

OneGlobe Joins Oracle Cloud Managed Service Provider Program

New Managed Service Provider agreement for Oracle Cloud Platform Aims to Enable Customers' digital transformation

Aug 8, 2017 – OneGlobe, a global cloud consulting, systems integration and managed services company, and a Platinum level member of Oracle PartnerNetwork (OPN), today announced that it has joined the Oracle Cloud Managed Service Provider (MSP) program. With this new program, OneGlobe can offer customers wide-ranging managed services for both Oracle and non-Oracle workloads running on Oracle Cloud Platform.

As part of the current industry trend towards data center transformation, many customers want to outsource their data centers to public cloud. These customers are looking for partners who can help migrate, run and manage any workload in the cloud. The Oracle Cloud Managed Service Provider (MSP) program identifies and recognizes partners who have skills, tools and processes to build, deploy, run, and manage Oracle and non-Oracle workloads on Oracle Cloud Platform.

Why do you need an MSP?

For CIOs, Cloud enabled digital transformation has presented a paradigm shift in the way IT departments function. As organizations make this transition, this will test the existing processes, technologies, security controls and management controls across the business. Device and data proliferation means customers have 24/7 access and innovation and agility are key requirements. With rapid developments across SaaS, IaaS and PaaS, managing and keeping up with the pace of change is increasingly tough. This is where an Oracle Cloud MSP program becomes important.

As an Oracle Cloud MSP, OneGlobe guides customers in all aspects of their cloud journey by helping them transition to (and embrace) these new cloud technologies. From consulting to migrations to operations and 24/7 systems management, we help customers realize all the benefits that come with making the move to the cloud.

“For several years now, OneGlobe’s managed services practice has helped enterprises of all sizes to efficiently manage information and handle their varied workloads. Building on this experience, participating in this new Oracle Cloud Managed Service Provider (MSP) enables OneGlobe to deliver on our customer’s digital transformation strategy. Ultimately, customers are looking for IT departments to be innovation drivers delivering value to the business, and OneGlobe’s Managed Services practice provides it,” said Lawrence Crooks, Managing Director – North America Business.

“Cloud represents a huge opportunity for our partner community and our customers,” said Sanjay Sinha, vice president, Platform Products, Oracle. “OneGlobe’s participation in the Oracle Cloud MSP program underscores their skills and expertise with Oracle Cloud Platform and enables us to work in tandem to provide the services needed to accelerate customers’ time to value and success in the Cloud.”

To be part of the Oracle Cloud MSP program, partners must meet a stringent set of product-specific competency and business criteria including an Oracle Cloud MSP Self-Assessment Technical Checklist validated by Oracle.

About OneGlobe

OneGlobe is a cloud consulting, systems integration and managed services company with a focus on delivering meaningful actionable insights and clarity to customers from their business and IT systems. We help organizations to navigate the complexities and accelerate their transition to the cloud. OneGlobe is a global firm headquartered in the US with offices in UAE and India. To find out more visit:

<http://www.oneglobesystems.com>

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit:

<http://www.oracle.com/partners>.

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