

# CFO

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## SELECTIONS

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### Becky Todd

#### Qualifications Summary

Senior financial leader with extensive expertise helping small-to-mid-size companies gain control over their accounting/finance operations, and apply their financial assets, smartly and strategically, to support the accomplishment of key corporate objectives. Deep technical accounting background, combined with the ability to oversee multiple other departments including Operations, HR, Payroll, and Information Technology. Effective team leader skilled at addressing retention, employee relations, and performance management issues. Flexible thinking style; able to contribute new approaches and fresh ideas to help organizations adapt to unpredictable market changes.

#### Professional History

CFO Selections LLC	Consultant	2012 – Present
Kinderling Center	Consulting CFO	2018 – 2019
Naverus, Inc., Subsidiary of GE Aviation	Finance & Administration Leader	2009 – 2011
Naverus, Inc.	VP Finance & CFO	2008 – 2009
Naverus, Inc.	Controller	2004 – 2008
Advanced Businesslink Corp.	Global Finance & Administration Manager	2001 – 2004
2WAY Corporation	Assistant Controller	2000 – 2001
Associated Grocers	Senior Accountant	1998 – 2000
Bayview Manor	Senior/Staff Accountant & Purchasing Manager	1992 – 1998

#### Accomplishments

- At multiple companies, managed daily operations of accounting, HR, and Benefits departments.
- At Naverus, participated in corporate-wide strategic planning efforts as Secretary for the Board of Directors. Oversaw the accounting, financial planning, budget preparation, and internal audit functions. Performed ongoing cash flow projection, analysis, and reporting to optimize cash management. Responsible for all risk management activities, including insurance matters and loss prevention.
- At Naverus, analyzed the financing needs of the company in order to provide guidance and solutions to CEO. Closed series B, Series C, and Series D rounds of preferred stock financing. Secured large capital growth loan.
- At Naverus, played key role in building the financial and operation infrastructure necessary to support the growth of the business as employee count nearly tripled in eight months.
- Played lead finance role in discussions with multiple potential buyers that led to the successful sale of Naverus to GE. Led all due diligence and purchase agreement disclosure schedules. After the acquisition, led the integration of the Finance, HR, Legal, and Compliance departments and systems for the two companies. Initially served as GE's Compliance, Security and HR Representative at the Naverus facility.
- Implemented Equity Edge to manage FAS 123r requirements for stock options.
- Developed and headed up corporate pricing committee to meet audit requirements
- Developed compensation and enhanced benefit packages to attract and retain top talent.
- Led conversion and implementation of new accounting/management systems (Peoplesoft and Great Plains) with only one month per project.
- Experienced in opening international offices for multi-national companies, including offices in France, Malaysia, China, Australia, and Canada.
- As Consulting CFO at Kinderling Center, served as a key leader in facilitating a new mission expansion strategy, including supporting the transition of a new Executive Director and subsequent hiring of a new Controller.

#### Education

- B.A. in Business Administration (Accounting Emphasis), University of Washington