Optigo Networks and Delta Australia partner to deliver end-to-end building solutions
New partnership supports Australian government mandates for smart buildings

April 12, 2018, Vancouver and Australia – Today, Vancouver-based Optigo Networks announced a new partnership with Australian integrator, Delta Building Automation. Optigo Networks' OT network platform, Optigo Connect™, will now be available throughout Delta Australia's projects. This expands Optigo Networks' global reach, and furthers the Australian government's mandate for high-performing, energy-efficient smart buildings.

"Delta Building Automation is the ideal strategic partner for us in the Australian marketplace," says Wayne Tighe, Vice President of Global Sales at Optigo Networks. "They will help our mutual customers with the design and installation of optimal and secure OT networks for smart buildings."

Optigo Networks' suite of products, including its popular Optigo Connect family, offer easy-to-manage switches, for secure OT networks with a fraction of traditional infrastructure requirements. The partnership with Delta Building Automation makes these packages widely available in Australian buildings, with support from a leading operational technology integrator. This allows Delta Building Automation to provide complete end-to-end solutions, supporting the Australian government's mandates for energy efficiency.

Now, Delta Building Automation and Optigo Networks can be part of the whole building journey, from installing the network, to providing the underlying connectivity, to monitoring the network and ensuring the system is working optimally.

"Delta Building Automation is very excited to announce our Australian partnership with Optigo, a likeminded, energetic, and progressive company with a commitment to quality and forward-thinking solutions," says Tim Davis, Director of Delta Building Automation Australia. "The implementation of Operational Technology networking solutions with respect to building services and energy management solutions in Australia is a rapidly growing market and we are very pleased to be partnering with the market leader in the field in Optigo."

Together, Optigo Networks and Delta Building Automation are creating cutting-edge buildings where the occupants are comfortable, the building network is well-designed, and the system is energy-efficient.

Optigo and Delta Australia have designed state-of-the-art networks together at 25 National Circuit, and currently have several projects for 2018. Learn more about Optigo Networks' projects worldwide.

-30-

Contact
Monica McMahen
Marketing Manager
Optigo Networks
monica@optigo.net
1-888-629-6559

About Optigo Networks
Optigo Networks believes healthy networks are the backbone of smart buildings, and people are at the core. As more buildings embrace IoT, new challenges arise in making our buildings efficient, comfortable, and secure. The network is integral to ensuring these intelligent systems work properly.

At Optigo, we make sure the data moves seamlessly from edge-to-cloud or edge-to-server, uncompromised and on time. We simplify the complex for people who own, manage, and operate smart buildings. With award-winning solutions, we're the first to address the growing complexity of the thousands of machines in our buildings. We build and monitor healthy networks in a rising number of commercial buildings worldwide.

www.optigo.net
@optigonetworks