# **Practice+** PRACTICE MANAGEMENT

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## NEXTECH PRACTICE+

Nextech is the leading Practice Management solution provider for specialty practices, with more than two decades of industry experience. Our intuitive PM solution improves operational efficiency through reducing administrative burdens, enhancing patient care, and optimizing financial performance.

### PATIENT ENGAGEMENT

### Portal

Nextech's fully integrated patient portal provides anytime, anywhere access to medical information, scheduling and online bill pay, supporting practice engagement and regulatory performance efforts.



- Patients can easily review and update personal, medical and insurance information, as well as fill out forms online, expediting appointment check-in.
- Review personal **medical records**, including clinical summaries, conditions, results and medications.
- **Communicate securely** with HIPAA-compliant messaging capabilities and receive notifications for messages, photos and documents when published.
- Streamline payment processing with **online bill pay** for patients.



### **Robust Scheduling**

Seamlessly manage single and multilocation provider schedules with robust scheduling features designed to maximize practice performance and profitability.

- Design a **custom schedule** to optimize utilization and increase productivity.
- Eliminate manually searching for schedule openings with find first available.
- Easily rearrange appointments with drag and drop, copy, cut and paste functionality.
- Easily allocate or modify resources including any combination of staff, rooms or equipment in the scheduler.

		Intake Worklist Availability App	pointment Worklist Superbill Privacy	i 📕 📝
e 22 (22)	Wed, Dec 23 (12)	Thu, Dec 24 (14) O AM (8) O PM (6)	Day Work Week Week Month Fri, Dec 25 (18) © AM (10) © PM (8)	
	(EP) Joe Chedderly - 2/21/1970 - #	(ECE) Glenn Lee (SUR) Nicole For (SUR) John Johansen - #1689 (EP) Miquel Greco - 10/10/1970 - #	(EP) Marie Embr (EP) Samantha i (EP) Barbara Fisher - #235	
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EP, FUP		EP, FUP	(EP) Roger Miya INU, FUP TEL, TC NP	
fson - 11/28/1982 (CNP) Kathy Alt: cum - #1055		TEL, TC (EP) Samantha Bean - 11/20/1970 - Home Phone : (605) 233-7445 (IN1) Joseph Ho Gulf Coast Eye Assoc Procedures (SUR) Carolyn P.	FUP         FUP         FUP           (EP) David Santiago - #115         (EP) Ethel Clark - #159	
aki - 2/11/1952	(POS) Calvin Pacino - #281		(EP) Brett Brooks - 5/5/1988 - #132 (EP) Samantha Brandes - 1/1/1944	
(ECE) Jim Browr		(SUR)	(SUR) Jill Bartler (EP) Deanna Sel GCEA - North Procedure:	
son - 5/8/1970 - # ; - 3/29/1970 - #1	(EP) Jim Josefso Home Phone : (937) Gulf Coast Eye Assoc Procedure:	(ECE) Patricia Brandes - 3/10/1970	(EP) Jane Gould - 6/13/1977 - #585	
n - #864 10/12/1965 - #1⁄ no - 10/18/1928 -	(SUR) Jamie Hu GCEA - North Procedure: (EP) Olin Tinsley		(POS) Samantha Brandes - 1/1/194	
	(SUR) Vonda Strathmeyer - 1/29/19		(EP) Jim Lewis - 5/27/1960 - #262	
	(SUR) Vonda Strathmeyer - 1/29/19	-	(EP) Jim Lewis - 5/27/1960 - #262	

## SCHEDULE OPTIMIZATION

- Create a custom schedule view for each resource based on location.
- View provider schedules on any mobile device, allowing users to make changes on the go.
- Never lose track of patients during their care or miss out on additional revenue opportunities with recall tracking.
- Send text message appointment reminders to patients, automatically reflecting confirmations on the schedule to decrease no-shows and lost revenue.

### **REVENUE CYCLE MANAGEMENT**

### **Revenue Cycle Management**

Nextech's 360-degree approach to revenue cycle management works seamlessly with clinical and clerical operations to improve practice profitability, with a billing process designed to maximize back office efficiency and reduce outstanding receivables.

- Generate bills directly from a patient record utilizing codes documented in Nextech's fully integrated EHR.
- Easily process payments, settle patient balances and charge no-show fees with the ability to securely store payment profiles for running card-not-present transactions.
- Enable your billing team to work more efficiently with the A/R Worklist functionality.
- Itemized encounter receipts offer a convenient method for creating detailed receipts that are acceptable for use in FSA/HSA.

Practi	ce+	Patient Maria A Abb	atiello (19215)	DOB 2/8/1976 (43)		xt Appt Pt Balance A \$1,405.35	Insurance CIGNA HEALTHCARE	Copay Q : ( \$40.00
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•		Assignee(s)						
		Due Date 🖕	Status	Priority	Assignee(s)	Patient	Note(s)	
	/ 🗉	09/19/2019	Not Started	Normal	Adam Chandley	Hain, Sally	09/19/2019 Test2 09/19/2019 test	
		09/17/2019	Not Started	Normal	Andrew Dixon	Flashlight, Caron	09/17/2019 test	
	•	09/16/2019	Not Started	Normal	Andrew Dixon Ashley Conner Ashley Connor Bavon Srad	Otter, Harry	09/16/2019 A new 09/16/2019 jkajsdf 09/16/2019 A new	
	• 🗉	09/16/2019	Not Started	Normal	Andrew Dixon Ashley Conner Bavon Srad Brad Jordan	Otter, Harry	09/16/2019 A new	one
	/ 🗉	09/16/2019	Done	Normal	Mary Ritchie Kayla Miller	Hain, Sally		pt and need more information from billing to obtain new insurance information
	-	09/13/2019	Not Started	Normal	Brian Sobus	Patient, Megan	08/23/2019 9/14 d	ue date

### **Insurance Billing**

- Set up fee schedules with specified date ranges for different combinations of providers, insurances and locations.
- Automatically verify benefits and calculate patient responsibility before and at time of visit based on insurance coverage with integrated real-time eligibility.
- Easily view patient insurance coverage information, including deductible amount, deductible remaining, copays and coinsurance.
- Manage **multiple responsibilities** in addition to primary and secondary payers including vision, workman's comp, MVA and more.

#### **Elective Billing**

- Increase conversion rates by presenting professional and easy to understand surgery quotes.
- Design multi-use or repeatable packages with the ability to track services as delivered in addition to payments applied.
- Apply product and service **discounts** with the ability to track and analyze usage, providing lost revenue visibility and profit margin control.
- Increase revenue with preconfigured suggested sales notifications at time of checkout.

#### **Claims Management**

Achieve a 5% or less rejection and denial rate while maximizing reimbursement with integrated e-eligibility and e-remittance claims management tools.

- Mass verify eligibility for upcoming appointments with the ability to batch process.
- Efficiently post EOB and ERA, make necessary changes to items and revise how payments are applied without disrupting the payment posting process.
- Automatically apply and adjust sequestration and incentive payments to patient accounts.

### Reporting

Manage the health of your practice by leveraging real-time insightful business intelligence to support well-informed decision making.

- Generate custom reports for all areas of your practice based on patient demographics, appointments and financials.
- Consolidate data from reports into a comprehensive visual snapshot.

Information     Price Quotes     Account     Longer     Price Quotes     Account     Longer     Packages     Packet Statement History     Notes	Acc DO Car	stact	280053 12/11/1645 (644) 646-6666 fert John Smith, MD 320.00 Primary: Medica Primary: RyeMe	Last procedure: 0 Last seen: 0 Next appointment: 1 Location: 0 re - Part 0	ktive Semplete Eye Exam 8. < type Selfs/2019, Time - 11x83 AM Suff Coast Eye Associates	r ago Patient Insuran Prepay:	ce Balance: 😡	\$28,063,35 (\$756,24) \$28,319,79 \$0,00 (\$20,00) \$7,056,82		D.				l	•					
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## CLAIMS MANAGEMENT

- Easily manage **payer recoupments** and reversals on both ERA and paper EOB posting, eliminating the need to manually adjust accounts..
- Efficiently manage **patient and insurance A/R**, including denied claims, with the ability to easily update statuses and notes.
- Streamline claims management through the Charge Worklist and Eligibility/Authorization Worklists.

### PERFORMANCE MONITORING

- Easily search a menu of reports and export in multiple н. formats.
- Quickly access the seven most recently viewed reports with auto storing.



### PATIENT MANAGEMENT

#### Engagement

Practice+ comes equipped with a number of convenient tools for patient management, intuitively designed to save time while boosting productivity and efficiency.

- Easily manage and track assigned tasks with a built-in to-do list.
- Notes on nonclinical **patient-related activities**, such as claim follow up and scheduling questions, facilitate better intraoffice communication.
- Receive in chart notifications for actionable items, such as follow up appointments and updating demographics.
- Create targeted lists for generating custom letters and forms utilizing filters such as patient demographics and appointment details.

#### **Electronic Health Record**

Improve overall **practice performance** with this complete end-to-end solution when you pair Nextech's comprehensive Practice Management with the leading, fully integrated EHR.

#### **Partners & Integrations**

Nextech has developed an ever-expanding network of industry leading healthcare technology partners. With direct integration or open API connections, users can easily partner with third-party companies to support additional efforts around every practice area while meeting the Common Clinical Data Set as defined by ONC.

## **IMPLEMENTATION & PRACTICE DEVELOPMENT**



Implementation

Nextech's proven implementation strategy consists of a series of key phases that ensure users experience both immediate and long-term success. We've leveraged decades of experience to create our methodology, providing scalable and repeatably successful outcomes for our customers, resulting in a 96% customer satisfaction rating in overall experience.

### **Professional Services**

With decades of combined practice management, clinical and industry experience, our team of experts can help take your specialty practice to the next level. When you partner with Nextech, you have access to personal guidance on how to streamline workflows, improve operational efficiency, generate additional revenue and grow your practice.

## THE COMPLETE SOLUTION

Today's Appointments Showing All Appointments	Filter Date	Needs Your Attention	
Completed Appointments (1)	~	59 EMNs	From 07/06/2018
Appointments In-Progress (3)	^		
9:30 AM - Dr. Sample 2	In	0 Labs	
Harrison, Kyle	Checked In, Laser		
Procedure - LASIK	Waiting less than 1 minute	25 To-Dos	From 10/23/2018
10:00 AM - Dr. Sample RENAME	In	25 TO-DOS	From 10/23/2018
Tesvich, Courtney	Checked In, Exam 1		
Post-Op - Cataract	Waiting less than 1 minute	6 DrFirst Pharmacy Messages	From 04/05/2019
10:30 AM - Dr. Sample RENAME	In	7 DrFirst Pending Prescriptions	From 04/05/2019
Johnson, Cody	Checked In, Completing Paperwork	7 Diffist rending rescriptions	1011010312017
Follow-Up - Blepharoplasty	Waiting less than 1 minute		
Remaining Scheduled (2)	^		
10:45 AM - Dr. Sample RENAME	Pending		
Smith, Martha			
Follow-Up - Phakic IOL Intraocular Lens			
11:00 AM - Dr. Sample RENAME	Pending		

# Practice+

X P	ractice+	Patient Pattie O Mayes (680)	DOB 10/1/1976 (44y)	Last Appt 11/17/2020	Next Appt 2/6/2021, 4:00 PM		insurance C Aetna Healthcare \$	эрау 40.00		
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### SPECIFIC. EFFICIENT. PROVEN.

Nextech offers complete healthcare technology solutions for specialty providers. Since 1997, Nextech has been focused on delivering intelligent, intuitive, integrated solutions that empower specialty physicians to maximize efficiency, optimize charting accuracy and increase overall practice profitability. Nextech services more than 11,000 providers and 4,000 practices in the clinical specialties of Ophthalmology, Plastic Surgery, Dermatology and Orthopedics.

