

In this topic we will:

Learn how to populate the customer's library with campaign assets

The Customer Library is used to add, remove or edit assets such as:

- Media
- Copy
- Call To Action Buttons
- Audience
- Lead Forms

Once sufficient assets have been added to the library, it is important to complete the <u>IPC Flow</u> before progressing to Campaign Creation.



In the dashboard, click into the customer.

Go Settings - Library

A customer's library is where all their advertising assets are stored. The platform uses this library to pull assets from for the creation of each Campaign.

It is important to have multiple variations of assets in order to make use of the platform's A/B Testing feature.

Tiger Pistol Customers Net	work Admin -	
	🍘 Mel's Flower Shop	
	Busin Account Library	Launch IPC Launch Onboarding Public Links
	Notifications What is the name or your ousmess?	What Industry are you in?
	Business Name Mel's Flower Shop	Industry Flowers & Gifts - Florist
	Where do you sell?	What do you sell?
	Sales Region City	Sales Type Services
	What is your sales domain?	Who are you targeting?
	Sales Domain Online	Targeting New Customers
	How much is your average sale?	What is your Objective?
	Average Sale	Objective Clicks to Website
	What is your business address?	
	Address Line 1	Address Line 2



Media

In the media tab, use the '+ Add Media' button to add more images or video to the library. At least 5 is recommended, as a minimum for A/B testing over time.

Hover over media ~ to delete it (if you want to make sure it is not used in

any future Campaigns)

🙆 Mel's Flower Shop Media Calls To Action Audience Copy

Adding or deleting media from the Media Library will not impact live, pending, drafted or completed campaigns. If you are wanting to update the media for a live campaign, please do so via the Campaign Editing Tool, and republish the campaign.

Updating the media for a live campaign via the Campaign Editing Tool <u>will automatically add that</u> <u>media to the customer's Media</u> <u>Library</u>.

Deleting media that was used in a previous campaign (live or complete), will not impact the Preview of that campaign from being seen with the correct image on the Customer Dashboard.



Home > All Customers > Mel's Flower Shop > Library
lei's Flower Shop
Overview Settings -
Media Copy Calls To Action Audience
+ Add Objective
Clicks to Website
Objective: Clicks to Website -
Headline: Shop fresh flowers & creative custom arrangements. Online orders receive 10% off! Body Copy: Order online for every occasion. Link Description: Family owned and operated.
Objective: Clicks to Website -
Headline: Shop fresh flowers & creative custom arrangements. 10% off Memorial Day arrangements! ^{Body Copy:} Order online today. Link Description: Family owned and operated.

Сору

Using the copy library you can test different phrasing, different offers, different KSPs or whatever best ties in to your advertising purpose.

Use the '+ Add Objective' button to choose the ad type you are using, and the '+' **button** to add variations.

You can have different copy variations for different ad objectives in the library. For example if you are running Clicks To Website Ads initially but may move to Lead Generation Ads later, you can populate the library with Lead Gen ad copy too, by using the 'Add Objective' button. The platform will pull copy from whichever section the Campaign objective ties in with.

Home > All Customers > Mel's F		0
Overview Settings •		⊢ t
Media Copy	Calls To Action Audience	n C ti
Clicks to Website		v a
Call To Action: Call Now	Additional Details: Control of the second se	Me
Call To Action: Shop Now	~ 0	Clicks
+ Add Objective Clicks to Website Local Awareness Lead Gen.	First select your objective, then use the '+' to add your relevant CTAs. Selecting objectives here works the same as it does in the copy library.	Call Tr Non Instan Learn Listen Open Play G Reque

Calls To Action

Here you can house all the appropriate CTAs for the kind of Campaigns you will run. Not all of the many CTAs available will be appropriate for the Campaign's purpose, thus pre-selecting those that tie in with the offering means only relevant CTAs will be chosen by the platform when it auto-generates the Campaigns.

	Media	Сору	Calls To Action	Audience	
				+ Add Object	tive
C	licks to W	ebsite			+
ļ	Call To Action None				
	install App Learn More				-
	Listen Now Open Link Play Game				
	Request Time See Menu				

Home > All Customers > Mel's Flower Shop > Library	
Mel's Flower Shop	
Overview Settings -	
Media Copy Calls To Action Audience	
Media Copy Calls To Action Audience	+ Add Audience
Audience 2 Locations: Austin, Texas (+10 mile) Age: 18 - 65 People Who Match: Interests: Coffee	<i>•</i>
Audience 3 Locations: Austin, Texas (+10 mile) Age: 18 - 65 People Who Match: Interests: Coffeehouses	e 11
Audience 1 Locations: Austin, Texas (+10 mile) Age: 18 - 65	Ø û

Audience

If a customer has a particular audience for their ads, it can be created here. You can create an audience using specific demographics, interests, geo-location etc, just as in Facebook's Ads Manager.

You can also save custom audiences created from customer data or website traffic, and lookalike audiences here.

Whatever audiences sit within this library, will be the audiences that the platform pulls from when running Campaigns. However as with all assets of the ad, the audience can always be overridden in the Campaign editor.



When you click "Add Audience" the audience creation box shows. Name your audience and input any relevant specifications.

Note: When the customer is first created in the platform, this triggers the creation of their own individual ad account and with it, their own website traffic retargeting audience and Lookalike audiences.

As long as the pixel is installed on the URL input in Customer Set Up, and there is sufficient traffic going to the site, there will be four audiences auto-created and available for use:

Select an existing audience	
Lookalike (GB, 3 %) - Website Visitors	
Lookalike (GB, 2 %) - Website Visitors	
Lookalike (GB, 1 %) - Website Visitors	
Default	

The percentage links to the accuracy of the base data. The 1% audience is the most similar to the website visitors, but the 3% audience will be a lot larger.

'Default' is the pixel audience, picking up website visitors

What should we call	this Audi	ence?					
Name							
Custom Audience							
Select an existing	audience						
Create New Audienc	e						
Locations							
Add a country, sta		ce, city					
		Somis Thousand Oaks	Simi Valley			Wilson Mt Baldy,	Creek: Crestline. Lake Arro: Twin Peaks
91987-2017 HERE	Port Hueneme Point Naw	Thousand Oaks Mugu	Valley	Sherman Oaks Gle Los Ang Santa Monica Hawthome	Burbank ndale: (15) Au (18) El Mo eles (17) Montel Inglewood Downey Lakewood, Buren Lakewood, Gar	Mison Mi Baldy, cadia Glendora mo nte Covina Oque Pomona Oque Pomona Oque Pomona Oque Mison Chino hittier Walk Brea Yorba Di Linda To	Cresti Crestine Arre Press Fontana, Rialto San Bern Iona Iona Iona Iona Iona Rivers Re Valley Corona
Age	Port Hueneme Point Naw	Thousand Oaks t Mugu	Valley Agoura Hills Topanga,	Sherman Odisa-Gle Los Ang Santa Monica Hawthome Torrance Rancho Palos	Burbank ndale: (15) Au (18) El Mo eles (17) Montel Inglewood Downey Lakewood, Buren Lakewood, Gar	Mison Mi Baldy, adia Glendora (19) te coman	Crestie Arre Martine Arre Fontana, Rolto San Bern Jona Lona Lina Lina Lona Riverside Norce Corona Valley
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Creating A Ne	w Custom Audience	F = Asset library	Search Busin
Click 'Create New Audience'. This will take you to the customer's ad account in Business Manager. Click 'Create Audience' & select Custom Audience	Media Copy Calls To Action Audience What should we call this Audience? Name Custom Audience Select an existing audience Create New Audience	Account: Mel's Flower Shop (274239186 Search All audiences FOLDERS My recent audiences Audiences in active adverts	Audiences Images Locations Videos Create Audience Images Custom Sections Create Advert Actions Custom Audience Type Custom Audience Custom Audience Lockalike Audience Custom Audience Custom Audience Saved Audience Custom Audience Vebsite
Go through the flow, uploading your data & created the audience. Once completed, the audience will show in the Custom Audience dropdown in the platform	Create a Custom Audience >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>	Create a Custom Audience Customer file Image: Customer file Out out out out of the customers' information to match them with people on Facebook. Image: Customers' information to match them with people on Facebook. Image: Customers' information to match them with people on Facebook. Image: Customers' information to match them with people on Facebook. Image: Customers' information to match them with people on Facebook. Image: Customer file with lifetime value (LTV) Image: Customers. Image: Customer file with LTV to create a lookalike that is more similar to your most valuable customers.	
😓 Tiger Iistol	This process is secure and the details about your customers will be kept private.		Audience name Example: Newsletter Subscribers 2017 14 Show description Cancel Back Next

Creating A New Lookalike Audience

The steps for creating a new Lookalike audience are similar but simpler.

Click 'Create New Audience'. This will take you to the customer's ad account in Business Manager.

Click 'Create Audience' & select Lookalike Audience

Choose the source (a previously created custom audience)

Choose the location (country/region where you want the target audience to be located)

	Find new people on Facebook who are similar to your existing audiences. Learn more
Source 👩	Choose a Custom Audience or a Page.
	Create New 👻
Location 👩	Search for countries or regions to target Browse
	Audience size ranges from 1% to 10% of the total population in the countries you choose, with 1% being those who most closely match your source. Show advanced options -
Cancel	Create Audience



We now know

How to provide the platform with sufficient assets through the Customer's library, allowing Campaigns to run month over month with little to no touch