

Cloud Migration Brings Double Win for Private Equity Firm

Summary:

Client: Dunedin LLP

Sector: Private Equity

Company Size: 30 staff, 2 UK offices, investments under management of more than £400 million

Internal IT Staff: None

Key Technologies: Cloudlab, Microsoft Office 365, Egnite Enterprise File Sharing

IT Lab Services Provided: Project Management, Service Desk, Managed Services, Business Process Analysis

Project Goal:

Provide fully managed, responsive 24/7/365 support across Dunedin's user-base and systems. Deliver strategic advice to assist the company's business objectives.

“Not only has IT Lab met our expectations around dependability, accountability and performance, their strategic input and in-depth knowledge of our needs and ways of working has given us the confidence to move to a cloud-based environment. Consequently, we're enjoying measurable financial and performance benefits.”

Graeme Murray, Financial Director - Dunedin

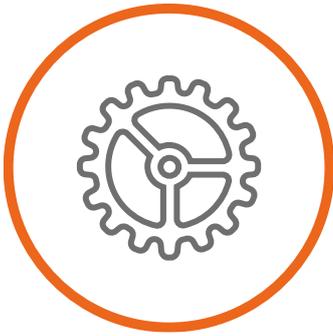
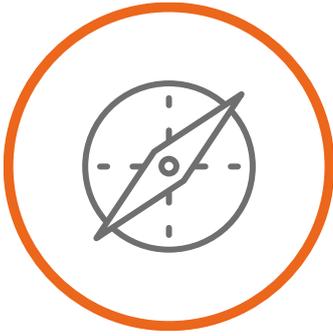


Dunedin

The Client:

Dunedin is a leading private equity firm specialising in UK-wide investments across a diverse range of sectors. As well as offices in London and Edinburgh, it has a high level of mobile working.

Accessibility, connectivity and the reliability of its core infrastructure and technology services are fundamental to Dunedin's success. In a highly regulated sector, ensuring compliance and security is maintained to industry standards is critical too.



Navigate:

Defining Challenges and Opportunities

To help Dunedin optimise the value of its technology investments, IT Lab:

- To ensure a frictionless move to the cloud, quickly and reliably replicated a like for like replacement of Dunedin's on-premise systems.
- Undertook a strategic review of Dunedin's IT requirements and devised a technology roadmap to support the firm's strategy and ambitions.
- Provided a detailed implementation plan for moving the company's systems to the cloud, resulting in greater business agility and cost savings.

"When IT Lab first partnered with Dunedin, they weren't sure whether to replace their on-premise systems - many of which were coming to end of life - or transition to a cloud- based infrastructure," says Richard Ham, Account Manager at IT Lab. "A previous negative experience meant they were nervous about depending on the cloud, plus the initial costs looked expensive. Our credentials and experience as a Microsoft Tier 1 supplier gave them the confidence to try cloud technology again. Following a strategic review of their system requirements, we were delighted to make the entire process simpler and more economical for them."

Integrate:

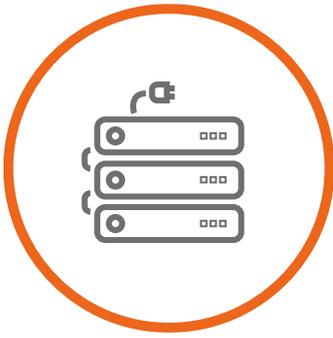
Delivering Infrastructure and Applications

To transition Dunedin's infrastructure to the cloud, IT Lab:

- Moved the company's firewall and perimeter security to Cloudlab, IT Lab's enterprise-class Infrastructure as a Service (IaaS) platform.
- Migrated the company's email function to Microsoft Office 365.
- Is in the process of moving the company's physical servers to Cloudlab, replacing its file servers with Egnyte enterprise file sharing and transferring its bespoke applications to online versions.

"Dunedin's new technology environment is empowering them to support flexible, remote working and enabling their staff to work more effectively when offline," says Ham. "Initially they were planning on moving 10 - 12 servers to the cloud, but we showed them how they could minimise their estate, not only to reduce costs, but to reduce points of failure, simplify maintenance and minimise the service attack area. Now, there will be one single server in Cloudlab."





Operate:

Delivering Tangible Business Benefits

The positive impact on Dunedin has been noticeable:

- Moving the company's connectivity systems to Cloudlab has significantly reduced the number of internet dropouts, boosting availability and productivity.
- The new infrastructure delivers excellent data security, ensuring that Dunedin meets its stringent data protection requirements. There's also a roadmap to further strengthen those capabilities by implementing multi-factor authentication and a single sign-on solution for all cloud-based assets.
- The implementation of Egnyte will greatly enhance business agility and performance. To maximise those benefits, IT Lab's Business Performance consultants are undertaking an in-depth business process analysis, mapping key Dunedin processes to new features in Egnyte and ensuring that users have the skills and confidence to take full advantage of the system.

“The confidence we now have in our technology infrastructure, coupled with the improvements in support for mobile working, have transformed the way that technology enables our business.”

Karan Darroch, Finance and Operations Manager - Dunedin

