

WHAT'S NEW AT DKOU2017? SMARTTRAK INTERVIEWS THE EXHIBITORS

DKOU2017, The German Congress of Orthopedic and Trauma Surgery, in Berlin Oct. 24-27, 2017
by Sharon O'Reilly, CEO and Founder SmartTRAK

Alexa Tulaszewski, Director, Telos

Processing fresh bone allografts using femoral heads derived from surgical living donors

Video URL <https://vimeo.com/240592084>

Sharon O'Reilly: Hi. We're at the DKOU and we're visiting the exhibit for the Telos, about a very exciting new technology using fresh bone as a grafting material.

Alexa T.: We do manufacturing and distribution of medical devices and pharmaceuticals of human origin. What we do is, we actually do sourcing from hospitals of surgical living donors. We use femoral heads and we process them into allografts in different renewals cubes. We have two different methods, a thermal disinfection process, so moist heat, which we do the whole and the half femoral heads and then we have a chemical process that we do different renewals and cubes. We only source from surgical living donors from hospitals in Germany. This is our only source, to make sure that we have anamnesis. We can talk to the patients. We know that they want to donate their bone, and we also know their medical history.

Additionally, we do serology and we do a microbiological testing to make sure that the bone is 100% safe. The system has been on the market for 24 years, and we've had over 220,000 transplants made with the system, with no other reaction or with no transmission of any disease. So, it's pretty good to say that it's a very safe system. We're very popular in Germany with this product.

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