

QMATIC

The Qmatic Partner Journey

Let's begin improving the
customer experience, together





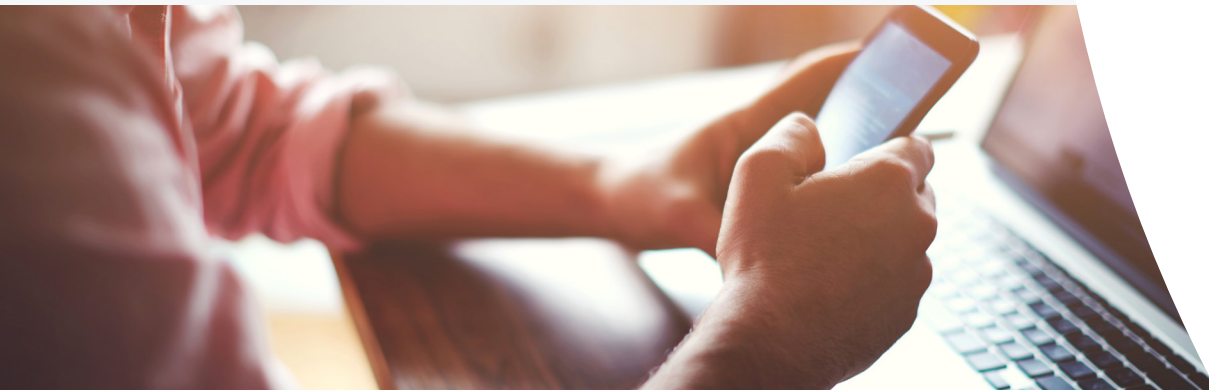
Introduction

At Qmatic, journeys are in our DNA. We're behind the advanced technology and cutting-edge development tools you need to improve your customer journeys. And we're experts at providing the dedicated support you need for your own journey towards business growth.

We can achieve more, together

Partnering with Qmatic combines all of the advantages of local knowledge and industry-specific insights, with the wealth of experience and universal support of a global, industry leading innovator.

We're committed to our partners, which is why we supply everything you need in order to get your journey started. But it doesn't stop there. With a team of 20 people solely dedicated to our partners, we'll ensure you're always up-to-date with the latest technological developments and trends, and we'll provide the best possible service at all times.



Qmatic in numbers



30+ years' experience of customer journey management



2 billion customer journeys a year



65,000 successful installations world wide



120 countries with a Qmatic presence

Partnering with us is a two-way street

We're already present in more than 120 countries across the financial, healthcare, public and retail sectors, but, we're looking to grow further – firstly by enabling partners and expanding business within these existing countries and sectors, and then beyond into new territories. Despite the distance, we work closely with every single partner.

On one hand, we're here to share precision engineered products and fully integrated, open architecture software solutions that are designed to streamline and simplify every aspect of the customer experience. On the other hand, we look to our partners to share their local knowledge and industry insights. So, as a Qmatic partner, you'll be playing a crucial role in the development of our business.

How far do you want to take things?

Each of our three partner levels have their own set of requirements and you will receive relevant benefits accordingly. Some of our partners like to keep things simple, opting to focus solely on ready-to-deploy solutions. Others like to leverage our expertise, service and support to meet the most complex of business challenges.



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What I found different with Qmatic is that they really want to get involved... they're trying to create this family of partners and distributors. And to me that is what is important because we all have the same objective that we want to get the Qmatic name out there.

Eugene Swanepoel, Emerge Queue, South Africa

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Don't wait, get in touch today

In order to reach your destination, you need to take that all important first step.

Get in touch and let's evaluate the opportunities together:

lp.qmatic.com/become-a-qmatic-partner