



CASE STUDY



Leveraging a Cost-Effective Solution

Summit Materials Partners with CheckPoint Consulting to Maintain EPM Environment

Founded in 2009, Summit Materials is a \$1.6B company with 5,000 employees in 21 states and British Columbia, Canada. A rapidly growing company with over 49 acquisitions comprising 12 individual companies, Summit offers aggregates, cement, ready-mix, asphalt and construction services.

THE CHALLENGE

As a flourishing company that has demanding needs to support their Hyperion servers across multiple environments (Production, Test and Development), Summit needs to maintain several products including HFM, FDMEE, Planning, Essbase, EPMA, Smart View, FR Studio, Accelatis and EPM Maestro.

The company had worked with various third-party companies in the past to support their original implementation, upgrades, on-going patching and troubleshooting. Given the size and growth of their operations, they felt their best option would be to secure a third-party vendor with broad Hyperion expertise to allow for better utilization of their internal resources.

THE SOLUTION

Summit decided to go with a monthly service agreement with CheckPoint Consulting which can be renewed annually. Selection criteria included time zone coverage, the minimum commitment per month, continuity of support (given CheckPoint had set up their environments), and the overall depth of talent available at CheckPoint to troubleshoot a multitude of technical issues.

“We chose CheckPoint primarily due to the existing client relationship and a very positive and successful experience on another project,” says Teresa Kress, Hyperion Systems Manager

The organization leverages their monthly support agreement to assist with patching, troubleshooting, working various tickets with Oracle, and on-going maintenance activities such as purging, in addition to relying on CheckPoint for high-priority production outages.

Says Kress, “By choosing CheckPoint, we have access to top professionals in the Hyperion space with in-depth knowledge and resources to help us keep our Hyperion environments in top working order!”

BENEFITS CHECKPOINT HELPED ACHIEVE

Summit has found their service agreement to be flexible and a value-add. “In any given month, if we do not have any show-stopping issues, we use our minimum commitment with CheckPoint to address ‘nice-to-have’ items,” states Kress

More importantly, with this level of systems support, Summit staff are able to maintain a strategic focus on company accounting and plan for business goals.

ABOUT CHECKPOINT

CheckPoint Consulting is one of the largest privately held boutique firms focused on providing complete Enterprise Performance Management (EPM) solutions to Fortune 1000 companies. With over 20 years of experience in the Oracle Hyperion space, Managing Partners Timothy J. Halk and Gregory M. Feld lead a team of highly qualified and multi-certified consultants experienced in all aspects of EPM and Business Analytics. As a Certified Platinum Partner, CheckPoint has successfully implemented hundreds of EPM Solutions including Strategy Management, Financial Close and Reporting, Oracle Planning, Budgeting and Forecasting, Oracle Profitability and Cost Management, and Oracle Business Intelligence Tools and Technology.



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