«Clare ONE™

One App. One Panel. One Platform.

Dealer Playbook





<u>clare</u>

OMC Honeywell







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CHAMBERLAIN.

SAMSUNG SONOS

fortrezz Aprilaire



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YOUR COMPLETE BUSINESS SOLUTION IN ONE, POWERFUL PLATFORM.

We worked with dealers around the country to develope the ultimate business solution designed to fill the gap between current security platforms and luxury automation systems. ClareOne™ unifies wireless security with sophisticated smart home control, all managed through our advanced FusionPro[™] platform.



One App.

Using the ClareHome™ App, homeowners can easily personalize their smart home to fit their unique lifestyle. From DIY devices to creating custom schedules, notifications, scenes and automations. All this is possible and more through the ClareHome[™] app.



One Panel.

Unifying smart security with advanced smart home control, the ClareOne[™] Panel offers simple, one-wire installation, wizard-based setup, device auto-discovery, LTE backup, Z-Wave Plus, and more in a single, contemporary panel.



One Platform.

FusionPro[™] is your powerful, mobile-friendly backend management platform for quick account setup, system configuration, security billing, remote diagnostics and troubleshooting, company administration, and more to help you succeed.



One Unified Strategy.

Clare has partnered with SnapAV[™] and Control4[™] to bring dealers a complete business strategy. Take advantage of the vast product catalog, shipping benefits, programs, and training avaiable to dealers in the SnapAV™ store. Dealers can further leverage the benefits of Control4[™], with a unique and scalable upgrade strategy from Clare to Control4.

GROW YOUR BUSINESS AND KEEP CUSTOMERS RETURNING FOR MORE.

At its core, the Clare ecosystem was designed to offer dealers a single, unified platform that exceeds the needs of their customers while offering RMR opportunities, is cost effective, scalable, and features broad device support.

Experience the ultimate in security and comfort with ClareOne.

Coolest user interface that's easier for your customers

- The ClareHome App controls everything in the home from virtually anywhere.
- Consistent interface design across all devices from ClareOne Panel to mobile app.
- Easily personalized to fit the users unique lifestyle needs.

Integrates with brands your customers know and trust

- ClareHome auto-discovers many devices with no additional configuration requirements.
- The open Clare platform integrates with hundreds of products from trusted brands like:



Future-ready and scalable design

- Cloud-based platform with enterprise-level software, all in one package.
- Automatic system updates unsure support for all the latest features.
- Scale from mainstream to luxury level automation.

Empower the user

- Homeowner created and managed scenes, schedules, notifications, and automations.
- Stay connected and secure while at home or away.
- Users can easily add DIY devices without a service call from their technician.





YOUR COMPLETE BUSINESS SOLUTION FROM START TO FINISH.

With true market differentiation, we're helping dealers stand out from their competition with a complete line of products, services, and programs designed to helping you streamline and grow your business.

Finally, Smart Security Meets Smart Home.





One Exceptional Experience.

- Combines the best of full-featured home automation with professional security.
- Achieve true marketing differentiation from mainstream to luxury.
- Native OvrC support and seamless integration with Control4™ enables a single, scalable upsell strategy from mainstream to luxury.

Contemporary design with robust technology inside

- LTE radio for emergency cellular reporting, Wi-Fi, Ethernet, 433Mhz radio for life safety sensors, and Z-Wave Plus for smart home device integration.
- Supports up to 232 Z-Wave devices and up to 128 security zones.
- Slim, 0.8" panel thickness features frontal security camera to capture setting changes and security interactions.

Reduce cost and installation time.

- Reduce time on the job site with simple, one-wire installation and Wizard-based setup.
- Remote troubleshooting and support using FusionPro backend software.
- Simple one-wire installation with Wizard-based setup.
- · Auto-discovers devices, even post-installation.

ONE PLATFORM. LIMLESS POSSIBILITIES.

Simplify your product offering from smart home to security.

Connected Door Locks Smart Lighting Did we forget to lock the door? Never come home to a dark house • Remotely give access to friends and family • Enhanced lifestyle, conserve energy Get notified upon entry **Home Security** Set scene, schedules, automations • Secure the entry point to your home Protect home and family. Professional or self-monitored **Other Devices** • Encrypted sensors prevent takeovers Experience the truly smart home Water shutoff valves · Gates, pools, fireplace **Security Cameras** And more... Check the home while away Motion activated recording **Wireless Audio** Wide-range of camera options Clare Video Doorbell Music sets the perfect mood Multi-room audio with SONOS™ and Denon HEOS™ Add music wherever your customers want **Smart Thermostats** ClareHome **Entertainment** Stay comfortable, save Seamless Control4 intrgration: moneyand energy • Program with ease Home theater · Monitor and adjust the • Distributed audio/video temperature from anywhere Advanced automation **Voice Control Smart Shades** Speak to your ClareOne Monitor and control from anywhere Amazon Alexa[™] and Google Assistant[™] Conserve energy Control and customize scenes, lights, **Garage Doors** Manage natural light locks, thermostates, music, and more Set scenes, schedules, automations Honey, did you close the garage?

Monitor and close remotely

Activate, safe, and secure your arrival



FUSIONPRO: YOUR BUSINESS COMMAND CENTER.

The most powerful back-end management platform for all your business needs. The step-by-step project setup process ensures no critical step is missed.

From acount creation to linking your preferred central startion, FusionPro guides technicians through all the steup process all the way through customer hand-off.

Desruptive RMR Pricing Drives Your Revenue

- Grow your RMR with self and professional securtity monitoring options.
- Complete flexibility to create highly differentiated service offerings.
- With multiple security monitoring tiers, your can lead with **FEE-FREE** smart home (for life), and follow with self or professionally monitored security at a **SIGNIFICANTLY** lower cost than other security providers.

Full Account Administration

- Add and manage new customer data and projects.
- Set up cusotmer accounts before or during the installation.
- Easily manage service plans and RMR.

Complete Business Management

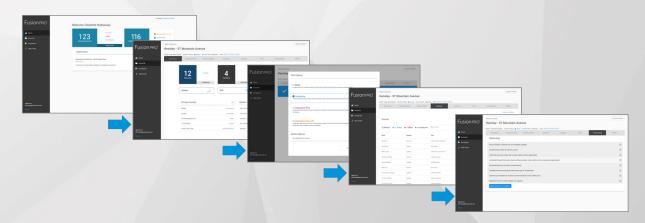
- Manage staff permissions, roles, customer billing, and general company administration.
- · View staff activity and system usage.
- Advanced analytics and reporting help generate sales and RMR by viewing product usage statistics on your customers.

Quick and Easy System Configuration

- Mobile-friendly backend greatly enhances dealer productivity.
- Step-by-step workflow-based project setup ensures no step is missed.
- Flexible system configuration, testing, and automated OTA updates.
- Manage alarm reporting and provisioning to over 80 supported central stations.

Advanced Remote Management

- Stay informed with real-time customer system status.
- Remote testing and troubleshooting help reduce truck rolls.
- OvrC integration enables advanced remote diagnostics.
- Manufacturer-direct installer technical support.



ClareOne Wireless Security and Smart Home Product Line



CLR-C1-PNL1

- Z-Wave Plus, Wi-Fi, Ethernet, LTE, 433MHz.



CLR-C1-21



ClareOne Auxiliary Touchpanel CLR-C1-ATP

- · Arm, disarm, and manage smart home.



Hardwired Input Module CLR-C1-WD16



CLR-C1-W2WL

- DSC, Napco, and repeat wireless signal.



CLR-C1-MDW-X



- Fits seamlessly along door frames or



CLR-C1-DWSHK



CLR-C1-DWCNT



CLR-C1-PIR



CLR-C1-DWCNT



CLR-C1-HT



CLR-C1-HLT



ClareOne Smoke CLR-C1-SMK



CLR-C1-CO



CLR-C1-GB



CLR-C1-SRN



CLR-C1-KF



CLR-C1-PNC



CLR-C1-ODDG



CLR-C1-WTR

- Can be moutned on wood or metal gates/
- machines, under sinks, or hot water tanks.

ClareVision Plus Camera, NVRs, SD Cards, and Accessories

Video Doorbell



CLR-CVP-B3DB50-ODIW







Value Series Cameras



CLR-V100-2T36(W/B)

CLR-V100-4T36(W/B)



CLR-V100-2B36(W/B)

CLR-V100-4B36(W/B)

Video Storage

Performance Series



CLR-V200-4D28(W/B)



CLR-V200-4T28(W/B)



Performance Series 4K



8MP, Dome, Starvis™, CLR-V200-8D28(W/B)



8MP, Turret, Starvis™, CLR-V200-8T28(W/B)



CLR-V200-8B28(W/B)



CLR-VACC-WBKT1W



CLR-VACC-WBKT2W



CLR-VACC-WBKT3W

ClareVue Lighting



CLR-CVL-IWS-10



CLR-CVL-IWD-10



CLR-CVL-IWA-10

ClareVue Lighting



CLR-CVL-PLD-10



CLR-CVL-OPS-10



CLR-CVL-OSS-DW40

ClareVue Lighting





ClareVue Lighting and Others

Receptacle CLR-CVL-IWR-10



CLR-CL-5KP-W-20 CLR-CL-5KP-LA-20

Z-Wave Devices



CLR-CH-Z-RPTR



CLR-GD00Z-4



CLR-CH-TSB10-WF

Motorized Varifocal Cameras







CLR-VACC-32|64|128-GBSD



CLR-V200-4PNVR1









CLR-V200-4B28(W/B)



CC-POE-10



CLR-VACC-JBOX1W



Care ONETM







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What's my next step?

Members of our dealer network have access to all Clare products, available exclusively through SnapAV. As an authorized Clare dealer, you will have access to training, excluisive promotions, technical support, documentation, and unique dealer tools.

To become an authorized dealer, you must submit a Clare and SnapAV application if you have never done so before. Once you application is submitted, we recommend you complete the Clare training course offered through the Snap University.

Visit: https://www.clarecontrols.com/become-a-dealer.

Get Started Here

https://bit.ly/3fffvR6

STEP 1:



https://bit.ly/3nBMHoD

STEP 2:



https://bit.ly/2ISnjML













