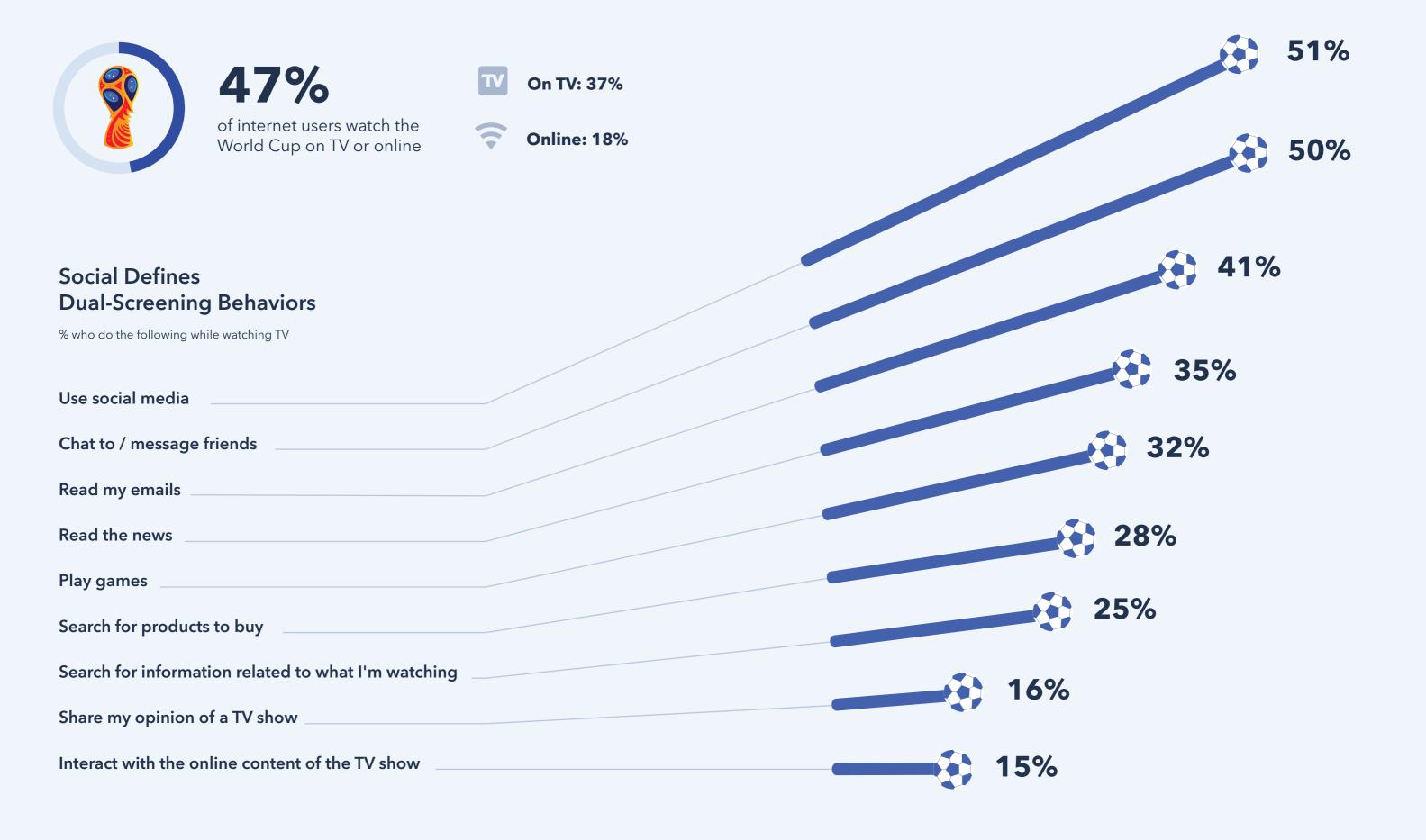
The World Cup Fans: Beyond the TV Screen





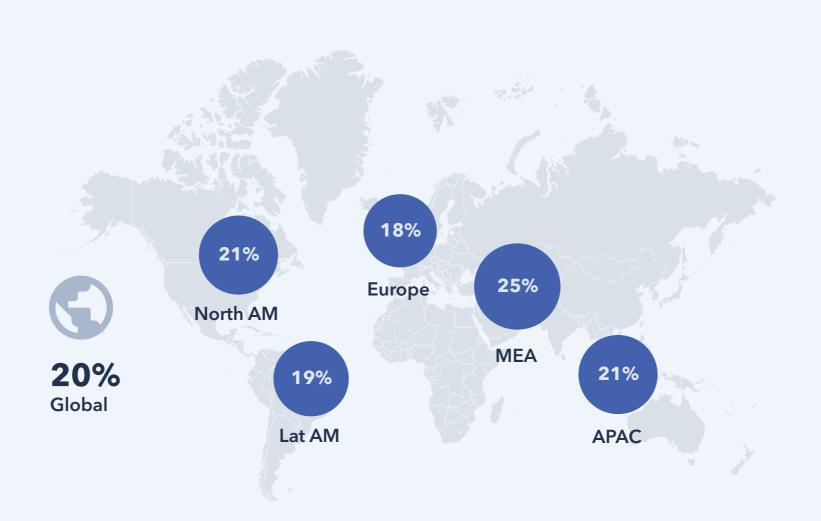
Sports Stars Are Lifestyle and Entertainment Icons for Gen Zers

% of Gen Z World Cup Fans who discover brands via celebrity endorsements



40% of Gen Z World Cup Fans follow sports stars on

social media



Snapchat is Pushing AR Brand Experiences

% of World Cup Fan Snapchatters who did the following last month



Applied a Lens ("Face Filter")
24%



Followed a celebrity or famous person **22**%

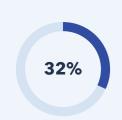


Applied a GeoFilter (location-based filter) 18%

*Casual Viewers are defined as

Innovative Tech Experiences Still Niche, But Demand is There

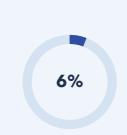
% who used the following types of app last month



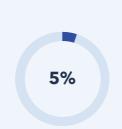
Sports



Location-based services



VR (Virtual Reality)



AR (Augmented Reality)

Provide innovative new products

Provide useful apps and online services

% who want brands to...

Provide entertaining videos / content



CASUAL VIEWERS VS. SPORTS ENTHUSIASTS

TV Ads Most Impactful

those who watch the FIFA World 32% 41% **Among Enthusiasts** Cup online or on TV who say they are not interested in sport 2 2 % who discover brands via... Casual 38% 51% Viewers* Enthusiasts** 31% 41% **Enthusiasts are defined as those 39% **51%** 1 Search engines who watch the FIFA World Cup online or on TV who say they are 38% 51% 2 Ad seen on TV **3** Word-of-mouth recommendations **32**% 41% 4 Ad seen online 1 5 39% 29% 37% 5 TV shows / films 29% 37%

Unless stated otherwise, all figures are taken from our Q4 2017 wave of research among 80,267 internet users aged 16-64 across 38 countries. Among this cohort, 34,390 said they watch the FIFA World Cup on TV or online. Please note that figures relating to named social networks exclude China.

Gen X - 16-20 Gen X - 35-53

Millennials - 21-34 Baby Boomers - 54-64

For more insights, get our infographic 'The World Cup Audience'