



Design and Sales Consultant

Valet Custom Cabinets & Closets - Danville, CA 94526

\$80,000 - \$100,000 a year - Full-time, Commission

www.valetcustom.com

We are seeking a dedicated and driven individual who possesses a passion for design to help nurture and grow our business in Contra Costa and Alameda Counties.

Valet is a locally owned company that has built a reputation on delivering solutions that are **exceptionally designed, uniquely styled, and expertly crafted**. We have been a Bay Area leader in custom home organization for over 40 years and pride ourselves on delivering an unmatched level of service and quality to our clients each and every day.

About you:

- Professional, detail-oriented, and innovative
- Successful background in sales
- Highly customer focused
- Confident and committed
- Well versed in Microsoft Office. CAD Software and Database experience is a plus
- Well organized with excellent problem solving skills
- High energy, passionate, and enthusiastic
- Able to recognize and relate to client needs in a creative and solution-oriented manner

Why Design Consultants are eager to work for Valet:

- Flexible work schedule
- Locally owned and operated
- We provide qualified leads. 60% of our business is repeat and referral
- Health benefits, 401K, & monthly auto/phone stipend
- Company provided computer and software
- Commission based compensation with initial salary draw. Successful designers earn \$80-100K/year or more

Your Role as a Design Consultant:

- Meeting with customers in their homes to evaluate needs, take measurements, and discuss solutions
- Prepare exceptional cabinetry and closet designs using CAD software
- Present designs and proposal in collaborative in-person meetings in our Danville showroom
- Secure sale, submit accurate drawings/specifications to the office, follow up with customer during/post installation
- Deliver exemplary customer service. Invite clients to share their "Valet Experience"

Location and Hours:

- Appointments set by individual to meet Customer and Designer's schedule
- Customer design review meetings in our Danville showroom 3 to 4 days/week
- Set showroom hours every other Saturday

All qualified candidates are asked to submit a resume with a cover letter detailing what excites you most about this position and why you would be an asset to our company.