

## Optigo Networks and Distech Controls work together to deliver efficient building solutions New collaboration puts quality, innovation, and efficiency first in smart buildings

May 23, 2018, Vancouver and Montreal – Vancouver-based Optigo Networks has teamed up with [Distech Controls](#), expanding its reach globally. The Optigo Connect™ line of hardware and software solutions for smart buildings will now be available through Distech Controls and their respective channels. With their vision for efficient, technologically advanced smart buildings, this collaboration is a natural step for the two Canadian companies.

“Distech Controls is a globally respected business, with a host of award-winning projects,” says Wayne Tighe, VP of Global Sales at Optigo Networks. “We are excited to work with a leading innovator like Distech, to deliver healthy, smart building solutions.”

Optigo Networks’ suite of products, including its popular Optigo Connect family, offer easy-to-manage switches for secure OT networks with a fraction of traditional infrastructure requirements. With Optigo OneView™, users can connect IP devices across large distances while maintaining network management from a single location for control and monitoring. This collaboration between Distech and Optigo Networks delivers tremendous end-to-end solutions for large, commercial building networks.



*Mathieu Houle, Distech Controls, and Wayne Tighe, Optigo Networks.*

“Distech Controls is proud to add Optigo Connect BAS/OT Ethernet Switches to our Field Device program. We believe that this is the ideal networking complement to our ECLYPSE Connected Controller product line, as this BAS equipment includes Aggregation Switches with built-in OneView™ Dashboards, Passive Optical Splitters, and Edge Switches,” said Mathieu Houle, VP Customer Experience.

Together, Optigo Networks and Distech Controls are building high-performing, efficient spaces throughout North America and beyond.

[Learn more about this new partnership.](#)

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## About Optigo Networks

Optigo Networks simplifies the complex for people who own, manage, and work in smart buildings. Our edge-to-cloud platforms are focused on meaningful analytics and centralized management. With award-winning hardware and software solutions, we're the first to address the growing complexity of securely connecting the thousands of little machines that make up our buildings. We ensure healthy networks in a rising number of commercial buildings around the world, from stadiums to shopping malls, high-rises, data centres, university campuses, and more. Our solutions are continuously evolving to meet the needs of smart buildings worldwide, with healthy networks, simplicity, and people in mind.

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