



# Hy-Vee

**WORKFORCE MANAGEMENT:** 29% Savings with Topco Indirect

## OUR GOAL:

Develop programs that help cut costs and increase your business efficiencies. Through our strategic sourcing process, we evaluate all available alternatives to customize a program for you while driving the greatest savings.



## RESULTS

29% savings on workforce management

## OVERVIEW

Hy-Vee is based in Des Moines, IA, with annual sales of \$9.3B. Hy-Vee approach Topco Indirect to assist with their search for a company-wide Workforce Management System. Their goal was to replace their outdated VLM system and time-keeping devices.



## STRATEGY

Topco Indirect and Hy-Vee worked hand-in-hand as partners on the project.

- Distributed a survey for store directors / distribution center / corporate
- Prepared and distributed Request for Proposal to 14 vendors
- Conducted extensive analysis and prepared documentation of RFP results
- Participated in face-to-face vendor demonstrations
- Acted as liaison during contracting process
- Continue to provide assistance during the implementation

## RESULTS

Hy-Vee was able to abandon their outdated VLM system and manual time keeping. They:

- Awarded to Topco Indirect supplier Kronos with 29% savings
- Streamlined day-to-day process and created the ability to manage high-level items at store locations

We can duplicate these results for you!

Contact Tammy Morris, Category Manager-HR Benefits, [tammymorris@topco.com](mailto:tammymorris@topco.com)