

# CFO

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## SELECTIONS

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### Jeff Dunn

#### Qualifications Summary

Senior finance and business professional with twenty years of experience in accounting and finance in the media and technology industries. Consistent record of delivering results, developing cross-functional relationships, and building strong teams. Experience in evaluation and implementation of financial systems. Successful at balancing the need for strong financial controls with maintaining operational efficiency. Strong international and M&A experience.

#### Professional History

Resources Global Professionals	Consultant	2012 – 2013
Getty Images	CFO and Senior Vice President	2008 – 2010
	Controller	2001 – 2008
Vitessa Corporation	Vice President and Controller	2000 – 2001
Tektronix, Inc.	Assistant Controller	1998 – 2000
Deloitte & Touche LLP	Audit Senior	1993 – 1998

#### Accomplishments

- As a consultant, assisted businesses through periods of transition and increased workload.
- As CFO of Getty Images, led a geographically distributed team of over one hundred finance and accounting professionals responsible for developing and administering the company's worldwide financial policies and activities including accounting operations and reporting, financial planning and forecasting, treasury and risk management, tax planning and compliance, royalties, procurement, and internal audit.
- Oversaw all aspects of accounting and reporting for the acquisition of the company by a private equity firm in a reverse IPO. Managed transition to a PE-owned company. Evaluated and changed audit firm, resulting in reduced fees and increased efficiency.
- Reduced expenses by more than \$20M annually through analysis and prioritization of areas of opportunity.
- Established policies to ensure compliance with the terms of a very complex credit agreement. Educated the executive team on the main points of the agreement, including key financial targets to ensure complete strategic alignment. Significantly reduced debt leverage to maintain debt ratings and allow for lower cost borrowing, resulting in savings of \$10M annually in interest.
- Successfully repatriated approximately \$400M in cash held in foreign countries, with minimal tax implication. Implemented strategy and procedures for ongoing repatriation of foreign earnings in order to service U.S.-held debt.
- As controller at Getty Images, was the key leader in design, implementation, and worldwide rollout of Oracle Financials. Streamlined finance and accounting operations and allowed the retirement of legacy systems, saving the company more than \$4M annually. Centralized the worldwide accounting team from 30 to four offices, improving efficiency and removing excess cost.
- Led the finance aspect of several successful acquisitions from due diligence to valuation to integration.
- Partnered with the Vice President of Tax to implement a complex legal and entity structure that resulted in projected tax reduction of over \$50M.
- At Vitessa, designed back office processes for a hosted product offering, and participated in writing business plans and offering memos for fundraising efforts.
- At Tektronix, managed period closing and reporting process across three business divisions worldwide. Participated in the evaluation of many potential acquisitions, recommending deal structures to achieve favorable accounting treatment. Participated in the divestiture of several businesses and product lines, including the sale of the color printing division to Xerox for nearly \$1B.

#### Licenses / Education

- B.S. Business Administration, concentration in accounting and marketing, Portland State University
- Former Oregon CPA