



# Waterfront living a hit with locals

**NICOLE MADIGAN**

Despite the broad appeal of Bulimba's luxurious apartment complex, The Boatyard, it's the locals who have snapped up most of the 27 available homes.

Place Bulimba sales agent Carla Hadden said the local interest had "blown us away".

Ms Hadden said much of the interest had been from those looking to downsize into luxury apartment living.

Eighteen apartments have been purchased off the plan, leaving only nine remaining, providing a first-time opportunity for buyers to view the finished product before they

purchase.

"Attention to detail really sets these apartments apart," Ms Hadden said.

"Everyone who has come through has been pleasantly surprised at how well the apartments have been finished and the style of the apartments will stand the test of time.

"Now that we are able to show buyers the finished product, I think they will be suitably impressed."

Offering privacy and prestige - the apartments are spread across four separate buildings, with only two apartments per floor -

two thirds of those available were purchased upfront.

Place Projects Director Lachlan Walker said The Boatyard has set a new benchmark in waterfront living.

"With direct frontage to the Brisbane River, The Boatyard presents a unique opportunity to live and experience the ultimate waterfront lifestyle," Mr Walker said.

"As a result of the unique offering, sales have been steady, with a recent spike in local enquiry, driven by the completion of the building, and the quality of the finished product.

"The product is designed for the owner occupier, who historically like to see a finished product. "We always expected therefore to have some apartments remaining for sale for those who are seeking something they can touch and feel."

Of the nine remaining apartments, five are four-bedroom and four are two-bedroom terrace apartments.

The four-bedroom apartments range in size from 167sq m to 185sq m and start from \$1.95m, while two-bedroom apartments range from a large 106sq m to 115sq m and start from \$790,000. The Boatyard Bulimba is at 21 Byron St, Bulimba.





**BOATYARD BEAUTY**

Only nine apartments remain at  
The Boatyard, Bulimba.