



**FOR IMMEDIATE RELEASE**

Contact: Delia Hansen

303.550.0237

[delia.hansen@clarecontrols.com](mailto:delia.hansen@clarecontrols.com)

[press@clarecontrols.com](mailto:press@clarecontrols.com)

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**Megatel Selects Clare Controls as Their Smart Home Solution**

*Clare Controls will now be installed base standard in over 1,200 Megatel homes in Texas*

**Sarasota, FL, October 12, 2017** -Clare Controls is proud to announce Megatel Homes has recently chosen Clare Controls as the smart home solution provider for their Dallas/Fort Worth, Houston, Austin, and San Antonio markets. A base home package, which will provide a smart and secure solution for homeowners, will be installed in over 1,200 Megatel homes over the next 12 months.

“Megatel Homes is thrilled to announce our vendor partnership with Clare Controls”, said Aaron Ipour, Co-Founder of Megatel Homes. “This partnership is an essential part of our strategy to continue to bring meaningful, quality products to our homebuyers and their families”.

Clare is proud to partner with Megatel; building every home with custom upgrades that add to standard package features in each house. Clare is a new differentiator to help Megatel go above and beyond the standards of its competitors. IES Residential, a leading Clare authorized dealer in the state of Texas, has been contracted to install a Clare system in each home, including the new, award-winning Clare Video Doorbell.

“We have been extremely impressed with the level of quality and customer support Megatel provides to each homeowner. We look forward to providing a smart home system that’s simple, easy to use, and exceed homeowner expectations,” said Kris Sherman, Clare Controls Southern Regional Sales Manager.

Clare Controls makes it simple for builders to sell homes that are “smart” and differentiate their product from the competition with a customizable, scalable solution. Clare provides support throughout the entire process for the builder, installing contractor, and the homeowner. We dedicate time to training the builder’s staff, model home support, presale education, homeowner orientation and post-occupancy support.

**About Clare**

Clare Controls is a provider of smart, secure, and simple home solutions that blend professional installations with DIY-style modification and system expansion. Clare’s smart home automation and security products enhance safety and convenience, help conserve energy, integrate entertainment, and provide home security, with alarm reporting, in one, sleek, simple-to-use

App. Our ClareCare consumer support ensures client satisfaction. Clare Controls' products and services are offered exclusively through a network of licensed and authorized dealers. Clare's headquarters is in Sarasota, FL. For more information, visit [www.clarecontrols.com](http://www.clarecontrols.com). Like us on [Facebook](#), follow us on [Twitter](#), and connect with us on [LinkedIn](#).

### **About Megatel Homes**

Megatel Homes is one of the largest, single-family home builders in the state of Texas. Founded in 2006, the co-founders of Megatel Homes brought a unique product to the market by offering the upgrades seen in their model homes built into the base price of their homes. Each Megatel home is built with the finest in construction methods, quality materials and architectural details to ensure that our homes exceed the expectation of each of our homeowners. We bring a high-quality product partnered with a focus to create a seamless home buying experience and provide exceptional customer service. At Megatel Homes, every home is a model home. For more information on Megatel Homes, visit [MegatelHomes.com](http://MegatelHomes.com).

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