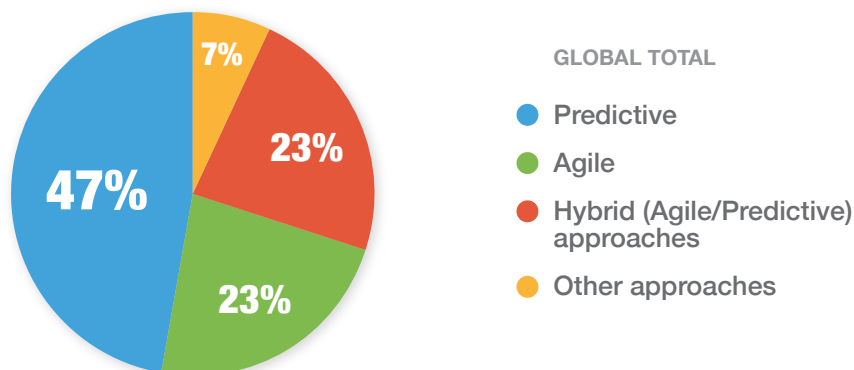


Bringing Together Agile, Waterfall and Everything In Between

Project and portfolio management methodologies have become as varied as the projects they are used to manage. According to research from the Project Management Institute (PMI), organizations are not only using Predictive (Waterfall) and Agile methodologies to successfully execute a portfolio of projects, but Hybrid and Custom approaches are used in nearly one-third of those projects.

Q. In your estimation, what percentage of the projects completed within your organization in the past 12 months used the following types of approaches?



Source: PMI

Note: Numbers may not sum to 100% due to rounding.

For a Project/Portfolio/Program Management Office, the proliferation of PPM methodologies creates a number of serious obstacles to productivity, including:

- **No visibility** into the overall status and progress of portfolios or projects, because data is trapped in multiple systems that don't speak to each other.
- **Cost overruns and time lost to non-strategic projects** resulting from delayed financial reporting, because gathering that data is an inaccurate and time-consuming manual process.
- **Project delays, bad hiring decisions and low utilization** of existing resources because of no central system for global capacity planning.

The KeyedIn Projects Approach

KeyedIn Projects is uniquely positioned to solve the obstacles that arise from the proliferation of PPM methodologies. Thanks to a flexible workflow engine and the ability to support a wide range of project types, KeyedIn can create a single system of engagement for all portfolio reporting, while allowing execution teams to continue working in the tools they know best, be it a PPM system, an Agile development tool like Jira or TFS, or many others.



By bringing together portfolio-level data from a variety of execution tools, KeyedIn Projects creates a single source of truth the PMO can rely on for planning, forecasting and executive reporting. Today KeyedIn clients are driving measurable results with this approach:



LIFE SCIENCES COMPANY

Manages multi-year clinical studies with better forecasting that is slated to save millions over the next few years alone



GLOBAL BANK

Gains control, visibility and an audit trail across an entire portfolio that encompasses Agile and Waterfall projects



RETAIL PHARMACY

Effectively manages the capacity and utilization of more than 2,000 resources across three PMOs