

# JEFF PRESSLY

## Consultant, Business Development



Committed to the value of developing leaders, Jeff Pressly takes a creative approach to developing proven and effective solutions for every FlashPoint client. As a business development consultant, he works hard to expand FlashPoint's business by building strong relationships with clients and using his excellent organizational and problem-solving abilities to understand clients' needs in order to build programs that have lasting impact.

Before joining the FlashPoint team, Jeff spent over 10 years in sales and sale management with companies such as XO Communications, First Advantage, and The Bernard Hodes Group. With a background in providing SaaS products and IT solutions for HR and IT decision makers, Jeff has adopted a client-focused, consultative approach and a commitment to bringing about mutually beneficial relationships for all clients.

Jeff has a bachelor's degree in finance and economics from Pittsburg State University and is certified in the Sandler Selling System and Toastmasters International. He is also a certified Everything DiSC Workplace® facilitator. After work hours Jeff enjoys traveling and takes regular trips to Palm Springs, California. On his journeys, he likes outdoor activities, including hiking, walking, playing tennis, and relaxing on the beach. He is also an avid fan of local theatre, museums, art house films, and non-fiction books. Jeff considers himself a lifelong learner who enjoys attending seminars and participating in mastermind groups.

### MEET FLASHPOINT

FlashPoint is a leadership consulting firm specializing in leadership development, team effectiveness, and coaching.

Through **creative** and **measurable** solutions, we work alongside our clients to make sure they have achieved their business goals, their leaders are highly engaged, and their teams are more effective.

### CONTACT

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# MEET FLASHPOINT

FlashPoint provides the top research-based leadership programs, as well as customized consulting to support your organization’s leaders.

PRACTICE AREAS	LEADERSHIP DEVELOPMENT	TEAM EFFECTIVENESS	COACHING
FLAGSHIP PROGRAMS	  	 	 
IMPACT	<ul style="list-style-type: none"> <li>✓ Recognize potential</li> <li>✓ Grow your leader’s capabilities</li> <li>✓ Build tomorrow’s leaders now</li> </ul>	<ul style="list-style-type: none"> <li>✓ Improve collaboration</li> <li>✓ Build healthy and productive teams</li> <li>✓ Create alignment with overall strategy</li> </ul>	<ul style="list-style-type: none"> <li>✓ Provide personalized development</li> <li>✓ Accelerate leader growth</li> <li>✓ Maximize contributions</li> </ul>

We are proud to offer programs and assessments that deliver proven results—better leaders, more productive teams, and stronger talent pipelines.

Visit our website, [www.flashpointleadership.com](http://www.flashpointleadership.com), or reach out for more information. We want to ensure that your leaders are engaged, your teams are effective, and you achieve your business goals.