

MASSACHUSETTS 2016  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Arbella Mutual Insurance Company 2016 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2016 and have confirmed their participation to them in writing:

A-C Motor Express LLC	Lego Systems
Alden Credit Union	Lifeline Ambulance Service LLC
American Ambulance	Lynnfield Little League
Arbella Insurance Group Employees, Retirees & Subsidiaries	MA Association of Registered Nurses
Archdiocese of Boston	Marcou Transportation Group
Avant Immunotherapeutics	Mass Mutual
B. E. Peterson Inc.	Massachusetts Nurses Association
Bard College at Simon's Rock	Maybury Material Handling
BCSB Prime Time Group	Metropolitan Credit Union
Berkshire County Board of Realtors Inc.	Middlesex Community College
Berkshire Family & Ind. Resources Inc. (BFAIR)	Milford-Whittensville Hospital
Berkshire Hills Education Association	Monson Savings Bank
Big Y Foods, Inc.	Mt. Wachusett Comm. College
Bose Corporation	Mullen Advertising / Mullen Management Inc
Boston Firefighters Credit Union	Nickerson Lumber Company d/b/a Mid Cape Home Centers
Boston Symphony Orchestra	Noble Hospital
Cape Cod & Islands Self Reliance Corporation	Notre Dame Community Federal Credit Union
Cape Cod Ambulance	O'Connor & Drew P.C.
Cape Cod Cooperative Bank	Onset Bay Association
Cape Cod Healthcare	Physicians Hospital Organization
Cape Cod Young Professionals Inc	Prima Care P.C.
Center for Human Development Inc	Puritan Clothing Company
Central One Federal Credit Union	Radius Financial Group
Cooley Dickinson Hospital	Rehabilitation Hospital of the Cape & Islands
Crescent Credit Union Employees	Retired State County & Municipal Emps Assn
Devaney Energy Inc.	Rogers & Gray Insurance Agency
East Cambridge Savings Bank	Saugus Youth Soccer Assn.
Eastern Bank	Service Point USA (Formerly Charette Photographics)
Eastern Bank - Select Banking Club	Sharon High School Athletic Boosters
Eastern Insurance Group LLC	Shrewsbury Credit Union
Eastern Ma Basketball Officials	Smith College
Elm Electrical	St. Anthony of Padua Credit Union
Fall River Youth Soccer Association	St. Domenic's Federal Credit Union
Fitchburg State University Employees	St. George Greek Orthodox Church
Freedom Credit Union	Steward Health Care (Formerly Caritas Christi)
Friends of the Holliston Public Library	Swansea Volunteer Firefighters
Friends of the West Springfield Library	Taunton Police & Fire Departments
Greater Lawrence Family Health Center	The Savings Bank
Greylock Federal Credit Union	Toupin Rigging Company
H. T. Berry Company Inc.	Tri-County Medical
Halifax Historical Society	Transport Workers Union Local 507
Historic Salem, Inc.	Vive Communications LLC
Instrumental Labs	VMTurbo
Jeanne D'Arc Credit Union	Walter & Shuffain PC
Keane Fire & Safety Equipment Co. Inc.	Whalley Computer & Precision
King Collision	YMCA Southcoast

You may contact any of our clients to verify information and confirm participation.



Al DeAngelis  
Underwriting Manager

ARBPPAGROUP2016

193R Application Spreadsheet

INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Arbella Mutual Insurance Company	A-C Motor Express LLC	339- C Bliss St	West Springfield	MA	01089	A	5%	04/01/2016	E	82	82	10	08/06/2012	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Alden Credit Union	710 Grattan Street	Chicopee	MA	01020	A	5%	04/01/2016	CU	17000	17000	12	09/25/2014	Telamon Insurance & Financial Network	www.telamonins.com	N
Arbella Mutual Insurance Company	American Ambulance	16 Hamilton Street	Saugus	MA	1906	A	5%	04/01/2016	E	88	88	0	08/19/2015	Bearingstar Insurance	www.bearingstar.com	N
Arbella Mutual Insurance Company	Arbella Insurance Group Employees, Retirees & Subsidiaries	1100 Crown Colony Drive,	Quincy	MA	02269	A	10%	04/01/2016	E	1092	959	721	01/01/1991	Dowling Insurance	www.dowlingins.com	Y
Arbella Mutual Insurance Company	Archdiocese of Boston	127 Lake Street	Boston	MA	02135	A	5%	04/01/2016	E	7000	5000	383	01/01/1995	Charles Murphy Insurance	www.murphyinsgroup.com	N
Arbella Mutual Insurance Company	Avant Immunotherapeutics	119 Fourth St.	Needham	MA	02494	A	5%	04/01/2016	E	110	94	9	01/01/1996	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	B. E. Peterson Inc.	40 Murphy Drive	Avon	MA	2322	A	5%	04/01/2016	E	87	84	0	11/19/2015	McSweeney & Ricci	www.mcsweeneyricci.com	N
Arbella Mutual Insurance Company	Bard College at Simon's Rock	84 Alford Road	Great Barrington	MA	01230	A	5%	04/01/2016	E	281	281	0	09/11/2014	GoodWorks Insurance	www.goodworksinsurance.com/	N
Arbella Mutual Insurance Company	BCSB Prime Time Group	35 Broadway	Taunton	MA	02780	A	4%	04/01/2016	E	1600	1530	37	11/01/2009	Farrell Backlund Insurance Agency	www.fbinsure.com	N
Arbella Mutual Insurance Company	Berkshire County Board of Realtors Inc.	99 West Street, Suite 200	Pittsfield	MA	01201	A	5%	04/01/2016	PA	530	500	8	06/02/2014	Greylock Insurance Agency	www.greylockinsurance.com	N
Arbella Mutual Insurance Company	Berkshire Family & Ind. Resources Inc. (BFAIR)	771 South Church St	North Adams	MA	1247	A	5%	04/01/2016	E	240	240	0	05/20/2015	Toole Insurance Agency	www.tooleinsurance.com	N
Arbella Mutual Insurance Company	Berkshire Hills Education Association	600 Stockbridge Road	Great Barrington	MA	01230	A	5%	04/01/2016	PA	165	165	2	07/21/2014	GoodWorks Insurance	www.goodworksinsurance.com	N
Arbella Mutual Insurance Company	Big Y Foods, Inc.	2145 Roosevelt Ave, PO Box 7840	Springfield	MA	01102	A	5%	04/01/2016	E	10215	5400	2	05/24/2013	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Bose Corporation	100 Mountain Rd	Framingham	MA	01701	A	5%	04/01/2016	E	1750	1750	110	09/19/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Boston Firefighters Credit Union	60 Hallett St	Dorchester	MA	02124	A	3%	04/01/2016	CU	6000	6000	110	05/03/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Boston Symphony Orchestra	301 Massachusetts Ave	Boston	MA	02115	A	7%	04/01/2016	E	900	900	10	05/22/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Cape Cod & Islands Self Reliance Corporation	P. O. Box 3203	Waqoit	MA	02536-3203	A	5%	04/01/2016	O	710	3560	1297	01/01/1997	Murray & MacDonald Insurance Service	www.mmis.com	Y
Arbella Mutual Insurance Company	Cape Cod Ambulance	57 Mid-Tech Drive	West Yarmouth	MA	2673	A	5%	04/01/2016	E	92	92	0	08/24/2015	Bearingstar Insurance	www.bearingstar.com	N
Arbella Mutual Insurance Company	Cape Cod Cooperative Bank	211 Willow	Yarmouthport	MA	02675	A	5%	04/01/2016	E	170	162	12	02/08/2007	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Cape Cod Healthcare	27 Park Street	Hyannis	MA	02601	A	5%	04/01/2016	E	5048	3948	0	08/22/2014	Rogers & Gray Insurance	www.rogersgray.com	N
Arbella Mutual Insurance Company	Cape Cod Young Professionals Inc	PO Box 1302	South Dennis	MA	02860	A	6%	04/01/2016	PA	1000	1000	0	02/21/2013	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Center for Human Development Inc	322 Birnie Ave	Springfield	MA	01107	A	5%	04/01/2016	E	1328	1203	61	01/24/2013	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Central One Federal Credit Union	714 Main Street	Shrewsbury	MA	01545	A	5%	04/01/2016	CU	30000	30000	0	07/07/2014	Oak Tree Insurance Agency, LLC	www.centralcu.com/home/cuso/oaktr	N
Arbella Mutual Insurance Company	Cooley Dickinson Hospital	30 Locust Street	Northampton	MA	01061	A	5%	04/01/2016	E	1922	1385	182	07/01/1991	Whalen Insurance Agency	www.wheleninsurance.com	N
Arbella Mutual Insurance Company	Crescent Credit Union Employees	1300 Belmont St	Brockton	MA	02301	A	5%	04/01/2016	E	138	138	0	10/15/2013	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Devaney Energy Inc.	177 Wells Ave	Newton	MA	2459	A	5%	04/01/2016	E	165	165	0	01/15/2016	The Murphy Insurance Group	murphyinsgrp.com	N
Arbella Mutual Insurance Company	East Cambridge Savings Bank	344 Cambridge Street	Cambridge	MA	02144	A	5%	04/01/2016	E	175	175	12	05/29/2013	Best Rate Insurance Agency, Inc.	www.bestrateinsurance.com/	N
Arbella Mutual Insurance Company	Eastern Bank	195 Market Street	Lynn	MA	01901	A	5%	04/01/2016	E	3000	3000	82	08/05/2014	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Eastern Bank - Select Banking Club	89 Willard Street	Quincy	MA	02269	A	5%	04/01/2016	O	300000	300000	1006	10/26/2000	Eastern Insurance Group LLC	www.easterninsurance.com	Y
Arbella Mutual Insurance Company	Eastern Insurance Group LLC	233 West Central Street	Natick	MA	01760	A	5%	04/01/2016	E	3000	3000	190	02/01/1995	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Eastern Ma Basketball Officials	157 Clear Pond Drive	Walpole	MA	02081	A	5%	04/01/2016	TU	410	375	20	03/15/2001	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	Elm Electrical	68 Union St	Westfield	MA	01085	A	5%	04/01/2016	E	110	95	3	05/07/2007	Roger Butler Insurance	www.rogerbutlerinsurance.com	N
Arbella Mutual Insurance Company	Fall River Youth Soccer Association	PO Box 1088	Fall River	MA	02727	A	5%	04/01/2016	BC	1688	2	0	06/27/2013	Viveiros Insurance	www.viveirosinsurance.com	N
Arbella Mutual Insurance Company	Fitchburg State University Employees	160 Pearl Street	Fitchburg	MA	01420	A	6%	04/01/2016	E	535	535	0	11/12/2014	Anderson Bagley and Mayo	www.abminsur.com	N
Arbella Mutual Insurance Company	Freedom Credit Union	1976 Main Street	Springfield	MA	01103	A	5%	04/01/2016	CU	4500	4500	0	06/05/2014	Partridge Zschau Insurance	www.pzinc.com	N
Arbella Mutual Insurance Company	Friends of the Holliston Public Library	P.O. Box 6657	Holliston	MA	01746	A	4%	04/01/2016	CO	545	545	632	03/02/1998	Jensen-Sheehan Insurance Agency	www.jensensheehan.com	N
Arbella Mutual Insurance Company	Friends of the West Springfield Library	511 Main Street	West Springfield	MA	01089	A	5%	04/01/2016	CO	275	275	0	08/05/2014	Ormsby Insurance Agency, Inc.	www.ormsbyins.com	N
Arbella Mutual Insurance Company	Greater Lawrence Family Health Center	84 Haverhill St	Lawrence	MA	01841	A	5%	04/01/2016	E	568	568	11	05/16/2012	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Greylock Federal Credit Union	128 South Street	Pittsfield	MA	01202	A	3%	04/01/2016	CU	68000	1959	791	06/06/2011	Greylock Insurance	www.greylock.org	Y
Arbella Mutual Insurance Company	H. T. Berry Company Inc.	50 North Street	Canton	MA	2186	A	5%	04/01/2016	E	55	55	0	08/11/2015	Murphy Insurance Group	www.murphyinsgrp.com	N
Arbella Mutual Insurance Company	Halifax Historical Society	c/o Ruth Perkins	Halifax	MA	02338	A	3%	04/01/2016	O	65	43	67	07/01/1997	William Borhek Insurance	www.borhekinsurance.com	N
Arbella Mutual Insurance Company	Historic Salem, Inc.	P. O. Box 865	Salem	MA	01970	A	5%	04/01/2016	O	342	123	158	07/11/1996	Soucy Insurance Agency	www.soucyinsurance.com	N
Arbella Mutual Insurance Company	Instrumental Labs	101 Hartwell Ave	Lexington	MA	01862	A	8%	04/01/2016	E	510	510	99	05/15/1995	Alliquard Insurance	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Jeanne D'Arc Credit Union	658 Merrimack Street	Lowell	MA	01854	A	5%	04/01/2016	CU	72582	47178	1040	04/26/1996	James L. Cooney Insurance Agency	www.cooneyagency.com	Y
Arbella Mutual Insurance Company	Keane Fire & Safety Equipment Co. Inc.	1500 Main Street	Waltham	MA	2451	A	5%	04/01/2016	E	40	40	0	04/10/2015	Appleby & Wyman Insurance Agency	www.applebywyman.com	N
Arbella Mutual Insurance Company	King Collision	48 Holman Road	Plymouth	MA	02360	A	5%	04/01/2016	E	50	50	2	11/28/2014	Morse Insurance Agency	www.morseins.com	N
Arbella Mutual Insurance Company	Lego Systems	555 Taylor Road	Enfield	CT	06082	A	5%	04/01/2016	E	730	261	16	07/06/2011	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Lifeline Ambulance Service LLC	11 State Street	Woburn	MA	1801	A	5%	04/01/2016	E	350	270	0	04/01/2015	Gullotti Insurance	www.gullottins.com	N
Arbella Mutual Insurance Company	Lynnfield Little League	P.O. Box 259	Lynnfield	MA	01940	A	4%	04/01/2016	BC	1149	1149	749	03/15/1998	Emery Insurance Agency	www.emeryins.com	Y
Arbella Mutual Insurance Company	MA Association of Registered Nurses	PO Box 70668 Quinsigamond Vi	Worcester	MA	01607	A	5%	04/01/2016	PA	900	800	17	01/01/2002	Nurses Insurance Agency	www.massnurses.org	N
Arbella Mutual Insurance Company	Marcou Transportation Group	224 Calvary Street	Waltham	MA	02453	A	6%	04/01/2016	E	1225	1225	0	07/31/2014	Lighthouse Insurance Agency Ltd.	www.lighthouseins.net	N
Arbella Mutual Insurance Company	Mass Mutual	1095 State St	Springfield	MA	01103	A	4%	04/01/2016	E	8500	3900	226	12/15/2010	Axia Insurance Services	www.axiagroup.net	N
Arbella Mutual Insurance Company	Massachusetts Nurses Association	340 Turnpike Street	Canton	MA	02021	A	5%	04/01/2016	PA	23000	16000	354	03/01/2000	Nurses Insurance Agency	www.massnurses.org	N
Arbella Mutual Insurance Company	Maybury Material Handling	90 Denslow Road	East Longmeadow	MA	01028	A	7%	04/01/2016	E	68	54	9	12/07/2011	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Metropolitan Credit Union	P.O. Box 98	Chelsea	MA	02150	A	5%	04/01/2016	CU	95000	52000	856	08/01/1997	A. David Risman	www.risman.com	Y
Arbella Mutual Insurance Company	Middlesex Community College	591 Springs Road	Bedford	MA	01730	A	7%	04/01/2016	E	1250	1250	30	04/01/2011	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Milford-Whittensville Hospital	14 Prospect St.	Milford	MA	01757	A	3%	04/01/2016	E	1850	1230	52	01/01/2004	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Monson Savings Bank	146 Main Street	Monson	MA	01057	A	5%	04/01/2016	E	83	79	13	04/01/2014	Moulton Insurance Agency, Inc.	www.moultonins.com	N
Arbella Mutual Insurance Company	Mt. Wachusett Comm. College	444 Green Street	Gardner	MA	1440	A	5%	04/01/2016	E	340	340	0	05/14/2015	Anderson, Bagley & Mayo Insurance	www.abminsur.com	N
Arbella Mutual Insurance Company	Mullen Advertising / Mullen Management Inc	36 Essex Street	Wenham	MA	01984	A	8%	04/01/2016	E	275	220	49	03/20/1996	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	Nickerson Lumber Company d/b/a Mid Cape Home Centers	P. O. Box 99	Orleans	MA	02653-0099	A	5%	04/01/2016	E	200	190	45	03/01/1995	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Noble Hospital	115 West Silver St.	Westfield	MA	01085	A	5%	04/01/2016	E	694	620	32	04/23/2007	Roger Butler Insurance	www.rogerbutlerinsurance.com	N
Arbella Mutual Insurance Company	Notre Dame Community Federal Credit Union	659 Eastern Avenue	Fall River	MA	02723	A	5%	04/01/2016	CU	4000	3700	89	12/09/2013	Renee Raymondo Insurance Agency, Inc.	www.rarins.com	N
Arbella Mutual Insurance Company	O'Connor & Drew P.C.	25 Braintree Hill Office Park, Suite	Braintree	MA	2184	A	5%	04/01/2016	E	90	90	0	11/24/2015	Murphy Insurance Group	www.murphyinsgrp.com	N

Arbella Mutual Insurance Company	Onset Bay Association	215 Onset Ave., Unit 1A	Onset	MA	02558	A	5%	04/01/2016	O	400	416	237	01/01/2000	Murray & MacDonald Insurance Service	www.mmsi.com	N
Arbella Mutual Insurance Company	Physicians Hospital Organization	30 Locust St	Northampton	MA	01060	A	5%	04/01/2016	E	500	400	12	01/01/2002	Whalen Insurance Agency	www.whaleninsurance.com	N
Arbella Mutual Insurance Company	Prima Care P.C.	187 Plymouth Ave PO Box 1070	Fall River	MA	02722	A	5%	04/01/2016	E	700	700	53	05/15/2013	Anthony F. Cordeiro Insurance Agency, LLC	www.cordeiroinsurance.com	N
Arbella Mutual Insurance Company	Puritan Clothing Company	408 Main Street	Hyannis	MA	02601	A	3%	04/01/2016	E	45	32	12	01/01/1992	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Radius Financial Group	600 Longwater Dr #107	Norwell	MA	2061	A	5%	04/01/2016	E	89	82	0	06/09/2015	G.H. Dunn Insurance Agency, Inc.	www.ghdunninsurance.com	N
Arbella Mutual Insurance Company	Rehabilitation Hospital of the Cape & Islands	311 Service Road	East Sandwich	MA	02537	A	5%	04/01/2016	E	473	336	5	01/01/2002	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Retired State County & Municipal Emps Assn	11 Beacon Street, Suite 321	Boston	MA	2108	A	6%	04/01/2016	E	62000	50200	0	02/13/015	Harrington Insurance Agency	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Rogers & Gray Insurance Agency	P. O. Box 1601	S. Dennis	MA	02660	A	5%	04/01/2016	E	123	121	79	12/01/1991	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Saugus Youth Soccer Assn.	14 Birch Pond Drive	Saugus	MA	01906	A	5%	04/01/2016	BC	430	300	53	10/06/2014	Kowalsky Insurance Inc	www.kowalskyinsurance.com	N
Arbella Mutual Insurance Company	Service Point USA (Formerly Charette Photographics)	31A Olympia Ave	Woburn	MA	01801	A	8%	04/01/2016	E	110	110	13	10/15/1994	Allguard Insurance	www.harringtonsaves.com	N
Arbella Mutual Insurance Company	Sharon High School Athletic Boosters	P.O. Box 77	Sharon	MA	01267	A	4%	04/01/2016	BC	100	90	143	01/01/2001	Shuffain Insurance Agency	www.shuffaininsurance.com	N
Arbella Mutual Insurance Company	Shrewsbury Credit Union	11 Church Road	Shrewsbury	MA	01545	A	5%	04/01/2016	CU	798	400	298	12/01/1994	H. Alan Daniels Insurance Agency	www.danielsinsurance.com	N
Arbella Mutual Insurance Company	Smith College	30 Belmont Avenue	Northampton	MA	01063	A	4%	04/01/2016	E	1375	1362	18	12/03/2013	Whalen Insurance Agency	www.whaleninsurance.com	N
Arbella Mutual Insurance Company	St. Anthony of Padua Credit Union	806 Bedford St	Fall River	MA	02720	A	5%	04/01/2016	CU	3700	3700	3	07/02/2013	Anthony F. Cordeiro Insurance Agency, LLC	www.cordeiroinsurance.com	N
Arbella Mutual Insurance Company	St. Domenic's Federal Credit Union	1241 G.A.R. Highway	Swansea	MA	02777	A	5%	04/01/2016	CU	1835	1835	263	03/01/1996	Insurit Agency	www.insuritagency.net	N
Arbella Mutual Insurance Company	St. George Greek Orthodox Church	8 Plainfield Street	Springfield	MA	01104	A	5%	04/01/2016	CO	540	515	214	01/01/2000	Carellas Insurance Agency	www.carellasinsurance.com	N
Arbella Mutual Insurance Company	Steward Health Care (Formerly Caritas Christi)	77 Warren St	Brighton	MA	02135	A	3%	04/01/2016	E	16225	11042	59	08/01/2010	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Swansea Volunteer Firefighters	50 New Gardner Neck Road	Swansea	MA	02777	A	5%	04/01/2016	E	140	130	130	03/01/1996	Insurit Agency	www.insuritagency.net	N
Arbella Mutual Insurance Company	Taunton Police & Fire Departments	18 North Pleasant Street	Taunton	MA	02780	A	5%	04/01/2016	E	215	190	51	11/15/1995	J. R. Tallman & Company	www.jrtallman.com	N
Arbella Mutual Insurance Company	The Savings Bank	357 Main Street	Wakefield	MA	01880	A	5%	04/01/2016	E	141	141	19	12/09/2013	TSB Insurance Services, Inc.	www.tsbawake24.com/home/insuran	N
Arbella Mutual Insurance Company	Toupin Rigging Company	955 Broadway Road	Dracut	MA	1826	A	5%	04/01/2016	E	42	27	14	01/15/1996	James L. Cooney Insurance Agency	www.cooneyagency.com	N
Arbella Mutual Insurance Company	Tri-County Medical	14 Prospect St.	Milford	MA	1757	A	3%	04/01/2016	E	415	363	7	01/01/2004	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Transport Workers Union Local 507	830 Saratoga Street	East Boston	MA	2128	A	5%	04/01/2016	TU	130	130	9	02/11/2015	William Higgins Insurance	williamhigginsinsurance.com	N
Arbella Mutual Insurance Company	Vive Communications LLC	780 Dedham Street Suite 900	Canton	MA	2021	A	5%	04/01/2016	E	30	30	2	11/12/2014	William Higgins Insurance	williamhigginsinsurance.com	N
Arbella Mutual Insurance Company	VMTurbo	500 Boylston Street, 8th Floor	Boston	MA	2116	A	5%	04/01/2016	E	220	220	10	02/09/2015	Marchione Insurance Agency	www.marchionneinsurance.com	N
Arbella Mutual Insurance Company	Walter & Shuffain PC	One International Place, 10th Floor	Boston	MA	2110	A	5%	04/01/2016	E	56	56	30	03/17/2015	Telamon Insurance & Financial Network	www.telamonins.com	N
Arbella Mutual Insurance Company	Whalley Computer & Precision	549 College Hwy	Southwick	MA	1077	A	6%	04/01/2016	E	114	96	16	12/31/1995	Forrest Insurance Agency	www.forrestinsurance.com	N
Arbella Mutual Insurance Company	YMCA Southcoast	18 South Water Street	New Bedford	MA	2740	A	5%	04/01/2016	CO	6696	6696	0	01/13/2015	Partners Insurance Group, LLC	www.partnersinsgrpilc.com	N

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied

2016

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently On File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Arbella Mutual Insurance Company	A-C Motor Express LLC	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Alden Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	American Ambulance	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Arbella Insurance Group Employ	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	10%
Arbella Mutual Insurance Company	Archdiocese of Boston	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Avant Immuntotherapeutics	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	B. E. Peterson Inc.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Bard College at Simon's Rock	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	BCSB Prime Time Group	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	Berkshire County Board of Realt	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Berkshire Family & Ind. Resourc	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Berkshire Hills Education Associ	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Big Y Foods, Inc.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Bose Corporation	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Boston Firefighters Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	Boston Symphony Orchestra	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	7%
Arbella Mutual Insurance Company	Cape Cod & Islands Self Relianc	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Cape Cod Ambulance	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Cape Cod Cooperative Bank	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Cape Cod Healthcare	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Cape Cod Young Professionals	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	6%
Arbella Mutual Insurance Company	Center for Human Development	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Central One Federal Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Cooley Dickinson Hospital	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Crescent Credit Union Employees	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Devaney Energy Inc.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	East Cambridge Savings Bank	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Eastern Bank	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Eastern Bank - Select Banking C	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Eastern Insurance Group LLC	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Eastern Ma Basketball Officials	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Elm Electrical	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Fall River Youth Soccer Associat	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Fitchburg State University Emplc	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	6%
Arbella Mutual Insurance Company	Freedom Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Friends of the Holliston Public Lit	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	Friends of the West Springfield L	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Greater Lawrence Family Health	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Greylock Federal Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	H. T. Berry Company Inc.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Halifax Historical Society	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	Historic Salem, Inc.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Instrumental Labs	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	8%
Arbella Mutual Insurance Company	Jeanne D'Arc Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Keane Fire & Safety Equipment	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	King Collision	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Lego Systems	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Lifeline Ambulance Service LLC	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%



Arbella Mutual Insurance Company	Lynnfield Little League	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	Marcou Transportation Group	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	6%
Arbella Mutual Insurance Company	Mass Mutual	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	Massachusetts Nurses Associati	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Maybury Material Handling	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	7%
Arbella Mutual Insurance Company	Metropolitan Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Middlesex Community College	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	7%
Arbella Mutual Insurance Company	Milford-Whittensville Hospital	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	Monson Savings Bank	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Mt. Wachusett Comm. College	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Mullen Advertising / Mullen Mana	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	8%
Arbella Mutual Insurance Company	Nickerson Lumber Company d/b	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Noble Hospital	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Notre Dame Community Federal	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	O'Connor & Drew P.C.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Onset Bay Association	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Physicians Hospital Organizatio	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Prima Care P.C.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Puritan Clothing Company	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	Radius Financial Group	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Rehabilitation Hospital of the Ca	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Retired State County & Municipa	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	6%
Arbella Mutual Insurance Company	Rogers & Gray Insurance Agenc	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Saugus Youth Soccer Assn.	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Service Point USA (Formerly Ch	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	8%
Arbella Mutual Insurance Company	Sharon High School Athletic Boc	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	Shrewsbury Credit Union	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Smith College	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	4%
Arbella Mutual Insurance Company	St. Anthony of Padua Credit Unio	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	St. Domenic's Federal Credit Uni	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	St. George Greek Orthodox Chu	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Steward Health Care (Formerly C	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	Swansea Volunteer Firefighters	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Taunton Police & Fire Departmen	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	The Savings Bank	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Toupin Rigging Company	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Tri-County Medical	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	3%
Arbella Mutual Insurance Company	TWU Local 507 Boston	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Vive Communications LLC	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	VMTurbo	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

Arbella Mutual Insurance Company	Walter & Shuffain PC	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%
Arbella Mutual Insurance Company	Whalley Computer & Precision	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	6%
Arbella Mutual Insurance Company	YMCA Southcoast	33.6%	25.5%	Commission Reduction, Payroll Deduction, More EFT, Smaller rate of cancel/reinstate, Higher Retention and Smaller Claim Volume	5%

**PREMIUM /LOSS/EXPENSE EXHIBIT FOR 193R AUTO/HOME GROUPS AT LEAST 3 YEARS OLD WITH 1,000 OR MORE INSURED UNITS**

<insert year below>

Year Plan Will be Applied

2016

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

INSURANCE COMPANY	GROUPNAME	Earned Premium (as of 12/31/2015)			Incurred Loss Incl. IBNR (as of 12/31/2015)			Incurred Loss Ratio (as of 12/31/2015)			4 Yrs
		2012	2013	2014	2012	2013	2014	2012	2013	2015	Total
Arbella Mutual	ARBELLA EMPLOYEE/RETIRES	892,072	923,981	952,213	635,362	718,000	623,848	71.2%	77.7%	57.4%	67.7%
Arbella Mutual	CAPE & ISLAND SELF RELIAN	1,347,870	1,649,710	1,914,539	862,846	1,510,348	986,292	64.0%	91.6%	74.6%	70.1%
Arbella Mutual	EASTERN BANK SELECT CLUB	1,373,826	1,341,170	1,333,211	859,818	654,090	728,679	62.6%	48.8%	60.1%	56.7%
Arbella Mutual	GREYLOCK FEDERAL CREDIT UNION	334,531	912,501	1,430,159	156,336	592,680	1,082,087	46.7%	65.0%	41.2%	56.9%
Arbella Mutual	JEANNE D'ARC CREDIT UNION	1,394,635	1,462,950	1,512,233	697,594	653,028	562,267	50.0%	44.6%	39.3%	42.6%
Arbella Mutual	LYNNFIELD LITTLE LEAGUE	861,485	829,036	773,102	949,119	861,003	619,884	110.2%	103.9%	98.8%	98.7%
Arbella Mutual	METROPOLITAN CREDIT UNION	1,551,399	1,524,380	1,466,972	1,067,938	944,438	672,824	68.8%	62.0%	69.9%	61.7%

**SERFF Tracking #:**

ARMU-130396098

**State Tracking #:**

**Company Tracking #:**

ARBPPAGROUP2016

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**State:**

Massachusetts

**Filing Company:**

Arbella Mutual Insurance Company

**TOI/Sub-TOI:**

19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:**

ARBPPAGROUP2016

**Project Name/Number:**

/

***Attachment Entire Exhibit XL.xlsm is not a PDF document and cannot be reproduced here.***

ARBPAGROUP2016

193R Application Spreadsheet

INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Arbella Mutual Insurance Company	A/C Motor Express LLC	139-C Bess St	West Springfield	MA	01109	A	5%	04/01/2016	E	192	192	12	06/05/2016	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Alden Credit Union	710 Grattan Street	Chicopee	MA	01020	A	5%	09/25/2016	CU	17000	17000	12	09/25/2016	Telamon Insurance & Financial Network	www.telamonins.com	N
Arbella Mutual Insurance Company	American Ambulance	16 Hamilton Street	Saugus	MA	1906	A	5%	04/01/2016	E	88	88	0	08/19/2015	Bearingstar Insurance	www.bearingstar.com	N
Arbella Mutual Insurance Company	Arbella Insurance Group Employees, Retirees & Subsidiaries	1100 Crown Colony Drive	Quincy	MA	02269	A	10%	04/01/2016	E	1082	859	121	01/01/1991	Dowling Insurance	www.dowlingins.com	Y
Arbella Mutual Insurance Company	Archdiocese of Boston	1271 Lake Street	Boston	MA	02135	A	5%	04/01/2016	E	7000	5000	383	01/01/1995	Charles Murphy Insurance	www.murphyinsgroup.com	N
Arbella Mutual Insurance Company	Avant Immunotherapeutics	119 Fourth St	Needham	MA	02484	A	5%	04/01/2016	E	110	84	9	01/01/1996	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	B. E. Peterson Inc	40 Murphy Drive	Avon	MA	2322	A	5%	04/01/2016	E	87	84	0	11/19/2015	McSweeney & Ricci	www.mcsweeneyricci.com	N
Arbella Mutual Insurance Company	Beard College at Simon's Rock	84 Adair Road	Great Barrington	MA	04120	A	5%	04/01/2016	E	281	281	0	08/11/2014	GoodWorks Insurance	www.goodworksinsurance.com	N
Arbella Mutual Insurance Company	BCSB Prime Time Group	85 Broadway	Taunton	MA	02780	A	4%	04/01/2016	E	1600	1530	37	11/01/2005	Farrel Backlund Insurance Agency	www.finsure.com	N
Arbella Mutual Insurance Company	Berkshire County Board of Realtors Inc.	89 West Street, Suite 200	Pittsfield	MA	01201	A	5%	04/01/2016	M	530	500	8	06/02/2014	Greylock Insurance Agency	www.greylockinsurance.com	N
Arbella Mutual Insurance Company	Berkshire Family & Ind. Resources Inc. (BFAIR)	171 South Church St	North Adams	MA	1247	A	5%	04/01/2016	E	240	240	0	05/20/2015	Toole Insurance Agency	www.tooleinsurance.com	N
Arbella Mutual Insurance Company	Berkshire Hills Education Association	800 Stockbridge Road	Great Barrington	MA	01230	A	5%	04/01/2016	M	165	165	2	07/21/2014	GoodWorks Insurance	www.goodworksinsurance.com	N
Arbella Mutual Insurance Company	Big Y Foods, Inc.	2145 Roosevelt Ave, PO Box 7840	Springfield	MA	01102	A	5%	04/01/2016	E	10215	8400	2	05/24/2013	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Bose Corporation	100 Mountain Rd	Frammingham	MA	01701	A	5%	04/01/2016	E	1760	1750	110	09/19/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Boston Firefighters Credit Union	80 Hallett St	Dorchester	MA	02124	A	3%	04/01/2016	CU	8000	6000	110	05/03/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Boston Symphony Orchestra	301 Massachusetts Ave	Boston	MA	02115	A	7%	04/01/2016	E	900	900	10	05/22/2013	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Cape Cod & Islands Self Reliance Corporation	P. O. Box 3203	Waqoot	MA	02536-3203	A	5%	04/01/2016	M	710	3560	1297	01/01/1997	Murray & MacDonald Insurance Service	www.mmsi.com	Y
Arbella Mutual Insurance Company	Cape Cod Ambulance	57 Mid-Tech Drive	West Yarmouth	MA	2673	A	5%	04/01/2016	E	92	92	0	08/24/2015	Bearingstar Insurance	www.bearingstar.com	N
Arbella Mutual Insurance Company	Cape Cod Cooperative Bank	211 Willow	Yarmouthport	MA	02675	A	5%	04/01/2016	E	170	162	12	02/08/2007	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Cape Cod Healthcare	27 Park Street	Hyannis	MA	02621	A	5%	04/01/2016	E	5068	3946	0	08/22/2014	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Cape Cod Young Professionals Inc	PO Box 1302	South Dennis	MA	02660	A	6%	04/01/2016	M	1000	1000	0	02/21/2013	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Center for Human Development Inc	322 Birnie Ave	Springfield	MA	01147	A	5%	04/01/2016	E	1328	1203	61	01/24/2013	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Central One Federal Credit Union	714 Main Street	Shrewsbury	MA	01545	A	5%	04/01/2016	CU	30000	30000	0	07/07/2014	Oak Tree Insurance Agency, LLC	www.centralone.com/home/cuso/oaktree	N
Arbella Mutual Insurance Company	Coley Dickinson Hospital	30 Locust Street	Northampton	MA	01061	A	5%	04/01/2016	E	1362	1365	182	07/01/1991	Whalen Insurance Agency	www.whalenins.com	N
Arbella Mutual Insurance Company	Crescent Credit Union Employees	1300 Belmont St	Brookton	MA	02301	A	5%	04/01/2016	E	138	138	0	10/15/2013	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Devaney Energy Inc.	177 Wells Ave	Newton	MA	2459	A	5%	04/01/2016	E	165	165	0	01/15/2016	The Murphy Insurance Group	www.murphyins.com	N
Arbella Mutual Insurance Company	East Cambridge Savings Bank	344 Cambridge Street	Cambridge	MA	02144	A	5%	04/01/2016	E	175	175	12	05/29/2013	East Rate Insurance Agency, Inc.	www.eastrateinsurance.com	N
Arbella Mutual Insurance Company	Eastern Bank	105 Market Street	Lynn	MA	01901	A	5%	04/01/2016	E	3000	3000	0	08/01/2014	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Eastern Bank - Select Banking Club	89 Willard Street	Quincy	MA	02269	A	5%	04/01/2016	M	300000	300000	1006	10/26/2000	Eastern Insurance Group LLC	www.easterninsurance.com	Y
Arbella Mutual Insurance Company	Eastern Insurance Group LLC	233 West Central Street	Natick	MA	01780	A	5%	04/01/2016	E	3000	3000	190	02/01/1995	Eastern Insurance Group LLC	www.easterninsurance.com	N
Arbella Mutual Insurance Company	Eastern Ms Basketball Officials	157 Clear Pond Drive	Walpole	MA	02451	A	5%	04/01/2016	U	410	375	20	03/15/2001	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	Elm Electrical	88 Union St	Pittsfield	MA	01205	A	5%	04/01/2016	E	110	82	3	05/07/2007	Roger Butler Insurance	www.rogerbutlerins.com	N
Arbella Mutual Insurance Company	Fall River Youth Soccer Association	PO Box 1088	Fall River	MA	02727	A	5%	04/01/2016	M	1688	1688	2	06/27/2013	Vivemos Insurance	www.vivemosinsurance.com	N
Arbella Mutual Insurance Company	Fitchburg State University Employees	160 Pearl Street	Fitchburg	MA	01420	A	6%	04/01/2016	E	535	535	0	11/22/2014	Anderson Bagley and Mayo	www.abmayo.com	N
Arbella Mutual Insurance Company	Freedom Credit Union	1978 Main Street	Springfield	MA	01103	A	5%	04/01/2016	CU	4500	4500	0	06/05/2014	Partridge Zachau Insurance	www.pzinc.com	N
Arbella Mutual Insurance Company	Friends of the Holliston Public Library	PO Box 8657	Holliston	MA	01746	A	4%	03/02/1996	M	545	545	632	03/02/1996	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	Friends of the West Springfield Library	511 Main Street	West Springfield	MA	01089	A	5%	04/01/2016	M	275	275	0	08/05/2014	Ormsby Insurance Agency, Inc.	www.ormsbyins.com	N
Arbella Mutual Insurance Company	Greater Lawrence Family Health Center	84 Haverhill St	Lawrence	MA	01841	A	5%	04/01/2016	E	568	568	11	05/16/2012	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Greylock Federal Credit Union	128 South Street	Pittsfield	MA	01202	A	5%	04/01/2016	CU	8800	1859	791	06/08/2011	Greylock Insurance Agency	www.greylock.org	N
Arbella Mutual Insurance Company	H. T. Berry Company Inc.	50 North Street	Canton	MA	2186	A	5%	04/01/2016	E	55	55	0	08/11/2015	Murphy Insurance Group	www.murphyins.com	N
Arbella Mutual Insurance Company	Halifax Historical Society	c/o Ruth Perkins	Halifax	MA	02338	A	3%	04/01/2016	M	65	43	67	07/01/1997	William Borhek Insurance	www.borhekinsurance.com	N
Arbella Mutual Insurance Company	Historic Salem, Inc	P. O. Box 885	Salem	MA	01970	A	5%	04/01/2016	M	342	123	158	07/11/1996	Soucy Insurance Agency	www.soucyinsurance.com	N
Arbella Mutual Insurance Company	Historic Salem, Inc	101 Hawthell Ave	Lawrence	MA	01892	A	5%	04/01/2016	E	510	510	89	05/16/1995	Allguard Insurance Company	www.allguardins.com	N
Arbella Mutual Insurance Company	Jeanne D'Arc Credit Union	856 Merrimack Street	Lowell	MA	01854	A	5%	04/01/2016	CU	72582	47178	1040	04/26/1996	James L. Cooney Insurance Agency	www.cooneyagency.com	Y
Arbella Mutual Insurance Company	Keane Fire & Safety Equipment Co. Inc.	1500 Main Street	Waltham	MA	2451	A	5%	04/01/2016	E	40	40	0	04/01/2015	Appleby & Wyman Insurance Agency	www.applebywyman.com	N
Arbella Mutual Insurance Company	King Collision	48 Holman Road	Plymouth	MA	02360	A	5%	04/01/2016	E	90	50	2	11/28/2014	Morse Insurance Agency	www.morseins.com	N
Arbella Mutual Insurance Company	Leap Systems	855 Taylor Road	Pittsfield	CT	06292	A	5%	04/01/2016	E	730	281	16	07/06/2013	Greylock Insurance Agency	www.greylock.org	N
Arbella Mutual Insurance Company	LifeLine Ambulance Service LLC	11 State Street	Woburn	MA	1801	A	5%	04/01/2016	E	350	270	0	04/01/2015	Gulotti Insurance	www.gulottins.com	N
Arbella Mutual Insurance Company	Lynnfield Little League	P. O. Box 269	Lynnfield	MA	01940	A	4%	04/01/2016	M	1149	1149	749	03/15/1998	Emery Insurance Agency	www.emeryins.com	Y
Arbella Mutual Insurance Company	Marco Transportation Group	224 Calvary Street	Waltham	MA	02453	A	6%	04/01/2016	E	1225	1225	0	07/31/2014	Lighthouse Insurance Agency Ltd.	www.lighthouseins.net	N
Arbella Mutual Insurance Company	Mass Mutual	1085 State St	Springfield	MA	01103	A	4%	04/01/2016	E	8500	3900	226	12/15/2010	Avia Insurance Services	www.avia.org	N
Arbella Mutual Insurance Company	Massachusetts Nurses Association	340 Turnpike Street	Canton	MA	02021	A	5%	04/01/2016	M	23000	16000	354	03/01/2000	Nurses Insurance Agency	www.massnurses.org	N
Arbella Mutual Insurance Company	Marybury Material Handling	30 Denlow Road	East Longmeadow	MA	01028	A	7%	04/01/2016	E	88	54	9	12/07/2011	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Metropolitan Credit Union	P. O. Box 98	Chelsea	MA	02150	A	5%	04/01/2016	CU	65000	52000	856	08/01/1997	A. David Riemann	www.rieman.com	Y
Arbella Mutual Insurance Company	Middlesex Community College	591 Spring Road	Bedford	MA	01730	A	7%	04/01/2016	E	1250	1250	30	04/01/2011	Harrington Insurance Agency	www.harringtonins.com	N
Arbella Mutual Insurance Company	Milford-Whittemore Hospital	14 Prospect St	Milford	MA	01757	A	3%	04/01/2016	E	1850	1230	52	01/01/2004	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Monson Savings Bank	146 Main Street	Monson	MA	01057	A	3%	04/01/2016	E	83	79	13	04/01/2014	Moulton Insurance Agency, Inc.	www.moultonins.com	N
Arbella Mutual Insurance Company	Mt. Wachusett Comm. College	444 Green Street	Geardner	MA	1440	A	5%	04/01/2016	E	340	340	0	05/14/2015	Anderson, Bagley & Mayo Insurance	www.abmayo.com	N
Arbella Mutual Insurance Company	Mullen Advertising / Mullen Management Inc	36 Essex Street	Wenham	MA	01984	A	5%	04/01/2016	E	275	220	48	03/20/1996	Emery Insurance Agency	www.emeryins.com	N
Arbella Mutual Insurance Company	Nickerson Lumbar Company d/b/a Mid Cape Home Centers	P. O. Box 99	Orleans	MA	02653-0099	A	5%	04/01/2016	E	200	190	45	03/01/1995	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Noble Hospital	115 West Silver St	Westfield	MA	01085	A	5%	04/01/2016	E	894	620	32	04/23/2007	Roger Butler Insurance	www.rogerbutlerins.com	N
Arbella Mutual Insurance Company	Notre Dame Community Federal Credit Union	859 Eastern Avenue	Fall River	MA	02723	A	5%	04/01/2016	CU	4000	3700	89	12/09/2013	Renee Raymond Insurance Agency, Inc.	www.rayins.com	N
Arbella Mutual Insurance Company	O'Connor & Drew P.C.	25 Brantree Hill Office Park, Suite 10	Brantree	MA	2184	A	5%	04/01/2016	E	90	90	0	11/24/2015	Murphy Insurance Group	www.murphyins.com	N
Arbella Mutual Insurance Company	Onset Bay Association	215 Onset Ave., Unit 1A	Onset	MA	02558	A	5%	04/01/2016	M	400	416	237	01/01/2000	Murray & MacDonald Insurance Service	www.mmsi.com	N
Arbella Mutual Insurance Company	Physicians Hospital Organization	30 Locust St	Northampton	MA	01060	A	5%	04/01/2016	E	500	400	12	01/01/2002	Whalen Insurance Agency	www.whalenins.com	N
Arbella Mutual Insurance Company	Prima Care P.C.	187 Plymouth Ave PO Box 1070	Fall River	MA	02722	A	5%	04/01/2016	E	700	700	53	05/15/2013	Anthony F. Cordeiro Insurance Agency, LLC	www.cordeiroins.com	N
Arbella Mutual Insurance Company	Puritan Clothing Company	408 Main Street	Hyannis	MA	02601	A	3%	04/01/2016	E	45	32	12	01/01/1992	Rogers & Gray Insurance Agency	www.rogersgray.com	N
Arbella Mutual Insurance Company	Radius Financial Group	600 Longwater Dr #107	Norwell	MA	2061	A	5%	04/01/2016	E	89	82	0	06/09/2015	G.H. Dunn Insurance Agency, Inc.	www.ghdunninsurance.com	N
Arbella Mutual Insurance Company	Rehabilitation Hospital of the Cape & Islands	311 Service Road	East Sandwich	MA	02537	A	5%	04/01/2016	E	473	336	5	01/01/2002	Rogers & Gray Insurance Agency	www.rogersgray.com	N



MASSACHUSETTS 2016  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Arbella Mutual Insurance Company 2016 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2016 and have confirmed their participation to them in writing:

A-C Motor Express LLC	Lego Systems
Alden Credit Union	Lifeline Ambulance Service LLC
American Ambulance	Lynnfield Little League
Arbella Insurance Group Employees, Retirees & Subsidiaries	Marcou Transportation Group
Archdiocese of Boston	Mass Mutual
Avant Immunotherapeutics	Massachusetts Nurses Association
B. E. Peterson Inc.	Maybury Material Handling
Bard College at Simon's Rock	Metropolitan Credit Union
BCSB Prime Time Group	Middlesex Community College
Berkshire County Board of Realtors Inc.	Milford-Whittensville Hospital
Berkshire Family & Ind. Resources Inc. (BFAIR)	Monson Savings Bank
Berkshire Hills Education Association	Mt. Wachusett Comm. College
Big Y Foods, Inc.	Mullen Advertising / Mullen Management Inc
Bose Corporation	Nickerson Lumber Company d/b/a Mid Cape Home Centers
Boston Firefighters Credit Union	Noble Hospital
Boston Symphony Orchestra	Notre Dame Community Federal Credit Union
Cape Cod & Islands Self Reliance Corporation	O'Connor & Drew P.C.
Cape Cod Ambulance	Onset Bay Association
Cape Cod Cooperative Bank	Physicians Hospital Organization
Cape Cod Healthcare	Prima Care P.C.
Cape Cod Young Professionals Inc	Puritan Clothing Company
Center for Human Development Inc	Radius Financial Group
Central One Federal Credit Union	Rehabilitation Hospital of the Cape & Islands
Cooley Dickinson Hospital	Retired State County & Municipal Emps Assn
Crescent Credit Union Employees	Rogers & Gray Insurance Agency
Devaney Energy Inc.	Saugus Youth Soccer Assn.
East Cambridge Savings Bank	Service Point USA (Formerly Charette Photographics)
Eastern Bank	Sharon High School Athletic Boosters
Eastern Bank - Select Banking Club	Shrewsbury Credit Union
Eastern Insurance Group LLC	Smith College
Eastern Ma Basketball Officials	St. Anthony of Padua Credit Union
Elm Electrical	St. Domenic's Federal Credit Union
Fall River Youth Soccer Association	St. George Greek Orthodox Church
Fitchburg State University Employees	Steward Health Care (Formerly Caritas Christi)
Freedom Credit Union	Swansea Volunteer Firefighters
Friends of the Holliston Public Library	Taunton Police & Fire Departments
Friends of the West Springfield Library	The Savings Bank
Greater Lawrence Family Health Center	Toupin Rigging Company
Greylock Federal Credit Union	Tri-County Medical
H. T. Berry Company Inc.	TWU Local 507 Boston
Halifax Historical Society	Vive Communications LLC
Historic Salem, Inc.	VMTurbo
Instrumental Labs	Walter & Shuffain PC
Jeanne D'Arc Credit Union	Whalley Computer & Precision
Keane Fire & Safety Equipment Co. Inc.	YMCA Southcoast
King Collision	

You may contact any of our clients to verify information and confirm participation.



Al DeAngelis  
Underwriting Manager