

Inteq's BPR360/Framework™
The Conceptual Blueprint for Business Transformation
Engaging People, Processes and Technology across the Enterprise

Business Chaos

Business transformation is difficult. Most organizations struggle to achieve transformational and sustainable change regardless of the amount of time and resources expended on the effort.

Transformational BPR requires engaging people, processes and technology across the enterprise from 360° - at the tactical, operational and strategic layers of the organization.

The Tactical Layer - The tactical layer of an organization is composed of many interrelated work activities, workflows and supporting policies, procedures, technologies and the hands-on staff performing the work activities. The tactical layer is complicated because all of these interrelated elements must work as cohesive processes to create value for an organization.

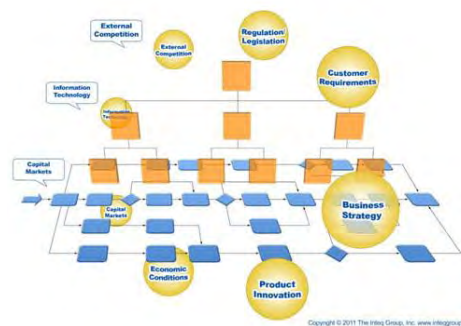
The Operational Layer – The operational layer of an organization includes the organization structure (functions and reporting hierarchies), the supervisory and managerial roles, and the network of horizontal relationships across the organization. The operational layer of an organization is complex because of the dynamic interactions among and subjective decisions made by the operators (supervisors and managers).

The Strategic Layer - The strategic layer of an organization identifies and analyzes shifts and changes in the business environment – and enables the operational and tactical layers to respond and adapt business to these shifts and changes. Successful organizations create business chaos at the strategic layer of the organization.

Organizations are complicated, complex and chaotic. Organizations that embrace and successfully manage the chaos associated with continual shifts and changes in their business environment thrive regardless of the relentless waves of shifts and changes.

The BPR/Framework™

The BPR360/Framework™ was developed and refined over many years of experience from numerous business transformation initiatives – from organizational restructuring to enterprise business process reengineering (BPR) to incremental business process improvement (BPI) across the spectrum of industries across the world over many years.



Inteq is provided access to organizations and to business information in a way that most people never see. We are invited to go deep inside organizations to uncover, understand and reengineer complex business concepts that form the foundation of these organizations. That's our core business.

We analyze organizations from multiple perspectives – the tactical, operational and strategic layers. From this 360° view, where others see chaos, we see patterns. Pattern recognition is a core skill that Inteq has refined over many years – it's an invaluable tool for success in business transformation.

Over time, we have recognized and distilled patterns that occur repeatedly across industries - regardless of the nature of the business.

These recurring patterns are the foundation of Inteq's BPR360/Framework™ - the conceptual blueprint for business transformation.

Inteq's BPR360/Framework™

The Conceptual Blueprint for Business Transformation

Engaging People, Processes and Technology across the Enterprise

Transformational BPR

Transformational Business Process Reengineering (BPR) disrupts existing business processes - workflows, roles, business policies and procedures, supporting technology and underlying business rules.

Transformational BPR requires new ways of thinking – doing new things in new ways. BPR results in fundamental changes in end-to-end business processes.

Transformational BPR is essential to organizations that encounter a major shift or change in an organization's business environment - or risk going into decline.

Transformational BPR results in highly effective, efficient, scalable business processes – that drive enterprise value creation, competitiveness and innovation.

Inteq's BPR360/Framework™ provides the conceptual blueprint for business transformation – engaging people, processes and technology across the enterprise.

Transformational BPR is essential to organizations that encounter a major shift or change in an organization's business environment – or risk going into decline

The 10 types of recurring shifts and changes in the business environment that require transformational BPR include:

- Periods of Rapid Growth
- Enterprise Application Software Initiatives
- Regulatory Compliance
- Business Process Outsourcing & Shared Services Arrangements
- Leaning / Flattening the Organizational Hierarchy
- Mergers & Acquisitions
- Divestitures / Going Private
- Pre-IPO / Early Post IPO
- Graying of the Workforce / Talent Acquisition
- Organizational Renaissance

The Goal of Business Transformation

The goal of business transformation is to transform an organization's as-is business platform to a sustainable future-state business platform that manifests six integral characteristics:

- **High Performing.** Effective in producing customer value and efficient in the utilization of resources to create customer value.
- **Scalable.** Enables business revenue to grow exponentially, while the staffing of the platform grows linearly / incrementally.
- **Extensible.** Enables new business functionality (activities, procedures, technology, mechanisms, roles, etc.) to be added quickly and seamlessly to the platform.
- **Adaptable/Nimble.** Enables proactive early identification and rapid effective response to the shifts and changes in the business environment.
- **Robust.** Stability of the platform at the tactical, operational and strategic layers to enable an organization to leverage its strengths (and bolster weakness) to exploit opportunities and mitigate threats from shifts and changes in the business environment.
- **Transparent.** Enables the appropriate stakeholders to accurately, thoroughly and unambiguously understand the components and moving parts at each layer of the platform.

The Next Step

Every organization continually experiences major changes and shifts in their business environment and almost every organization is experiencing at least one of the 10 reasons - and typically multiple reasons for transformational BPR.

A business platform that is high-performing, scalable, extensible, adaptable/nimble, robust and transparent enables your organization to successfully manage and leverage the chaos of

continual shifts and changes in your business environment.

Successful transformation requires substantial business knowledge, adept judgment and seasoned experience.

When you are ready for transformational BPR the next step is very simple – contact us and let's discuss your organization and BPR requirements in more detail.

We can assist your organization in creating the future-state blueprint of your business platform and in transforming the blueprint into reality.

Contact Us Today!

Inteq's BPR360/Framework™ was developed and refined over years of experience from numerous business transformation initiatives across the spectrum of industries around the world.

The framework is the foundation of our consulting services, training programs and technical services.

To learn more about how the BPR360/Framework™ can enable transformational and sustainable change in your organization, please contact us:

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