

CASE STUDY



THE CHALLENGES

SGS needed to combine global financial data from its various territories into a single consolidated account for reporting purposes. To achieve this, the company required additional resources for its IT and business intelligence units – specifically in project management, business analytics and development. SGS selected Dynamics 365 Finance & Operations.

THE SOLUTION

When it came to finding elite talent to deliver its strategic goals, SGS turned to Capax, thanks to our track record of delivering quality Microsoft stack technology professionals in Dynamics 365 (AX) ERP and Business Intelligence.

Having worked with SGS previously to provide them with Dynamics 365 talent, Capax also understood the company's culture, allowing us to put forward candidates who were completely aligned on values and vision.



THE CLIENT

Founded in the US back in 1946, Southern Graphic Systems (SGS) is a global leader in integrated packaging and marketing production for some of the largest consumer brands, retailers, pharmaceutical companies and printing/converting industries in North America, Europe, Asia and Latin America. Its core business is in packaging solutions and brand design, 3D CGI, and digital asset distribution. SGS employs 5,000 people globally and has a turnover of ~\$500 million.

THE RESULTS

Our knowledge of the Microsoft Dynamics sector allowed us to quickly supply quality D365 (AX) and BI candidates with the necessary qualities. In total, SGS hired four candidates put forward by Capax – a global project manager; two functional consultants / business analysts; and one developer. All hires were made within just 8-10 weeks.

“All placements from Capax have been able to hit the ground running, and make an immediate impact joining ongoing projects. This is a testament to Capax’s ability to provide A1 talent.

“Working with Capax takes the stress out of the screening process. With their help, we have been able to secure quality candidates to fill critical open positions in a short period of time.”

– Steve Clarke, VP Enterprise Services & IT Service Management at Southern Graphics Systems

Microsoft Dynamics 365. This is a candidate-led market. Competition for elite-level talent is intense, and demand far outstrips supply. But if you fail to access the necessary skill sets, you could soon find yourself lagging behind your business rivals.

That’s where Capax comes in.

As niche market-driven specialists, we understand how to source the highest calibre technology professionals. We understand what makes people choose to move roles. And we understand the importance of finding candidates who fit your organisation culturally as well as technically. This allows us to find the right resources for even the most challenging requirements.

Ready to start expanding your own technical offering?
Get in touch today to find out how Capax can help.