGO 284,369,968	CIEO 81,150,494 80 OZGOB 356,957,040 57 PL8O 296,278,408 311 WICOB 129,005,768 124 AEGO 93,037,119 102 MA1O 52,465,001 41 EAIO 112,520,244 105 APLO 307,590,820 371 EGIO 75,871,924 78 FGGO 284,369,968 313	WLEO 418,240,581 466 0.01 CIEO 81,150,494 80 0.00 OZGOB 356,957,040 57 0.00 PL8O 296,278,408 311 0.01 WICOB 129,005,768 124 0.00 WICOB 129,005,768 124 0.02 MA1O 52,465,001 41 0.00 MA1O 52,465,001 41 0.00 EAIO 112,520,244 105 0.02 APLO 307,590,820 371 0.10 EGIO 75,871,924 78 0.05 FGGO 284,369,968 313 0.00	WLEO 418,240,581 466 0.01 1.12 CIEO 81,150,494 80 0.00 0.98 OZGOB 356,957,040 57 0.00 0.16 PL80 296,278,408 311 0.01 1.07 WICOB 129,005,768 124 0.00 0.95 K AEGO 93,037,119 102 0.02 1.11 MA1O 52,465,001 41 0.00 0.78 EAIO 112,520,244 105 0.02 0.94 APLO 307,590,820 371 0.10 1.20 EGIO 75,871,924 78 0.05 1.03 FGGO 284,369,968 313 0.00 1.11	WLEO 418,240,581 466 0.01 1.12 1.10 CIEO 81,150,494 80 0.00 0.98 1.00 OZGOB 356,957,040 57 0.00 0.16 0.18 PL8O 296,278,408 311 0.01 1.07 1.10 WICOB 129,005,768 124 0.00 0.95 1.05 AEGO 93,037,119 102 0.02 1.11 1.10 MA1O 52,465,001 41 0.00 0.78 1.10 EAIO 112,520,244 105 0.02 0.94 1.00 APLO 307,590,820 371 0.10 1.20 1.10 EGIO 75,871,924 78 0.05 1.03 1.00 FGGO 284,369,968 313 0.00 1.11 1.10	SA SA SA WLEO 418,240,581 466 0.01 1.12 1.10 1.16 CIEO 81,150,494 80 0.00 0.98 1.00 1.02 OZGOB 356,957,040 57 0.00 0.16 0.18 0.19 PL8O 296,278,408 311 0.01 1.07 1.10 1.03 WICOB 129,005,768 124 0.00 0.95 1.05 1.08 AEGO 93,037,119 102 0.02 1.11 1.10 1.10 MA1O 52,465,001 41 0.00 0.78 1.10 0.88 EAIO 112,520,244 105 0.02 0.94 1.00 1.07 APLO 307,590,820 371 0.10 1.20 1.10 1.19 EGIO 75,871,924 78 0.05 1.03 1.00 1.16 FGGO 284,369,968 313 0.00 1.11 1.10 1.14	SA SA SA WLEO 418,240,581 466 0.01 1.12 1.10 1.16 \$328,759,268 CIEO 81,150,494 80 0.00 0.98 1.00 1.02 \$33,887,014 OZGOB 356,957,040 57 0.00 0.16 0.18 0.19 \$6,458,076 PL80 296,278,408 311 0.01 1.07 1.10 1.03 \$325,884,248 WICOB 129,005,768 124 0.00 0.95 1.05 1.08 \$13,526,805 CUB 29,027,768 124 0.00 0.95 1.05 1.08 \$13,526,805 MICOB 129,005,768 124 0.00 0.95 1.05 1.08 \$13,526,805 MA10 52,465,001 41 0.00 0.78 1.10 0.88 \$57,711,500 EAIO 112,520,244 105 0.02 0.94 1.00 1.07 \$65,167,917 APLO 307,590,820 371 0.1

\$1,578,475,172

Source: IRESS, company data. NTA as at 31/07/2017. Share price as at close 22/08/2017.



Monthly change in premium/discount to NTA



Domestic equities (large/medium focus): Monthly change in premium/discount to NTA



Domestic equities (medium/small focus): Monthly change in premium/discount to NTA

International equities: Monthly change in premium/discount to NTA



Absolute return: Monthly change in premium/discount to NTA



Source: IRESS, company data



15%

Wilsons Investment Strategy Page 13

25 August 2017 Funds Listed Investment Companies

Specialist: Monthly change in premium/discount to NTA



Source: IRESS, company data



Wilsons Investment Strategy Page 14

Performance metrics

Company	ASX code			Total return				out/		return performa	ance				-tax TA			Pi out/und	re-tax N ler-perfe		e	Benchmark
Australian Equities - Large/Me	dium	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
AFIC	AFI	5%	5%	8%	10%	67%	4%	-3%	-4%	-25%	-1%	-2%	2%	1%	-3%	29%	-3%	-4%	-6%	-8%	-12%	S&P/ASX 200 Accumulation
Aberdeen Leaders	ALR	1%	6%	10%	8%	49%	0%	-2%	-1%	-28%	-19%	-6%	-2%	0%	2%	17%	-6%	-8%	-6%	-3%	-23%	S&P/ASX 200 Accumulation
AMCIL	AMH	4%	-1%	-4%	8%	82%	2%	-8%	-15%	-27%	14%	-1%	2%	-4%	-3%	19%	-1%	-3%	-11%	-8%	-22%	S&P/ASX 200 Accumulation
Aust Gov Masters Index Funds	AQF	-3%	2%	8%	8%	52%	-5%	-5%	-3%	-27%	-16%	-3%	2%	3%	-3%	32%	-3%	-4%	-3%	-7%	-9%	S&P/ASX 200 Accumulation
Argo Inv	ARG	5%	7%	11%	15%	79%	3%	0%	0%	-20%	11%	-3%	-1%	3%	1%	35%	-3%	-6%	-3%	-3%	-5%	S&P/ASX 200 Accumulation
Aust United Inv	AUI	4%	12%	20%	13%	81%	3%	5%	9%	-23%	13%	-3%	3%	6%	-4%	31%	-3%	-2%	-1%	-9%	-10%	S&P/ASX 200 Accumulation
Arowana Aust Val Opps Fund	AWQ	-2%	-1%	-4%			-4%	-9%	-15%			6%	3%	-9%			6%	-2%	-16%			S&P/ASX 200 Accumulation
BKI Inv Co	BKI	6%	3%	10%	15%	77%	5%	-5%	-1%	-21%	9%	-3%	2%	-2%	-5%	19%	-3%	-3%	-8%	-9%	-22%	S&P/ASX 200 Accumulation
Clime Capital	CAM	1%	1%	19%	6%	33%	0%	-6%	8%	-14%	-40%	-3%	-4%	-3%	-19%	-24%	-3%	-9%	-9%	-24%	-63%	All Ordinaries Accumulation
CBG Capital	CBC	-2%	-2%	8%			-4%	-10%	-4%			0%	0%	0%	0%	0%	0%	-5%	-6%	-4%	-40%	S&P/ASX 200 Accumulation
Carlton Inv	CIN	1%	1%	4%	24%	140%	-1%	-7%	-7%	-12%	71%	-2%	-4%	-1%	17%	65%	-2%	-9%	-8%	13%	24%	S&P/ASX 200 Accumulation
Century Aust Inv	CYA	0%	7%	16%	20%	98%	-1%	-1%	5%	1%	25%	-1%	1%	3%	0%	36%	-2%	-5%	-3%	-4%	-4%	S&P/ASX 300 Accumulation
Djerriwarrh Inv	DJW	6%	3%	1%	-8%	31%	4%	-5%	-10%	-43%	-37%	-2%	3%	-1%	-17%	-3%	-3%	-2%	-8%	-21%	-43%	S&P/ASX 200 Accumulation
Diversified United Inv	DUI	-1%	10%	13%	18%	90%	-2%	3%	2%	-2%	16%	-3%	4%	6%	1%	39%	-4%	-1%	0%	-4%	0%	S&P/ASX 300 Accumulation
Flagship Inv	FSI	-1%	2%	7%	11%	91%	-2%	-5%	-3%	-9%	18%	-2%	3%	-8%	0%	37%	-2%	-2%	-14%	-6%	-2%	All Ordinaries Accumulation
Vilton Corp	MLT	3%	5%	10%	13%	77%	2%	-1%	0%	-7%	4%	-3%	0%	4%	1%	33%	-3%	-4%	-1%	-4%	-6%	All Ordinaries Accumulation
Perpetual Inv Co	PIC	4%	8%	16%			2%	1%	5%			-1%	0%	3%			-1%	-5%	-3%			S&P/ASX 300 Accumulation
Plato Income Maximiser	PL8						1															S&P/ASX 200 Accumulation
Whitefield	WHF	1%	7%	10%	19%	106%	-1%	-1%	-1%	-17%	38%	-6%	3%	-1%	8%	58%	-6%	-2%	-7%	4%	17%	S&P/ASX 200 Accumulation
Australian Equities - Medium/S	mall	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
8Ip Emerging Companies Limited	d 8EC	-8%	-9%	-7%			-9%	-11%	-11%			0%	0%	0%	0%	0%	-1%	-2%	-4%	-4%	-4%	RBA Cash rate + 200bps
Acorn Capital	ACQ	0%	-4%	4%	7%		1%	-6%	3%	-1%		2%	-7%	-11%	8%		3%	-8%	-12%	0%		S&P/ASX Small Ords Accumulation
Contango Income Generator	CIE	3%	7%	10%			2%	0%	-1%			-2%	1%	-2%			-2%	-4%	-8%			All Ordinaries Accumulation
Contango Microcap	CTN	-4%	-11%	-8%	6%	35%	-3%	-12%	-8%	-2%	30%	0%	-14%	-23%	-21%	-15%	0%	-15%	-23%	-29%	-19%	S&P/ASX Small Ords Accumulation
Glennon Small Companies	GC1	-2%	1%	-4%			-1%	-1%	-4%			2%	-1%	-14%			2%	-3%	-15%			S&P/ASX Small Ords Accumulation
Mirabooka	MIR	7%	-1%	-3%	15%	107%	8%	-3%	-3%	7%	103%	-3%	-1%	-5%	0%	24%	-3%	-2%	-5%	-8%	19%	S&P/ASX Small Ords Accumulation
Mercantile	MVT	-3%	-9%	0%	15%	88%	-5%	-16%	-10%	-4%	14%						0%	-5%	-6%	-5%	-39%	All Ordinaries Accumulation
NAOS Absolute Opps Co	NAC	-4%	-6%	4%			-5%	-8%	0%			0%	-6%	-9%			-1%	-8%	-13%			RBA Cash rate + 250bps
NAOS Emerging Opps Co	NCC	-7%	6%	26%	51%		-7%	4%	26%	44%		5%	-4%	1%	8%		5%	-5%	0%	0%		S&P/ASX Small Ords Accumulation
Ozgrowth	OZG	-3%	-7%	10%	-17%	33%	-4%	-14%	0%	-37%	-40%	-9%	-6%	3%	-21%	-14%	-9%	-11%	-3%	-27%	-53%	All Ordinaries Accumulation
QV Equities	QVE	8%	8%	28%			7%	0%	17%			-1%	1%	2%			-1%	-4%	-4%			S&P/ASX 300 Accumulation
Sandon Capital	SNC	-3%	4%	27%	20%		-2%	3%	26%	12%		0%	-7%	1%	-1%		0%	-9%	0%	-9%		S&P/ASX Small Ords Accumulation
WAM Capital	WAM	4%	7%	18%	49%	115%	3%	0%	7%	29%	42%	3%	-1%	0%	7%	21%	3%	-6%	-6%	2%	-18%	All Ordinaries Accumulation
WAM Research	WAX	5%	7%	18%	67%	176%	4%	0%	8%	48%	103%	1%	-3%	-2%	13%	34%	1%	-8%	-7%	8%	-5%	All Ordinaries Accumulation
WestOz Investment Co.	WIC	8%	-3%	15%	-5%	55%	6%	-10%	4%	-25%	-18%	-3%	-2%	4%	-21%	-19%	-3%	-6%	-2%	-26%	-58%	All Ordinaries Accumulation

Source: IRESS, company data. Performance base date 31/07/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.



Company	ASX code			Total return			c		otal retu er-perfe	urn ormanc	е			Pre-tax NTA				Pr out/und	e-tax N er-perf		ce	Benchmark
Absolute Return		3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aurora Absolute Return Fund	ABW	-26%	-42%	-43%	-52%	-48%	-26%	-46%	-48%	-57%	-48%	-7%	-17%	-26%	-33%	-37%	-7%	-22%	-32%	-39%	-37%	RBA Cash Rate
Aust Leaders Fund	ALF	2%	-8%	-6%	-12%	59%	3%	-9%	-7%	-20%	54%	0%	-2%	-5%	-11%	-2%	1%	-4%	-5%	-19%	-6%	S&P/ASX Small Ords Accumulation
Cadence Capital	CDM	6%	11%	7%	5%	55%	5%	4%	-3%	-15%	-18%	1%	3%	3%	-19%	-13%	1%	-2%	-3%	-24%	-53%	All Ordinaries Accumulation
Ironbark Capital	IBC	3%	4%	15%	5%	37%	1%	0%	7%	-3%	29%	-1%	-2%	-2%	-9%	-3%	-3%	-6%	-10%	-17%	-12%	1YR SWAP +6%
Katana Capital	KAT	-3%	-10%	-5%	-12%	57%	-5%	-17%	-15%	-32%	-16%	0%	1%	-1%	-17%	0%	0%	-4%	-6%	-22%	-39%	All Ordinaries Accumulation
Thorney Opportunities Fund	TOP	1%	0%	12%	58%	99%						6%	6%	20%	66%							N/A
WAM Active	WAA	-2%	-2%	6%	3%	44%	-3%	-9%	-5%	-16%	-29%	-1%	0%	0%	-1%	-2%	-1%	-4%	-6%	-6%	-42%	All Ordinaries Accumulation
Watermark Neutral Fund	WMK	-1%	-2%	3%	12%		-1%	-3%	1%	10%		1%	-3%	-5%	1%		1%	-4%	-6%	-1%		RBA Cash Rate

Source: IRESS, company data. Performance base date 31/07/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.



Company	ASX code	Investment focus			Total return					Pre-tax NTA			Benchmark
International Equities			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
ARGO Infrastructure	ALI	Global	-3%	7%	-5%			-2%	4%	0%			A\$ benchmark 90% FTSE Global Core Infra. 50/50 index & 10% Merrill Lynch Fixed Rate Pref. Sec. index
Antipodes Global Investment Compar	APL	Global	3%	11%				0%	3%				MSCI All Country World Net Index
Ellerston Global Investments	EGI	Global	6%	4%	4%			1%	4%	5%			MSCI World Index Local
Future Generation Global	FGG	Global	6%	4%	7%			-2%	6%	7%			MSCI World Total Return Index, net dividends reinvested, AUD
Global Value Fund	GVF	Global	3%	1%	11%	25%		0%	-4%	0%	11%		BBSW 1yr rate +4%
Hunter Hall Global Value	HHV	Global	3%	1%	-11%	38%	133%	-6%	-7%	-22%	-3%	42%	MSCI World Return, net dividends reinvested, AUD
Magellan Flagship Fund	MFF	Global	5%	8%	9%	39%	157%	-4%	2%	14%	56%	143%	MSCI World (AUD)
PM Capital Global Opportunities Fund	PGF	Global	8%	14%	35%	26%		-1%	7%	22%	30%		MSCI All Country World Net Index
Platinum Capital	PMC	Global	13%	13%	15%	10%	131%	3%	6%	11%	0%	57%	MSCI All Country World TR (AUD)
Templeton Global Growth	TGG	Global	4%	11%	22%	14%	130%	-1%	3%	12%	8%	73%	MSCI World
Asian MastersFund	AUF	Asia	3%	11%	7%	38%	72%	-1%	7%	2%	24%	57%	MSCI Asia Ex Japan
Ellerston Asia Fund	EAI	Asia	6%	10%	13%			3%	11%	11%			MSCI All Country ASIA Ex Japan Net Index AUD
PM Capital Asian Opportunities Fund	PAF	Asia	12%	21%	26%	24%		4%	12%	14%	25%		MSCI AC Asia Index (AUD)
Platinum Asia	PAI	Asia	7%	18%	13%			1%	11%	14%			MSCI AC Asia Ex Japan Index
Emerging Markets Masters Fund	EMF	Emerging Markets	3%	8%	8%	25%		-1%	5%	6%	15%		MSCI Emerging Markets
Specialist			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aust Enhanced Income Fund	AYF	Hybrids	2%	3%	10%	12%	37%	1%	1%	3%	-8%	-2%	UBS \$A Bank Bill Index
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	7%	7%	4%	37%		6%	6%	2%	19%		8% per annum
Balidor Technology Inv	BTI	Internet-related cos	-8%	-16%	-24%			-4%	-9%	-9%			8% pa compounded annually
Future Generation Inv Fund	FGX	Fund of Funds	-3%	-3%	-2%			0%	0%	-5%			All Ordinaries Accumulation
Lion Selection Group	LSX	Junior Mining/Exploration	-2%	0%	33%	14%		N/A	N/A	N/A	N/A	N/A	ASX Small Resources

Source: IRESS, company data. Performance base date 31/07/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.



Pre-tax NTA premium/discount and total return vs benchmark



Domestic equities: 1-yr pre-tax NTA prem/disc and total return vs benchmark



Domestic equities: 5-yr pre-tax NTA prem/disc and total return vs benchmark



Source: IRESS, company data



Wilsons Investment Strategy Page 18

12-month historical dividend yield



Domestic equities (large/medium focus): 12-month historical dividend yield

Absolute return: 12-month historical dividend yield 14% 12% 10% 8% 6% 4% 2% 0% ALF AEG CDM WAA WMK BC KAT TOP MA1 Dividend Yield Gross Dividend Yield

Specialist: 12-month historical dividend yield



8% 6%





Source: IRESS, company data



25 August 2017 Funds Listed Investment Companies

International equities: 12-month historical dividend yield



Source: IRESS, company data



Wilsons Investment Strategy Page 20

Pre-tax NTA premium/discount vs long-term averages



Domestic (large/medium): NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc



Spot discount/premium - - Sector 3yr avg A 3yr NTA prem/disc avg 5yr NTA prem/disc avg





Domestic (medium/small): NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc

Specialist: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc





Source: IRESS, company data

25 August 2017 Funds Listed Investment Companies



International: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc



Wilsons Investment Strategy Page 22

Pre-tax NTA growth vs NTA premium/discount

Domestic: 1-yr pre-tax NTA growth vs NTA prem/disc 40% WAX 30% WAM MIR NCC 20% Spot Premium/Discount DJW QVE ARG 10% AFI AQF BKI PL8 • AUI CYA CAM 6 0% NAC CIE DUI AWQ SNC PIC MLT AI R -10% /whf CTN GC WIC AMH FS ACQ CIN OZG -20% -25% -20% -15% -10% -5% 0% 5% 10% 1yr NTA Return

Domestic: 5-yr pre-tax NTA growth vs NTA prem/disc



Absolute: 3-yr pre-tax NTA growth vs NTA prem/disc



Source: IRESS, company data





AFI

AUI

CIE

AMH AWQ

GC1

FSI

3yr NTA Return

0%

CYA

DUI

AI R

NAC

MLT

WHF

ACQ

10%

CIN

20%

BKI

CAM

CTN

WIC

07G

-20%

0%

-10%

-20%

-30%

Domestic: 3-yr pre-tax NTA growth vs NTA prem/disc



-10%



Absolute: 5-yr pre-tax NTA growth vs NTA prem/disc



International: 1-yr pre-tax NTA growth vs NTA prem/disc



International: 5-yr pre-tax NTA growth vs NTA prem/disc



Specialist: 3-yr pre-tax NTA growth vs NTA prem/disc







Specialist: 1-yr pre-tax NTA growth vs NTA prem/disc



Specialist: 5-yr pre-tax NTA growth vs NTA prem/disc



Source: IRESS, company data



Domestic LICs: Large/medium cap-focused





Arowana Australia Value Opportunity Fund - AWQ



Source: IRESS, company data





Australia United Investments - AUI



Century Australia Investments - CYA





Djerriwarrh Investments - DJW







Source: IRESS, company data

BKI Investment Co. - BKI









 $(\sqrt{1})$



Diversified United Investments - DUI

Milton Corporation - MLT



Plato Income Maximiser – PL8



Source: IRESS, company data



Flagship Investments - FSI



Perpetual Investment Co. - PIC



Whitefield - WHF



Domestic LICs: Medium/small cap-focused





Source: IRESS, company data





Disc/prem



Contango Income Generator - CIE

CPS

WAM Research - WAX



Contango Microcap - CTN





Source: IRESS, company data

WestOz Investment Co - WIC



Glennon Small Companies - GC1



Wilsons Investment Strategy Page 29

Absolute-focused LICs

Aurora Absolute Return Fund - ABW























Naos Absolute Opportunities Fund - NAC

Thorney Opportunities Fund - TOP







Wilsons Investment Strategy Page 31

Naos Emerging Opportunities Fund - NCC



WAM Active - WAA



International-focused LICs



Asian Masters Fund - AUF









Disc/prem CPS



Ellerston Global Investments - EGI



Global Value Fund - GVF



Wilsons Investment Strategy Page 32



PM Capital Asian Opportunities Fund - PAF

Hunter Hall Global Value - HHV





CPS



Source: IRESS, company data



Wilsons Investment Strategy Page 33

Magellan Flagship Fund - MFF



PM Capital Global Opportunities Fund - PGF

CPS



Templeton Global Growth - TGG





Ellerston Asian Investments - EAI





Platinum Asia Investments - PAI





Wilsons Investment Strategy Page 34

Specialist-focused LICs

Australian Enhanced Income Fund - AYF



Future Generation Investment Fund - FGX



Lion Selection Group - LSX



Wilsons Investment Strategy Page 35



Balidor Technology - BTI



Disclaimers and disclosures

Disclaimer

This document has been prepared by Wilsons Advisory and Stockbroking Limited (AFSL 238375, ABN 68 010 529 665) ("Wilsons") and its authors without consultation with any third parties, nor is Wilsons authorised to provide any information or make any representation or warranty on behalf of such parties. Any opinions contained in this document are and are subject to change and do not necessarily reflect the views of Wilsons. This document has not been prepared or reviewed by Wilsons' Research Department and does not constitute investment research.

Wilsons makes no representation or warranty, express or implied, as to the accuracy or completeness of the information and opinions contained therein, and no reliance should be placed on this document in making any investment decision. Any projections contained in this communication are estimates only. Such projections are subject to market influences and contingent upon matters outside the control of Wilsons and therefore may not be realised in the future. Past performance is not an indication of future performance.

In preparing the information in this document Wilsons did not take into consideration the investment objectives, financial situation or particular needs of any particular investor. Before making any investment decision, you should consider your own investment needs and objectives and should seek financial advice.

This document does not constitute or form part of an offer or invitation to subscribe for or purchase any securities, and neither this document nor anything contained within it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

Wilsons and Wilsons Corporate Finance Limited (ABN 65 057 547 323, AFSL 238 383) and their associates may have received and may continue to receive fees from any company or companies referred to in this document (the "Companies") in relation to corporate advisory, underwriting or other professional investment services. Please see relevant Wilsons disclosures at www.wilsonsadvisory.com.au/disclosures. In addition, the directors of Wilsons advise that at the date of this report they and their associates may have relevant interests in the securities of the Companies.

Wilsons contact

Phone: 1300 655 015. Website: wilsonsadvisory.com.au.

