



Customized IT Solutions Delivered with a Personal Touch: We are iV4

With technology changing at such a rapid pace, it's nearly impossible for an organization to have the skillset to continuously maintain and transform an IT environment. Most internal IT teams find themselves in a reactive state versus planning for the future. That's why iV4 takes a consultative approach to every engagement. We gain a clear understanding of current challenges and future goals from the start to develop the right solution for our clients.

iV4's story began more than 20 years ago as Visory Group in Syracuse, New York, before merging with Rochester-based Integrity Networking Systems in 2011. Since then, iV4 has evolved from on-premise hardware to today's

complex cloud, security and compliance technology landscape. Our mission has always been to develop true partnerships with our clients by aligning custom technology solutions with business strategies that drive innovation and growth.

At iV4 we have consulting, engineering and security experts who have achieved the highest levels of proficiency in their fields. Our team has moved 10s of thousands of users to the cloud and virtualized environments delivering a better user experience, increased efficiency and improved consistency.

We are proud to be considered the leading Microsoft Gold Partner in the region and honored to have been named a Top 100 Glob-

al Public Cloud Managed Service Provider, Top 200 Microsoft Solutions Provider, Microsoft Partner of the Year and Cloud Partner of the Year. In addition, iV4 was honored by Central New York Business Journal as a 2018 Best Places to Work.

In 2018, we expanded our footprint to include Buffalo, increased revenues by almost 40 percent and added 14 additional staff members, including the creation of a dedicated cloud team. We're excited to build on this momentum as we continue to bring cutting-edge technology to the Central New York community and beyond.

Let iV4 help you create your 2019 IT Strategy. Schedule an hour with one of our experts: info.iV4.com/2019plan.

iV4

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Top Executives: Mike Spoot, CEO; Rich Gleason, President; Jim Ockenden, Chief Sales Officer

Employees: 55

Year Founded: 1996

Products/Services: Technology Consulting, Security, Compliance, Cloud Solutions, Managed Services

