

CFO

SELECTIONS

Ray McLaughlin

Qualifications Summary

Accounting professional with entrepreneurial mindset and progressive experience in multiple industries including aerospace, manufacturing, distribution, travel, food, and nonprofits. Well-rounded perspective and the skills to drive financial performance. Highly proficient in complex cost accounting, overhead applications, and costing analysis.

Professional History

Primus International, Inc.	Divisional Controller	2008 – 2010
Consultant	Finance & Accounting: Multiple Clients	2005 – 2008
Umbra Cuscinetti, Inc.	Chief Financial Officer	2002 – 2005
Blue Water Brands	Owner/CFO	2001 – 2003
Hawaii's Own Corporation	Project Manager	2000 – 2001
United Stars Aerospace, Inc.	Chief Financial Officer	1999 – 2000
The Box Maker, Inc.	Controller	1993 – 1999
	Staff Accountant	1991 – 1993
Plum Creek Timber Company	Staff Accountant	1989 – 1991

Accomplishments

- At Umbra Cuscinetti, implemented positive cash flow strategies including debt restructuring, maximizing working capital and lean manufacturing processes across the organization. Directly negotiated and signed a long-term contract with The Boeing Company, valued at \$45M. Managed external relationships including CPA firms, lending institutions, attorneys, insurance brokers, IT support, and major customers and vendors. Developed, instituted, and maintained company policies and procedures.
- At Primus International, responsible for implementation and compliance with all corporate directives, GAAP compliance and coordination of internal and external audits, process improvements across organizations, and staff development initiatives. Direct reports included staff accountants, cost accountants, A/P, A/R, and administration.
- At multiple companies, responsible for Accounting function (day-to-day accounting, budgeting, payroll, and reporting), Legal, Risk Management, and Information Systems.
- As a consultant, acted as controller or finance director for diverse companies including Wellspring Family Services, Experience Music Project, and Quiring Monuments. Acted as project manager to implement an ERP system (MS Dynamics NAV) at a high-end clothing design company.
- At Hawaii's Own, moved the corporation from Hawaii to Washington. Project included leasing and build-out of new space, documenting all company procedures, hiring and training new staff, and physically moving the company.

Education / Software

- BA Business Administration: Emphasis in Finance, Minor in Economics, Washington State University
- Experienced with MS Dynamics (AX, GP, and NAV), Sage MIP, Sage FAS (Fixed Asset), Accpac, Peachtree, and the MS Office Suite.