



# Agile Development for Corporate and Government Clients



AEM applies agile best practices for each of its engagements, including scrums, sprint planning and retrospectives, and product backlog grooming.

## AGILE EXPERTISE

AEM has been practicing agile since 2012, when its commercial consulting division hosted its first formal Certified ScrumMaster® training. Since then, AEM divisions have hosted a series of developer and product owner trainings to advance agile principles; we have built a roster of certified scrum masters, scrum developers, and scrum product owners; and our talent pipeline favors candidates with experience in these areas.

We offer clients the experience and expertise to fully realize the benefits of agile. We ensure requirements and scope are always clearly defined, and we strictly document progress. Otherwise, projects risk schedule slippage, cost overrun, and even implementation failure. At client request, we can apply Lean Agile and SAFe Agile practices. To work seamlessly with the client, our teams are also able to use preferred client tools. We have experience with leading platforms such as JIRA, VersionOne, and Rally.



Agile enables us to consistently deliver on time and on budget.

## MEETING CLIENT NEEDS

We help clients advance best practices from agile whether they are first-time adopters or long-time advocates. As one example, we implemented continuous delivery best practices for a high-profile project at a major airline catering company, substantially improving developer productivity as well as code stability and quality. In another instance, we helped to transition a national insurance company to agile. Following the success of our first project with the client, their team took agile training and appointed a full-time scrum master.

AEM is also able to adapt agile best practices to unique client requirements. In one engagement with a government agency, AEM was asked to create an agile environment, where the scope of each sprint is not necessarily defined upfront, while still meeting earned value management (EVM) reporting requirements. The final solution allowed for quicker code delivery while still enabling measuring and reporting process according to EVM principles.

## DEMONSTRATED RESULTS

We work diligently to apply agile best practices, and our work has the results to show for it. For government contracts, we consistently receive CPARS scores of "very good" and "exceptional." For commercial engagements, we deliver on time and on budget, and keep the client fully aware of project progress. No matter the project, agile has helped to enable collaborative relationships with clear ownership of engagement successes.

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