

Practice Management

SPECIFIC. EFFICIENT. PROVEN.



 Nextech

NEXTECH PRACTICE MANAGEMENT

Nextech is the leading Practice Management solution for specialty providers, with more than two decades of industry experience. Our comprehensive, end-to-end solution allows users to deliver targeted patient care by utilizing specialty-specific tools, features and functionalities that can be customized to suit any size practice.

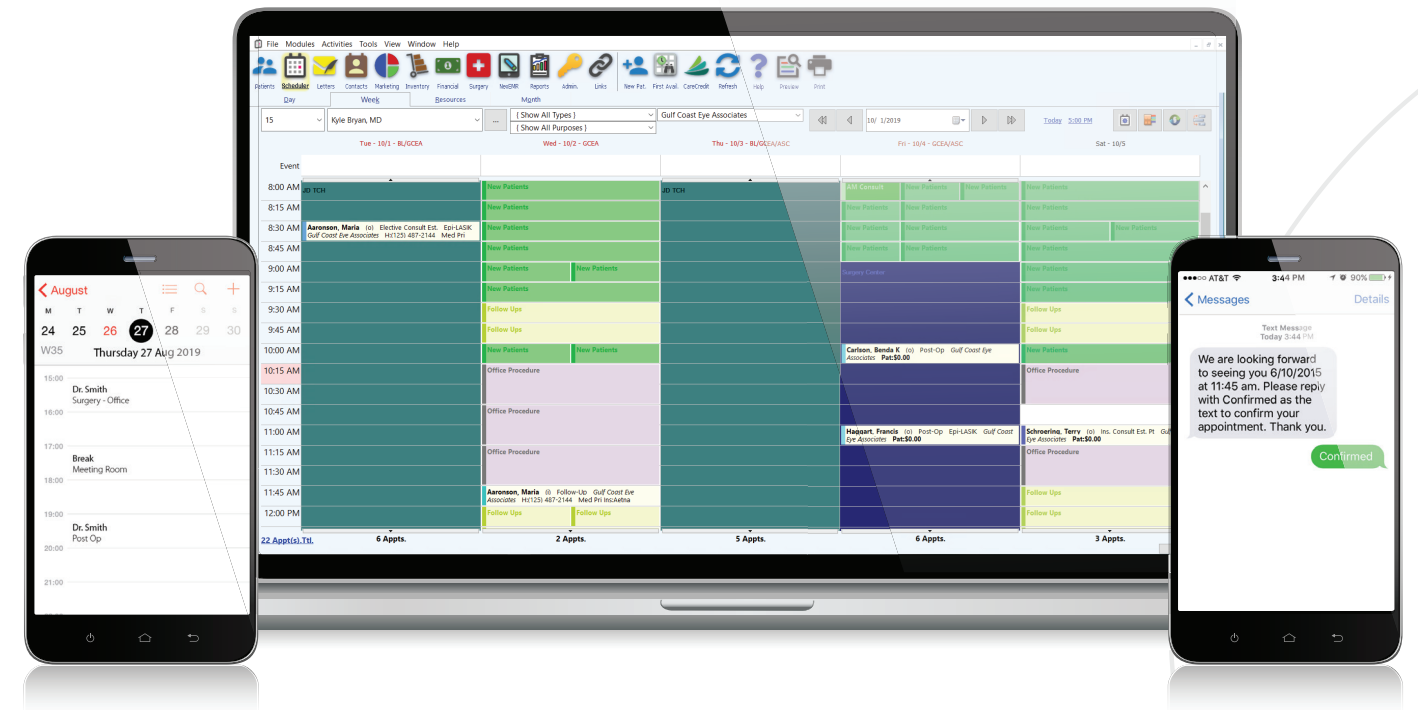
PATIENT ENGAGEMENT

Portal

Nextech's fully integrated patient portal provides anytime, anywhere access to medical information, scheduling and online bill pay, supporting practice engagement and regulatory performance efforts.



- Patients can easily review and update personal, medical and insurance information, as well as fill out forms online, **expediting appointment check-in**.
- Access personal **medical records**, including clinical summaries, conditions, results and medications.
- Communicate securely** with HIPAA-compliant messaging capabilities and receive notifications for messages, photos and documents when published.
- Make schedule requests and pay statement balances with **online bill pay**.



SCHEDULE OPTIMIZATION

Robust Scheduling

Seamlessly manage single and multilocation provider schedules with robust scheduling features designed to maximize practice performance and profitability.

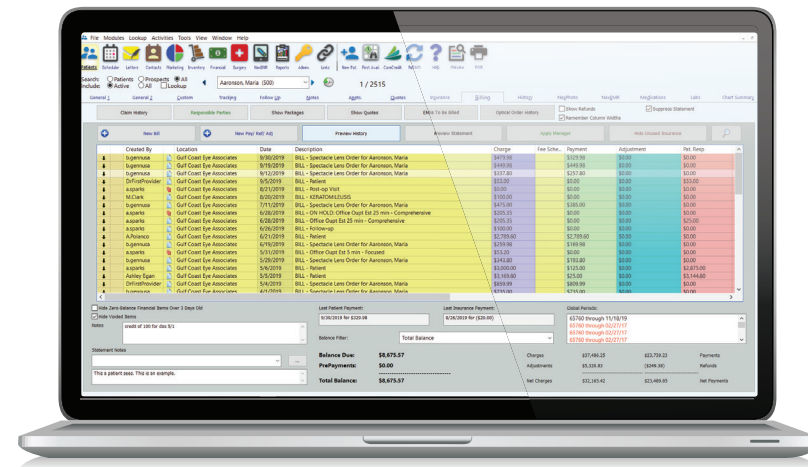
- Design a **custom schedule** to optimize utilization and increase productivity.
- Reduce scheduling errors with **customized rules** to guide users to book based on number of appointments, appointment types and accepted insurance.
- Eliminate manually searching for schedule openings with **find first available**.
- Easily rearrange appointments** with drag and drop, copy, cut and paste functionality.
- Easily allocate or modify resources including any combination of staff, rooms or equipment in the scheduler.
- Create a custom **schedule view** for each resource based on location.
- Easily **sync provider schedules** to any mobile device, allowing users to view and make changes on the go.
- Streamline rescheduling with a **callback queue** that collects and filters cancelled appointments.
- Never lose track of patients during their care or miss out on additional revenue opportunities with **recall tracking**.
- Send text message **appointment reminders** to patients, automatically reflecting confirmations on the schedule to decrease no-shows and lost revenue.

REVENUE CYCLE MANAGEMENT

Revenue Cycle Management

Nextech's 360-degree approach to revenue cycle management works seamlessly with clinical and clerical operations to improve practice profitability, with a billing process designed to maximize back office efficiency and reduce outstanding receivables.

- **Generate bills** directly from the appointment, quote or patient record using Nextech's fully integrated EHR.
- **Easily process payments**, settle patient balances and charge no-show fees with the ability to securely store payment profiles for running card-not-present transactions.
- Perform a **financial close** capable of being locked to secure financials and easily reopen as needed to accurately update and report on missed productivity during a financial period.



Insurance Billing

- Set up **fee schedules** with specified date ranges for different combinations of providers, insurances and locations.
- Verify benefits and calculate **patient responsibility** at time of visit based on insurance coverage with integrated real-time eligibility.
- **ICD-10 search** increases coding quality, improving billing accuracy and reducing the risk of rejected reimbursements.
- Easily view **patient insurance coverage** information, including deductible amount, deductible remaining, copays and coinsurance.
- Configure **customized prompts** to remind users of unique payer rules at time of bill creation, reducing rejections and denials.
- Manage **multiple responsibilities** in addition to primary and secondary payers including vision, workman's comp, MVA and more.

Elective Billing

- Increase conversion rates with professional, easy to understand **surgery quotes** that automatically convert to a bill linked with prepayment.
- Design multi-use or repeatable **packages** with the ability to track services as delivered in addition to payments applied.
- Increase revenue with preconfigured **suggested sales** notifications at time of checkout.
- Apply product and service **discounts** with the ability to track and analyze usage, providing lost revenue visibility and profit margin control.

CLAIMS MANAGEMENT

Claims Management

Achieve a 5% or less rejection and denial rate while maximizing reimbursement with integrated e-eligibility and e-remittance claims management tools.

- **Mass verify eligibility** for upcoming appointments with the ability to batch process.
- Simplify the remittance process with automated pre-submission **error checking**, EOB analysis and secondary claims submission.
- Automatically **apply and adjust sequestration** and incentive payments to patient accounts.
- Easily manage **payer recoupments** with automated payment removal, eliminating the need to manually adjust accounts.
- Filter and review the status of rejected, denied or on hold claims, including reason for resubmittal, with an intuitive **billing follow up queue**.

PERFORMANCE MONITORING

Reporting & Analytics

Manage the health of your practice by leveraging real-time insightful business intelligence to support well-informed decision making.

- Generate **custom reports** for all areas of your practice based on patient demographics, appointments and financials.
- Easily drill down into **layers of core data**, allowing staff to identify trends, find areas of improvement and discover opportunities for growth.
- Enhanced options allow you to **filter by factors** such as date range, demographics and procedures.
- Compare year-over-year data to **analyze performance** and identify improvement opportunities.
- **Schedule reports** to run and save, when and where it is most convenient, and automatically send to designated staff.



PATIENT AQUISITION & RETENTION

Marketing

Discover new ways to attract and retain patients using data-driven marketing intelligence to increase profitability and grow your practice.



- Analyze ROI and review **patient conversion rates** by referral source, procedure, patient coordinator and/or date.
- Make strategic decisions on ad spending based on conversion rates and ROI for various **referral sources**.
- Create targeted lists for campaign use with **custom filters** capable of sorting patients by demographics, appointment type, insurance, referring physician and other data fields.
- **Track patients** from interest to consult and then to procedure, automating follow ups using tasks and alerts for staff.
- Set up revenue builders and incentives directly in the system with the ability to manage **commissions, tips, gift certificates and reward programs**.

INVENTORY MANAGEMENT

Inventory

Fully integrated, location-specific inventory management allows practices to maintain products on hand and ensure constant retail and procedural readiness, maximizing practice revenue potential.

- Avoid repetitious data input with **seamless billing integration** that automatically updates quantities on hand.
- **Create and scan bar codes**, allowing users to easily receive, price and charge for inventory.
- Track **product expiration dates** as well as lot and serial numbers with the ability to create and track receipts for outstanding orders.
- Real-time **low stock alerts** help maintain accurate and appropriate inventory levels by prompting you to replenish supplies.
- Monitor **supplier pricing and inventory costs** using a comprehensive history of purchase orders.
- Analyze the cost of goods sold, as well as service associated costs, to properly **manage commissions**.

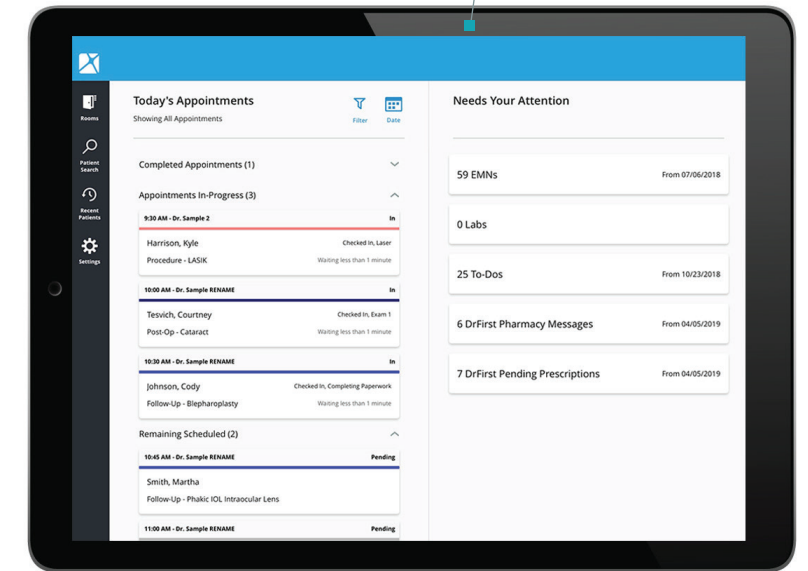
THE COMPLETE SOLUTION

Electronic Health Record

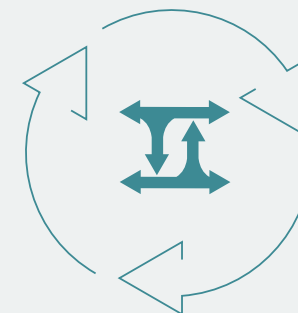
Improve overall **practice performance** with this complete end-to-end solution when you pair Nextech's comprehensive Practice Management with the leading, fully integrated EHR.

Partners & Integrations

Nextech has developed an ever-expanding network of industry leading partners in both technology and healthcare. With **direct integration or open API connections**, users can easily partner with third-party companies to support additional efforts around every practice area while meeting the Common Clinical Data Set as defined by ONC.



IMPLEMENTATION & PRACTICE DEVELOPMENT



Implementation

Nextech's proven implementation strategy consists of a series of key phases that ensure users experience both immediate and long-term success. We've leveraged decades of experience to create our methodology, providing scalable and repeatably successful outcomes for our customers, resulting in a 96% customer satisfaction rating in overall experience.

Professional Services

With decades of combined practice management, clinical and industry experience, our team of experts can help take your specialty practice to the next level. When you partner with Nextech, you have access to personal guidance on how to streamline workflows, improve operational efficiency, generate additional revenue and grow your practice.

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Nextech offers complete healthcare technology solutions for specialty providers. Since 1997, Nextech has been focused on delivering intelligent, intuitive, integrated solutions that empower specialty physicians to maximize efficiency, optimize charting accuracy and increase overall practice profitability.

Nextech services more than 11,000 providers and 4,000 practices in the clinical specialties of Ophthalmology, Plastic Surgery, Dermatology and Orthopedics.