## RiverMeadow vs HCX (VMware) Feature Comparison "The cost of using free tools may be more than you think."

Many cloud service providers offer 'free' tools for onboarding to their cloud platform. There are times when these limited use cases are applicable, but more often than not they just don't get the job done.

RiverMeadow's purpose-built SaaS Cloud Migration Platform and Managed Migration Services will enable you to safely move to cloud with ease and speed, regardless of the complexity of your workloads and infrastructure, or the level of skills available within your organization. Our migration-centric focus is on ensuring a high success rate which, thanks to our unique cloning methodology, means you avoid many of the hurdles commonly associated with cloud migration, ultimately saving you time and money, and guaranteeing you the best results.

Below is a comparison of the key differences between RiverMeadow VMWare's HCX offering:

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| Category                   | RiverMeadow  | HCX<br>(VMware)          | River Meadow<br>ADVANTAGE   |
|----------------------------|--|--------------------------|---|
| Platform                   | SaaS Based   | Physical<br>Deployment   | <b>Quicker to get started</b><br>Migrate to cloud in hours and<br>days not weeks and months |
| Target Cloud               | AWS - Azure - vCloud - vSphere   | vCloud &<br>vSphere only | <b>Flexible</b><br>Choose the cloud that best fits  |
| Source Platform<br>Support | Physical, vSphere, Hyper-V,<br>KVM, XEN, AWS, Azure, GCS                                 | vSphere                  | <b>Flexible</b><br>Broad scope  |
| Migration<br>Readiness     | Multiple "Pre-flight" checks<br>prior to migration                                       | None                     | Saves time<br>Highest migration success rate  |
| Migration<br>Types         | Full (Image) / Differential<br>(Sync) / Data Only  | Image Only               | <b>Fast and flexible</b><br>Optimized for task at hand                                      |
| Hypervisor<br>Access       | No Hypervisor Access<br>Required   | Hypervisor<br>Access     | <b>Fast</b><br>No security acceptance delays  |
| <b>Risk Mitigation</b>     | Clone Source Server to Target<br>Cloud   | VMware Tools<br>Required | <b>Lowest risk</b><br>Easy cutover and failback plan  |
| Agent required             | Agentless  | VMware Tools<br>Required | Low risk, less time intensive<br>No security acceptance required                            |
| Custom scripts             | Customized scripts<br>(Migration extensions)   | None                     | Fully flexible, limitless potential<br>Customize your migration                             |
| Support                    | Highly skilled, customer-focused<br>team offering Standard,<br>Gold and Platinum support | Limited /<br>None        | <b>Expert Specialist Support</b><br>Committed to ensuring your<br>success                   |
| Services                   | Discovery & Assessment<br>Cloud Enablement<br>Managed Migration                          | Limited /<br>None        | <b>Total peace of mind</b><br>End-to-end choice of services                                 |

This list of features shows just some of the reasons why RiverMeadow will ultimately save you time and money:

| 10 X          | 5 X         | 100%      |
|---------------|-------------|-----------|
| Onboard Speed | Reduced TCO | Risk Free |

Beware the temptation to choose the 'free' path for onboarding to cloud as it may end up costing you considerably more in time, money and effort in the long run. Find out about RiverMeadow's powerful SaaS Cloud Migration Platform and expert Managed Migration Services at www.rivermeadow.com

