

**Allstate Insurance Company**

Massachusetts

**Number of Installments:<sup>1</sup>**

10 (EFT = 10)<sup>2</sup>

**Installment Fee:**

\$6 (EFT = \$1 )

**Downpayment:**

15% for New Business and 10% for Renewal Business

**Electronic Funds Transfer Program (EFT):**

Yes

**Related Fees:**

Non-Sufficient Funds Fee (NSF) - \$25 (EFT = \$25)

Late Fee (L) - \$25 (EFT = \$0 n/a)

**Application of Related Fees:**

NSF - for unhonored checks, L - applied after each invoice that is not paid by the due date

1 - The number of installments/payments includes downpayment.

Installment fee is not charged on first installment/downpayment.

2 - EFT bill plan is available to all customers.

**Please note that while reasonable efforts have been made to ensure that this information is accurate, it may not apply to your specific circumstances. You are urged to contact your producer (agent, broker) or insurer with specific questions concerning installment plans.**

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Massachusetts  
PROPOSED DIRECT BILL INSTALLMENT PLANS**

**Proposed effective November 3, 2009**

**INVOICE BILL PLAN – NEW BUSINESS**

15% Downpayment due at policy inception  
9.44% Monthly Invoice Bill  
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9.44% Monthly Invoice Bill  
9.44% Monthly Invoice Bill  
9.44% Monthly Invoice Bill  
9.44% Monthly Invoice Bill  
9.48% Monthly Invoice Bill

\$25.00 NSF Fee for Unhonored Checks  
\$6.00 Service Charge Applies to Each Invoice with a Minimum Amount Due  
\$25.00 Late Fee Applied after each invoice that is not paid by the due date

**INVOICE BILL PLAN – RENEWAL**

10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill  
10% Monthly Invoice Bill

\$25.00 NSF Fee for Unhonored Checks  
\$6.00 Service Charge Applies to Each Invoice with a Minimum Amount Due  
\$25.00 Late Fee Applied after each invoice that is not paid by the due date

**ELECTRONIC FUNDS TRANSFER (EFT) BILL PLAN**

Same schedule as above for NB & renewals  
Withdrawal day will be equal to the policy's effective day  
(or the customer can select their own due day between 01 & 28)

\$25.00 NSF Fee For Unsuccessful Withdrawal Attempts  
\$1.00 Service Charge Applies to Each Invoice with a Minimum Amount Due

**PAYROLL DEDUCTION BILL PLAN**

8.33% Monthly Invoice Bill  
8.33% Monthly Invoice Bill  
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8.33% Monthly Invoice Bill  
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8.33% Monthly Invoice Bill  
8.33% Monthly Invoice Bill  
8.33% Monthly Invoice Bill  
8.33% Monthly Invoice Bill  
8.33% Monthly Invoice Bill  
8.37% Monthly Invoice Bill

**All Bill Plans are date sensitive so delays in policy issuance may impact the total number of installments.**