

NTM Consulting Services, Inc. Revolutionizing Research Compliance and Operations

Catering to the highly specialized research compliance space in the Life Sciences industry, NTM Consulting Services has made it a point to keep client needs at the core of their business strategy throughout the entire eSirius line of products. Besides delivering superior research compliance solutions, NTM's client engagement strategy includes an effective delivery methodology and knowledge support in the post-production environment. For more than 25 years, it is the zeal to understand client problems and develop tailored eSirius solutions that has kept the team at NTM excited about their work. Supporting the research compliance needs of the Life Sciences research industry, including pharmaceuticals, biotechnology, academics, government and not for profits, the company remains in the trenches with the clients, brainstorming the planning, development, and implementation of the solutions. NTM brings to its customers its rich expertise that positions them as the leader in the research compliance space today. "Our vision is to empower life science research organizations with intuitive enterprise software to balance resources, streamline workflows, meet the necessary compliance mandates, and achieve greater research outcomes," says Naji Mourad, President, and CTO at NTM.

Working with the different parties to address their unique research compliance requirements, Mourad explains that each entity has a unique way of interpreting compliance based on their work model. To this end, NTM has designed flexible eSirius solutions that can be localized easily, all while maintaining 100 percent upgrade integrity. "Our architectural foundation allows customers to go about reconfiguring the solution without having to update the source code," says Mourad. The system can be easily configured to change document layout, rules, and workflows based on the clients' needs.

Furthermore, Mourad highlights that transparency is critical in an area such as Life Science research compliance, where compliance is observed from multiple viewpoints. To elaborate, non-profits and academics that often depend on grants have to meet compliance by ensuring that the money is allocated properly. On the other hand, the animal facility staff has to manage animal population and is accountable for their health, the resources available for care delivery, and the orchestration of the workflow, under various compliance



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regulations. All this requires a comprehensive approach to research compliance. However, legacy or paper-based workflow with archaic practices creates more problems. Stepping-up to the challenge, NTM has been at the forefront of designing solutions that fill these gaps. eSirius integrated solutions bring automation and access to real-time data that enables the operational efficiency of the facilities and improves research compliance and outcomes.

NTM has focused on developing products that easily fit the needs of research organizations of all sizes and complexities. In addition to its on-premise licensing, NTM's cloud capabilities make enterprise-grade research compliance solutions more obtainable for small and medium-sized programs. Additionally, a simple UI design means that users require little to no training and can focus entirely on their core areas.

Mourad believes that NTM's biggest strength has been its expert workforce that is very well-versed in technology and the Life Sciences industry. "While our framework aligns with the industry needs, we are focused on developing a next-generation product that takes advantage of the modern web technologies for better and more secure access to the resources," concluded Mourad. 