# YOUR PATH TO DISTRIBUTION



A STATE-BY-STATE GUIDE

#### **Distribution Reimagined**

LibDib has created a whole new way to navigate the Three-Tier system. Instead of trucks and warehouses, we use the power of the internet, our distributor license, and creative shipping solutions to get stuff where it needs to go.

Still, every state has its own rules, regulations, and permit requirements. LibDib is here to help make things as easy as possible — no matter where you are.

We've created one-page infographics for each and every state where LibDib operates. Flip to your state to get a quick overview of the steps you need to take. Soon, you'll be LibDibbing like a pro.



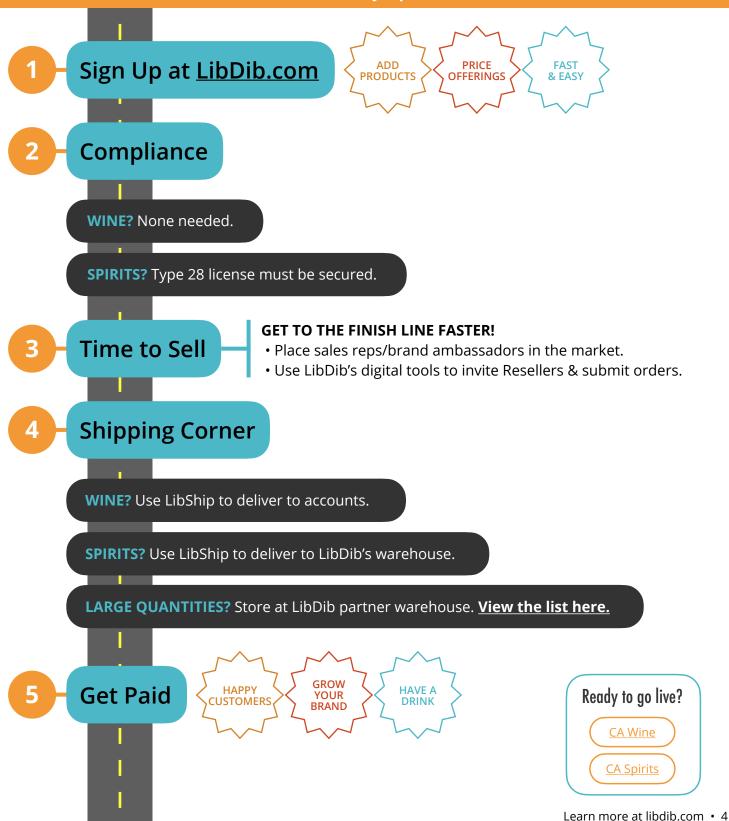
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## **CALIFORNIA**



Estimated time to market: Wine? Immediately! Spirits? About 1 month.



#### **COLORADO**



Estimated time to market: 2 months or less.





2 Compliance

**OPTION A: HAVE AN IMPORTER'S LICENSE?** Keep going! No stop needed here.

**OPTION B: FIND AN IMPORTER.** Move quickly with LibDib's model.

**OPTION C: BECOME AN IMPORTER.** Selling 15+ cases per month? This is the way to go!

3 Time to Sell

#### **GET TO THE FINISH LINE FASTER!**

- Place sales reps/brand ambassadors in the market.
- Use LibDib's digital tools to invite Resellers & submit orders.
- 4 Shipping Corner

**OPTION A: HIGH VOLUME.** Establish account and store product at Colorado Wine Express.

OPTION B: ONE CASE AT A TIME. Use LibShip to ship to LibDib's warehouse.

LibShip delivers to the account.

5 Get Paid



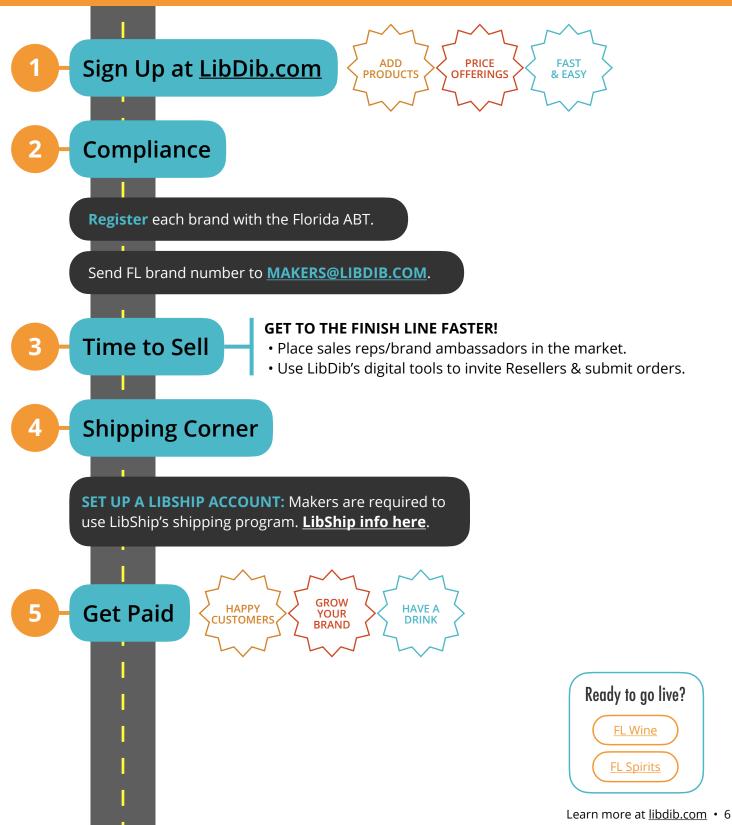
CO Wine

CO Spirits

## **FLORIDA**



Estimated time to market: 1-2 days.



## **ILLINOIS**



Estimated time to market: 60 days or less.



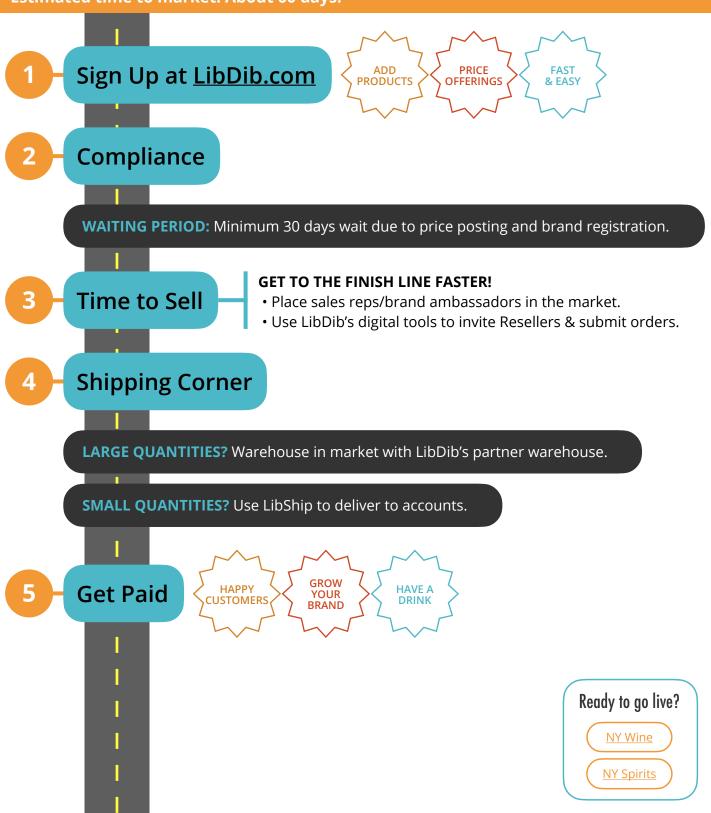
**IL Spirits** 

#### **NEW YORK**



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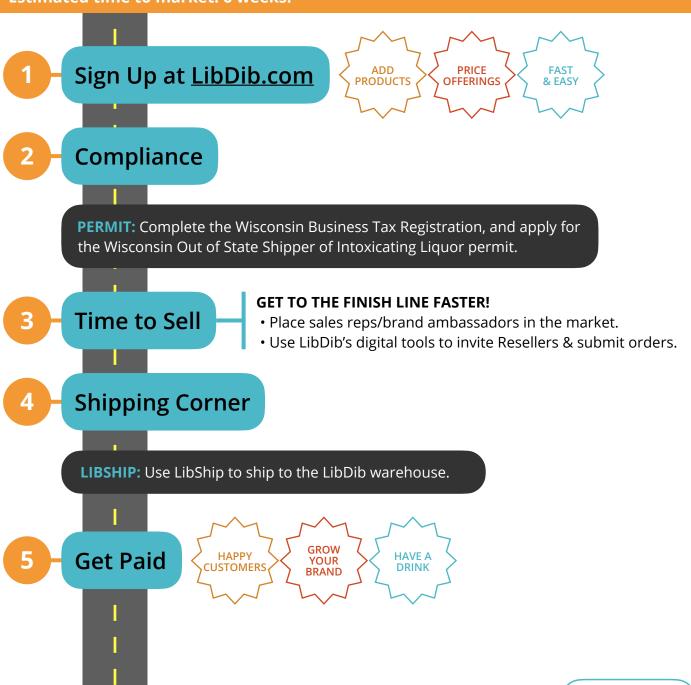
Estimated time to market: About 60 days.



## WISCONSIN



Estimated time to market: 6 weeks.





#### Connect with LibDib

#### **QUESTIONS? WE'VE GOT YOUR BACK**

Feel free to email us any time at **libdib@libdib.com** or give us an old fashioned phone call at **844.542.3421** 

Visit our Help Center at HELP.LIBDIB.COM

Learn more about us at LIBDIB.COM