



GOVERNMENT CONTRACT PRICING SUMMIT

HOSTED BY



PROPRICER

2020 GCP Summit Breakout Session Speaker Application

Thank you for your interest in leading a breakout session workshop at the 2020 Government Contract Pricing Summit (GCP Summit), hosted by Executive Business Services, Inc. (EBS) — developers of PROPRICER.

To be considered for leading a breakout session workshop at the 2020 GCP Summit, applications must be submitted no later than **January 31, 2020**.

Please read the following information and enter your email address to proceed.

BREAKOUT SESSION FORMAT

GCP Summit breakout sessions are held over two days (**June 24-25, 2020**). Each breakout session is sixty or seventy minutes in length. GCP Summit attendees will choose from several workshops to attend in each breakout session time-slot.

Each breakout session workshop may be lead by one or two presenters. We recommend planning your workshop to accommodate no less than 10 minutes of questions from the audience.

BREAKOUT SESSION GUIDELINES & LIMITATIONS

Please note that any on-screen slides must be formatted in the GCP Summit-branded PowerPoint template provided upon selection.

Please ensure that you obtain necessary approvals by employers prior to submitting your presentation.

Speakers are prohibited from selling, promoting, or endorsing any products or services during non-sponsored breakout session workshops. However, reference to products or services are permitted where relevant to the presentation. Speakers who attempt to sell, endorse, or promote products or services during non-sponsored workshops will not be selected to present at future events.

SUGGESTED TOPIC AREAS

- Pricing and estimating techniques, tips, strategies, and tools
- Emerging trends in government contract pricing and estimating
- Buyer/seller relationship management
- Prime/sub relationship management
- Regulation, policy, and audits
- RFP best practices
- Leadership and team development

SELECTION CRITERIA

- Topic relevance and timeliness to the industry
- Presentation format and degree of audience interaction
- Clear and well-defined message and description
- Industry experience of the speaker(s)
- Presenting experience of the speaker(s)

FORMAL INVITATION AND ACCEPTANCE AGREEMENT

All applicants will be notified via email whether or not they have been chosen to present no later than February 14, 2020.

Any applicants chosen to present will receive a formal invitation and will be required to return a signed speaker acceptance agreement and provide a professional photograph for use on the agenda and promotional content no later than **February 28, 2020**.

Applicants will be asked to agree to permit the usage of any video, audio, or photos taken of them/their presentations during the GCP Summit in future marketing materials by EBS. Applicants will also be asked to agree to permit distribution of their presentations to GCP Summit attendees following the event.

FINAL PRESENTATION SUBMISSION DEADLINE

Final presentations must be submitted by email to events@gcpsummit.com no later than June 8, 2020. Any changes to workshop titles or content after submission must be approved by the GCP Summit event team.

EVENT REGISTRATION AND EXPENSES

Speakers will be provided complimentary admission to the GCP Summit which includes: admission to any general sessions; the ability to reserve a seat at and attend any breakout session workshops; complimentary breakfast and lunch on June 24 and June 25; admittance to the GCP Summit Welcome Reception on Tuesday, June 23; and admittance to the Final Night Gala on Thursday, June 25.

We encourage speakers to attend GCP Summit networking events, general sessions, and breakout sessions, when possible.

Please be mindful that registration does not include travel, lodging, hotel parking, personal expenses, or special events not included with normal admission. Please see gcpsummit.com for information regarding attendee discounts for on-site lodging.

SPEAKER INFORMATION

The following must be completed for the application to be accepted

FIRST NAME LAST NAME

COMPANY/ORGANIZATION JOB TITLE

EMAIL ADDRESS PHONE NUMBER

BIOGRAPHY

ARE YOU APPLYING WITH A CO-SPEAKER?

yes no

CO-SPEAKER INFORMATION (if applicable)

FIRST NAME LAST NAME

COMPANY/ORGANIZATION JOB TITLE

EMAIL ADDRESS PHONE NUMBER

BIOGRAPHY

WORKSHOP INFORMATION

FULL WORKSHOP DESCRIPTION

Please describe the content, source of information, and format of your proposed workshop. Please also note whether or not you have presented this information at any other professional events (and if so, where). This text will not be used in any marketing materials.

INTENDED AUDIENCE

Government
Industry
Both

PROPOSED WORKSHOP TITLE FOR AGENDA

WORKSHOP ABSTRACT FOR AGENDA

(Potentially edited for clarity or length). Max 750 characters.

Once completed please submit to
events@gcpsummit.com.