

Partnership Overview

Baylor College of Medicine (BCM) in Houston approached MediRevv to assist the renowned institution with its patient accounting system conversion from GE Centricity Business to Epic Resolute Professional Billing. To maximize efficiencies, BCM assigned MediRevv the responsibility of managing the A/R in the GE system, which enabled BCM's staff to focus exclusively on the successful implementation of Epic.

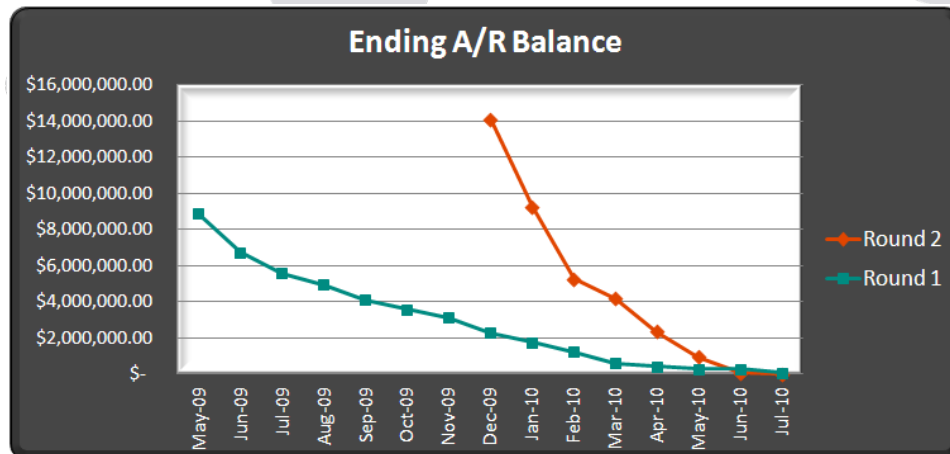
The MediRevv Advantage

MediRevv conducted a thorough analysis of the expected placements across all financial classes, and presented those findings to BCM, along with a detailed forecast of expected cash collections and liquidation. MediRevv's transparent approach to pricing ensured proper financial alignment between the two organizations. As a result, MediRevv put forth a proposal with dollars-at-risk to guarantee its commitment to BCM's liquidation goal.

MediRevv's extensive GE Centricity Business system knowledge was of significant benefit to BCM throughout the implementation process. MediRevv's experienced staff provided a series of expert recommendations for enhanced system utilization within Epic – all designed to sustain BCM's efficient revenue cycle activities.

Results

MediRevv exceeded the expected collectibility and desired liquidation with the following results:



- 99.7% liquidation on over \$24.0 million placed with MediRevv

- 17.0% collection rate on inventory deemed uncollectible due to age & payer mix

"MediRevv was brought into Baylor College of Medicine (BCM) to help us liquidate A/R on our GE system as we managed through a conversion of practice management systems. With their exceptional focus and understanding of the revenue cycle, we trusted MediRevv to help us maintain our cash flow through the conversion. They did so by successfully liquidating 99% of the A/R placed, exceeding all cash collection projections. In fact, we were so impressed with their performance that we expanded our MediRevv engagement to support our Epic implementation. Specifically, we assigned troublesome pockets of hard-to-collect A/R. Again, MediRevv exceeded our expectations. Their command of the revenue cycle, combined with their Midwest work ethic, sets MediRevv apart from their competition. MediRevv has been a great partner throughout the entire transition at BCM. When we have a need for revenue cycle management services at Baylor College of Medicine, we will call MediRevv."

John Nickens, Chief Operating Officer
Baylor College of Medicine

About MediRevv

MediRevv is a healthcare revenue cycle management company specializing in helping hospitals, health systems, academic medical centers and physician groups improve cash flow and grow revenue. MediRevv has a deep understanding of healthcare and the revenue cycle, which drives exceptional results for its customers.