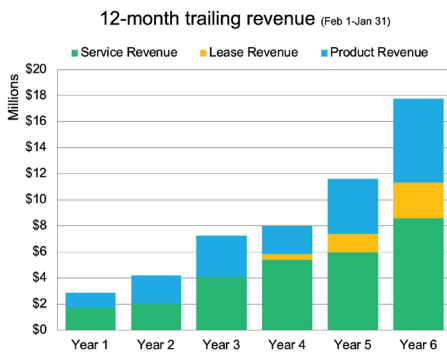


THE LEADER IN CONNECTED



Stock profile*

TSX: BLN.V
 Stock price: \$6.30
 52-week high/low: \$6.74/\$4.53
 Market cap: \$299M
 Shares outstanding: 47M
 Cash and investment: \$39.7M (Oct 31, 2018)

* May 8, 2019

Facts

- Founded: 2004
- Number of employees: 175
- Locations: Canada, United States, United Kingdom, Australia
- 2018 revenue: \$17.8M
- Five-year revenue growth: >500%
- Fiscal year-end: Oct 31

Awards

- #431 on Deloitte's 2018 Technology Fast 500
- New Product of the Year, OHS Magazine, 2018, 2017, 2016, 2015, 2013
- Oil & Gas Awards Manufacturer of the Year, 2018
- Global Petroleum Show Health & Safety Award, 2018
- Red Dot Award for Product Design, 2017
- No. 208 on the 2018 GROWTH 500 list (placed 6 years running)

MISSION

Our mission is to become the dominant manufacturer and service provider of the most technologically advanced connected safety products in the world.

WHO WE ARE

Blackline Safety is a global connected safety technology leader. Our industry-leading expertise has afforded us the opportunity to empower a diverse spectrum of organizations, from SME's to Fortune 500 companies.

Over the last 10 years, Blackline has tirelessly pursued innovation at the forefront of connected safety. We showed the world how to meet the challenge of keeping lone workers safe, and then we set our sights on a new horizon — revolutionizing the gas detection industry.

We deliver the world's first turn-key, work-anywhere connected safety monitoring solution with gas detection, 3G wireless, two-way speakerphone and real-time features to organizations in over 100 countries. Blackline's innovative technology helps teams working in hazardous environments respond to emergencies in real-time and manage efficient evacuations, accounting for everyone's safety along the way.

With millions invested in technology research and development, Blackline Safety is recognized for quality and innovation.

SOME OF OUR CUSTOMERS

