



## David A. Saporta

### Qualifications Summary

An innovative, adaptive professional with a proven record of management success in a variety of business environments.

### Professional History

CFO Selections, LLC	Finance, accounting and management advisory consulting services	2008 - present
David A. Saporta, CPA Finance & Accounting Services.	Temporary and interim CFO and Controller services	2002 - 2008
PricewaterhouseCoopers LLP	Director, Transaction Services	1997 - 2001
SECOR International Incorporated	Chief Financial Officer	1996 - 1997
Mayne Nickless Limited	VP & Corporate Controller-North America	1994 - 1995
Mayne Nickless Limited	VP Finance & Administration, Transport Services North America	1991 - 1994
Mayne Nickless Limited	Finance Controller, N. America Air Express & Messenger Services	1989 - 1991
Mayne Nickless Limited	Corporate Controller, US	1986 - 1989
Price Waterhouse	Senior Audit Manager	1977 - 1986

### Accomplishments

- Provided finance, accounting, financial modelling, resource evaluation and mergers and acquisition advisory services to over 30 clients in industries as diverse as technology, real estate, digital media, hospitality, software, transportation, biotechnology, professional services, manufacturing and retail.
- Led finance and accounting function for rapidly-growing, multi-owner closely held business, implementing project management, financial reporting and forecasting systems, helping more than double profitability while also managing identification and introduction of new lenders and investors.
- Responsible for all finance and administration: treasury, accounting, tax, and SEC reporting for publicly-held research & development firm. Maximized utilization of limited financial resources through strict cash management and reduced SEC reporting costs by over 50%.
- Advised technology, manufacturing, service and private equity clients on successfully evaluating, negotiating and integrating business acquisitions, consistently reducing purchase price by 5% to 10% through due diligence analysis while leading cross-functional teams in identifying and implementing financial, tax, and operational structuring opportunities to reduce acquisition costs and increase efficiency.
- Responsible for finance, accounting and administration, working with diverse executive team in the US, Canada and the UK and supervising a staff of 40. Reorganized debt and equity structure, restructured administration, increasing operating cash flow by \$1.5 million and reducing overhead costs by 15% while establishing strategic planning function, including development of organization structure that helped increase pre tax income by \$3 million.
- Key member of Executive Committee responsible for restructuring and growing \$200 million courier and messenger group of businesses, reorganizing administration, upgrading staff and reducing annual costs by \$2 million while restructuring management and measurement systems, helping more than triple profits.

### Licenses / Education

- Bachelor of Arts - Accounting, University of Washington
- Bachelor of Arts - Sociology, University of Washington
- Certified Public Accountant
- Vice President and Member Board of Directors, Washington Society of CPAs 1998 - 2002